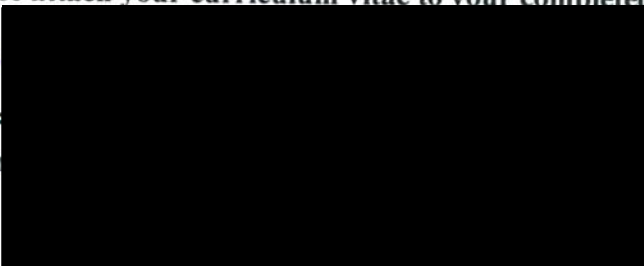


Committee on Energy and Commerce  
 U.S. House of Representatives  
 Witness Disclosure Requirement - "Truth in Testimony"  
 Required by House Rule XI, Clause 2(g)

1. Your Name: <u>BRUCE ABRAHAM</u>		
2. Are you testifying on behalf of the Federal, or a State or local government entity?	Yes	No <input checked="" type="checkbox"/>
3. Are you testifying on behalf of an entity that is not a government entity?	<input checked="" type="checkbox"/>	No
4. Other than yourself, please list which entity or entities you are representing: <u>NORTH GEORGIA NETWORK</u> <u>CONNECT NORTH GEORGIA</u>		
5. Please list any Federal grants or contracts (including subgrants or subcontracts) that you or the entity you represent have received on or after October 1, 2011: <u>NORTH GA NETWORK RECEIVED \$33 MILLION BROADBAND TECHNOLOGY OPPORTUNITIES GRANT 12-09 TO 12-12</u>		
6. If your answer to the question in item 3 in this form is "yes," please describe your position or representational capacity with the entity or entities you are representing: <u>FORMER PRESIDENT OF NORTH GEORGIA NETWORK,</u> <u>CURRENT MEMBER BOARD OF DIRECTORS</u>		
7. If your answer to the question in item 3 is "yes," do any of the entities disclosed in item 4 have parent organizations, subsidiaries, or partnerships that you are not representing in your testimony?	Yes	No <input checked="" type="checkbox"/>
8. If the answer to the question in item 3 is "yes," please list any Federal grants or contracts (including subgrants or subcontracts) that were received by the entities listed under the question in item 4 on or after October 1, 2011, that exceed 10 percent of the revenue of the entities in the year received, including the source and amount of each grant or contract to be listed: <u>\$33 MILLION GRANT FROM BTOP TO NORTH GA NETWORK 12-9 to 12-12 TO BUILD FIBER OPTIC NETWORK</u>		
9. Please attach your curriculum vitae to your completed disclosure form.		

Signature



Date: 2-25-13

**BRUCE ABRAHAM**



**SUMMARY**

Regional community/governmental leadership and management professional. Accomplished in large-scale public/private partnerships, financing and strategic economic development; community broadband network and technology development; business recruitment; community marketing.

**PROFESSIONAL EXPERIENCE**

**CONNECT NORTH GEORGIA**

**President and CEO**

**2010-present**

Lead regional economic development non-profit to develop broadband-related usage and benefits in education, business and healthcare. Ran two non-profits at same time, NGN to build network and Connect, to push broadband development.

- Develop Business on Broadband (BOB) for small business internet usage across state
- Develop regional educational network (ED Exchange) with eight school systems and university

**NORTH GEORGIA NETWORK**

**2010--2012**

**President and CEO**

Organized and secured funding to bring \$42 million fiber optic system to North Georgia to build 1,100 miles of high-speed broadband network across 12 counties. Raised \$9 million in public/private investment locally to leverage \$33 federal award, which was first grant under Broadband Technologies Opportunities Program. Organized start-up, operations, budgets, strategy, marketing. Managed public/private participation and federal and state grant processes.

- Managed two non-profit boards and Community Advisory Board at same time during project
- Secured additional \$1.3 million public funding to expand network into four additional counties

**LUMPKIN COUNTY DEVELOPMENT AUTHORITY**

**2004-2010**

**Executive Director**

Managed economic development efforts of fast-growing community at end of GA 400. Recruit business prospects; designed and constructed Business Parks. Built, financed and maintained infrastructure. Acquired grants, loans and tax incentives for business attraction and expansion. Provide leadership for 9-member public board. Managed agency to self-funded status.

- Organized and led regional \$42 mil initiative to design and build new fiber optics network
- Developed seven new business projects creating 200 jobs and retaining 230 local jobs
- Generated \$3 million in revenue for board to eliminate reliance on tax funding

**DUKE ENERGY**

**2001 – 2004**

**Crescent Resources, Developer of Sugarloaf, Gwinnett County**

**Operations Director**

General management of 1000-lot Sugarloaf development. Managed 19-member Homebuilder Program; 700-member Property Owners Association; Architectural Review Board; Development staff. Responsible for \$15 million in annual lot sales.

- Successfully planned, staffed and transitioned 600-member property owners association with \$1.9 million budget to self-government.
- Designed and implemented first builder lot incentive program, which was adopted nationally.

**DEKALB COUNTY BOARD OF COMMISSIONERS**

**1994 – 1998**

**Executive Director of Economic Development**

Started Economic Development Department in Georgia's second largest county with 20,000 businesses. Developed staff and growth strategy; responsible for business recruitment and county marketing; Managed tax incentives, redevelopment programs, government/business interaction.

- County organizer for Perimeter Community Improvement District, special business tax district for county to increase infrastructure and security at Perimeter Mall
- .Helped organize DeKalb Workforce Center to assist 25,000 welfare residents into jobs

**MOBIL LAND DEVELOPMENT**

**1986 – 1993**

**Commercial Land Sales Manager**

Sales manager for Mobil Oil Corporation, developer of 3,500-acre Windward in Fulton County and 1,800-acre Brickton in Gwinnett. Marketed and sold sites for two major high-end communities for development of office, industrial, retail users.

- Recruited and sold headquarters sites to Equifax, Holiday Inn International, Sherwin Williams, other businesses locating or expanding in north Atlanta
- Exceeded annual sales goals each year.

**ADDITIONAL RELEVANT EXPERIENCE**

**FULTON COUNTY BOARD OF EDUCATION, Atlanta, GA**  
**Information Officer-Communications Specialist**

**NORTHSIDE REALTY LAND DIVISION, Alpharetta, GA**  
**Sales Associate, Land and Commercial**

**BROWN-DOWLING PUBLIC RELATIONS, Atlanta, GA**  
**Account Executive**

**EDUCATION**

B.A. Journalism, Georgia State University, 1975

**ACTIVITIES AND AWARDS**

- Current and former board membership: North Georgia Network Board; Sugarloaf Property Association (president); Forsyth Central HS Local School Council (chair); North Georgia College and State University IT Advisory Board; DeKalb Private Industry Council; DeKalb Workforce Center Board
- Volunteer of the Year for Forsyth County Schools/Walt Disney Partners in Education