



Procurement Technical Assistance Center

NEW JERSEY'S SUPPLY CHAIN AUTHORITY



Raul Mercado, Statewide Director of NJIT Procurement Technical Assistance Center (PTAC) is a supplier diversity professional with experience in the public and private sectors and currently serves as Honorary Commander for the 87 Contracting Command at Joint Base McGuire-Dix-Lakehurst. Funded in part through the Defense Logistics Agency NJIT PTAC's procurement technical assistance has led to over \$20B in contract awards since 1986. This year, contract awards exceed \$650 million dollars, making NJIT PTAC a noteworthy economic driver for New Jersey and an indispensable resource for companies seeking to do business with Federal and Local Government agencies.

Raul's experience as an entrepreneur, certification specialist, Supplier Diversity Manager for Schering-Plough and Merck, and UEZ manager for the Jersey City Economic Development Corporation gives him a multi-faceted perspective. During his tenure in the pharmaceutical industry, he served as Co-Chair for the Institute for Supply Management Pharma Forum while leading a cross-industry collaborative of Fortune 500 companies that expanded procurement opportunities for small, minority, women, disadvantaged, LGBT and veteran-owned businesses in the United States and Puerto Rico.

Raul attended Dartmouth College and graduated from Wesleyan University with a B.A. in Sociology.

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