



## **Eric M. Nelson**

### **Senior Vice President Catastrophe Risk Management**

Eric M. Nelson is Senior Vice President of Catastrophe Risk Management for Travelers. Mr. Nelson coordinates the evaluation of risk and partners with business units to develop pricing and underwriting strategies related to catastrophes. In conjunction with his role at Travelers, he serves on the Board of Directors for the Insurance Institute for Business & Home Safety (IBHS) and the Build Strong Coalition. Also, Mr. Nelson previously served as Chairman of the IBHS Research Center.

Mr. Nelson joined Travelers more than 20 years ago as a file clerk working during his college breaks. After graduating from Bryant University with a Finance Degree, he began work in Commercial Lines Reserves and Financial Services. In 2001, Mr. Nelson accepted a position within Personal Insurance to assist in the development of the Personal Lines growth strategy. During his tenure in Personal Insurance, he oversaw the product, pricing and underwriting functions for the \$1.75 billion Northern and South Central regions, was instrumental in developing the Travelers by-peril homeowners product and established a dedicated Risk Management team within Personal Insurance.

In addition to his enterprise responsibilities, Mr. Nelson coordinates Travelers corporate efforts to develop a legislative solution to the coastal insurance crisis that many communities face today. Mr. Nelson presented Travelers' proposed Coastal Wind Zone Plan at more than 25 events during the last three years. The Travelers Coastal Wind Zone plan has been featured in the *Wall Street Journal*, *A.M. Best Magazine*, *Rough Notes*, the *Sun Herald* and more than 50 additional online publications.