

**Committee on Energy and Commerce**

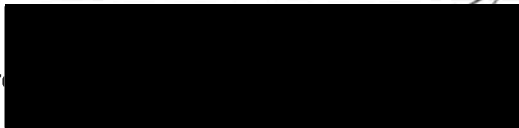
**U.S. House of Representatives**

Witness Disclosure Requirement - "Truth in Testimony"

Required by House Rule XI, Clause 2(g)(5)

<b>1. Your Name:</b> Charles Riedl		
<b>2. Your Title:</b> Executive Director		
<b>3. The Entity(ies) You are Representing:</b> Center for Liquefied Natural Gas and Natural Gas Supply Association		
<b>4. Are you testifying on behalf of the Federal, or a State or local government entity?</b>	Yes	<input checked="" type="radio"/> No
<b>5. Please list any Federal grants or contracts, or contracts or payments originating with a foreign government, that you or the entity(ies) you represent have received on or after January 1, 2015. Only grants, contracts, or payments related to the subject matter of the hearing must be listed.</b>		
<b>6. Please attach your curriculum vitae to your completed disclosure form.</b>		

Signature



Date: January 17 2018

# CHARLES ALLEN RIEDL

A results-driven, oil and gas executive with more than 10 years of experience in natural gas production, sales and marketing leadership, infrastructure development, government relations and policy. Expertise in:

- Developing a comprehensive, long-term natural gas market development plan
- Building strong relationships with key stakeholders focused on growing natural gas demand
- Working cross-functionally between members and senior leadership to deliver results
- Engaging directly with senior executives and staff to help simplify and solve complex issues
- Leveraging extensive E&P, government, regulatory and allied trade contacts to yield favorable results

## NATURAL GAS AND MARKETING EXPERIENCE

**NATURAL GAS SUPPLY ASSOCIATION**, Washington D.C. January 2016 - present  
*Executive Director, Center for Liquefied Natural Gas*

- Responsible for day-to-day operations at the Center for Liquefied Natural Gas including, agenda, budget, member relations and media engagement.

**AMERICA'S NATURAL GAS ALLIANCE**, Washington D.C. October 2013 – December 2015  
*Director, Market Development*

- Leading natural gas vehicle and equipment strategy and outreach – including developing and managing relationships with ANGA members and key stakeholders – to help drive increased natural gas demand and adoption.

**Example of success:** Guided cross-functional team from communications, market development, government relations and consultants to launch ANGA's *Natural Gas Operations Series* and E&P website; focused on delivering the oil and gas industry the key information needed to make the transition to natural gas powered operations

- Overseeing four key transportation and equipment sectors designed to increase natural gas utilization by engaging key stakeholders and developing succinct messages outlining the value proposition of natural gas

**Example of success:** Created maritime work group comprised of industry allies to remove barriers slowing the adoption of natural gas as a propulsion fuel. Created an RFP and executed agreement with consultant to directly address United States Coast Guard concern about natural gas fueling process and create a regulatory standard to help vessel operators transition to the use of natural gas with greater ease.

- Advising senior management on streamlining complex issues into succinct messages for external audiences

**Example of success:** Lead the preparation of the CEO for testimony at the U.S. Senate's committee on Energy and Natural Resources

- Led on-the-ground engagement with ANGA communications team, government affairs and American Gas Association counterparts to develop strategy to address natural gas tax disparity and unit of sale

**Example of success:** Created strategy and messaging for government affairs team for Hill messaging resulting in a permanent fix for LNG excise fuel tax by Congress in 2015

- Wrote multiple articles for major industry publications including, *The American Oil and Gas Reporter*, *Transport Topics* and *Oil Price Information Service*

**CHESAPEAKE ENERGY**, Columbus, OH

October 2011 - August 2013

### ***Manager, Market Development***

- Created Utica Shale coalition to help grow natural gas infrastructure and public awareness  
**Example of success:** worked with LDCs, oilfield service companies and other producers to increase public support of natural gas drilling and production operations in Ohio through various speaking engagements and presentations as result Ohio added 9 new natural gas stations during tenure
- Managed strategic vendor relationships across entire project lifecycle to ensure fueling infrastructure development happens in a timely cost efficient manner.  
**Example of success:** Helped local Ohio fleet Smith Dairy design and build a CNG station as well as convert their fleet of trucks, saving more than two million dollars annually on fuel
- Natural Gas Vehicle lead in Ohio, Michigan, and West Virginia, which resulted in Governor Kasich's NGV day sponsored by ANGA
- Advised Senator Frank LaRose on natural gas vehicles to help create legislation in Ohio increasing weight restrictions for E&P industry operators
- Educated Chesapeake drivers on natural gas vehicle fueling and safety as well executing corporate strategy for conversion of Chesapeake fleet vehicles in Ohio, saving more than \$1 million annually on fuel.

## **SALES and MARKETING EXPERIENCE**

<b>TRIPLE CREEK ASSOCIATES</b> , Columbus, OH <i>Director, Business Development</i>	February 2010 – July 2011
<b>ORIGINAL SOFTWARE</b> , Westmont, IL <i>Regional Sales Manager</i>	March 2009 – February 2010
<b>CORPORATE EXECUTVE BOARD</b> , Chicago, IL <i>Associate Director, Business Development</i>	August 2007 - January 2009
<b>EUROMONITOR INTERNATIONAL</b> , Los Angeles, CA <i>Manager, International Business Development</i>	October 2006 - August 2007
<b>MINTEL INTERNATIONAL GROUP</b> , Chicago, IL	June 2004 – October 2006

## **EDUCATION**

### **THE OHIO STATE UNIVERSITY**, Columbus, OH

- B.A., Communications
- Self financed 90% of education