Part III

Energy Efficiency, Conservation, and Fuel Switching in Buildings and Industry
Chapter 9
Lighting, Appliances, and Other Equipment

by Kit Kennedy

Summary

The Deep Decarbonization Pathways Project reports call for major increases in building and equipment efficiency to reduce U.S. greenhouse gas emissions by at least 80 percent from 1990 levels by 2050. While the U.S. Department of Energy efficiency standards program is one of the most successful U.S. energy-efficiency policies in driving energy savings, carbon reductions, and consumer savings, it will need to be made even stronger, and an integrated suite of additional and more ambitious energy-efficiency laws and regulations at the federal, state, and local level will be needed to meet the deep decarbonization challenge. Additional action from private actors, such as utilities and businesses, will also be necessary to drive energy-efficiency investments. This chapter discusses the various legal and policy pathways at the federal, state, and local levels to ensure that the energy efficiency of residential, commercial, and industrial products continues to improve at the scale and speed necessary to meet this “80% by 2050” goal.

I. Introduction

The Deep Decarbonization Pathways Project (DDPP) report emphasizes the major increase in building and equipment efficiency that will be needed to reduce U.S. greenhouse gas (GHG) emissions by at least 80% from 1990 levels by 2050.1 This chapter will discuss legal and policy pathways at the federal, state, and local levels to ensure that the energy efficiency of residential, commercial, and industrial products continues to improve at the scale and speed necessary to meet this “80% by 2050” goal.

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ization. These include such potential changes as shifting from a focus on reducing primary energy use to a focus on reducing carbon emissions, and incentivizing fuel switching from fossil fuel-derived natural gas to renewable gas and electrification, as the electric grid is increasingly decarbonized. Building electrification, which is a key decarbonization tool with significant energy-efficiency benefits, is discussed in Chapter 10 (New Buildings) and Chapter 11 (Existing Buildings).

Today, residential appliances, commercial appliances, industrial equipment, and lighting products account for a significant percentage of U.S. energy use and carbon emissions. The residential and commercial end-use sectors accounted for 18.6% and 17.0%, respectively, of carbon dioxide (CO₂) emissions from fossil fuel combustion in 2017. Both sectors rely chiefly on electricity for meeting energy demands, with 68% and 73%, respectively, of their emissions attributable to electricity consumption for lighting, heating, cooling, and operating appliances; the remaining emissions were due mainly to natural gas and petroleum consumption for heating and cooking. Carbon emissions from the residential and commercial sectors have decreased by 1% and increased by 10%, respectively, since 1990. This modest decrease in carbon emissions from the residential sector reflect the combination of a strongly declining energy intensity per household and an increase in the number of U.S. households and associated square footage. Energy intensity per household has declined during this period due in large part to increased energy efficiency of household products; structural shifts in the residential sector also play a large part.

In both the residential and commercial sectors, growth in electricity consumption has slowed over the past 15 years and is expected to slow even further. Residential electricity sales grew just 0.8% per year from 2000-2017, according to the U.S. Energy Information Administration (EIA) of the U.S. Department of Energy (DOE). In its 2018 reference case, EIA predicts that residential sales will grow at an even lower rate, just 0.4% per year through 2050, noting that increases in residential efficiency, particularly in lighting (as well as increased deployment in rooftop solar), will offset expected growth in the number of U.S. households and increased electricity use for cooling and other miscellaneous uses. Commercial-sector electricity sales also grew just 1.4% per year from 2000-2017 and EIA predicts that the growth rate will decline to 0.5% annually through 2050 as energy-efficiency improvements in lighting and refrigeration, increased deployment of on-site solar, and commercial combined heat and power (CHP) systems partially offset electricity increases from computers and miscellaneous uses. For the industrial sector, electricity sales decreased by 0.6% per year from 2000-2017, but EIA predicts that industrial electricity sales will increase by 0.8% per year from 2018-2050 due to expected increases in industrial activity.

The challenge addressed in this chapter is to identify legal pathways to improve the efficiency of residential, commercial, and industrial appliances and equipment at much faster rates than EIA assumes in order to achieve the U.S. decarbonization goals set forth in the DDPP.

The primary focus of this chapter is on mandatory energy-efficiency standards at the federal and state levels. The DOE energy-efficiency standards program, described in Part II, is one of the most successful U.S. energy-efficiency policies in driving energy savings, carbon reductions, and consumer savings. Further strengthening federal and state energy-efficiency standards will play a critical role in driving the needed efficiency investments. Appliance, product, and equipment efficiency standards (often simply referred to as “appliance standards” or “energy-efficiency standards”) require that specific products achieve a minimum level of energy or water efficiency. At the national level, these standards are set either by the U.S. Congress or DOE and are then periodically reviewed and updated by DOE. The federal energy-efficiency standards program covers consumer, commercial, and industrial products, as well as lighting in all three categories. Under federal law, federal efficiency standards generally preempt state stan-

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3. Residential appliances comprise products used in the home such as refrigerators, air conditioners, clothes washers, and dishwashers. Commercial products comprise products used in businesses such as commercial air conditioning systems and walk-in coolers and freezers. Industrial products comprise products used in manufacturing such as motors and air compressors.


5. Id.

6. Id.


11. Id.

12. Consumer products covered under the Energy Policy and Conservation Act (EPCA) can be found at 42 U.S.C. §6295. The statute defines a “consumer product” as a product that “in operation consumes, or is designed to consume, energy or . . . water; and . . . which, to any significant extent, is distributed in commerce for personal use or consumption by individuals.” Id. §6291(l). Commercial and industrial products covered by EPCA are found at EPCA §§342 and 346 and 10 C.F.R. pt. 431. “Industrial equipment” includes products that (1) in operation consume, or are designed to consume; (2) are distributed in commerce for industrial or commercial use to any significant extent; and (3) are not covered under the consumer product program. 42 U.S.C. §6311(2)(A)(i).
standards for federally regulated products, with some significant exceptions, as discussed in Part II.F. But a number of states currently maintain active programs mandating minimum efficiency levels for products not covered by the federal program and these programs have also proven successful. Establishing enforceable, minimum energy-efficiency standards for appliances and products helps to overcome market barriers to energy efficiency, including consumer lack of information and “split incentives” such as the differing economic incentives with respect to energy efficiency for landlords, who tend to purchase appliances for their tenants and may prefer to buy the cheapest models, and renters, who typically pay the energy bills and may favor the most energy-efficient models.13

Importantly, policies requiring mandatory minimum energy-efficiency standards are most effective if they are integrated with other legal approaches that help to incentivize the development and accelerate the penetration of increasingly efficient products. As a result, this chapter also discusses legal pathways that encourage energy efficiency in ways that complement energy-efficiency standards, including labeling programs such as the federal ENERGY STAR® program, which helps consumers identify products that are more efficient than federal minimum standards; financial incentives such as tax credits, which reward consumers for purchasing more-efficient products and manufacturers for producing them; state utility energy-efficiency programs, which accelerate the uptake of efficient products by making it easier for utility customers to make their homes and businesses more efficient; and voluntary industry approaches to incent industry and businesses to make their operations and products more efficient for business reasons. When well-integrated and synchronized, this suite of legal pathways, combined with mandatory energy-efficiency standards, creates a virtuous cycle where the energy efficiency of appliances and products is ever improving, as today’s voluntary premium energy-efficient products lead to tomorrow’s mandatory standards.

For greater context—and because these policies also drive energy efficiency in appliances and products, this chapter also touches on legal pathways that limit carbon pollution, establish overarching energy-efficiency goals, and reform the way that utilities are regulated. Carbon pricing policies encourage energy efficiency by putting a price on carbon and requiring power plant owners to internalize the pollution and public health impacts of fossil fuel generation. Some carbon policies also create revenue streams for energy efficiency. Overarching energy-efficiency goals require all segments of the economy to become more efficient and reforming utility regulation helps to align utility business interests with energy efficiency.

In sum, to meet the scale of the deep decarbonization challenge, an integrated suite of additional and more ambitious energy-efficiency laws and regulations will be needed at the federal, state, and local levels to drive the necessary energy-efficiency investments, and additional action will be needed from private actors such as utilities and businesses. Given the threatened rollbacks of climate and clean energy laws, regulations, and standards under the current presidential administration and Congress, greater and more ambitious effort will be needed at the state, local, and private levels to continue to make progress until the federal government is ready to lead again.

The following is a road map to the areas covered by this chapter:

Part II describes the regulatory framework for the federal energy-efficiency standards program, which has been one of the most successful drivers of efficiency in residential appliances, commercial and industrial equipment, and lighting. Part II summarizes the history of the federal energy-efficiency standards program; describes the DOE energy-efficiency standards rulemaking process; describes the carbon benefits and other co-benefits of federal energy-efficiency standards, with a specific discussion of the benefits of energy-efficiency standards for low-income consumers; and explains when and how state energy-efficiency standards are preempted by federal law.

Part III describes the roles of the federal, state, and local governments and industry in improving the energy efficiency of appliances and products, with a focus again on energy-efficiency standards and complementary policies, together with a set of recommendations for all levels of government and industry on legal pathways to drive energy-efficiency improvements forward. Part III.A. addresses energy-efficiency legal pathways at the federal level, including overarching federal carbon and energy-efficiency pathways and legislative and administrative legal pathways for strengthening the federal energy-efficiency standards program, as well as policies to accelerate turnover and penetration of energy-efficient appliances. Part III.B. discusses energy-efficiency legal pathways for states, including overarching state carbon and energy-efficiency pathways, legal pathways to encourage utilities to invest in energy efficiency, and legal pathways for establishing or strengthening state energy-efficiency standards programs. Part III.C. describes the important role of cities in improving energy efficiency and legal pathways for cities to follow. Part III.D. briefly discusses legal pathways for industries, businesses, and utilities to embrace energy efficiency.

Part IV delves into the specific legal pathways needed to drive energy efficiency in lighting, consumer electronics,

data centers, and computer servers, and in the industrial and commercial sectors, again providing recommendations for all levels of government and industry, as applicable.

Part V provides a brief conclusion.

II. Federal Energy-Efficiency Standards: Regulatory Framework

In order to provide background and context for the legal pathway recommendations in Parts III and IV of this chapter, this part will examine: (1) the history of the federal energy-efficiency standards program; (2) the current status of the federal energy-efficiency standards program under the Trump Administration; (3) the regulatory process used to adopt federal energy-efficiency standards; (4) the carbon and other co-benefits of the federal energy-efficiency standards program; (5) the benefits of the program to low-income consumers; and (6) the scope of the federal preemption provisions found in the Energy Policy and Conservation Act (EPCA), and the relationship between federal and state energy-efficiency standards programs.

A. History of the Federal Energy-Efficiency Standards Program

Federal legislation providing for mandatory national energy-efficiency standards dates back almost 40 years. Periodically, political opposition and rulemaking delays have impeded the program’s progress. Over time, however, the federal program has expanded to become one of the country’s most significant energy-efficiency and carbon reduction policies, thanks in large part to broad coalitions of states, manufacturers, consumer groups, utilities, and efficiency advocates that have coalesced to support the federal energy-efficiency standards program.

Today, products covered by federal standards include not just residential appliances, but also a variety of lighting products and commercial and industrial equipment. Efficiency standards are the second most important policy for saving energy in the United States, behind only Corporate Average Fuel Economy (CAFE) standards, saving about 5.3 quadrillion British thermal units (Btu) of energy annually. This translates to savings of $500 per household per year. Given product sales projections through 2035, energy conservation standards in effect today will save consumers and businesses more than $2.4 trillion. Existing standards are also estimated to reduce carbon emissions by about 325 million metric tons relative to a 2005 baseline, amounting to about 20% of the United States’ pledge, made as part of the Paris Agreement process.

Minimum efficiency standards for individual products date back to the energy crises and oil price shocks of the 1970s. In a January 1975 address to the nation, President Gerald Ford called for “the strongest and most far-reaching energy conservation program we have ever had.” In December of that year, Congress answered the president’s call by passing EPCA, a wide-ranging statute that aimed, among other things, to “reduce domestic energy consumption through the operation of specific voluntary and mandatory energy conservation programs.”

Although EPCA took steps toward establishing nationwide appliance efficiency rules, it stopped short of immediately prescribing mandatory standards. Instead, the law provided for voluntary standards, as well as labeling and reporting requirements for some appliances. The law also directed the Federal Energy Administration, the predecessor of DOE, to establish test procedures for measuring the energy efficiency of 13 “covered” appliances.

State governments were the first to establish mandatory appliance efficiency standards. In 1974, California granted its state energy commission the authority to establish minimum efficiency standards, and, in 1977, the state adopted the country’s first-ever efficiency standards, covering air conditioners, heat pumps, and refrigerators. Following

18. Id. at 8.
24. Id.
California’s lead, other states, including Florida and New York, soon adopted similar standards. 26

In 1978, the federal government took a further step toward mandatory national standards when Congress passed the National Energy Conservation Policy Act (NECPA). NECPA directed DOE to issue mandatory standards for 13 appliances. 27 NECPA also provided that DOE standards would generally preempt state standards, giving manufacturers nationwide uniformity and certainty on the standards governing covered products. After the enactment of NECPA, DOE initiated and nearly completed rulemakings to comply with its statutory obligation to issue mandatory standards, but ran out of time to issue final rules before President Jimmy Carter left office in 1981. 28

The incoming Ronald Reagan Administration quickly made clear that it opposed mandatory efficiency standards. In hearings before the U.S. House of Representatives, DOE officials proposed that Congress repeal the federal standards program. 29 In its early budget proposals to Congress, the Administration neglected to request any funds for the DOE standards program. 30 And rather than finalizing the Carter-era rules, the Reagan Administration effectively halted the nearly complete DOE rulemaking process, ultimately missing statutory deadlines for issuing final standards. 31

In response, the Natural Resources Defense Council (NRDC) and Consumers Union filed suit and succeeded in compelling DOE to agree to issue final efficiency standards. 32 But when the rules were finally published in 1983, they did not prescribe any efficiency standards at all. DOE had redefined the “significant” level of energy savings required to establish new standards under EPCA, and had calculated that market forces would accomplish a high level of savings in the absence of a standard. 33 In effect, rather than establishing new standards, the rules merely articulated the department’s assessment that no standards were warranted.

NRDC again filed suit, challenging these “no-standard standards.” In Natural Resources Defense Council v. Herrington, the U.S. Court of Appeals for the District of Columbia (D.C.) Circuit overturned DOE’s rules, rejecting the department’s methodology and its redefinition of “significant” savings. 34 The court directed DOE to start rulemaking anew and develop substantive minimum standards. 35

With the federal efficiency standards program hobbled by delays and political opposition, state governments again took the initiative and expanded their standards programs. In 1984, California adopted stringent new rules for refrigerators and central air conditioners. 36 Other states quickly followed suit: by 1986, Florida, Kansas, Massachusetts, and New York had also adopted new standards for air conditioners, refrigerators, and other products. 37

This proliferation of state standards prompted a shift in the appliance industry’s position on federal standards. Traditionally opposed to expanding national standards, manufacturers began to consider a uniform nationwide policy as preferable to the prospect of what they viewed as a “patchwork” of state standards, with potential to create uncertainty and undermine long-term planning. 38 The D.C. Circuit’s decision in Herrington also put the industry on notice that mandatory national standards, previously a distant prospect, were imminent.

Therefore, by 1986, the appliance industry had found common ground with efficiency advocates’ push for national standards, and the two sides began negotiations on a nationwide policy. 39 The talks yielded a consensus agreement, which Congress enacted as the National Appliance Energy Conservation Act (NAECA) and President Reagan signed into law in early 1987. 40

NAECA finally established the first-ever mandatory national efficiency standards, covering a dozen products, nearly a decade after Congress first directed DOE to issue efficiency standards in NECPA. 41 The new law also directed DOE to adopt standards for an additional set of products according to a schedule of mandatory deadlines, and further directed DOE to periodically review and, if necessary, update existing standards. 42 NAECA also provided that DOE could expand the list of products to include “[a]ny other type of consumer product which the Secretary classifies as a covered product,” subject to certain requirements.

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31. Id.
32. Id. at 1368.
33. Id.
opening the door for DOE to add additional products to the program. To answer manufacturers’ concerns about the growing number of state standards, NAECa also strengthened federal preemption of state standards, constraining the ability of state governments to mandate efficiency levels higher than those required by federal law.

The pattern of political and legislative action that drove NAECa—with state standards providing the initial push, stakeholders and advocates reaching consensus agreements, and federal legislation establishing national standards—continued to play a role in the expansion of the standards program through the early 1990s. States including Florida, New York, and Texas adopted or proposed new standards for products not covered by the DOE program, prompting new negotiations between manufacturers and public interest organizations on a variety of residential, commercial, and industrial products. Again, stakeholder negotiations yielded an agreement that was eventually passed as part of the Energy Policy Act of 1992 (EPAct 1992), which added several products to the DOe program.

However, the pace of DOE rulemaking ground nearly to a halt in the mid-1990s, in part due to opposition from members of Congress and some appliance manufacturers. In 1996, Congress imposed a temporary freeze on DOE efficiency standards rulemaking. DOE only adopted 14 efficiency standards through rulemakings during the 20-year period that covered the administrations of Presidents George H.W. Bush, Bill Clinton, and George W. Bush. By 2006, DOE had missed legal deadlines for updating 22 standards. Seeking to compel DOE to clear this mounting backlog, a coalition of 15 states, New York City, two low-income consumer groups, and NRDC sued DOE. In 2006, DOE settled, and agreed to a binding schedule for setting standards for 20 products by 2011.

Also during the George W. Bush Administration, as DOE’s rulemaking backlog grew, Congress passed two energy bills that significantly expanded the standards program. The Energy Policy Act of 2005 (EPAct 2005) included efficiency standards for 16 new products and the Energy Independence and Security Act (EISA) of 2007 included efficiency standards for 10 new products, including light bulbs, discussed below, as well as some important improvements to the DOE appliance efficiency program. For the first time, EISA also authorized DOE to set a limited number of regional standards for certain heating and cooling equipment, provided that DOE found that such regional standards would achieve significant additional energy savings and would be technologically feasible and economically justified. EISA also added a requirement that DOE review each energy-efficiency standard every six years to determine if it can be strengthened.

The presidency of Barack Obama marked a new era for DOE efficiency standards rulemaking. Within months of taking office in 2009, President Obama issued a memo instructing DOE to “take all necessary steps” to clear the rulemaking backlog, as agreed to in the 2006 settlement. As a result, the pace of DOE efficiency standards rulemaking accelerated. By January 2017, DOE had issued final rules adopting 50 new standards during the Obama Administration, about three times more than under all previous administrations combined.

In addition to catching up with missed deadlines and expanding DOE rulemaking, the Obama Administration prioritized the efficiency standards program by including it in the president’s Climate Action Plan. The plan aspired to reduce carbon emissions by three billion cumulative metric tons by 2030 through appliance and building standards. According to Obama DOE Secretary of Energy Ernest Moniz, DOE achieved this goal by January 2018, also saving American consumers and businesses $550 billion in lower energy bills over the life of the covered products.

B. Current Status: Trump Administration

The transition from the Obama Administration to the Trump Administration has brought uncertainty and risk...
to the DOE energy-efficiency standards program, threatening to halt its progress and even to derail it. Five of the final Obama Administration energy-efficiency standards issued by DOE—standards for uninterruptible power supplies, portable air conditioners, air compressors, pumps, walk-in coolers, and commercial boilers—were issued in December 2016 but were not published in the Federal Register. This was due to guidance that DOE had adopted earlier in 2016, which provides that efficiency standards final rules must be available for public review for at least 45 days before DOE sends them for official publication in the Federal Register.64 But when the 45-day period elapsed in February 2017, the Trump Administration DOE failed to publish these five energy-efficiency standards in the Federal Register. In June 2017, a coalition of environmental and consumer groups and a coalition of 10 states, joined by New York City, filed suit against DOE, claiming that this delay in publishing the rules violated federal law and DOE regulations.65 On July 10, 2017, DOE published one of these five standards—for commercial walk-in coolers and freezers—in the Federal Register,66 but still has not yet published the remaining four delayed standards.67 On February 15, 2018, a federal district court judge in the Northern District of California ruled that DOE had illegally delayed publication of these four standards and ordered DOE to publish them in the Federal Register.68 DOE has appealed this decision to the U.S. Court of Appeals for the 9th Circuit, which has stayed the district court’s order pending the outcome of the appeal.69

Additionally, under the Obama Administration, DOE published new energy-efficiency standards for ceiling fans as a final rule on January 19, 2017, with an effective date for the rule of March 20, 2017. However, the Trump Administration subsequently delayed the rule’s effective date twice—pushing it back to September 30, 2017, claiming the need to review the rule.67 On March 31, 2017, the same two coalitions of environmental and consumer groups and states mentioned above filed petitions for review in the U.S. Court of Appeals for the Second Circuit, challenging the legality of these delays.67 On May 24, 2017, DOE published a notice in the Federal Register indicating that it had completed its review of the ceiling fan energy-efficiency standard and that it would allow the standard to go into effect on September 30, 2017.70 The standard has now gone into effect.

The Trump Administration has also added to the Code of Federal Regulations three other energy-efficiency standards issued by the Obama Administration DOE—for beverage coolers, residential central air conditioners and heat pumps, and swimming pool pumps. These standards were developed in 2015-2016 through a consensus process convened by DOE through its Appliance Standards and Rulemaking Advisory Committee to develop recommended, consensus standards for these products. DOE then published the standards recommended by the committee as direct final rules, a process that provides for a rule to be added to the Code of Federal Regulations within 120 days of publication if no adverse public comments that DOE deems to be significant are received within 110 days of publication.70 After reviewing the public comments received, DOE took no further action, and these standards are now codified.71

### Table 1
Number of Standards Adopted by Administration

<table>
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<th>President</th>
<th>Adopted through legislation</th>
<th>Adopted through rulemaking</th>
<th>Total</th>
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<td>13</td>
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<tr>
<td>George H.W. Bush</td>
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<td>4</td>
<td>27</td>
</tr>
<tr>
<td>Barack Obama</td>
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<td>50</td>
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</table>

Source: ANDREW DELASKI ET AL., ASAP & AMERICAN COUNCIL FOR AN ENERGY-EFFICIENT ECONOMY, NEXT GENERATION STANDARDS: HOW THE NATIONAL ENERGY EFFICIENCY STANDARDS PROGRAM CAN CONTINUE TO DRIVE ENERGY, ECONOMIC, AND ENVIRONMENTAL BENEFITS, Table I (2016); DOE, SECRETARY ERNEST MONZ Cabinet Exit Memo 3 (2017)3.

As of this writing, the Trump Administration DOE has not moved forward with significant work on the process for revising the energy-efficiency standards and test procedures that are required for adoption in 2017–2018 pursuant to statutory deadlines or EPCA’s six-year review requirement,72 described above. To meet these required deadlines, significant activity will need to restart soon. For instance, under EPCA’s six-year review requirement, DOE was required to issue a proposed efficiency standard rule for room air conditioners by April 2017.73 However, as of this writing, DOE has not done so. Overall, DOE is required to issue some two dozen deadlines for proposed and final efficiency standards rules and test procedure rules in 2017-2018.74 President Trump’s fiscal year 2018 (FY18) budget proposal threatened to bring to a stop further federal progress on energy efficiency by targeting DOE and other agencies with huge cuts, including a proposed budget cut of more than 80% to DOE’s Office of Energy Efficiency and Renewable Energy (EERE), which administers the energy-efficiency standards program and other energy-efficiency programs, and proposing the elimination of the U.S. Environmental Protection Agency’s (EPA’s) ENERGY STAR® program, the weatherization assistance program, and other important energy-efficiency programs.75 For now, Congress has largely ignored the Trump Administration’s proposed cuts; increasing funding for EERE and preserving the programs above.76 President Trump’s FY19 proposed budget presents similar threats to federal clean energy programs.77

### C. The DOE Energy-Efficiency Standards Rulemaking Process

EPCA, as amended, requires DOE to set new or amended standards at the highest efficiency level that is “technologically feasible and economically justified.”78 In deciding whether a standard is economically justified, EPCA provides that DOE must consider seven factors: (1) the economic impact of the standard on manufacturers and consumers of the product; (2) the savings in operating costs throughout the estimated average life of the covered product compared to any increase in price that is likely to arise from the adoption of the standard; (3) the total projected amount of energy or (as applicable) water savings likely to result from the implementation of the standard; (4) any lessening of the utility or performance of the covered product likely to result from implementation of the standard; (5) the impact of any lessening of competition among manufacturers, as determined by the attorney general, that is likely to result from the imposition of the standard; (6) the need for national energy and water conservation; and (7) any other factors DOE considers relevant.79

DOE may not issue a new or revised standard if it determines that the standard will not result in “significant” conservation of energy or water.80 Likewise, DOE may not issue a standard that would make certain basic product characteristics like performance, reliability, or capacity unavailable in the market.81 As noted above, DOE must issue standards at the highest energy-efficiency level that is technologically feasible and economically justified.82 To ensure that energy-efficiency standards become continually stronger over time as technology improves, EPCA also contains an “anti-backsliding” provision that prohibits the Secretary from prescribing an amended standard that would increase the energy or water use of a covered product.83

EPCA requires DOE to consider strengthening existing energy-efficiency standards at regular intervals, given that technology improves over time. Under the original legislation, DOE was typically required to update each standard twice by specified mandatory deadlines. Under a provision added by EISA in 2007, DOE is required to review

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73. See 80 Fed. Reg. 34843 (June 18, 2015) (acknowledging that proposed room air conditioner efficiency standards are required under EPCA’s six-year review provision by April 8, 2017).
80. Id. §6295(j)(3)(B)(i).
81. Id. §6295(o)(4) (consumer products); 42 U.S.C. §6313(a)(6)(B)(ii)(II) (consumer products).
82. Id. §6295(o)(2).
83. Id. §6295(o)(1) (consumer products); 42 U.S.C. §6313(a)(6)(B)(iii)(I) (commercial and industrial products); see also Nat. Res. Def. Council v. Abraham, 355 F.3d 179 (2d Cir. 2004) (holding that EPCAs anti-backsliding provision prevents DOE from weakening an energy-efficiency standard after it has been published in the Federal Register).
each existing standard at least once every six years. This provision requires DOE, by six years after the last final rule, to issue either a proposed rule or a determination not to change the standard. If DOE issues a proposed rule, it must issue the final rule within two years. DOE also has the authority to establish standards for new product categories if DOE determines that they present opportunities for significant energy savings. DOE is also generally required to review the testing procedures used to assess a product’s compliance with efficiency standards every seven years. In practice, DOE undertakes many standard-setting rulemakings concurrently with rulemakings that establish or revise testing procedures.

Rulemakings to set or revise efficiency standards for each appliance generally go through a process with four phases, each of which provides an opportunity for public input. In the first phase, DOE publishes a framework document that outlines the legal authority and analytical and procedural principles that will guide the rulemaking for that particular product. DOE solicits comments on specific questions related to that product and framework document. In the second phase, DOE conducts a preliminary analysis of the technical and economic characteristics of a particular product, publishes its analysis of the impacts of potential revised standards, and requests public comments. In the third phase, DOE issues a notice of proposed rulemaking (NOPR) that proposes a minimum efficiency level for the product, which must meet all of the required statutory criteria discussed above, including that this efficiency level is the highest that is technologically feasible and economically justified. In the final phase, DOE considers additional public comments on the NOPR and issues the final rule, establishing a mandatory efficiency standard.

This four-phase rulemaking process generally takes about three years to complete. The statute generally requires that the resulting final rule give manufacturers three to five years to comply with the new standard.

Although most efficiency standards go through this four-phase rulemaking process, a significant number of efficiency rules result from consensus agreements between manufacturers and efficiency advocates, reflecting the key historical role of such agreements in the development of national efficiency standards.

The mandatory six-year periodic review of existing standards is designed to allow DOE to adopt stronger energy-efficiency rules in response to medium-term changes in technology, market dynamics, and consumer preferences that result in the potential for greater efficiency levels. In addition, the statute authorizes DOE to make shorter term adjustments to standards as needed in response to special circumstances or rapid changes in equipment technology. Specifically, if a manufacturer believes the current DOE testing procedures do not accurately reflect a product’s energy use in light of changes to a product’s features or design, it may petition DOE for a waiver. Smaller manufacturers—those with annual gross revenues below $8 million—can apply for a temporary exemption from part or all of a standard for a specific product.

DOE has on several occasions undertaken efforts to review and improve its process for developing appliance efficiency standards. In 1996, the Department published guidance that, among other things, provided greater detail on its rulemaking process and the considerations employed to develop or amend standards. The stated goals of this guidance included increasing the predictability of rulemaking, providing for full consideration of nonregulatory (i.e., voluntary) approaches, and broadly streamlining and increasing the transparency of the rulemaking process.

A product may become subject to a federal efficiency standard through legislation, or through a DOE determination to classify it as a “covered product,” subject to specific findings made on the basis of a rulemaking. DOE also has some latitude to interpret the scope of a currently covered product class more expansively. However, in a 2013 case, Hearth, Patio & Barbecue Ass’n v. U.S. Department of Energy, the D.C. Circuit signaled that there are limits on DOE’s ability to include new products in existing standards through an expanded definition of the product class. In 2009, DOE proposed a rule that would have made

84. 42 U.S.C. §§6295(m)(1)-(2) (residential products); id. §6313(a)(6)(C)(i) (industrial and commercial products).
85. Id. §6295(m)(3) (residential products); id. §6313(a)(6)(C)(iii) (commercial and industrial products).
86. Id. §6295(a)(6)(D)(iii) (residential products); see also a similar authority granted to the Secretary for commercial and industrial products, 42 U.S.C. §§6311(1)(L), 6312(b).
87. Id. §6295(b)(3), 6314(a)(1)(A). The statute also provides that when DOE finds that the additional cost to the consumer will be less than three times the value of the energy and water savings during the first year of the new standard, there is a rebuttable presumption that the standard is economically justified.
90. Id.
91. Id.
92. Id.
93. Id.
95. 10 C.F.R. §431.401(a)(2) (2014) and id. §430.27(a)(1) (2014) (describing regulations applicable to test procedure waivers for commercial equipment and appliances, respectively).
97. 10 C.F.R. §430, app. A to subpt. C. This is often referred to as the “Process Improvement Rule,” but is guidance, rather than a rule, as noted in §§1 and 5(a)(2) of app. A.
98. Id. at §1.
99. 42 U.S.C. §§6292(a)(20), (b) (consumer products); 42 U.S.C. §§6311(1)(L), 6312(b) (commercial and industrial products).
“vented hearth heaters” subject to the efficiency standard for “direct heating equipment,” which had been created by Congress. The proposed rule defined “direct heating equipment” to include gas heaters that simulate fireplaces but to exclude decorative fireplaces that do not provide significant amounts of heat. The following year, however, DOE issued a final rule that differed from the proposed rule. The final rule included a broader definition of “vented hearth heaters” that included decorative fireplaces, but then exempted from the efficiency standards “purely decorative” fireplaces, by way of a safe harbor based on four criteria.

Industry groups challenged this rule, and the D.C. Circuit agreed, finding that Congress’ unambiguous intent in EPCA and its subsequent amendments was to exclude decorative fireplaces from the class of “direct heating equipment.” The court rejected the idea that providing a safe harbor for decorative fireplaces was equivalent to exempting decorative fireplaces from the definition of the covered class of products. The safe-harbor approach, the court observed, was a form of “backdoor regulation” because manufacturers would need to redesign decorative fireplaces to comport with the four safe-harbor criteria. The court emphasized that DOE was authorized to establish a new standard for decorative fireplaces, but only by undergoing the established process for adding a new product category to the group of “covered products.”

D. Carbon Benefits and Co-Benefits of Federal Energy-Efficiency Standards

The DOE energy-efficiency standards program has helped consumers and businesses achieve significant reductions in energy consumption. According to DOE data, the efficiency standards currently in place are expected to save 70 quadrillion Btu (quads) of energy by 2020 and 132 quads through 2030. For consumers, these energy savings translated to $63 billion in savings on their energy bills in 2015, and $2 trillion in cumulative energy bill savings through 2030. As noted above, federal standards save 5.3 quads annually, making the DOE program the second most significant energy-efficiency policy in terms of energy savings.

These efficiency savings translate into significant reductions in carbon emissions. As described above, President Obama made efficiency standards a cornerstone of his Climate Action Plan and set and achieved a goal of reducing carbon emissions by three billion metric tons by 2030 through energy-efficiency standards. According to the Appliance Standards Awareness Project (ASAP), standards already completed will provide about 20% of the emissions reductions that would be needed for the United States to meet its 2025 target under the Paris Agreement on climate change (if the current planned withdrawal of the United States from the agreement is not effectuated or if the United States eventually rejoins the agreement).

A common concern regarding proposed appliance standards is that they will increase the up-front costs of affected products. However, recent historical experience has not shown this to be the case; on the contrary, the cost of many covered products comes down after DOE standards come into effect. A 2013 study of nine rulemakings found that DOE’s projections consistently overestimated the price increase resulting from new or updated standards. Whereas DOE predicted an average price increase of $148 across the nine product classes, the average actual change in price was a decrease of $12. For some big-ticket appliances, the long-term gains in affordability after the establishment of appliance standards have been even more striking. For example, the average price of a household refrigerator, adjusted for inflation, has fallen by about half since refrigerators first became subject to California’s efficiency standard in 1978 even as the average volume of refrigerators has increased by about 18%.

E. Benefits of Energy-Efficiency Standards for Low-Income Consumers

In addition to analyzing the impact on up-front product costs in general, recent DOE rulemakings have also analyzed the impact of standards specifically on low-income households, senior-only households, and households living in multifamily housing. These consumer subgroup analyses take into account the specific energy-consumption

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100. 706 F.3d 499, 502, 43 ELR 20034 (D.C. Cir. 2013).
101. Id.
102. Id. at 504.
103. Id.
104. Id. at 508.
105. A Btu is a commonly used measure of the heat content of fuels. It is the quantity of heat required to raise the temperature of one pound of liquid water by one degree Fahrenheit at the temperature that water has its greatest density (approximately 39 degrees Fahrenheit). A quadrillion Btu (known as a quad) is 1 followed by 15 zeros Btu of energy. As an example, the United States as a whole used about 97.7 quads of energy in 2017. See EIA, Energy Units and Calculators Explained—British Thermal Units (Btu), https://www.eia.gov/energyexplained/?page=us_energy_home (last updated May 16, 2018).
107. Id.
F. Federal Preemption and State Energy-Efficiency Standards

EPCA, as amended by NAECA, contains preemption provisions that generally prevent states from establishing state energy-efficiency standards that are higher than those set at the federal level, with a number of important exceptions. The statute provides that national standards preempt state regulations “concerning the energy efficiency, energy use or water use” of a product covered by a federal standard.115 The definition of a state “regulation” is any “law, regulation or other requirement” of a state or its subdivisions.118 In general, with a number of important exceptions, federal preemption bars state regulation of any federally covered product, even before a federal efficiency standard takes effect (meaning the effective date specified in the Federal Register for codification in the Code of Federal Regulations).119 However, there are a number of exceptions to this timing rule, including a significant exception for states with preexisting state energy-efficiency standards: these standards may stay in effect until the compliance date of a federal standard.120 Two of the additional significant exceptions to federal preemption under EPCA are discussed below. The statute also includes several specific exemptions from preemption, such as many that apply to the timing of certain California and other state energy-efficiency standards.121

1. State Efficiency Standards for Products That Are Not Federally Regulated

Because EPCA’s preemption provisions only apply to products that are covered by the federal program, states are free to establish energy-efficiency standards for products that are not regulated by the federal government. State efficiency standards play an important role in increasing the efficiency of product categories that are not covered by the federal efficiency program. As described below, California’s appliance energy-efficiency standards program is the most comprehensive and well established. In addition, as of this writing, the District of Columbia and some 13 other states including New York and Texas have enacted at least one energy and water efficiency standard for a product not covered by a federal standard.122

The efficiency savings achieved by these state standards can be substantial. California, the first American jurisdiction to establish appliance standards, continues to have the most active state efficiency standards program and to serve as a model for other states. In 2014, the California Energy Commission (CEC) issued draft regulations for 15 new efficiency standards for products not regulated by the federal government. These were projected to save 9,800 gigawatt hours (GWh) of electricity a year and result in annual savings of $2 billion. As of May 2017, CEC had finalized

116. Id. at 38-39.
120. Id. §6295(i).
121. See, e.g., id. §6297(b)(1)(A).
state efficiency standards for most of these products. In April 2017, CEC announced the start of an appliance efficiency rulemaking process for eight additional products, with plans to set energy and/or water efficiency standards for five products (commercial and industrial fans and blowers, sprinkler spray bodies, tub spout diverters, irrigation controllers, and general service lamps). For another three products (set-top boxes, low-power mode and power factors, and solar inverters), CEC plans to establish energy-efficiency road maps, working with stakeholders, which will result in white papers that set forth a policy pathway for increasing efficiency in these products with milestones for increased product efficiency over time. CEC will track progress toward these road map milestones and may convert them to appliance standards over time if progress is not made.

Since the early 2000s, California’s investor-owned utilities have emerged as influential advocates for new state efficiency standards, as part of California’s overall commitment to energy efficiency as a key energy resource and means to combat climate change. Under California state law, the California Public Utilities Commission (CPUC) is mandated “to meet unmet resource needs with all available energy efficiency and demand reduction that is cost-effective, reliable and feasible.” To do that, CPUC sets energy-efficiency goals for investor-owned utilities. Since 2005, CPUC has allowed its utilities to count, toward their overall programmatic efficiency savings targets, some of the savings from their work to advocate for state and federal efficiency standards.

Additionally, CEC requires manufacturers to certify that their products comply with DOE’s federal energy-efficiency standards as well as with state energy-efficiency standards, and provides that each federal energy-efficiency standard will be adopted as California state law in the event that a federal standard is “repealed or becomes inoperable, inapplicable, or otherwise invalid as federal law.” Similarly, in May 2017, the Vermont Legislature enacted, and Vermont Gov. Phil Scott signed into law, legislation that adopts current federal energy-efficiency standards for appliances and equipment, “so that the same standards will be in place in Vermont should the federal standards be repealed or voided.” This is an important precedent that other states should follow.


As noted above, there are several ways for states to adopt regulations concerning a federally covered product without triggering preemption. The two most significant pathways are discussed below.

First, EPCA provides that states may request from DOE a waiver from preemption that would allow the adoption of a more-stringent state-level standard. The state requesting a waiver must demonstrate “unusual and compelling” state or local interests, which must in turn be “substantially different in nature or magnitude than those prevailing in the United States generally”: this requires a showing that the costs, benefits, burdens, and reliability of the savings


129. Id. §1606.5(a)(2). In 2005, the U.S. Court of Appeals for the Ninth Circuit upheld this and related provisions from a federal preemption challenge brought by appliance manufacturers, Air Conditioning & Refrigeration Inst. v. Energy Res. Conservation & Dev. Comm’n, 410 F.3d 492, 35 ELR 20026 (9th Cir. 2005).
resulting from the state standard must make state-level regulation “preferable or necessary,” compared to alternative approaches.131 State requests for preemption waivers are rare: as of this writing, only two states have ever made such a request and both were rejected.132 However, in one of these cases—a request by California for a waiver from a federal clothes washer standard—DOE’s denial of the waiver was reversed and remanded by the U.S. Court of Appeals for the Ninth Circuit, which found that California had indeed demonstrated that a waiver was warranted.133 However, ultimately, California did not need to pursue a state standard for clothes washers because DOE issued a federal clothes washer energy-efficiency standard that met California’s needs.134

Second, under certain circumstances, EPCA exempts from preemption state energy building codes that include pathways that encourage the installation of products at higher efficiency levels than required by federal standards, such as super-efficient furnaces or heating, ventilation, and air conditioning products (HVAC) equipment, so long as the state building energy code meets seven criteria.135 The scope of this preemption exemption for state building energy codes and the showing needed to establish these factors have been litigated in two challenges to building energy codes in the past decade. At the core of these building code preemption disputes is the issue of whether the building code offers alternative compliance pathway options that meet the criteria for building code preemption exemption or whether the pathway that includes super-efficient equipment is in effect the only available or practicable option, in violation of the third criterion, which prohibits state building energy codes that “require” product efficiency levels higher than federal standards.136

In 2007, the city of Albuquerque, New Mexico, enacted a building efficiency code that allowed builders and renovators to choose among three compliance options, or “pathways.” Two of the three pathways were “performance-based,” hinging respectively on Leadership in Energy and Environmental Design (LEED) certification and on achieving energy-efficiency levels that were 30% higher than that of a baseline building. The third compliance pathway was based on the efficiency of specific building components, including HVAC products.137

The heating and cooling manufacturer trade association Air-Conditioning, Heating, and Refrigeration Institute, joined by a group of HVAC manufacturers and distributors, challenged the code, and the U.S. District Court for the District of New Mexico granted a preliminary injunction in favor of the plaintiffs, in part because it found that the code “required” a covered product to have an efficiency standard higher than that required by federal law.138 As a result, the court found that the code violated one of the seven statutory conditions for an exemption from preemption, and was therefore preempted by federal law.

Specifically, the court found that the third compliance pathway was a per se violation of the statutory requirement that a local code not “require” an efficiency level higher than the federal standard. Although the court was less certain about the performance-based compliance pathways, it was persuaded by the plaintiffs’ claim that these pathways would in practice also require builders to purchase products with efficiency levels higher than those mandated by the federal standard. By way of example, the court explained that under the Albuquerque code, a homeowner who replaced a furnace with a federally compliant furnace would be forced to make additional changes to the home in order to comply with the local code.139 Significantly, when designing and writing its building code, Albuquerque appeared to be unaware of, or did not focus on, EPCA’s preemption provisions and the seven factors that would need to be demonstrated for the code to be exempted from preemption.140 The court ultimately granted summary judgment to the plaintiffs on their preemption claims.141

In contrast, the state of Washington designed and adopted a state building energy code in 2009 with EPCA’s preemption provisions clearly in mind and, as a result, prevailed against a similar EPCA federal preemption challenge.142 Washington’s amended 2009 code offered builders three avenues for compliance, two of which encouraged builders to choose from among a menu of energy reduction methods. Several of these methods included purchasing products with higher efficiency levels than the federal standard, but others did not.143

In 2009, various building industry associations and other companies sued the Washington State Building Code Council, alleging that the part of the code that involved use of super-efficient equipment was preempted by EPCA. A federal district court rejected the preemption

136. Id. §6297(f)(3)(B).
138. Id. at *11.
139. Id. at *8.
140. Id. at *12.
143. Id. at 1149.
challenge and dismissed the complaint.144 The Ninth Circuit affirmed the following year.145

Washington’s code allowed builders to select from three compliance pathways: (1) a system analysis performance pathway; (2) a building envelope trade off performance pathway; and (3) a prescriptive requirements pathway. Builders who opted for pathway 2 or 3 achieved their compliance score by choosing from 13 different options contained in Chapter 9 of the code.146 For example, the builder could install particular types of high-efficiency HVAC equipment, construct an efficient envelope, or meet certain air leakage thresholds.147

The district court found that the Washington code included compliance options that would not “require” the use of covered products more energy-efficient than the federal baseline,148 and thus did not run afoul of EPCA’s second preemption exemption criterion. Of the 13 options provided to builders, only four concerned products exceeding EPCA’s energy conservation standards, leaving ample room for builder discretion.149 In addition, the district court held that the fact that the other building code compliance pathways may cost builders more money than the super-efficient pathway, does not mean that the super-efficient pathway is “required” or trigger preemption in and of itself.150

In affirming the district court’s decision, the Ninth Circuit observed, “[s]everal options under Chapter 9 call for higher efficiency covered products . . . and the remaining options do not. Builders can choose. They do not have to use higher efficiency products.”151 The Ninth Circuit also rejected the plaintiffs’ contention that the costs associated with the less-efficient options effectively “coerced” builders into selecting more energy-efficient products.152 Unlike the Albuquerque code, Washington did not impose any penalties on builders who chose not to use high-efficiency products. Therefore, no coercion occurred.153

In its analysis of the third requirement for exemption from preemption, the court explained that it means a building code must “give credits in proportion to energy use savings without favoring particular products or methods.”154 Washington’s credit system was based on a well-known computer model, against which plaintiffs offered no credible evidence.155 In accepting the state’s methods, the court noted that “in EPCA, Congress recognized that some variation will be inevitable” and “reductions of energy consumption in different contexts can be compared meaningfully only through quantitative estimates.”156 The state’s methodology produced values that were proportionate enough to satisfy this standard.157

Some commentators have observed that the distinction between the two codes is so subtle as to be unclear,158 and that states or localities therefore face uncertainty about how to ensure that their building codes do not “require”—through a combination of their textual provisions and economic practicalities—the purchase of higher efficiency products. However, Washington’s building code was considerably more sophisticated and better supported than Albuquerque’s. The contrasting fates of the two codes also underlines the importance of designing and drafting building energy-efficiency codes with EPCA’s preemption provisions clearly in mind and ensuring that there is a robust and clear record reflecting that the seven criteria for preemption exemption have been considered and met. More broadly, the larger menu of compliance options provided by the Washington code suggests that giving builders more choices and flexibility will insulate building codes from arguments that are preempted because they “require” higher efficiency products.

III. Legal Pathways for Scaling Up Appliance and Product Energy Efficiency

This part provides an overview of legal pathways that can be pursued to scale up energy efficiency in the United States, with a focus on appliance and product efficiency. The federal government, states, cities, and the private sector all have important roles in scaling up energy efficiency. This part discusses and recommends legal pathways to increase energy efficiency in residential, commercial, and industrial products for each of these entities. Part III.A covers legal pathways for the federal government (including both legislative and administrative approaches) to increase appliance energy efficiency, including through establishing carbon policies, overarching energy-efficiency

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145. Washington II, 683 F.3d at 1155.
147. Id.
148. Id. at *9.
151. Washington II, 683 F.3d at 1151
152. Id.
153. Id. at 1152.
154. Id. at 1153.
155. Id. at 1153-54.
156. Id. at 1154.
157. Id. at 1155.
goals, and through reforms to the federal energy-efficiency standards program and policies to accelerate the penetration and turnover of energy-efficient appliances. Part III.B. covers legal pathways for state governments to increase appliance energy efficiency, again including both legislative and administrative approaches and addressing the full gamut of policies, including policies to limit carbon pollution; establishing overall efficiency goals; improving utility regulatory design to incentivize utilities to encourage energy efficiency; expanding utility energy-efficiency programs; strengthening state building energy codes; and establishing state energy-efficiency standards. Part III.C. describes legal pathways for cities and localities to encourage energy efficiency. Part III.D. addresses legal pathways for industry, businesses, and utilities to increase energy efficiency for themselves and their customers.

A. Energy-Efficiency Legal Pathways: Federal Government

The federal government has a major role to play in both encouraging and mandating energy efficiency. The recommendations below discuss: (1) overarching and complementary legal pathways for the federal government to encourage energy efficiency; (2) specific legal pathways to establish stronger federal energy-efficiency standards for products; and (3) policies to accelerate turnover and penetration of energy-efficient appliances.

I. Overarching and Complementary Federal Energy-Efficiency Legal Pathways

While this chapter focuses on recommendations for legal pathways on energy-efficiency standards for appliances and equipment, at the outset, it is important to review briefly the overarching and complementary legal approaches to decarbonization that will help to incentivize the deployment of energy efficiency.159 Scaling up energy efficiency requires both mandatory measures—such as energy-efficiency standards and mandatory energy-efficiency goals—and voluntary measures—such as energy-efficiency labeling and incentive programs. Policymakers should carefully integrate and synchronize these two different approaches so that they create a virtuous cycle: initial mandatory standards establish a minimum efficiency floor, then voluntary measures lead to further innovation and higher levels of efficiency, which then allows higher mandatory efficiency standards to be established.

a. Federal Carbon Policy

Realizing the full potential of energy efficiency in the United States will require that the country move forward with legal pathways on carbon regulation and carbon pricing so that the true costs of fossil fuel power generation are visible. As of this writing, the Clean Power Plan adopted by EPA under the Obama Administration has been stayed by the U.S. Supreme Court and the Trump Administration EPA has proposed a rule to repeal it.160 EPA is also considering a replacement of some kind, though a specific new proposal has not yet been presented for public comment as of this writing.161 Ultimately, however, in order to achieve deep decarbonization goals, the United States will need to implement the Clean Power Plan, or a similar set of requirements based on the Clean Air Act’s requirements with respect to limiting carbon pollution from new and existing power plants. The United States will also need to do more to address methane pollution from oil and gas production.162 Congress should also consider enacting a carbon tax as an additional strategy for promoting decarbonization (but not in lieu of full implementation of the Clean Air Act or complementary federal energy-efficiency policies). (Detailed recommendations on legal pathways with respect to carbon pricing are presented in Chapter 2 of this book; detailed recommendations on legal pathways with respect to methane are presented in Chapter 33.)

b. Federal Energy-Efficiency Legislation

Congress has the power to mandate or encourage energy efficiency in a number of ways in addition to EPCA’s energy-efficiency standards requirements that would be complementary to EPCA and encourage deeper levels of appliance and equipment efficiency.

First, Congress should enact legislation to create a federal energy-efficiency resource standard (EERS), which would be a national energy-efficiency goal for electric and natural gas utilities. It could also include savings from improved building codes and equipment efficiency standards, CHP, and distribution system efficiency. The American Council for an Energy-efficient Economy (ACEEE) has advocated

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159. Other important recommendations on federal government legal pathways to promote energy efficiency are set forth in Chapter 35 (Electricity Charges, Mandates, and Subsidies).


for a national EERS with a goal of 20% electricity and 12% natural gas savings by 2030, including savings from efficiency programs, improved building codes and equipment standards, CHP, and distribution system efficiency gains. ACEEE estimates that federal EERS legislation with these goals could save the United States more than 5 quads of energy annually or about 5.55% of the total energy consumed in 2015. CO₂ emissions reductions would total almost 300 million metric tons in 2030—equivalent to taking 47 million automobiles off the road. Consumers would cumulatively save a net $145 billion in lower energy bills by 2040 (net present value after investments) and the bill would also create 400,000 net jobs in 2030.163 Federal EERS legislation should also establish specific goals for energy-efficiency savings from the low-income sector in order to ensure that utilities invest in energy efficiency in affordable, multifamily buildings and in efficiency programs geared toward low-income consumers. In 2015, the American Energy Efficiency Act164 was introduced in the Senate, and a similar bill was introduced in the House. It proposed a 20% electricity savings and 13% natural gas savings target by 2030 (with annual added savings rising to 1.75% for electricity and 1% for gas).165

Second, Congress should use tax policy to promote energy efficiency by providing tax credits for energy-efficient appliances, equipment, and buildings and by removing tax policies that discourage energy efficiency and promote the use of fossil fuels. Prior to 2017, a number of federal energy-efficiency tax incentives were in place, including: (1) a 10% tax credit to homeowners for efficiency improvements, up to $500; (2) a tax credit for builders for constructing homes that use 50% less energy (compared to the 2006 International Energy Conservation Code) for heating and cooling and a $1,000 tax credit for newly manufactured homes that achieve 30% energy savings for heating and cooling or meet ENERGY STAR® requirements; and (3) a tax credit that encouraged energy efficiency in commercial and multifamily buildings. However, all of these tax incentives expired at the end of 2016.166 In early 2018, Congress retroactively extended the incentives to cover qualifying actions through 2017, but any efficiency improvements or projects completed on or after January 1, 2018, are not eligible.167 Congress should reenact and consider strengthening these tax credits to increase the credit and to increase the energy savings levels associated with the credit. Congress should also remove disincentives to energy efficiency from the tax code, with a focus on rules that require efficiency investments, such as high-efficiency heating and air conditioning systems and lighting, to be depreciated over decades, sometimes up to 40 years.168

Third, Congress should expand funding and ensure full implementation of key federal low-income energy programs, including the Low Income Home Energy Assistance Program, which primarily provides energy bill assistance for low-income consumers, and the Weatherization Assistance Program (WAP), which addresses the longer term energy needs of low-income homeowners by making repairs that reduce energy bills, such as installing insulation and air sealing, and sometimes includes upgrades or repairs to heating and cooling systems.169 About 81% of federal low-income program support goes to bill assistance and about 14% of program support goes to energy-efficiency measures.170 Increased investment in federal low-income energy-efficiency programs could complement low-income bill assistance by increasing energy affordability.171 A typical year in WAP operations delivers $340 million in energy savings, supports 8,500 jobs, and has a program-wide benefit-cost ratio of 4:1.172 President Trump's proposed FY18 budget would have eliminated the program altogether, but fortunately Congress showed its support for the program by increasing funding from $228 million to $251 million for 2018.173 Though the Trump Administration proposed eliminating WAP in the FY19 budget as well, congressional support is likely to continue.174

171. Id. at 31.
2. Federal Energy-Efficiency Appliance and Equipment Standards: Legislative and Regulatory Pathways

This section recommends a number of legal pathways to strengthen the federal energy-efficiency standards program described above in Part II.

a. Make Preemption More Flexible

The issue of preemption in efficiency standards presents a policy tradeoff. On the one hand, a more flexible preemption system would allow states greater autonomy to set policies consistent with their environmental and economic policy needs and to continue their role as laboratories of new efficiency standards. On the other hand, a stronger preemption system provides the nationwide uniformity and certainty that manufacturers believe that they need to make long-term planning decisions and avoid the complexities that could be caused by a “patchwork” of multiple state standards.

Even bearing this balance in mind, a more flexible preemption system would have many advantages. Not only would it open the door to higher standards and greater efficiency savings in some states, but may also accelerate adoption of higher standards at the federal level. Indeed, many of the products currently covered by federal standards were first subject to state standards. Moreover, as discussed above, across many different administrations, DOE has fallen behind on issuing and updating energy-efficiency standards, causing significant backlogs. This means that stronger federal efficiency standards that would be technologically and economically justified are not adopted, and yet states are still preempted from regulating these products. Under a more flexible preemption system, state leadership could continue to play a constructive role even in product categories already covered by federal standards, by providing proof that higher standards are commercially, technically, and administratively feasible.

In practice, a more flexible preemption provision could take various forms.

One option would be to amend EPCA’s federal preemption provisions to allow multiple states to set a shared standard different from the federal standard. This would mitigate the concerns about a 50-state patchwork by limiting the number of state standards and maintaining some uniformity across states. At the same time, it would open the door to collaborative standards among neighbor-

175. CALIFORNIA ENERGY COMMISSION, supra note 25.
176. EPCA’s general preemption provision is found at 42 U.S.C. §6297(c). As discussed above, EPCA also provides for a number of exceptions and exemptions from preemption.
177. Klass, supra note 118, at 359.
180. 42 U.S.C. §6292(b).
181. 42 U.S.C. §6311(1)(L); 6312(b) (allowing DOE to establish new groups of covered products with a lower threshold).
required threshold for coverage.183 Congress should consider clarifying this issue and providing a lower standard, perhaps 75 kWh per year, to give DOE more flexibility to encourage efficiency gains in this growing area of loads.

c. Explicitly Authorize Multiple Efficiency Metrics

In many cases, a single metric does not accurately capture the efficiency of products that consume, for example, both electricity and water. Several standards established directly by Congress already include multiple metrics, such as both energy use and water use for clothes washers.184 However, with respect to standards set by DOE, the department has generally interpreted EPCA as preventing the department from issuing a new standard with multiple metrics.185 Some legislators have floated amendments that would eliminate this uncertainty and expressly grant DOE the authority to issue standards with multiple metrics, but no such amendment has been enacted.186 Congress should grant DOE this authority. The technical and market feasibility of meeting this uncertainty and expressly grant DOE the authority to issue standards with multiple metrics, but no such amendment has been enacted.186 Congress should grant DOE this authority. The technical and market feasibility of meeting such a standard would still be subject to the “economically justified” test at the rulemaking phase.187

d. Reduce Compliance Lead Times for Amended Standards

Currently, EPCA requires that DOE must provide specified compliance lead times after publication of a final rule for manufacturers to prepare to comply with an amended efficiency standard—this period must be three years for certain categories of products and five years for others.188 Additionally, EPCA requires a five-year compliance lead time period for efficiency standards for all newly covered products.189 EPCA should be amended to give DOE the discretion to establish shorter compliance lead times when needed and appropriate, which would provide for faster adoption of higher efficiency products, and might be appropriate for products with shorter design cycles, such as computers. EPCA provides for three-year lead times for currently covered products, and even shorter lead times have been shown to work in California. The minimum compliance lead time for standards established by CEC is one year.190

e. Continue Establishing and Updating Currently Authorized Standards

Simply by maintaining current practices and updating standards for currently covered products—assuming currently available technology, test procedures, and rulemaking methodologies—DOE could achieve an additional reduction of 4.3 quads and 200 metric tons of CO₂ annually by 2050 according to a 2016 analysis by ASAP.191

There is significant potential for additional efficiency gains even in product areas that have already seen multiple updates to their efficiency standards. Six of the top 10 covered products with the highest potential efficiency gains, as calculated by ASAP, have already been subjected to multiple updates.192 This is due in part to the fact that certain large appliances, such as refrigerators, have large annual sales volume and continue to account for a large proportion of energy use by homes or businesses.193 It is also a testament to the fact that manufacturers continue to invent new ways of improving the efficiency of these big-ticket products.

To tap into this potential for further efficiency gains, DOE should take two sets of actions. First, DOE should continue to update existing standards promptly, as required by EPCA’s statutory schedule of deadlines for amended standards, including the six-year review process described above. Congress should approve budgets for DOE’s Appliance Standards and Building Codes Program at a level sufficient to support the staff and resources needed to complete these rulemakings on time. Second, DOE should make full and active use of its statutory authority to classify additional consumer products as covered products when the statutory criteria for coverage, described above, are met. Following these recommendations would also ensure that consumers would continue to save more money on lower energy bills, increasing overall consumer purchasing power and strengthening the U.S. economy as well as lowering carbon emissions.

184. 42 U.S.C. §6295(g).
188. 42 U.S.C. §6295(m)(4)(A)(ii). For most industrial and commercial products, amendments apply the later of either three years after publication of the final rule establishing the standard or six years after the effective date of the current standard. 42 U.S.C. §6313(a)(6)(C)(iv).
189. Id. §6295(l)(2).
191. deLaske et al., supra note 13, at vi.
192. Id. at 16.
193. Id.
f. Continue to Use the Social Costs of Carbon in Rulemaking

DOE currently monetizes benefits from carbon reductions in the cost-benefit analyses that accompany its rules, using the values developed by the Interagency Working Group (IWG) on the Social Cost of Carbon (SCC). The IWG developed these values in an effort to create uniformity in federal agencies’ use of SCC values. The IWG released initial SCC values in 2010 and revised them upwards in May 2013.

As discussed above, EPCA requires DOE to establish energy-efficiency standards “to achieve the maximum improvement in energy efficiency” that is “technologically feasible and economically justified.” In considering whether an efficiency standard is “economically justified,” DOE must consider seven factors including “the need for national energy . . . conservation” and “other factors the Secretary considers relevant.” DOE first included carbon costs in considering the economic justification for efficiency standards in a proposed rulemaking for cooking products in 2008. DOE has used the IWG SCC values in most energy-efficiency standards rulemakings since 2010, using the revised IWG SCC values in its rulemakings since 2013. To date, to the author’s knowledge, DOE has never relied on SCC to select an efficiency standard that was not already cost-justified based on other, non-carbon factors.

Some stakeholders have argued that the IWG SCC calculations underestimate the true cost of carbon emissions. On the other hand, industry groups and other critics of DOE’s use of SCC in efficiency standards rulemaking criticize it on various methodological points, claiming that it is inappropriate to consider global carbon reduction benefits in efficiency standards rulemaking, and that the purported carbon reduction benefits are speculative and diffuse, whereas the increase in consumers’ up-front costs is concrete and immediate.

DOE could allow SCC to play a more central role in rulemaking by including it in consideration of whether a new standard is “economically justified.” Specifically, EPCA authorizes the Secretary to assess economic justification by considering, inter alia, “other factors the Secretary considers relevant.”

This may open the door to rules that would be more aggressive or better geared toward carbon reductions. Still, absent other changes to DOE’s mandate, the resulting standards themselves would need to be defined in terms of primary energy use, rather than carbon reductions.

In a 2016 decision, Zero Zone, Inc. v. U.S. Department of Energy, the U.S. Court of Appeals for the Seventh Circuit addressed these critiques and approved DOE’s utilization of SCC in EPCA appliance energy-efficiency standards rulemakings. In March 2014, DOE published new energy-efficiency standards for commercial refrigeration equipment (CRE) pursuant to EPCA. It used the 2013 SCC to generate the value of emissions per year per metric ton avoided and included this result as an environmental benefit in its analysis as to whether the rule was economically justified. Several manufacturers and manufacturer trade associations brought petitions for review challenging the new CRE efficiency standards rule on both substantive and procedural grounds. Among them, the petitioners argued that EPCA does not allow DOE to consider environmental factors, including the SCC. The court rejected these arguments and ruled in favor of DOE on all claims, denying the petitions for review in their entirety.

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196. Id. at 7.


201. Typically, the economic benefits of a proposed DOE energy-efficiency standard outweigh the economic costs even before monetized SCC values are added to the benefits side of the equation. See, e.g., Brief for Respondents at 34; Zero Zone, Inc. v. U.S. Dep’t of Energy, 832 F.3d 654, 46 ELR 20137 (7th Cir. 2016) (explaining that the economic savings of revised energy-efficiency standards for commercial refrigeration products outweighed the economic costs even before factoring the monetized benefits of SCC); Denial of Landmark Legal Foundation Petition for Reconsideration, 78 Fed. Reg. 79643, 79646 (Dec. 31, 2013) (denying a petition for reconsideration claiming that DOE’s use of SCC values in the microwave oven rulemaking was in error, DOE notes that while SCC values “may or may not” affect DOE’s final determination in energy-efficiency standards rulemaking, in this instance the SCC analysis did not impact DOE’s determination of the standard because the economic benefits of the rule outweighed the costs even without consideration of SCC).


204. Zero Zone, Inc., 832 F.3d 654.

205. Id. at 660.


207. Zero Zone, Inc., 832 F.3d at 666.

208. Id. at 667.
Most significantly, the Seventh Circuit held that the agency did not act arbitrarily and capriciously by considering SCC in determining whether the new rule was economically justified.\textsuperscript{209} The court found that EPCA “specifically requires DOE to consider ‘the need for national energy . . . conservation’” as part of its analysis of economic justification of an energy-efficiency standard.\textsuperscript{210} Noting that DOE had explained that consideration of this factor includes the potential environmental benefits from such energy savings, of which SCC forms an essential part, the court held that “[w]e have no doubt that Congress intended that DOE have the authority under EPCA to consider the reduction in SCC.”\textsuperscript{211} The court similarly found that DOE’s use of the IWG SCC values was neither arbitrary nor capricious, rejecting methodological concerns to the IWG analysis raised by the petitioners, and finding that DOE’s response to these concerns was reasonable and supported by the record.\textsuperscript{212}

Next, petitioners attacked DOE’s cost-benefit analysis, claiming that DOE overestimated the benefits afforded by the new standards, while underestimating the costs. Specifically, they contended that DOE arbitrarily considered long-term benefits, but not costs.\textsuperscript{213} In rejecting that argument, the court approved DOE’s explanation that while the overall national impact was calculated relative to equipment shipped over a 30-year period, the impact of energy savings necessarily extends until all equipment shipped during that period is retired from the market.\textsuperscript{214} Regarding CO\textsubscript{2} emissions reduction, SCC’s discount rate concentrates the benefits of carbon reduction over a long period into an annual value, such that these long-term benefits are in fact compared to the costs of achieving these reductions year by year within the 30-year period.\textsuperscript{215} Finally, the court noted DOE reasonably concluded that “the reduction of carbon over thirty years would have long-term effects on the environment but that the increased costs over thirty years would not have long-term effects on employment.”\textsuperscript{216} DOE did not “ignore” these costs, although the petitioners disagreed with its conclusions.

Petitioners further argued that DOE inappropriately considered global benefits but only domestic costs.\textsuperscript{217} DOE answered that GHG emissions create global externalities and that the United States cannot solve climate change alone.\textsuperscript{218} Therefore, the benefits of carbon reduction have global effects that can be appropriately considered.\textsuperscript{219} Petitioners were unable to identify any global costs that ought to have been balanced against these benefits.\textsuperscript{220} The court thus found that “DOE acted reasonably when it compared global benefits to national costs.”\textsuperscript{221}

In sum, the Zero Zone decision not only strongly affirmed DOE’s use of SCC in its consideration of whether a new energy-efficiency standard is economically justified, but also, through its holding that DOE is required to consider the need for national energy conservation in establishing efficiency standards, made clear that DOE must take SCC values into account in its rulemakings.

The Trump Administration, however, is moving in a different and negative direction on use of the SCC. On March 28, 2017, President Trump issued an Executive Order entitled Presidential Executive Order on Promoting Energy Independence and Economic Growth, which directed federal agencies to take a number of actions to undo climate and clean energy policies established by President Obama.\textsuperscript{222} Section 5 of this Executive Order directed that “[t]he Interagency Working Group on Social Cost of Greenhouse Gases (IWG) . . . shall be disbanded” and that the IWG’s documents providing SCC calculations “shall be withdrawn as no longer representative of governmental policy.”\textsuperscript{223}

However, despite this Executive Order, the IWG SCC findings still stand and are based on scientific evidence and conclusions that continue to be valid. Moreover, the Seventh Circuit’s Zero Zone decision, requiring use of the SCC in DOE efficiency standards rulemakings, is also unaffected by the Executive Order. As a result, DOE will expose itself to a high degree of legal risk if it chooses to ignore the SCC in future efficiency standards rulemakings.

The Trump Administration, through EPA, is also exploring changes to cost-benefit analysis and to the SCC itself.\textsuperscript{224} A new SCC analysis with lower SCC values could

\textsuperscript{209}. Id.
\textsuperscript{210}. Id. at 677. While not reaching this issue, the court also noted that DOE probably also had the authority to consider environmental benefits under 42 U.S.C. §6295(o)(2)(B)(i)(I), which allows the agency to consider “the economic impact of the standard on the manufacturers and on the consumers of the products subject to such standard.” Environmental benefits have an economic impact. Further, DOE would have the authority to consider environmental benefits under 42 U.S.C. §6295(o)(2)(B)(i)(VII), which allows DOE to consider “other factors the Secretary considers relevant.”

\textsuperscript{211}. Zero Zone, Inc., 832 F.3d at 677 n.24.
\textsuperscript{212}. Id. at 678.
\textsuperscript{213}. Id.
\textsuperscript{214}. Id. at 679. 79 Fed. Reg. at 17777 (Mar. 28, 2014).
\textsuperscript{216}. Zero Zone, Inc., 832 F.3d at 679.
\textsuperscript{217}. Id.
\textsuperscript{218}. Id.; 79 Fed. Reg. at 17779 (Mar. 28, 2014).
\textsuperscript{219}. 79 Fed. Reg. at 17779.
\textsuperscript{220}. Zero Zone, Inc., 832 F.3d at 679.
\textsuperscript{221}. Id.
\textsuperscript{223}. Id.
influence the DOE efficiency standards program as well. The Government Accountability Office has initiated a review of EPA’s methods.225

Moving forward, the next administration should retain the use of SCC values based on the best climate science and should also ensure the SCC is reliably calculated and consistently applied to DOE’s energy-efficiency standards. In at least some instances, DOE has determined that higher energy-efficiency standards are not economically justified without considering SCC values.226 DOE should consider SCC values consistently in all of its efficiency rulemakings and determinations.

g. Define the Scope of Current Standards More Expansively

Although the D.C. Circuit’s decision in *Hearth, Patio & Barbeque Ass’n* set some limits on the ability of DOE to interpret currently authorized product categories expansively, DOE has some flexibility to extend coverage of existing standards to products that are currently excluded. DOE should consider exercising that authority. For example, the current standards for small motors apply only to specific motor technologies, and could be expanded to include others. Other product areas subject to existing standards whose scope could be extended include fluorescent lamps, commercial electric lights, and CRE.227

h. Reform Testing Procedures

Every efficiency standard requires a testing procedure to measure the efficiency of the covered product, and DOE is required to periodically review these procedures. Testing methodologies can make a large difference not only in how a product’s efficiency is evaluated, but also in the types of energy-saving innovations manufacturers are incentivized to undertake.

For example, when the testing procedure for clothes washers began to take into account the effect of their spin speed on energy use by clothes dryers, manufacturers had a strong incentive to design higher spin-speed washers that removed more moisture from clothes.228 As another example, a recent update to the test procedures for clothes dryers that took into account settings that allowed consumers to set a desired dryness level revealed a larger gap in efficiency between the best- and worst-performing products.229

The large diversity of product settings, and the proliferation of products whose energy use responds to software updates and Internet connectivity, pose a challenge to existing test methods. To meet this challenge, DOE could focus efforts to update testing procedures on high-priority products, identified both by their large absolute efficiency savings potential as well as by the availability of well-understood improvements to current testing methodologies. For example, the Northwest Energy Efficiency Alliance and California investor-owned utilities have recently found that testing clothes dryers with real clothing and varying load sizes yields different and likely more-accurate efficiency measures than current DOE testing methods.230

In addition to focusing on specific high-priority products, DOE should also take into account technological trends and developments that cut across many product types, such as increases in appliances that include software updates and user-selectable modes of operation. In recent updates to test procedures, DOE has already taken steps to address these changes.

i. Better Address Overall System Savings

Many products covered by existing standards operate as part of larger product or building systems, which consist of various pieces of related or interconnected equipment. Examples include lighting and air conditioning, climate control systems, and office electronics. There are large efficiency opportunities available from improving overall system efficiency (e.g., by improving the way that these products interact with each other). For instance, refrigeration products that include lighting can incorporate occupancy controls, which are sensors that will turn the lights in supermarket refrigerator cases on when a person is nearby and then turn them off again when the person moves away down the aisle. However, DOE is only authorized to issue standards applied to manufacturers and importers of products, rather than to their operators. Nevertheless, there may be opportunities for DOE to encourage manufacturers to pursue higher levels of system-level efficiency. For example, DOE could provide higher efficiency ratings for products sold as packages rather than individually. As an example, fans sold with a more efficient variable-speed drive could get a higher efficiency rating than fans sold without one.231

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228. *Id. at 22.*


231. *See Delaski et al.*, supra note 19, at 33-34.
j. Address Connected Products and Standby Modes

A growing number of “connected” or “network enabled” products often consume power when on “network standby,” waiting to resume connection to the network. The products, often identified as part of the “Internet of things,” include “smart” products that consumers can control via their phones or the Internet, such as televisions, white goods, lamps, and lighting systems.

The proliferation of products with Internet connectivity presents both challenges and opportunities for improving these products’ energy efficiency. On the one hand, connected products may consume energy continuously in order to maintain connectivity, and they may be subject to software or user controls that significantly change their energy consumption, making their efficiency more difficult to reliably measure. On the other hand, these products might also provide fine-grained data on energy consumption, helping manufacturers and consumers achieve greater energy savings.

The current statutory framework only authorizes DOE to issue standards for individual types of classes of products, so additional congressional authorization and guidance would likely be necessary for DOE to set horizontal standards across product types.

Additionally, moving forward, in considering standards and test procedures, DOE should address, among other considerations, the energy use attributable to connectivity and the potential for connected devices to circumvent efficiency standards without the innovation that connected products can offer.

k. Continue and Enhance Coordination With ENERGY STAR®

Behind the DOE appliance and equipment standards and the GHG/CAFE vehicle fuel economy standards, the ENERGY STAR® voluntary labeling program is one of the largest federal energy-saving policies, saving about 3.8 quads annually.

Historically a partnership between EPA and DOE, currently managed mostly by EPA, ENERGY STAR® generally identifies the highest efficiency products in a particular category and allows manufacturers to add the “ENERGY STAR®” label to those products. The ENERGY STAR® program and the DOE energy-efficiency standards program complement each other: they both require investments in testing and monitoring the efficiency of appliances and equipment, and they both provide incentives for manufacturers to increase the efficiency of their products. Today, there is significant overlap in the products that the two programs cover.

A 2009 memorandum of understanding between DOE and EPA provides the broad framework for collaboration on the ENERGY STAR® program, among other initiatives. Within this framework, DOE leads the development of product testing procedures and metrics, and provides technical support to ENERGY STAR® testing procedures more broadly. EPA also consults with DOE when considering adding products to the ENERGY STAR® program.

Continued and enhanced coordination between DOE and EPA on the timing and substance of ENERGY STAR® ratings and DOE rulemakings would yield additional benefits for the two programs, both in the form of cost reduction, more effective policymaking, and greater clarity and certainty for manufacturers. As part of this coordination, ENERGY STAR® product ratings should be updated frequently so that voluntary ENERGY STAR® ratings can increase market penetration for efficient products, helping to give rise to stronger mandatory DOE energy efficiency standards over time. EPA should also consider developing a tiered system for ENERGY STAR® ratings that distinguishes the most efficient products.

President Trump’s proposed FY18 budget would have eliminated the ENERGY STAR® program. However, the program enjoys strong bipartisan support—and Congress preserved funding at current levels through FY18.


234. See Delaire et al., supra note 19, at 34-35.

235. ASAD, supra note 16.


237. See U.S. EPA, ENERGY STAR® OVERVIEW OF 2015 ACHIEVEMENTS (2016). Introduced by EPA in 1992 with a focus on computers, monitors and printers, ENERGY STAR® expanded to include major residential appliances in the mid-1990s in part through a partnership between EPA and DOE. Later, the program grew into other product areas including lighting, building fixtures such as windows and doors, consumer electronics, and commercial food service products. As of 2015, ENERGY STAR® covered more than 70 product types, and more than five billion products had been sold with the ENERGY STAR® label.

238. Memorandum of Understanding, supra note 236.

239. Id. at 3.

The program, which costs about $50 million per year to administer, saves consumers more than $34 billion per year in reduced energy costs—an astounding 680:1 benefit-cost ratio. Even so, President Trump’s FY19 budget proposal suggested eliminating ENERGY STAR® funding and replacing it with a fee-based system where companies pay for certification. Congress should reject this change, along with any further efforts to weaken the program.

3. Policies to Accelerate Turnover and Penetration of Energy-Efficient Appliances

One factor impairing the efficiency gains that can be accomplished through minimum standards is the relatively low turnover rates for many consumer appliances. For example, an estimated 60 million refrigerators, over one-third of refrigerators in use in the United States, are more than 10 years old. Therefore, even after an efficiency standard becomes effective, it may take several years before the higher efficiency appliances penetrate much of the market.

At the state and local levels, various types of programs have been deployed to accelerate turnover and penetration. As discussed below in Part III.B., many utilities run rebate programs to encourage consumer take-up of energy-efficient products, such as light bulbs with the ENERGY STAR® label. Utilities also run refrigerator recycling programs that, together with discounts and tax incentives, can significantly accelerate penetration of energy-efficient appliances. For instance, for many years, Southern California Edison ran a program that offered customers a rebate on a new efficient refrigerator if they gave up their old one, which the utility then recycled. By 2012, Southern California Edison had recycled one million refrigerators and the program had avoided the emission of an estimated 3.9 metric tons of CO₂. State utility regulators should encourage utilities to put these programs into place.

A larger scale national program could take a form similar to that of the Car Allowance Rebate System (CARS), more commonly known as “Cash for Clunkers.” The CARS program, administered by the National Highway Traffic Safety Administration and passed as part of a federal supplemental appropriations bill in 2009 to stimulate the economy, provided consumers with a voucher for trading in an older and less fuel-efficient vehicle and purchasing a newer more-efficient vehicle. The amount of the voucher rebate varied according to the difference in fuel efficiency between the old and new vehicle. The CARS program led to at least a slight improvement in fuel economy and a reduction in carbon emissions, although it has been criticized as not being cost effective. Importantly, the CARS program also fulfilled its economic stimulus goals by increasing automobile sales, by some estimates contributing $4 to $7 billion to the U.S. gross domestic product and saving or creating more than 60,000 jobs in automobile manufacturing and sales, and in related industries.

Although no similar program for appliances has been attempted at the national level, federal funds have been used to support state efforts to promote appliance turnover. The American Recovery and Reinvestment Act of 2009 (ARRA, also known as the stimulus bill) established a $300 million DOE grant program to fund state schemes providing customers with rebates for purchases of energy-efficient appliances. This program, known as the State Energy Efficient Appliance Rebate Program (SEEARP), ultimately led to the issuing of more than 1.7 million rebates, totaling $264 million. SEEARP was designed primarily as a stimulus program, and only secondarily as an energy-efficiency policy, and it suffered from some design and implementation flaws. But its basic success in causing consumers to purchase efficient appliances shows that federal funds can be used effectively to accelerate large-scale penetration of energy-efficient appliances.

Like the CARS program, the SEEARP program was dependent on ARRA stimulus funds and ended when those funds were no longer available. Congress and the executive branch should consider identifying additional sources of funding for a well-designed federal program to encourage the acceleration of energy-efficient appliances into the market. Until such a federal program is developed, states should develop their own “cash for clunkers” programs such as the refrigerator rebate program discussed above.

247. Id.
249. Id. at 479-80.
251. Id. at 2-567.
252. Id.
B. Energy-Efficiency Legal Pathways: States

While the federal government plays a primary role in establishing national energy-efficiency standards for appliances and equipment, states play a primary role in promoting energy-efficient appliances, equipment, and buildings in crucial other ways, including through the adoption of state carbon pollution laws and policies, smart utility regulation, development of complementary efficiency programs, adoption of stronger state energy building codes, and state legislation establishing energy-efficiency goals and targets. These state legal pathways are described in Part III.B.1. below. All of these state legal pathways can in turn support the development of stronger federal and state energy-efficiency standards programs through helping to incentivize and commercialize the development and use of increasingly energy-efficient products. Moreover, although, as discussed above, EPCA’s preemption provisions generally bar states from establishing energy-efficiency standards for products that are federally regulated, EPCA also provides exemptions and exceptions from federal preemption, and states can still directly establish energy-efficiency standards for some appliances and equipment that are covered by EPCA through a number of legal pathways, and can of course also establish standards for products that are not regulated by EPCA. Additionally, states can in some circumstances obtain waivers from federal preemption, as discussed above in Part II.F.

State legal pathways on mandatory efficiency standards are described in Part III.B.2. below.

Importantly, with the Trump Administration attempting to repeal or weaken key U.S. carbon and clean energy policies, including announcing plans to withdraw the United States from the Paris Climate Accord, many states are stepping in to provide state leadership on climate and clean energy. Led by the governors of California, New York, and Washington, 16 states and Puerto Rico have joined the U.S. Climate Alliance, a bipartisan coalition of governors committed to reducing greenhouse gas emissions consistent with the goals of the Paris Agreement and taking action to expand clean energy initiatives, including on energy efficiency.253

1. Overarching and Complementary State Energy-Efficiency Legal Pathways

a. State and Regional Carbon Policy Legal Pathways

Ultimately, the federal government will need to establish federal carbon pollution standards and other carbon policies in order to meet U.S. deep decarbonization goals. But states can and should establish their own carbon pollution policies either on their own, such as California’s economy-wide carbon cap-and-trade legislation,254 or as part of a regional approach such as the nine-state northeast Regional Greenhouse Gas Initiative (RGGI), through which participating states have established carbon caps for the power sector.255 As this book goes to press, state leadership on climate is particularly important, as federal climate and clean energy policies are threatened with rollbacks. State carbon pollution laws, regulations, and policies will serve to drive investments in energy efficiency by helping to internalize fossil fuel generation costs. Regional approaches such as RGGI also support state energy-efficiency initiatives because most proceeds from the auctions that are held for the required carbon allowances go to support state energy efficiency and renewable energy efforts.256 Each state should develop state or regional carbon pollution standards and other carbon reduction policies, designed with the goal of complementing and enhancing state clean energy policies. (More detailed recommendations on state carbon policies are included in Chapter 2 (Carbon Pricing).)

b. Complementary State Energy-Efficiency Legal Pathways

There are a number of key legal pathways that states can adopt to maximize energy-efficiency levels statewide and also encourage and promote the use of more-efficient appliances and products. These include adoption of state legislation or regulation that establishes mandatory state energy-efficiency goals; adoption of utility regulatory design reforms that encourage electric and natural gas utilities to support and invest in energy efficiency; adoption of energy-efficiency programs (run by utilities or other providers) for customers with specified investment levels, including for low-income customers; and adoption of financing mechanisms for energy efficiency.

State Energy-Efficiency Resource Standards: Although the federal government can and should establish a federal EERS, states also have the authority—and should take action—to establish state-specific goals for energy efficiency that will help to drive forward progress on energy-efficiency programs and policies of all kinds, including policies that either encourage or directly require more-efficient appliances, products, and buildings. A state-level EERS establishes specific, long-term targets for energy savings that utilities or non-utility program administrators must meet through customer energy-efficiency programs. EERS standards can also encompass energy efficiency savings from codes and standards and other non-utility sources. Depending on state law, states can adopt an EERS through legislation or regulation. EERS can apply to either electricity or natural gas utilities, or both. As of this writing, some 26 states have policies in place that establish specific energy savings targets that utilities or non-utility program administrators must meet through customer energy-efficiency programs. 257 Strong EERS requirements exist in Massachusetts and Rhode Island, which require more than 2.5% new savings annually. 258

States can also develop energy-efficiency goals and targets through utility regulatory proceedings, either statewide or utility-specific. As an example, in April 2018, New York announced a new comprehensive energy efficiency target and program designed to increase annual electricity efficiency savings to over 3% by 2025, to be implemented by the state’s Public Service Commission. New York estimates that meeting that target will contribute to nearly one-third of the reductions needed to achieve New York’s 40% GHG reduction goal by 2030. 259

Depending on their design, state EERS and other forms of energy-efficiency utility goals can provide important incentives for utilities to advocate actively for stronger federal and state energy-efficiency appliance and equipment standards. As noted above, California allows its utilities to receive credit for verified energy savings from their demonstrated advocacy in support of federal and California energy-efficiency standards (and building codes as well) toward meeting their required energy savings goals. 260 Moreover, California now allows verified energy savings, from utility codes and standards advocacy, to be counted toward utility incentive payments for superior energy-efficiency performance. 261 Arizona has also established utility program policies that provide utilities with credit for energy-efficiency savings from utility activities in support of codes and standards.

To achieve the levels of deep decarbonization needed to meet U.S. 2050 emissions reduction goals, each state should adopt an EERS with an aggressive initial annual savings levels that ratchets up each year—and should periodically reexamine and strengthen the required savings level as more-efficient technologies evolve and penetrate the market. Each state should consider allowing utilities to receive credit toward these goals for verified energy savings from utility support for appliance and equipment energy-efficiency standards. States should also consider a requirement that utilities invest in all cost-effective energy efficiency. (Other recommendations regarding state EERS are included in Chapter 23 (Electricity Charges, Mandates, and Subsidies).)

Utility Regulatory Design: While energy-efficiency mandates can drive considerable progress on energy efficiency, achieving maximum cost-effective levels of energy efficiency also requires that utility rate design be reformed to remove disincentives for electric and natural gas utilities to invest in energy efficiency. Utility rate design should instead create a utility business model where utility shareholder interests are aligned with making appliances, equipment, and buildings more efficient. Under traditional forms of rate regulation, utilities and their shareholders lose revenues and profits if their customers use energy more efficiently because utility revenues are tied to energy sales. One important way to remove this disincentive is for utility regulators to adopt “revenue decoupling,” a form of rate design that severs the link between energy sales and revenues by providing for annual adjustments that prevent fluctuation in sales from resulting in over- or under-collection of revenues. 262 As of this writing, 17 states have adopted revenue decoupling mechanisms for electric utilities and 26 states have adopted revenue decoupling mechanisms for natural gas utilities. 263

But removing regulatory disincentives, while necessary, is not enough to bring about full utility alignment with energy-efficiency goals. States should allow utilities to recover the prudently incurred costs of energy-efficiency programs and should also adopt performance-based shareholder incentives for investor-owned utilities to ensure that utility investment in energy efficiency is at least as attractive, from a shareholder perspective, as an investment in...

257. ACEEE, supra note 165.
258. Id.
261. Id. at 7.
generation and electric grid infrastructure. These efficiency incentives can further build support for strong and effective utility efficiency programs, including support for appliance and equipment energy-efficiency standards.

Finally, New York is leading an effort to consider more far-reaching reforms to the utility business model, aimed at moving away from baseload power sources to greater reliance on distributed energy resources (DERs) such as energy efficiency, demand response, and on-site energy sources such as rooftop solar. Under New York’s Reforming the Energy Vision (REV) initiative, the New York Public Service Commission is directing utilities to take on a new distributed system platform role, coordinating and integrating distributed resources into grid operation, with incentives for success. In one REV pilot project, Consolidated Edison (Con Ed), after identifying the need for 50 megawatts of supply and originally proposing a $1.3 billion substation to meet growing demand, instead developed and moved forward with an alternative plan to consider dozens of nontraditional demand reduction strategies and DERs in an effort to reduce system costs, defer utility investment, and reduce carbon and other air pollution emissions. Specifically, Con Ed is spending about $200 million to incentivize customers in the area to enroll in demand response and energy-efficiency programs, to get them to shave a total of 41 megawatts of energy use at the moments when the substations are under the most stress. Another 11 megawatts of utility-side battery storage will provide additional stability for the substations, which have to contend with an unusually long 12-hour peak period.

A number of other states, including California, Illinois, Maryland, Massachusetts, Minnesota, Ohio, and Rhode Island, are also considering grid modernization and utility business model design reforms, often with similar goals to REV. The REV model offers an interesting and promising alternative to traditional utility regulation, although it should be accompanied by regulatory approaches such as EERS or other forms of energy-efficiency goals until it is demonstrated that more market-oriented approaches are fully delivering required energy-efficiency levels.

To summarize: states, through their public utility regulatory commissions or legislatures, should adopt utility rate designs that align utility interests with energy efficiency, such as decoupling, and also should consider performance-based ratemaking designs that include incentives for superior utility energy-efficiency performance. States should also consider more transformative changes to the traditional utility business model such as those contemplated by the New York REV proceeding, in conjunction with mandatory energy-efficiency targets and savings.

State Energy-Efficiency Programs: State energy-efficiency programs, typically established by state law or by state public utility commission orders, are a central means for delivering energy-efficiency improvements to customers, including both electricity and natural gas. Energy-efficiency programs can be carried out either by utilities, government agencies, or independent third-party energy-efficiency administrators. Energy-efficiency programs offer a range of financial, technical, and other assistance to customers to help them use energy more efficiently, typically with differing program options for residential, low-income residential, commercial, and industrial customers. As some examples, energy-efficiency programs may offer energy audits for homes and businesses; distribute more efficient products such as compact fluorescent (CFL) and light-emitting diode (LED) bulbs for free or at low cost; and offer financial rebates or low-cost financing for the purchase of energy-efficient lighting and appliances. Some programs will also aim to transform markets for efficient products and engage in energy-efficiency marketing and education efforts.

While markets are developing for energy-efficiency services, particularly for large customers, state energy-efficiency programs remain a vital standby for providing most customers with energy-efficiency services. In 2016, total spending for state electricity efficiency programs was $6.3 billion; total spending for state natural gas efficiency programs was $1.3 billion. According to ACEEE, savings from electricity efficiency programs in 2016 totaled 25.4 million megawatt hours; estimated natural gas savings for 2016 totaled 341 million therms. Most state energy-efficiency programs are run by utilities; others are run by independent administrators. Typically, funding for energy-efficiency programs is provided by a small per kWh

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271. Id.
charge on electricity and natural gas bills that is established by the state’s public utility commission. States should design and implement effective energy-efficiency programs to achieve annual energy savings equal to at least 2% of utility electricity sales (the current average is 0.71% savings) and increase over time, and states who aim to lead on energy efficiency should set the minimum level at 3% or higher. These programs should (1) be subject to periodic independent evaluation and measurement of energy savings; (2) include portfolios of energy-efficiency programs aimed at all major customer classes, including residential, business, and industrial customers, and with a special focus on lower income households, who bear the highest energy burden in terms of ration of energy costs to income; and (3) include market transformation programs aimed at encouraging the manufacture, sale, and use of more-efficient products through strategies such as technology development and manufacturer incentives. These programs complement federal and state energy-efficiency programs by helping to accelerate the uptake of more-efficient products and create strong markets for them, as well as by further spurring technological innovation.

**State Building Codes: Commercial and residential buildings account for approximately 39% of all energy consumption and 74% of electricity usage in the United States.** Building energy codes and standards set minimum requirements for energy-efficient design and construction for new and renovated buildings, assuring reductions in energy use and GHG emissions over the life of buildings. Some states lag behind on updating building energy codes, while other states are leaders. For instance, the California Energy Commission (CEC) updates its building energy code on a three-year cycle. In 2018, CEC approved an updated building energy code, which will go into effect on January 1, 2020, and requires both higher building efficiency levels and also rooftop solar for all new residential buildings, a first in the nation building code requirement.

As discussed above, well-designed state building codes can encourage the use of energy-efficient equipment such as heating and cooling systems that are more efficient than required by federal energy-efficiency standards for those products as long as the code provides other pathways for compliance that meet the requirements of EPCA’s exception for building code preemption. EPCA’s preemption clause should not cause states to hesitate to develop stronger building codes that include a compliance path based on use of equipment that is more efficient than the minimum efficiency levels required by federal law. Instead, states should carefully review the preemption clause and ensure that the factors that justify an exception from preemption are reflected in the building code’s design. (Other detailed recommendations for state building codes are presented in Chapter 10 (New Buildings).)

**Other State Legal Pathways to Encourage Energy Efficiency:** States can adopt legislation and programs that encourage the use of energy-efficient appliances and equipment through tax policy, financial incentives, labeling programs, and financing policies. A number of states offer personal income tax deductions for the purchase of energy-efficient equipment; others offer commercial and personal tax credits for energy-efficient equipment. Many states have authorized energy-efficiency financing programs, such as property-assessed clean energy programs, which provide financing for energy-efficiency retrofits that is paid back via a surcharge on the property’s tax assessment; and on-bill financing programs, through which utilities provide financing for energy-efficiency improvements that are then paid back via a surcharge on the customer’s utility bill. Finally, at least three states (Connecticut, New York, and Rhode Island) have established “green banks,” which leverage private-sector capital by providing additional financing for clean energy projects, including large energy-efficiency retrofit projects. States should consider adopting all of these financial incentives and financing programs for energy efficiency.

2. **State Energy-Efficiency Appliance and Equipment Standards Legal Pathways**

As described above in Part II.F., federal preemption provisions generally bar states from establishing state energy-
efficiency standards for appliances and equipment that are covered under EPCA, but states retain the authority to establish energy-efficiency standards for appliances and equipment that are not covered under EPCA. Some 13 states, most prominently California, have established state energy-efficiency standards for an array of appliances and products.279 In most cases, state legislation is required to establish state energy-efficiency standards. In some states such as California, enabling legislation is enacted that directs or allows state agencies to establish a program for the adoption of energy-efficiency standards with considerable discretion and flexibility as to which products to regulate and the required levels of efficiency.280 In other states, the establishment of each state standard requires separate legislation and required efficiency levels are prescribed by the legislation.281

State appliance and equipment energy-efficiency standards can produce energy savings, consumer bill reductions, and carbon-saving benefits at two levels. First, there are significant energy savings opportunities for energy-efficiency standards covering product categories not covered by federal law. A 2017 ASAP study examined potential savings from 21 products that are not subject to federal preemption and found that the adoption of standards for these products could result in potential cumulative energy savings of up to 590 terawatt hours and 1,640 trillion Btu of natural gas, assuming that a sufficient number of states adopted these standards to cause only compliant products to be sold nationally. Cumulative potential CO₂ emissions savings by 2035 are 320 million metric tons.282 Even before this tipping point is reached, states can capture a share of these savings by adopting state-level energy-efficiency standards for these products. Second, the history of EPCA demonstrates that when states begin to adopt energy-efficiency standards for products not regulated by EPCA, manufacturers will turn to Congress and DOE to seek enforcement of these products under EPA in order to secure a single national standard.283 Even if Congress or DOE fails to act, adoption by just a few states may be sufficient to convince manufacturers to market only compliant products in all states. For example, in establishing a national energy-efficiency standard for battery chargers at the level already established as a state standard by California and Oregon, DOE found that 95% of battery chargers sold nationally already complied with these state energy-efficiency standards.284 Thus, the adoption of state standards is one important strategy to encourage the development of federal standards.

That leads to the following recommendations:

First, states should enact legislation requiring the establishment of cost-effective state energy-efficiency standards for appliances and products that are not preempted by EPCA or adopt such standards by regulation if statutory authority already exists. The most-effective legislation will establish efficiency standards programs like California’s that provide the appropriate state energy agency with broad flexibility to establish efficiency standards rather than requiring separate legislative enactment for each standard. ASAP regularly produces model legislation, including proposed new product standards.285 In addition, several states’ decades-long experience with appliance standards can provide a valuable model and set of best practices for administration, design, and implementation of state-level appliance standards programs.286

Second, with respect to appliances and products that are covered by EPCA and are thus preempted, states should consider seeking waivers of preemption for products where there is a specific state justification for seeking a waiver of preemption and establishing a more-stringent state standard.287

Third, states should follow the example set by California and Vermont, discussed above, and adopt the federal energy-efficiency standards that have been established by DOE as identical state standards in the event that federal standards are repealed or revoked. As a precautionary measure, this will ensure that if DOE fails to enforce federal standards, or in the unlikely event that Congress repeals EPCA, states would continue to be able to implement and enforce federal efficiency standards as state standards.

Fourth, states should actively participate in the development of appliance energy-efficiency standards by Canada’s environmental and clean energy agency, Natural Resources Canada. Natural Resources Canada is an international partner in EPA’s voluntary ENERGY STAR® program and also maintains its own mandatory appliance energy-efficiency standards program, which is very similar to that of the United States.288 By participating in the development


283. Id. at 2-3.


287. Id. at 4-77.

288. Natural Resources Canada administers and monitors use of the ENERGY STAR® name and symbol in Canada under an agreement with EPA. Canada became an international partner in the program in 2001. See Natural Resources
C. Energy-Efficiency Legal Pathways: Cities and Localities

In the wake of President Trump’s announcement of his intent to withdraw the United States from the Paris Climate Accord, cities across the United States have stepped up their climate and clean energy leadership to help fill the void left by federal inaction and rollbacks. Some 275 U.S. cities and counties have joined the “We Are Still in Coalition,” signing a declaration pledging to continue to support climate action to meet the Paris Climate Agreement. On June 1, 2018, Bloomberg Philanthropies announced the American Cities Climate Challenge, a climate competition open to the 100 largest U.S. cities, which will result in the selection of at least 20 leadership cities to participate in a two-year climate and clean energy acceleration program, backed by significant resources and expert assistance to help them meet or surpass their near-term carbon reduction goals by adopting climate and clean energy policies, including policies to promote building energy efficiency.

Cities and localities have many legal pathways by which to pursue energy efficiency. Cities can adopt, via legislation, agency action, or executive order, many of the same energy-efficiency policies recommended above for the federal government and state governments. Thus, cities can establish carbon reduction and sustainability policies that can include establishing energy-efficiency goals; adopt and fully enforce city building energy-efficiency codes (unless preempted by state law); establish city tax deductions or credits for the purchase of energy-efficient equipment; and establish financing programs for energy efficiency.

One of the most important ways that cities can encourage energy efficiency and the use of energy-efficient equipment is through the adoption of city legislation that requires the “benchmarking” of large buildings to establish data on existing energy-efficiency levels and then policies that either require or encourage the “retrocommissioning” of city buildings, which is typically done through performing energy audits and implementing the energy-efficiency measures identified. All cities should consider adoption of benchmarking ordinances, as well as energy audit and energy savings implementation measures. (Other recommendations on how cities can require or encourage improved building efficiency are found in Chapter 11 (Existing Buildings).)

D. Energy-Efficiency Legal Pathways: Industry, Businesses, and Utilities

Ultimately, as discussed above, much stronger federal and state government carbon regulation and mandatory energy-efficiency requirements will be needed for the private sector to meet U.S. deep decarbonization goals. However, private governance and voluntary actions by industry, businesses, and utilities can play an important role in keeping the United States on track and also help to create the favorable political climate that will be needed for strong government action to reduce carbon emissions. Effective private governance and voluntary actions to reduce carbon emissions and improve energy efficiency can take a number of forms. Two key recommended actions are described below.

1. Embrace Sustainability

Private-sector actors can embrace sustainability by creating sustainability programs headed by high-level management with binding corporate sustainability actions and goals that include specific commitments to energy efficiency, among other forms of sustainability. Ceres, a leading nongovernmental organization that works to promote corporate sustainability, has produced a sustainability road map that provides detailed actions that corporations and utilities can take to improve sustainability in their operations, supply chain, transportation and logistics, and products and services—and also provides the business case for doing so. The Ceres sustainability road map includes a recommendation that corporations commit to reduce GHG emissions...
by 25% from their 2005 baseline by 2020, by improving energy efficiency of operations by at least 50% and reducing electricity demand by at least 15%. Private-sector participants should commit to this recommendation.

2. Embrace Energy-Efficiency Private Governance Standards

Several private-sector organizations work to create voluntary industry standards that include energy-efficiency standards. These include the International Organization for Standardization (ISO),294 the International Code Council (ICC),295 and ASHRAE (formerly the American Society of Heating, Refrigerating, and Air-Conditioning Engineers).296 The ISO is an independent, nongovernmental international organization with a membership of 163 national standards bodies, which develops voluntary, consensus-based, international standards, including climate-related and energy-efficiency standards.297 The ISO 50001 energy management standards provide a framework for businesses and other organizations to improve the energy efficiency of their operations through a number of steps, including establishing an energy baseline; adopting energy performance indicators, objectives, targets, and action plans necessary to deliver results that will improve energy performance in accordance with the organization’s energy policy; implementing the energy management action plans; monitoring and measuring progress and reporting the results; and continually improving energy performance.298

The ICC and ASHRAE are similarly international nongovernmental groups that bring members together to develop model energy-efficiency codes and standards. ICC’s and ASHRAE’s model building energy-efficiency codes, after review by DOE, often form the basis for state building energy codes.299 By joining these voluntary organizations, participating in the development of strong energy-efficiency standards and codes, and by committing to follow these codes and standards, private-sector actors can make significant advances toward achieving progress on energy efficiency.

IV. Legal Pathways for Increasing Energy Efficiency in Lighting, Consumer Electronics, Computers, and Data Centers, and in the Industrial and Commercial Sectors

Lighting, consumer electronics, computers and data centers, and the industrial and commercial energy sectors each present significant opportunities for increased energy efficiency, as well as some specific hurdles to overcome, in order to seize these opportunities. As in Part III, legal pathways that lead to the achievement of maximum energy-efficiency levels in these areas will require an integrated approach at both the federal and state levels that combines continued research and development (R&D), energy-efficiency incentive programs, and the adoption of increasingly stringent product efficiency standards. Part IV.A covers legal pathways to improve lighting efficiency; Part IV.B covers legal pathways to improve computer and data center energy efficiency; and Part IV.C covers legal pathways to improve industrial and commercial efficiency.

A. Lighting Efficiency

Lighting accounts for a significant percentage of U.S. electricity usage and associated carbon emissions. EIA estimates that in 2017, about 273 billion kilowatt hours (kWh) of electricity were used for lighting by the residential sector and the commercial sector in the United States.300 This was about 10% of the total electricity consumed by both of these sectors and about 7% of total U.S. electricity consumption.301 Residential lighting consumption was about 129 billion kWh or about 9% of total residential electricity consumption in 2017, making lighting the second largest source of residential electricity usage.302 The commercial sector, which includes commercial and institutional buildings, and public street and highway lighting, consumed about 143 billion kWh for lighting, equal to about 11% of commercial-sector electricity consumption in 2017.303 In 2014, 55 billion kWh were consumed for lighting in manufacturing facilities, which was equal to about 1.4% of total U.S. electricity usage.304 Residential and commercial lighting together accounted for around 2.3% of CO₂ emissions.

301. Id.
303. EIA, supra note 300.
304. Id.
from fossil fuel combustion in 2017. This is less than half of lighting’s contribution as recently as 2010, when lighting accounted for 5% of total energy-related carbon emissions. Even with this large reduction, lighting efficiency has further significant potential for improvement.

The standard incandescent light bulb, invented by Thomas Edison and largely unchanged over the past century, converts more than 90% of the electricity that it consumes into waste heat rather than lighting. Over the past several decades, and accelerating in the last decade, there has been vast progress in the deployment of newer forms of lighting that are much more efficient, decreasing the amount of energy used for lighting in residential, commercial, and industrial applications. CFLs emerged over the past few decades and are much more efficient than standard incandescent light bulbs. However, the rapid deployment over the past decade of LED lighting, a form of solid-state lighting (SSL), provides the most dramatic opportunities for lighting efficiency. While CFL bulbs include small amounts of mercury, requiring proper recycling, LED lighting is mercury-free, a significant non-energy benefit. Based on modeling that takes into account existing law and regulation as well as expected improvements in technology and cost reductions, DOE conservatively estimates that LEDs will constitute about 30% of U.S. lighting installations by 2020, with annual energy savings of 1.5 quads. By 2035, DOE estimates that widespread adoption of LED lighting could lead to a dramatic 75% reduction in energy consumption for lighting compared to a non-LED scenario, with estimated annual savings of 5.1 quads, which is equivalent to about 5% of total annual U.S. energy consumption or nearly the total annual energy consumed by 45 million U.S. homes today.

While for many years the first cost of LED bulbs was higher than ordinary incandescent, halogen, or CFL bulbs, that cost is declining rapidly and is now increasingly competitive with the cost of other types of bulbs. Moreover, the energy bill savings from using LED bulbs more than outweigh the additional first cost, providing significant net benefits to consumers. Based on a June 2017 survey and study, the Consumer Federation of America (CFA), a nongovernmental consumer advocacy organization, estimates that a household using at least 20 light bulbs can save $1,000 or more in a decade by using new LED bulbs rather than traditional incandescent or halogen bulbs, taking into account both the cost of the bulbs and the electricity savings over a 10-year period. The CFA survey of 60-watt equivalent, non-dimmable, soft white light bulbs found, for example, that each of 17 LED bulbs had a total 10-year cost of no more than $15.40, while each of 15 incandescent or halogen bulbs had a total cost of at least $61. The average 10-year cost of the LEDs was $13.70, while the average 10-year cost of the incandescents and halogens was $69.49. Since homes use an average of more than 20 light bulbs, CFA concludes that consumers now relying on incandescents and halogens can save about $1,000 over this period by switching to LEDs.

Lighting efficiency in the United States over the past decade has been driven by a combination of forces, including federal and state energy-efficiency standards legislation and regulation; building code improvements; research, development, and deployment (RD&D) and innovation initiatives; voluntary labeling and incentive programs; and industry efforts and market forces.

1. Federal Lighting Efficiency Legislation and Regulation

Congress has provided DOE with the authority to regulate the efficiency of certain lighting products since the enactment of NAEC in 1987, which included minimum efficiency standards for fluorescent lamp ballasts and incandescent reflector lamps. Congress strengthened the standards for these lighting products and extended DOE’s authority to residential and commercial lighting efficiency in EPA 1992, and added additional performance standards for lighting equipment in EPA 2005.

The most significant policy boost to lighting efficiency thus far occurred in 2007, when Congress enacted EISA, which amended EPCA to include a number of important and transformative provisions on lighting efficiency. Section 321 of EISA established a two-tiered...
approach to strengthening the efficiency of the standard residential screw-based light bulb.\textsuperscript{319}

First, EISA established initial energy-efficiency standards (known as “Tier 1 standards”) for “general-service incandescent lamps, (GSLs) which is the technical name for the traditional type of household incandescent light bulb, with a medium screw base and clear, frosted, and soft white finishes.\textsuperscript{320} The initial EISA efficiency standards required that light bulbs use 25%-30% less energy to provide the same level of lighting.\textsuperscript{321} The standards were technology-neutral and could be met by efficient halogen, incandescent, CFL, and LED bulbs. However, the efficiency standards were set at a level which, in effect, meant that the manufacture or import of traditional incandescent light bulbs would be phased out over a three-year period from 2012-2014, with the phaseout dates to take effect one year earlier in California.\textsuperscript{322} Certain bulb types were exempted from these standards.\textsuperscript{323} While these initial bulb efficiency standards went into effect as planned, they proved politically controversial, particularly with the rise of the conservative Tea Party movement.\textsuperscript{324}

Efforts in the 112th Congress to repeal the EISA lighting efficiency standards failed; however, in 2011, a rider was added to the federal budget that prohibits DOE from spending funds to implement or enforce the EISA lighting efficiency standards. This rider was attached to each subsequent budget resolution,\textsuperscript{325} but was eventually removed in the FY17 budget resolution. As of this writing, there is a legislative effort to reimpose the rider, but thus far it has not been put back into place.\textsuperscript{326} Regardless of the rider, U.S. manufacturers, who supported the EISA lighting efficiency standards, committed to implement them anyway and the rider has not stood in the way of significant progress on light bulb efficiency.\textsuperscript{327} Significantly, while almost all inefficient incandescent bulbs are manufactured outside of the United States, thousands of U.S. jobs have been created in recent years to design, test, and produce the next generation of energy-saving light bulbs, with manufacturing and production facilities located in California, North Carolina, and Pennsylvania, among others.\textsuperscript{328}

Second, EISA also included provisions aimed at developing a second set of more stringent energy-efficiency standards for light bulbs, known as “Tier 2 standards.” EISA directed DOE to conduct a rulemaking to revise the EISA light bulb efficiency standards that would take effect in 2020, to consider whether the scope of covered light bulbs should be expanded and to consider a minimum standard of 45 lumens per watt for light bulbs.\textsuperscript{329} EISA also included a “backstop” energy-efficiency standards provision requiring that if this second rulemaking was not completed by January 1, 2017, or did not establish standards that are greater than or equal to 45 lumens per watt, a legislative “backstop” energy-efficiency standards provision will go into effect in 2020, which will require an efficiency standard of 45 lumens per watt.\textsuperscript{330} In March 2016, DOE commenced the required EISA rulemaking to revise the initial EISA lighting provisions and also to revise the definition of GSLs to eliminate some of the exemptions.\textsuperscript{331} DOE issued a final rule on January 19, 2017, at the close of the Obama Administration.\textsuperscript{332} The final rule updates the definition for general service lamps, excluding certain exemptions and retaining others.\textsuperscript{333} However, DOE did not publish a final rule amending the lighting standards by January 1, 2017.\textsuperscript{334} Because DOE did not meet this deadline, EISA’s Tier 2 “backstop” energy-efficiency standards provision will go into effect on January 1, 2020, and sales of non-compliant bulbs are prohibited as of that date.\textsuperscript{335} Importantly, EISA provided an exemption from preemption for lighting efficiency standards under certain conditions for California and Nevada, which, \textit{inter alia}, effectively allowed these states to adopt the federal backstop standard of 45 lumens per watt two years in advance of the federal standard.\textsuperscript{336} California’s lighting standards went into effect on January 1, 2018, as is discussed below in Section IV.A.5. (Of this writing, Nevada has not taken action to adopt new lighting efficiency standards.)

\textsuperscript{319} Id. §321.
\textsuperscript{320} Id. §321(a)(1)(A).
\textsuperscript{322} 121 Stat. 1492, §321(a)(3); see also 10 C.F.R. §40.32.
\textsuperscript{323} 121 Stat. 1492, §321(a)(3).
\textsuperscript{327} Id.; see also COMMITTEE ON ASSESSMENT OF SOLID STATE LIGHTING ET AL., supra note 307, at 20.
\textsuperscript{330} Id. §6295(i)(6)(A)(v).
\textsuperscript{334} Id. at 7316.
\textsuperscript{335} Id.; see also 42 U.S.C. §6295(i)(6)(A)(vi).
The consumer and energy savings from EISA’s backstop Tier 2 energy-efficiency standards will be significant, especially combined with the expanded definition of the general service light bulbs that the standard will apply to as a result of DOE’s January 2017 rule updating that definition. While the standards are technology-neutral, as a practical matter, as of today, only LED light bulbs can meet the 45 lumens per watt standard, which will require light bulbs to use about 65% less energy than ordinary incandescent bulbs.337 Once the Tier 2 standards are fully in effect, U.S. electricity costs will be reduced by $12.5 billion annually, saving the average household about $100 per year. The standards will also avoid tens of millions of tons of carbon emissions, equivalent to the emissions of 30 new power plants.338 According to a Lawrence Berkeley National Laboratory report, the combination of the EISA backstop Tier 2 standards and the expanded definition of general service lamps could result in energy savings of 27 quads for light bulbs sold from 2020-2049—that is greater than the energy consumed by the entire U.S. residential sector in 2016 (20 quads), reducing CO₂ emissions by 540 million metric tons by 2030—equivalent to the CO₂ emissions from 157 coal-fired power plants for one year.339 However, at least a portion of these savings could possibly be at risk in the future. In March 2017, the National Electrical Manufacturers Association (NEMA) filed a petition for review challenging DOE’s expanded definition of general service lamps. In July 2017, NEMA and the Trump Administration DOE settled the lawsuit, with DOE agreeing to take initial steps toward potentially reassessing the definition rules.340

DOE should move forward to educate consumers about this new set of standards and should implement and enforce them fully when they go into effect. DOE should retain the current definition of general service lamp.

2. Federal Lighting RD&D

RD&D has played a significant role in incentivizing lighting efficiency and there are still significant opportunities for RD&D to lead to the development of even more-efficient forms of lighting. Most of these opportunities focus on the development of more-efficient forms of “solid-state” lighting—this is a category of lighting technology that uses semiconducting materials to convert electricity into light. It includes both LEDs, which are now increasingly widely in use in the United States, and organic LEDs, which are used today in some specific applications (e.g., cell phones) but are mainly in the demonstration phase for more general applications.341 According to DOE, despite recent rapid advances, the potential energy-efficiency benefits of SSL have only just begun to be realized: “[w]hen it comes to U.S. energy savings, almost 95% of its potential remains untapped. Continued innovation and breakthroughs in materials, processes, product designs, control systems, and manufacturing are still needed to realize the full potential of the technology.”342

DOE supports several programs to advance SSL technology and science. Most of this work takes place within the DOE EERE’s Building Technologies Program, which oversees emerging technologies including SSL. EPAct 2005 and EISA included provisions directing DOE to carry out a Next Generation Lighting Initiative to support SSL RD&D.343 These provisions directed DOE to support RD&D and commercial application activities related to advanced SSL technologies.344

In response, DOE has developed the Solid-State Lighting program (DOE SSL program) with the goal of developing a comprehensive national strategy to build collaborative efforts with the lighting industry and research community to guide SSL technology innovation. The DOE SSL program has been involved in SSL RD&D for more than a decade. DOE SSL program RD&D investments span the spectrum from core technology research and product development to manufacturing and technology application RD&D. The DOE SSL program strategically partners with private industry and industry associations to accelerate the development of SSL, including with the Next Generation Lighting Industry Alliance, the Illuminating Engineering Society of North America, and the International Association of Lighting Designers.345

Through this program, since 2000, DOE has funded more than 250 SSL R&D projects, which have resulted in more than 260 patents applied for or awarded. There are millions of SSL products currently on the market that are based at least in part on DOE-funded R&D. Those products have contributed to more than $2.8 billion in energy bill savings for consumers so far—a remarkable return on the total DOE SSL program investment of about $350 million.346

DOE should maintain and fully fund this cost-effective program in order to continue to develop the next genera-

337. NRDC Fact Sheet, supra note 328, at 1.
338. Id.
343. EPAct 2005 §912; EISA §321.
344. Id.
345. DOE EERE, supra note 342.
346. DOE EERE, supra note 342.
tion of SSL. Funding will continue at current levels through FY18, but FY19 agreements have yet to be finalized.347

3. Federal Voluntary and Labeling Programs

Federal voluntary and labeling programs have played an important role in improving lighting efficiency by educating consumers and encouraging manufacturers to develop more-efficient lighting products. The ENERGY STAR® appliance labeling program, jointly run by EPA and DOE, did not initially include lighting products, but began to do so in the mid-1990s, and now includes bulbs and other lighting products. ENERGY STAR® light bulbs must be 75% more efficient than the traditional incandescent bulb; both CFLs and LEDs can earn the ENERGY STAR® label.348 ENERGY STAR® bulbs must also meet lighting quality performance requirements related to color, turn-on time, minimum lifetime and other features. These additional requirements address concerns about lighting quality for more-efficient bulbs that some consumers identified when these newer types of more-efficient bulbs began to enter the market.349

DOE also offers the High Performance Outdoor Lighting Accelerator program for utilities, which is designed to demonstrate best practices for accelerating the adoption of high-efficiency outdoor lighting and improving system-wide replacement processes at the municipal level.350 The goal is to accelerate the deployment of high-performance street and outdoor lighting to reach at least 50% of a country’s inventory over the next few years.

The federal government should continue to fully fund the ENERGY STAR® program and invest in labeling, RD&D, and accelerator programs on lighting to complement mandatory efficiency standards for lighting, speed the uptake of efficient lighting, and promote technological advances that will allow the establishment of even stronger lighting efficiency standards in the future. Cities should work with DOE to conduct analysis, secure funding, and install energy-efficient outdoor lighting systems. States or regions should also join in a collaborative and supportive role.

4. Model and State Building Codes

As noted in section III.B.1 above, building energy codes also play an important role in promoting energy efficiency. Building energy codes can promote lighting efficiency specifically by addressing the installed power and/or energy use of lighting installations in new construction and in existing buildings that undergo a major renovation. The model energy codes adopted by ASHRAE and the ICC both cover lighting, typically by setting a maximum lighting power density and by prescribing minimum lighting controls that must be used in commercial and industrial buildings. States are required by EPAct 1992 to adopt the latest version of a model building code or to develop one that is equivalent,351 but some lag behind. States should move quickly to adopt and enforce the latest model energy code. (Recommendations for building energy codes are discussed in detail in Chapters 10 (New Buildings) and 11 (Existing Buildings).)

5. State Lighting Efficiency Legislation and Programs

State law, regulation, and policies can significantly influence lighting efficiency. CEC adopted strong state light bulb efficiency standards in January 2016, which covered several categories of light bulbs, including GSLs and LEDs.352 CEC adopted a “backstop” standard of 45 lumens per watt for GSLs sold on or after January 1, 2018; it also established energy efficiency standards for LED bulbs under two tiers of standards, one effective on January 1, 2018, and the other effective on July 1, 2019.353 As discussed above, California received an exemption from preemption for lighting efficiency standards under certain conditions in EISA.354 CEC estimates that these standards will save Californians more than $4 billion in electricity costs over the first 13 years that the standards are in effect and conserve enough electricity to power 400,000 homes.

In addition, some 36 states provide incentives for the use of energy-efficient lighting through rebate, loan, or tax incentive programs. These programs tend to take the form of energy-efficiency incentives that cover lighting, among other products. Some states have enacted legislation authorizing programs that provide low-interest loans

353. Id. §1605.3 tbl.K-14.
for energy-efficiency projects or offer grants or rebates.555 These state programs often work in coordination with the EPA ENERGY STAR® program.556 While states other than California and Nevada may not be able to establish energy-efficiency standards for most light bulbs (because of the terms of the EISA exemption from preemption for state lighting efficiency standards discussed above), all states can and should develop robust policies such as these to encourage the use of increasingly efficient bulbs. States should also explore establishing state energy efficiency standards for forms of lighting that are not covered by EISA.

6. State and Federal Lighting Incentive Programs

Utility incentive programs, adopted as part of energy-efficiency programs that are typically mandated by utility regulators, and sometimes in response to state legislation, have similarly supported lighting efficiency improvements by distributing efficient light bulbs for free or providing for rebates.557 Federal tax policy also provides financial incentives for lighting efficiency. For instance, EPAct 2005 included a tax deduction for energy-efficient commercial buildings, the specifications for which include enhanced lighting efficiency.558 DOE has also created financial incentives for continued manufacturer innovation in lighting efficiency in the form of a prize program called the Bright Tomorrow Lighting Prize, or “L Prize,” that is awarded to manufacturers that develop a plan to manufacture cutting-edge efficient bulbs at reasonable cost. The L Prize competition is the first government-sponsored technology competition designed to spur development of ultra-efficient SSL products to replace current less-efficient lighting products. Both the federal government and states should continue to invest in programs that provide financial incentives for the use and manufacturing of efficient lighting. These approaches also provide a helpful complement to mandatory efficiency standards by driving demand for more-efficient lighting and driving technology advances further.

B. Computer and Data Center Energy Efficiency

Today, consumer and commercial electronics of all types constitute a product sector that accounts for ever-increasing energy consumption and carbon emissions. In 2011, end-user electronic devices accounted for 1.15% of global carbon emissions, up from 0.78% in 2002; by some estimates, by 2020, end-use devices are expected to account for 1.38% of global emissions.559 Some recent studies suggest that consumer electronics energy usage has stabilized in the United States in recent years, in part due to efficiency gains,560 although it is not clear if this trend will continue. Computers represent a major share of the energy usage and carbon impacts associated with the electronics product sector, accounting for about 60% of the sector’s carbon emissions in 2011.561 Moreover, the data centers and other information technology (IT) infrastructure that are necessary to support consumer electronics and connected devices are also highly energy- and carbon-intensive. Yet, the laws and policies needed to require or incentivize computers and data centers to become more efficient are still in their infancy today. Much more can and must be done to address efficiency in this sector in order to meet the DDPP’s 2050 carbon goals.

1. Computer Efficiency

The 300 million computers in U.S. homes and businesses represent one of the largest energy users in the electronics category. U.S. computer and monitor electricity consumption in U.S. homes and businesses was estimated to total 95 billion kWh annually in 2016, more than the electricity use of all the households in California, and costs consumers $10 billion a year.562 There are ample technology pathways to improving computer energy efficiency. As one major example, idle power, which constitutes 50%-77% of a computer’s lifetime energy consumption, could be reduced by using half readily available off-the-shelf components and tweaking system power management settings. Using 2016 estimates, if all computers achieved a 30% average energy reduction, U.S. consumers could save $3 billion a year, reduce electricity use by 29 billion kWh annually—to the power consumed by all the households in the cities of Los Angeles and Chicago combined—and reduce CO₂ emissions by 20 million metric

556. Id.
557. Committee on Assessment of Solid State Lighting et al., supra note 357, at 27.
558. Id.
561. GESI SMARTER, supra note 359, at 22.
tons, without any impact on computer performance or user convenience.\cite{365}

Although the federal ENERGY STAR® program has established voluntary labeling standards for more-efficient computers and monitors,\cite{364} there are no federal energy-efficiency standards for computers and monitors. However, in December 2016, CEC became the first U.S. jurisdiction to adopt mandatory energy-efficiency standards for computers.\cite{360} These standards will play a very important role in curbing computer energy waste. The CEC standards cover desktop computers, laptops, small-scale servers, workstations, and monitors; the standards for work stations and small scale servers went into effect on January 1, 2018; standards for other covered computer products will go into effect by 2021.\cite{366} Combined, and once fully implemented, these standards will save 2,332 GWh of electricity per year—enough electricity to power 350,000 California homes—and reducing consumer bills by $373 million annually.\cite{363} Since California is home to one out of eight U.S. consumers, manufacturers are likely to implement energy-saving measures for all computer models, rather than maintain a separate inventory specifically for California.\cite{368} Therefore, CEC efficiency standards for computers, when fully in effect, will provide a major prod for computer energy efficiency nationwide and to some extent even globally.

EPCA does not establish federal energy-efficiency standards for computers or require DOE to do so. However, as discussed above, EPCA provides DOE with authority to classify additional products not specified in the statute as “covered products” for which it may establish energy-efficiency standards, as long as DOE finds that such a designation is “necessary for the purposes of EPCA” and per-household energy usage of the product exceeds 100 kWh per year.\cite{369} In 2012, DOE initiated the process of establishing such a “covered product” finding for computers, which was the first step toward establishing national energy-efficiency standards for computers, but has not made significant progress toward completing the process.\cite{370} Given the current lack of progress on federal efficiency standards as of this writing, DOE should step aside and allow California to continue to implement its own computer energy efficiency standards, which will also drive the national market for computer efficiency. If needed, DOE could act to establish a national standard at the California level or higher in the future.

2. Data Center and Computer Server Efficiency

Data centers and computer servers use significant amounts of electricity. A computer server is a computer that provides services or other resources to other computers. Data centers are facilities that contain IT equipment including computer servers used for data processing, data storage devices, and networking devices.\cite{371} The nation’s nearly three million data centers consumed an estimated 70 billion kWh in 2014—equivalent to all the electricity required to power all of the households in Washington and Virginia combined, and accounting for 1.8% of total U.S. electricity consumption.\cite{372}

A 2007 EPA report first looked at trends in energy use and energy costs of data centers and computer servers in the United States, recommending the development of energy performance metrics as well as ENERGY STAR® standards.\cite{373} In May 2009, ENERGY STAR® issued criteria for computer servers and began developing criteria for data centers, which would focus on power supply unit efficiency, active state efficiency, idle state efficiency, and power management.\cite{374} In 2016, DOE released an update to the 2007 EPA report, further detailing the opportunities and need to reduce energy use from data centers by employing existing technology.\cite{375} Decommissioning unused servers, putting idle servers into a lower power sleep mode, consolidating lightly used servers, and improving cooling mechanisms are key drivers and barriers for energy efficiency in data centers.\cite{376}

examples of efficiency practices that could reduce energy waste by up to 45% by 2020. Massive server farms, such as those run by Amazon and Google, have made strides in energy use reduction by employing best practices. However, the vast majority of data center energy use is consumed in small, medium, and large corporate data centers.

These smaller operations are lagging behind in efficiency due in part to lack of awareness and inducement for efficiency, highlighting the need for utility incentive programs that would cut waste by data centers of all sizes. Although data center efficiency standards may be premature, states can adopt policies and programs to encourage improvement in data center efficiency. Additionally, the IT industry can take these steps voluntarily:

- **Adoption of a data center utilization metric.** Adoption of a simple metric, such as the Green Grid’s ICT Capacity and Utilization metric, would assist in encouraging efficiency. One of the biggest efficiency issues in data centers is underutilization of resources like servers. Underutilized equipment continues to draw significant amounts of power while doing little or no work. Measuring and reporting IT utilization, such as central processing units (CPUs), storage or network utilization would be one simple and affordable way of gauging data center efficiency that could be used immediately to drive greater IT energy savings.

- **Rewarding efficient behaviors and overcoming split incentives.** Data center operators, service providers, and multi-tenant customers should review their internal organizational structures and external contractual arrangements and ensure that incentives are aligned to provide financial rewards for efficiency best practices. Multi-tenant data center stakeholders—those served by a single facility where they lease space, power, and Internet connectivity—should establish and utilize a “green lease” contract template to make it easier for all customers to establish contracts that incentivize, rather than stand in the way of, energy savings.

- **Disclosure of data center energy and carbon performance.** Public disclosure can drive behavior change and efficiency improvements. In their corporate and social responsibility reports, industry leaders in data center efficiency should voluntarily disclose operational performance metrics, such as fleetwide server utilization levels, and organizational performance (e.g., how they address split incentive issues internally and externally). States could also consider adopting a disclosure requirement for data center energy usage and carbon performance.

C. **Industrial and Commercial Efficiency**

Chapter 12 (Industrial Sector) examines in depth the carbon emissions footprint of the U.S. industrial sector and ways to improve industrial energy and emissions efficiency, focusing on needed changes to industrial technologies, market policies such as carbon taxes to require industries to internalize the cost of carbon pollution, regulatory policies under the Clean Air Act, and with a special focus on the role of materials efficiency in improving the efficiency of the industrial sector. This section will briefly discuss the potential for energy-efficiency improvements in the U.S. industrial and commercial sectors, barriers to industrial efficiency, and specific short- to medium-term legal and policy approaches to overcoming these barriers and improving industrial and commercial efficiency.

1. **Potential for Industrial Energy Efficiency**

The industrial sector accounts for just under one-third of the energy use and CO₂ emissions in the United States. The U.S. industrial sector has significant untapped energy-efficiency potential. According to several studies, the industrial sector in the United States likely has potential for cost-effective energy-efficiency improvements that could reduce current energy usage by a range of 14%-22% of current energy usage over a decade, with further opportunities after that for efficiency improvement through additional R&D. Most of this potential is cost effective, with attractive payback for investments (by one estimate, a 4:1 return on investment).

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376. Delforge, supra note 372.
382. HANNAH CHOI GRANADE ET AL., MCKINSEY AND CO., UNLOCKING ENERGY EFFICIENCY IN THE U.S. ECONOMY, supra note 381, at 75.
2. **Barriers to Industrial Energy Efficiency**

Despite the success of many corporations in pursuing energy efficiency and the attractive payback for many industrial energy-efficiency investments, significant barriers exist to fully realizing the potential of industrial energy efficiency. These barriers include: imperfect information about opportunities and available solutions; lack of specialized knowledge and staff who are not motivated or technically capable of making energy-efficiency improvements; reactive rather than strategic energy decisionmaking; perceived risk of making efficiency investments; split incentives; constrained access to capital; and lack of corporate or executive support.\(^{383}\)

3. **Approaches to Improving Industrial Energy Efficiency**

In addition to the improvements in industrial processes to promote energy efficiency and other long-term policy changes that are discussed in Chapter 12, the following are some key approaches that can be used to overcome these barriers and increase industrial energy efficiency in the short to medium term:

- **Energy-efficiency standards for industrial and commercial equipment**: Industrial and commercial energy-efficiency standards help to overcome the barriers to industrial energy efficiency identified above by requiring minimum energy-efficiency standards for commonly used industrial and commercial products. Through EPAct 1992 and subsequent amendments, Congress has included minimum energy-efficiency standards for certain types of industrial and commercial equipment in the DOE energy-efficiency standards program as well as a process for DOE to revise these standards periodically, similar to the residential energy-efficiency standards regulatory process.\(^{384}\) Pursuant to these requirements, DOE has currently established energy-efficiency standards for more than 20 types of industrial and commercial equipment, including automatic commercial ice makers, pumps, commercial packaged air conditioners and heat pumps, distribution transformers, and electric motors.\(^{385}\) Congress or DOE should consider expanding the industrial and commercial products that are covered by DOE standards either by legislation or DOE regulation.

- **Implementation of strategic energy management (SEM) practices**: SEM practices help to overcome barriers to industrial energy efficiency by building management and operator awareness of energy efficiency and identifying holistic practices to improve efficiency at industrial facilities. In contrast to policy approaches that focus on promoting energy-efficiency technology and supporting the installation of new, more-efficient equipment or processes, SEM practices seek to promote operational, organizational, and behavior changes that result in greater efficiency gains on a continuing basis. A growing number of state energy-efficiency programs are focused on training corporations on SEM practices and encouraging, and in some cases funding, the hiring of energy managers to provide leadership for developing and implementing SEM practices.\(^{386}\) All states should adopt such programs. SEM programs can also be incentivized by tax credits and used in commercial settings as well as industrial settings.

- **Greater utilization of CHP technologies where justified by GHG savings**: Industrial companies can produce heat and power simultaneously from the same energy source; this cogeneration process is known as CHP. Waste heat from industrial processes or from on-site electricity generation can be used to produce additional electricity and steam to warm buildings or to assist in industrial processes. While 82 gigawatts (GW) of CHP systems (9% of U.S. power capacity) are found at 4,100 sites and in each U.S. state, the untapped potential for CHP technologies is from 50-200 GW.\(^{387}\) According to one study, fewer than 10% of industrial facilities are using CHP technology.\(^{388}\) States can encourage the use of CHP technologies through incentive programs and by including them within the scope of EERS. Care should be taken to: (1) ensure that CHP technologies continue to produce GHG savings over time as U.S. electricity generation becomes increasingly lower carbon; and (2) that CHP systems are not


designed in a way that leads to strandable natural
gas infrastructure investments.

V. Conclusion

Accelerating and deepening the pace of energy-efficiency
improvements to residential, commercial, and industrial
products is crucial to meeting U.S. deep decarbonization
goals at least cost. While much progress has already been
made, there is major potential to do more. Multiple legal
pathways are available to the federal government, states,
and cities to both encourage and require greater levels of
energy efficiency, and the private sector can also play a role.
It is critically important to seize these opportunities. Su-
cess in improving energy efficiency will also lead to sig-
nificant benefits for consumers, low-income consumers,
public health, and the economy.