

# DOUGLAS B. RAND

## EDUCATION

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### YALE LAW SCHOOL

2007–2010

J.D., June 2010

*Honors:* Entrepreneurship Challenge (Inaugural Award Winner)

*Activities:* National Popular Vote Initiative (Founder)  
Information Society Project and Knight Law & Media Program (Student Fellow)  
Small Business Legal Services, Community & Economic Development Clinic  
San Francisco Affirmative Litigation Project  
Yale Law School Democrats (Co-Chair)  
American Constitution Society (Voting Rights Committee, Education Committee)

### YALE SCHOOL OF MANAGEMENT

2008–2010

M.B.A., June 2010

*Honors:* Yale Entrepreneurial Institute Summer Fellowship (2010)  
Net Impact Case Competition awardee

*Activities:* Entrepreneurship Club  
Energy Club

### HARVARD GRADUATE SCHOOL OF ARTS AND SCIENCES

1999–2001

M.A., Organismic and Evolutionary Biology (OEB)

3.93 GPA

*Honors:* National Science Foundation Graduate Research Fellowship

*Activities:* Published research on molecular phylogeny and life history evolution  
Teaching Fellow for courses in biology lab research, evolution, and animal behavior  
Organizer of roundtable on biology and public policy  
Research assistant for Professor Emeritus Ernst Mayr

### HARVARD COLLEGE

1994–1998

A.B. *cum laude*, concentration in Biology

3.76 GPA

*Honors:* *Summa cum laude* senior thesis  
Phi Beta Kappa  
John Harvard Scholarship for academic excellence (four awards)  
Harvard College Research Program (three grants)

*Activities:* Computational biology project at National Center for Biotechnology Information (NCBI)  
First-Year Outdoor Program (FOP) trip leader  
On Thin Ice improv comedy troupe and Harvard-Radcliffe Dramatic Club  
Boston Refugee Youth Enrichment (BRYE) volunteer coordinator and ESL tutor

## EXPERIENCE

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### BOUNDLESS

Seattle, WA

*Co-Founder and Founding President*

2017–present

Co-founder of a venture-backed technology company that empowers families to navigate the immigration system more confidently, rapidly, and affordably. Through its online platform and network of independent immigration attorneys, Boundless has helped thousands of people apply for green cards and U.S. citizenship. Boundless has been featured by the New York Times, Univision, Newsweek, Fast Company, Techcrunch, and dozens of other media outlets. Its investors include Foundry Group, Trilogy Equity Partners, Pioneer Square Labs, Two Sigma Ventures, and Founders' Co-op. As founding President, led the company's strategy, legal, content, and external affairs functions.

**FEDERATION OF AMERICAN SCIENTISTS***Senior Fellow*

Director of the Technology and Innovation Initiative at the Federation of American Scientists, focusing on the intersection of immigration policy and artificial intelligence (AI) in advancing the nation's national security and economic growth.

Washington, DC

2019–present

**WHITE HOUSE OFFICE OF SCIENCE AND TECHNOLOGY POLICY***Assistant Director for Entrepreneurship*

Served in the Obama White House for over six years as a senior advisor, building the new role of Assistant Director for Entrepreneurship.

Washington, DC

2010–2017

- Spearheaded the [White House Startup America initiative](#) to promote [high-growth entrepreneurship](#) in communities across the country, engaging both federal agencies and novel public-private partnerships in efforts including: [Startup in a Day](#), a pledge by over 100 mayors and tribal leaders to build online tools that dramatically streamline business licensing and permitting; [White House Demo Day](#), an inclusive entrepreneurship agenda yielding major commitments by the venture capital industry, schools of engineering, major tech companies, and other stakeholders to advance opportunities for women and underrepresented minorities; and [Lab-to-Market](#), a whole-of-government project to accelerate the commercialization of federally-funded research and development (R&D), including expansion of the [Innovation Corps \(I-Corps\)](#) entrepreneurship training to teams from nearly 200 universities.
- Launched the [Clean Energy Investment Initiative](#) to expand investment in promising new technologies, including more than \$4 billion in private-sector commitments alongside new executive actions to scale up investment in clean energy innovation; and co-drafted the [U.S. implementation framework for Mission Innovation](#), a national commitment to increase and optimize clean energy R&D across all federal research agencies.
- Helped develop the bipartisan [Jumpstart Our Business Startups \(JOBS\) Act](#), signed by President Obama in 2012, which created an “IPO on-ramp” for emerging growth companies, allowed smaller companies to raise up to \$50 million annually through “mini public offerings” under Regulation A+, and unleashed a new marketplace of regulated online platforms for securities-based crowdfunding.
- Helped lead the Administration's [high-skill immigration agenda](#), including core elements of the bipartisan Senate bill on comprehensive immigration reform in 2013, and President Obama's subsequent executive actions on immigration, such as: the [International Entrepreneur Rule](#), to make it easier for the world's best and brightest entrepreneurs to start and scale their companies in the United States; the [OPT STEM Rule](#), to strengthen and extend on-the-job training for international science and engineering graduates from U.S. universities; and the [H-4 Rule](#), to empower the spouses of certain high-skilled immigrants to obtain employment permits and put their own education and talents to work.

**PLAYSCRIPTS, INC.***Co-Founder and Founding CEO*

Founded a publishing and performance licensing house for new stage plays and musicals, serving tens of thousands of theater groups in over 100 countries with an exclusive catalogue of over 1,900 works by over 1,100 authors. Achieved profitability and double-digit annual revenue growth. Featured by NPR for “bringing the business of theater into the 21<sup>st</sup> century.” As first CEO, executed both long-term strategy and day-to-day management in finance, operations, literary acquisitions, human resources, marketing, and product distribution. (Playscripts, Inc. was acquired in 2014.)

New York, NY

1999–2014

**STAGEGRADE***Founding Partner*

Co-founded a dynamic website reporting the critical consensus on plays and musicals in New York City, offering theatergoers a trustworthy source for all reviews, authoritatively aggregated and graded for easy reference. The site was featured on a front-page story in *The New York Times*, and described as “a key bookmark” by *The New York Post*. (StageGrade was acquired in 2012.)

New York, NY

2010–2012

**SENATE JUDICIARY COMMITTEE, OFFICE OF SENATOR RUSS FEINGOLD***Legal intern*

Wrote a wide range of legal memoranda on the latest developments in civil liberties, marriage equality, intellectual property, international human rights, campaign finance reform, antitrust issues, and clean water legislation. Assisted in preparing Sen. Feingold for floor statements and hearings, including the confirmation of Justice Sonia Sotomayor.

Washington, DC

Summer 2009

**AMERICAN CIVIL LIBERTIES UNION, PROGRAM ON FREEDOM OF RELIGION AND BELIEF** Washington, DC  
*Legal intern* Summer 2008

Provided both legal and policy support to the ACLU's national coordinating team for constitutional religious issues. Drafted a preliminary injunction brief for a client's free exercise claim. Developed strategy for construing the Louisiana Science Education Act to strengthen evolutionary biology education, consistent with the Establishment Clause.

**DEPARTMENT OF JUSTICE, ENVIRONMENTAL ENFORCEMENT SECTION** Washington, DC  
*Legal intern* Summer 2008

Conducted legal research and writing in support of suits against violators of federal environmental laws, focusing on complex power plant litigation. Drafted several memoranda related to critical procedural questions.

## **PUBLICATIONS**

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- *N.Y.U. Journal of Legislation & Public Policy Quorum* (June 15, 2020): "[The Case of the Insolvent Federal Agency: A Forensic Analysis of Public Data on U.S. Citizenship & Immigration Services](#)" (law journal piece, with Lindsay Milliken).
- *Just Security* (Feb. 7, 2020): "[Never Mind 'America First' — Trump's Newly Expanded Immigration Ban Puts Americans Last](#)" (op-ed).
- *Healthcare Business Today* (Dec. 6, 2019): "[Trump is fine with healthcare mandates, as long as they hurt immigrants](#)" (op-ed).
- *Slate* (May 7, 2019): "[The White House Is Planning a Backdoor Travel Ban on Trump's 'S—thole Countries'](#)" (op-ed).
- *Austin American-Statesman* (Oct. 26, 2018): "[The looming threat to American businesses: No immigrants need apply?](#)" (op-ed).
- *Houston Chronicle* (Oct. 9, 2018): "[Trump plan could break up nearly 200,000 married couples](#)" (op-ed).
- *Bloomberg* (June 14, 2018): "[Doesn't Trump's America Need More Entrepreneurs?](#)" (op-ed, with Stuart Anderson).
- *Houston Chronicle* (Apr. 15, 2018): "[Want to get rich? Let in more immigrants](#)" (op-ed).
- *GeekWire* (Aug. 3, 2017): "[Why Congress isn't going to cut legal immigration in half](#)" (guest post).
- Kaliszewska, Z.A., Lohman, D.J., Sommer, K., Adelson, G., Rand, D.B., Mathew, J., Talavera, G., and N.E. Pierce. When caterpillars attack: Biogeography and life history evolution of the Miletinae (Lepidoptera: Lycaenidae). *Evolution* 69: 571-588 (2015).
- Gerken, H.K. and D.B. Rand. Creating Better Heuristics for the Presidential Primary: The Citizen Assembly. *Political Science Quarterly* 125:1 (Summer 2010).
- *Hartford Courant* (Feb. 18, 2009): "Let's Make Our Presidential Votes Matter" (op-ed supporting Connecticut's National Popular Vote bill).
- *The Dramatist* (Sept./Oct. 2006): "Let's Raise the Playwright's Minimum Wage" (influential article for the Dramatist Guild's monthly publication, highlighting the long-term stagnation of playwrights' real royalty income).
- *Dramatics Magazine* (Apr. 2006): "Seize the Play: How an accidental festival of student work became a tradition."
- Pierce, N.E., Braby, M.F., Heath, A., Lohman, D.J., Mathew, J., Rand, D.B., and M.A. Travassos. The ecology and evolution of ant association in the Lycaenidae (Lepidoptera). *Annual Review of Entomology* 47: 733-771 (2002).
- Rand, D.B., Heath, A., Suderman, T., and N.E. Pierce. Phylogeny and life history evolution of the genus *Chrysoritis* within the Aphnaeini (Lepidoptera: Lycaenidae), inferred from mitochondrial *cytochrome oxidase I* sequences. *Molecular Phylogenetics and Evolution* 17:85-96 (2000).
- *Dramatics Magazine* (May 1999): "Have some candy: The internet turns a short play into a global phenomenon."
- *Entertainment Weekly* (Dec. 11, 1998): "Reality Check" (Harvard entomologists explore the comparative morphology of *Antz* vs. *A Bug's Life*; co-authored with Scott Brown).
- *Let's Go* budget travel guides to New Zealand (1999; researcher-writer), Alaska and the Pacific Northwest (1998; editor), and Southeast Asia (1997; researcher-writer).