

# IOANA E. MARINESCU

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## EDUCATION

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Ph.D	Economics, London School of Economics, 2007
Doctorat (Ph.D)	Economics, EHESS Paris, 2005
DEA (M.Phil)	Economic analysis and policy, EHESS Paris, 2002
Maîtrise (Masters)	Econometrics, Paris-I Panthéon-Sorbonne, 2001
Maîtrise (Masters)	Philosophy, Paris-I Panthéon-Sorbonne, 2001

## EMPLOYMENT

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2017 - present	Assistant Professor, School of Social Policy & Practice, University of Pennsylvania
2007 - 2017	Assistant Professor, Harris School of Public Policy, University of Chicago
2006 - 2007	Visiting Professor, Harris School of Public Policy, University of Chicago
2005 - 2006	Postdoctoral Researcher, department of economics, Harvard University

## PROFESSIONAL AFFILIATIONS

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2015 - present	Faculty Research Fellow (Labor Studies), National Bureau of Economic Research (NBER)
2012 - present	Research Fellow, IZA.

## PUBLICATIONS

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### Refereed Journal Articles

- “Why Has Antitrust Law Failed Workers?” (with Eric Posner), accepted, *Cornell Law Review*, 2019.
- “Anticompetitive Mergers in Labor Markets” (with Herbert Hovenkamp), *Indiana Law Journal*, vol. 94, 2019.
- “Opening the Black Box of the Matching Function: The Power of Words” (with Ronald Wolthoff), 2018. Previously circulated under the title “Wages, Applications and Skills”, forthcoming, *Journal of Labor Economics*.
- “Quasi-experimental causality in neuroscience and behavioral research” (with Patrick Lawlor and Konrad Kording), 2018. *Nature Human Behavior*, 2 (12): 891.
- “The Effect of Labor Market Information on Community College Students Major Choice” (with Rachel Baker, Eric Bettinger and Brian Jacob). *Economics of Education Review*, Volume 65, August 2018, pp. 18-30.
- “Mismatch Unemployment and the Geography of Job Search” (with Roland Rathelot). *American Economic Journal: Macroeconomics*, Vol. 10, No. 3, July 2018, pp.42-70.
- “Can Fixed-Term Contracts put Low Skilled Youth on a Better Career Path? Evidence from Spain” (with Jose I. García Pérez and Judit Vall Castello), 2018. *Economic Journal*, May 2018.
- “The General Equilibrium Impacts of Unemployment Insurance: Evidence from a Large Online Job Board,” *Journal of Public Economics*, 150 (2017), pp. 14-29.
- “Divorce: what does learning have to do with it?” *Labour Economics*, 38 (2016), pp. 90-105.

- “The sources of wage growth in a developing country” (with Margaret Triyana), *IZA Journal of Labor & Development*, 5:2 (2016).
- “HIV, Wages and the Skill Premium,” *Journal of Health Economics*, 37 (2014), pp. 181-197.
- “Informality and the Expansion of Social Protection Programs: The Case of Mexico” (with Oliver Azuara), *Journal of Health Economics*, 32 (2013), pp. 938-950.
- “Are Judges Sensitive to Economic Conditions? Evidence from UK Employment Tribunals,” *Industrial and Labor Relations Review*, July 2011 (Vol. 64, No. 4).
- “Job Security Legislation and Job Duration: Evidence from the U.K.” *Journal of Labor Economics*, 2009, vol. 27, no. 3 (p. 475-486).
- “Cyclical budgetary policy and growth: what do we learn from OECD panel data?” (with Philippe Aghion), *NBER Macroeconomics Annual 2007*, Volume 22 (p. 251 - 278).
- “Technology and Financial Structure: Are Innovative Firms Different?” (with Philippe Aghion, Stephen Bond, and Alexander Klemm), *Journal of the European Economic Association*, MIT Press, vol. 2(2), pages 277-288, April 2004.

### Other Publications

- “Measuring Labor Market Power Two Ways,” (with José Azar and Marshall Steinbaum), *AEA Papers and Proceedings*, 2019.
- “A Proposal to Enhance Antitrust Protection Against Labor Market Monopsony.” (with Eric Posner) *Roosevelt Institute.*, 2019.
- “Online Reviews Are Biased. Here’s How to Fix Them” (with Nadav Klein, Andrew Chamberlain and Morgan Smart), *Harvard Business Review*, 2018.
- “Job search monitoring and assistance for the unemployed,” *IZA World of Labor*, 2017.
- “The impact of Colombia’s pension and health insurance systems on informality” (with Valentina Calderon), *IDB Publications* 62338, Inter-American Development Bank, 2011.

### Articles under revision

- “Concentration in US Labor Markets: Evidence from Online Vacancy Data” (with José Azar, Marshall Steinbaum and Bledi Taska), NBER Working Paper 24395, 2018. Revise & resubmit, *Labour Economics*.

### Working Papers

- “Wages, Hires, and Labor Market Concentration” (with Ivan Ouss and Louis-Daniel Pape), SSRN Scholarly Paper ID 3453855. Rochester, NY: Social Science Research Network, 2019.
- “Estimating Labor Market Power, (with José Azar, and Steven Berry), SSRN Scholarly Paper ID 3456277. Rochester, NY: Social Science Research Network, 2019.
- “Minimum Wage Employment Effects and Labor Market Concentration” (with José Azar, Emiliano Huet-Vaughn, Bledi Taska, and Till Von Wachter), SSRN Scholarly Paper ID 3416016. Rochester, NY: Social Science Research Network, 2019.
- “Can Pigou at the Polls Stop US Melting the Poles?” (with Soren Anderson and Boris Shor), SSRN Scholarly Paper ID 3400772. Rochester, NY: Social Science Research Network, 2019.
- “Regression Discontinuity Threshold Optimization” (with Sofia Triantafillou and Konrad Kording), working paper, 2019.

- “Unemployment Insurance and Job Search Behavior” (with Daphné Skandalis), SSRN Scholarly Paper ID 3303367. Rochester, NY: Social Science Research Network, 2019.
- “Incentives Can Reduce Bias in Online Reviews” (with Andrew Chamberlain, Nadav Klein and Morgan Smart), 2019.
- “The Labor Market Impacts of Universal and Permanent Cash Transfers: Evidence from the Alaska Permanent Fund” (with Damon Jones), Working Paper 24312. National Bureau of Economic Research, 2018.
- “Labor Market Concentration” (with José Azar and Marshall Steinbaum), NBER Working Paper 24147, 2017.
- “No Strings Attached: The Behavioral Effects of U.S. Unconditional Cash Transfer Programs.” New York, NY, USA: *Roosevelt Institute*, 2017. [Link].

## HONORS AND AWARDS

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| 2019 | <i>Labour Economics</i> Best Reviewer Award   |
| 2018 | University of Pennsylvania School of Social Policy & Practice Excellence in Teaching Award  |
| 2015 | <i>Labour Economics</i> Certificate of Excellence in Reviewing  |
| 2012 | Inter American Conference on Social Security Research Award (CISS Award 2012), 3rd place winner, “The Impact of Colombia’s Pension and Health Insurance Systems on Informality” (with Valentina Calderon) |

## GRANTS AND FELLOWSHIPS

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| 2019 | National Institute of Health, RO1, for “Quantifying causality for neuroscience”, co-principal investigator with Maria Geffen and Konrad Kording.  |
| 2018 | Kleinman Center for Energy Policy, for “The Polics of Carbon Taxes at the State Level”.<br>Economic Security Project & Hopewell for “Will a Universal Basic Income be Offset by Increasing Prices?”, co-principal investigator with D. Jones.<br>Fostering Media Connections for a project on the economics of foster care, co-principal investigator with J. Greeson & D. Schilling Wolfe. |
| 2016 | Sloan Foundation grant for the Center for Data Science & Public Policy, co-principal investigator.  |
| 2010 | CIDE (Centro De Investigaacion y Docencia Economicas, A.C.) grant for comprehensive research of the Seguro Popular program in Mexico.   |
| 2008 | University of Chicago, Center for Human Potential and Public Policy, Faculty Development Award.   |
| 2004 | Arthur Sachs and Harvard Club de France Fellowship.   |
| 2002 | Marie Curie Fellowship (European Doctoral Program).   |

## KEYNOTE AND INVITED PRESENTATIONS

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### Keynote Presentations

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| 2019 | IZA/CAIS Workshop: Matching Workers and Jobs Online, Bochum, Germany, September 20-21 2019.<br>Big Data in Social Sciences and Public Policy, El Colegio de Mexico, Mexico City, Mexico, May 16-17 2019. |
| 2013 | WISE Labor 2013 International Symposium on Contemporary Labor Economics, Xiamen University, China, December 7-8 2013.  |

**Invited Presentations**

- 2019      Harvard Kennedy School, Fall 2019.  
 Harvard Law School, May 2019.  
 University College London, March 2019.  
 OECD, Paris, France, March 2019.  
 University of Illinois Urbana-Champaign, March 2019.  
 Princeton University, February 2019.  
 Harvard Business School, February 2019.
- 2018      Microsoft Research New York City, July 2018.  
 Boston University, July 23rd 2018.  
 American Antitrust Institute, June 21st 2018.  
 Harvard University Law School, June 13th 2018.  
 Federal Reserve Bank of Philadelphia, May 1st 2018.  
 University of Minnesota, April 27 2018.  
 Federal Reserve Bank of Minneapolis, April 26 2018.  
 Rutgers University, April 2018.  
 University of Toronto, Toronto, Canada, March 27 2018.  
 University of York, Toronto, Canada, March 26 2018.  
 University of Tokyo, GRIPS, Tokyo, Japan, March 14 2018.  
 Rutgers University, February 2018.  
 OECD, Paris, France, January 19 2018.  
 Paris School of Economics, Paris, France, January 18 2018.  
 IZA, Bonn, Germany, January 16 2018.
- 2017      IEEE International Conference on Data Mining (ICDM) 2017, Data Science for Human  
 Capital Management Workshop, November 18 2017, New Orleans.  
 Temple University, economics department, October 13 2017.  
 ENSAI Economic Days, June 15-16, Rennes, France.  
 University of Pittsburgh, economics department, March 1st 2017.  
 University of Pennsylvania, school of social policy and practice, February 15th 2017.
- 2016      Stanford University, economics department, December 6th 2016.  
 University of Western Ontario, economics department, November 30th 2016.  
 University of Maryland, school of public policy, November 7th 2016.  
 University of Montreal, economics department, October 19th 2016.  
 Federal Reserve Bank of Chicago, October 13 2016.  
 HEC Montreal, September 27th 2016.  
 University of Maryland, economics department, August 31st 2016.
- 2015      Louisiana State University, economics department, November 16 2015.  
 Brigham Young University, economics department seminar, October 2 2015.  
 30th Annual Congress of the European Economic Association, Mannheim 2015: Invited  
 Session “Social Insurance Programs and the Labor Market”, August 27 2015.  
 Upjohn Institute for Employment Research, June 16 2015.  
 University of Massachusetts Amherst, Applied Micro Workshop, April 30 2015.  
 Georgetown University, Public Policy and Massive Data Seminar, April 24 2015.  
 The George Washington University, Microeconomics Seminar, April 8 2015.  
 Bureau of Labor Statistics, April 7 2015.  
 University of California, Berkeley, Department of Economics, Joint Labor-Public Seminar,  
 February 5th 2015.

- 2014 Princeton University, Industrial Relations Section, Labor Economics Seminar, November 10th 2014.  
Regional and Urban Economics Seminar in Paris, France, January 15 2014.
- 2013 London School of Economics, CEP Labour Market Workshop Series, February 26th 2013.  
Queen Mary University of London, February 25th 2013.  
Sciences Po Paris, the Interdisciplinary Research Centre for the Evaluation of Public Policies (LIEPP) seminar, February 20th 2013.  
Paris School of Economics, Applied Economics lunch seminar, February 19th 2013.
- 2012 Purdue University, November 12th 2012.  
University of California, Santa Barbara, October 5th 2012.  
University of British Columbia, September 27th 2012.  
University of Wisconsin-Madison, September 17th 2012.  
Chicago Fed, March 12th, 2012.
- 2011 CIDE, Mexico City, July 12th 2011.
- 2010 Paris School of Economics, Applied Economics lunch seminar, June 15th 2010.
- 2009 University of Houston-Rice University, empirical micro workshop, December 1st 2009.  
Sciences Po Paris, lunch seminar, September 23rd 2009.
- 2007 UIC, Economics Department seminar, September 7th 2007.

## CONFERENCE PRESENTATIONS

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- 2019 ASSA meetings, Atlanta, January 2019.
- 2018 Monopsony in Labor Markets, Sundance, October 2018.  
NBER: The Rise of the Megafirm: Causes and Consequences for Labor and Product Markets, October 2018.  
Federal Reserve Bank of Atlanta, 9th Annual Employment Conference, October 2018.  
NBER Summer Institute, Personnel Economics.  
NBER Summer Institute, IT & Digitization.  
NBER Summer Institute, Industrial Organization.  
NBER Labor Studies Program Meeting, San Francisco, CA, February 16 2018.  
ASSA meetings in Philadelphia, PA, January 2018.
- 2017 Society of Labor Economists meetings, Raleigh, May 5-6 2017.  
NBER Labor Studies Program Meeting, San Francisco, CA, February 24 2017.  
ASSA meetings in Chicago, IL, January 2017.
- 2016 IZA Workshop on the Economics of Education: Higher Education, Bonn, September 30 - October 1, 2016.  
NBER Trans-Atlantic Public Economics Seminar, Mannheim, Germany, June 13-15 2016.  
ASSA meetings in San Francisco, CA, January 3-5 2016.
- 2015 IZA/OECD Employment Seminar, Paris, France, October 2015.  
NBER Summer Institute, Macro Perspectives, Boston, MA, July 17 2015.  
Society of Labor Economists meetings, joint with European Association of Labour Economists, Montreal, June 26-28 2015.  
NBER Labor Studies Program Meeting, San Francisco, CA, February 20 2015.

- 2014 NBER Summer Institute, Labor Studies joint with Public, Cambridge, MA, July 22nd 2014.  
NBER Summer Institute, Economics of IT and Digitization, Cambridge, MA, July 18th 2014.  
Search and Matching Research Group annual conference 2014, University of Edinburgh, United Kingdom. Plenary talk. 8-10 May 2014.  
ASSA meetings in Philadelphia, PA, January 3rd 2014.
- 2013 Society of Labor Economists meetings, Boston, May 2-4 2013.
- 2012 European Central Bank / CEPR Labour Market Workshop 2012, Frankfurt, December 17-18 2012.  
Society for Economic Dynamics Annual Meeting, 22-24 June 2012, Limassol, Cyprus.  
11th IZA/SOLE Transatlantic Meeting of Labor Economists, May 31 June 3 2012 in Buch/Ammerssee, Germany.  
Society of Labor Economists meetings, Chicago, May 4-5 2012.
- 2011 Summer Meetings of the Econometric Society, Saint Louis, June 9-12 2011.
- 2010 IDEP (Institute for Public Economics), the 9th Journees Louis-Andre Gerard-Varet, Marseille, France, June 21st 2010.  
SOLE annual meeting 2010, London, U.K., June 17th 2010.  
ASSA meetings 2011, Denver, January 2010.
- 2009 NBER Summer Institute, Workshop on Macro Perspectives, Cambridge MA, July 13th 2009.  
Society of Labor Economists meetings, Cambridge MA, May 8th 2009.
- 2008 10th IZA/CEPR European Summer Symposium in Labour Economics (ESSLE); Ammerssee, Germany 9-11 October 2008.  
ASSA meetings, New Orleans, January 4th 2008.
- 2007 Bank of England, Great Stability Conference: On the source(s) of Macroeconomic Stability, London, United Kingdom, 13 and 14 September 2007.  
Society of Labor Economists meetings, Chicago, May 5th 2007.  
NBER macro annual, Cambridge, MA, March 30-31 2007.

## INVITED TESTIMONY & POLICY TALKS

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### Invited testimony

- 2019 Department of Justice, Antitrust Division, intervention at the Competition in Labor Markets workshop, [Link], September 23rd 2019.  
General Assembly of Maryland, Ways and Means Committee, intervention on House Bill 1089, March 1st 2019 [Link].
- 2018 Federal Trade Commission, Hearings on Competition and Consumer Protection in the 21st Century, Washington DC, October 2018.  
White House Roundtable on Leveraging Data as a Strategic Asset, Washington DC, May 2018.
- 2017 Pennsylvania House of Representatives Democratic Policy Committee, Philadelphia PA, November 2017.

### Policy talks

- 2019 Columbia University, "The Green New Deal: Visionary or Misguided?", October 2019.
- 2018 Who Cares - Economic Barriers and Foster Family Recruitment, House of Representatives Rayburn House Office Building, November 2018.  
Penn Wharton Public Policy Initiative, B School for Public Policy, Washington DC, September 2018.

## TEACHING EXPERIENCE

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### University of Pennsylvania School of Social Policy & Practice

“Economics for Social Policy,” 2017, 2018.

“Quantitative reasoning,” 2017, 2018.

### University of Chicago Harris School of Public Policy

“Labor Market Institutions and Unemployment,” 2006-2015.

“Matching, Efficiency, and Inequality,” 2006-2017.

“Theories of Justice and the Common Good,” 2006-2017.

## PROFESSIONAL SERVICE

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### Peer Review

Referee for *the Quarterly Journal of Economics*, *American Economic Review*, *Journal of Political Economy*, *Review of Economic Studies*, *Journal of Labor Economics*, *Journal of Finance*, *Economic Journal*, *Review of Economics and Statistics*, *Journal of Public Economics*, *Journal of Development Economics*, *Journal of Human Resources*, *Industrial and Labor Relations Review*, *Labour Economics*, *Journal of Law and Economics*, *Oxford Economic Papers*, *Journal of Human Capital*, *B.E. Journal of Macroeconomics*, *Review of Income and Wealth*, *Economic Inquiry*, *Journal of Institutional and Theoretical Economics*, *Economic of Transition*.

## NON-ACADEMIC WORK

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### Newspaper Articles and Blogging

Monthly op-ed in the French newspaper *Libération*. [Link]

Monthly blog posts on The Hiring Site Blog, by CareerBuilder.com. 2012-2017. [Link]

## MEDIA COVERAGE & TWITTER

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### Media coverage (selected)

*Washington Post*. 2019. “Is a recession looming? Heres what experts on the economy are watching.”, by Philip Bump. August 15, 2019.

*Forbes*. 2019. “Why Carbon Taxes Are So Hard To Pass”, by Howard Gleckman. August 15, 2019.

*Bloomberg*. 2019. “A \$15 Minimum Wage Isnt So Scary.” by Noah Smith. July 11, 2019. [Link].

*Bloomberg*. 2019. “Economists Get Serious About the Harm From Monopolies.” by Noah Smith. January 11, 2019. [Link].

*Financial Times*. 2019. “What Exactly Is ‘Slack’?” *Financial Times Alphachat*, January 5, 2019. href<https://www.ft.com/content/e33de3b4-8bdf-46c8-b0c8-72bfad1b7eee>[Link]

*Washington Post*. 2018. “Politicians Have Caused a Pay ‘Collapse’ for the Bottom 90 Percent of Workers, Researchers Say.”, by Christopher Ingraham. December 17, 2018. [Link]

*The Economist*. 2018. “Economists Think Antitrust Policy Should Pay More Attention to Workers,” October 25, 2018. [Link]

*National Public Radio NPR Marketplace* 2018. Do Superstar Companies Hold down Wages?. Interview with Reema Khrais. [Link]

*The New York Times* 2018. “Opinion — When Companies Supersize, Paychecks Shrink.” By Bryce Covert, May 13, 2018. [Link]

*The New York Times* 2018. “Why Is Pay Lagging? Maybe Too Many Mergers in the Heartland.”, by Noam Schieber and Ben Casselman, January 25, 2018. [Link]

*The Economist*. 2018. “What Amazon Does to Wages,” January 20, 2018. [Link] .

*CNN Money* 2018. “Big Companies Used to Pay the Best Wages. Not Anymore.” by Lydia DePillis. January 18, 2018. [Link]

*Wall Street Journal* 2018. “Giving Alaskans Free Money Didn’t Stop Them From Working.” by Ben Leubsdorf. February 20, 2018. [Link]

*Bloomberg* 2017. “Monopolies May Be Worse for Workers Than for Consumers.” by Noah Smith. December 29, 2017. [Link]

**Twitter** @mioana 13,174 followers as of 10/14/2019. 129th most followed economist on Twitter as of 10/14/2019: <https://ideas.repec.org/top/top.person.twitter.html>

## LANGUAGES

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French: native reading, writing, speaking.

English: fluent reading, writing, speaking.

Romanian: native reading, excellent writing, native speaking.

German: excellent reading, intermediate writing, conversational speaking.