

CRAIG GORDON

PROFESSIONAL EXPERIENCE

INVENERGY LLC, Chicago, Illinois

April 2010 – Present

Senior Vice President, Government Affairs (March 2020 – Present)

Responsible for state, federal and international government affairs activities.

Vice President, Government & Regulatory Affairs (January 2018 – February 2020)

Responsible for government and regulatory affairs activities in the U.S., Canada, and Mexico.

Vice President, Regulatory Affairs (April 2016 – December 2017)

Charged with developing and leading a team of energy professionals tasked with providing market and regulatory coverage in eight organized markets in North America where the majority of Invenergy's generating assets are located.

Vice President, Sales & Marketing (December 2013 – March 2016)

Primary responsibilities included leading the Sales & Marketing team, which consisted of sales leads, marketing and strategy analysts, a CRM administrator and a graphic designer/social media coordinator. The department was responsible for new deal origination, customer relationship development, market research, strategic planning, targeted marketing, proposal development, social media and corporate branding.

Director, Origination (April 2010 – November 2013)

Primary responsibilities included transaction identification, contract structuring, negotiating and closing. Geographic scope of responsibilities included all of the United States and the United Kingdom. Responsible for originating wind, solar, natural gas generation transactions, as well as RECs. Secondary responsibilities included elements of regulatory and legislative affairs as well as public relations in order to protect and promote Invenergy's interests in Illinois.

AMEREN ENERGY MARKETING COMPANY, St. Louis, Missouri

October 2004 – March 2010

Sales Executive / Renewables (2007 – 2009)

Primary responsibilities included transaction identification, feasibility and risk assessment, contract structuring, negotiating and closing. Responsibilities also included effectively leading internal negotiations with multiple departments including Accounting, Risk Management, Pricing, Credit, Contracts and Legal. Regional assignment included the following mid-western states: Minnesota, Iowa, Wisconsin and Illinois.

Term Trader – Proprietary & Hedge Desk (2006 - 2007); **Real-time Trader and Power Dispatcher** (2004 – 2006)

Primary responsibilities included managing the hedge position of the 6,000 megawatt portfolio of assets and the associated full requirement sales contracts.

- Identified, evaluated and executed short-term trading strategies in PJM and MISO, utilizing knowledge of power flows, transmission constraints, generation outages, etc. Traded the following hubs: N. Illinois, Cinergy, Illinois, AD-Hub and West Hub.
- Updated and submitted generation offer curves; submitted demand bids.
- Executed virtual bid strategies to maximize value of real-time settled contracts.
- Successfully completed the NERC (North American Electric Reliability Corporation) Balancing & Interchange System Operator exam with a score of 92%.

AMEREN SERVICES COMPANY, St. Louis, Missouri February 2002 – October 2004
Supervisor Credit Risk Management (2003 – 2004); **Credit Analyst** (2002 – 2003)

Responsibilities included maintaining a risk-adjusted credit portfolio and performing credit analyses for all Ameren counterparties.

- Managed daily activities of the Credit Department, providing credit support for all commodity transactions including coal, natural gas, emissions and power.
- Managed the Credit Department's annual review process that included several hundred in-depth financial reviews.
- Ensured counterparty credit exposures were in compliance with the Ameren Risk Management Policies.

EDUCATION

WASHINGTON UNIVERSITY IN ST. LOUIS, Saint Louis, MO January 2000 – December 2001
Master of Business Administration, Olin School of Business, Finance Concentration

WHEATON COLLEGE, Wheaton, Illinois September 1991 – December 1994
Bachelor of Science, Geology