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# PERSONAL INFORMATION

# Mark Christopher Crawford



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- Crawford@BlackburnSteele.com
- www.MarkCrawford.org (Crawford LinkedIn Bio)
- Crawford Public Media Appearances

Nationality United States of America

A results-oriented financial sector expert with over 20 years of executive and director level experience in the United States of America and the Balkans (specifically Albania, Kosovo, Montenegro and Serbia). Native English speak who is fluent in Albanian and proficient in Serbian.

## **SUMMARY**

Extensive working experience in challenging political environments, managing visible high value financial and investment projects. Comfortable being a cross-cultural public figure in business, politics and media.

## WORK EXPERIENCE

#### November 2008 - Present

# Director BlackburnSteele LLC, USA

<u>Primary Responsibilities/Achievements</u>: Director of an American emerging markets investment and management company. Investments and activities include audit/advisory, banking, brokerage, film production, financial analysis, natural resource production, and private equity.

## February 2011 - June 2016

# Founder/Director AKSIONER International Securities Brokerage, Albania

<u>Primary Responsibilities/Achievements</u>: Established Albania's first licensed securities brokerage with capacity to enable local investor access to international capital markets. The firm works with Albanian regulated financial companies to develop market linked products, individual investors and local private placements.

# September 2001 – August 2008

# CEO/CFO Opportunity Bank, Montenegro

Primary Responsibilities/Achievements: Established a Greenfield retail bank, supported by the United States Agency for International Development (USAID). Directly established the bank's Asset and Liability Management, treasury, accounting, payments, I.T. (including SWIFT and the Bank's ATM, VISA and MasterCard payment card products) and leasing arm. Initiated and managed credit arrangements with the IFC, EBRD, KfW. Performed the first issuance of preferred equity in Montenegro as well as the country's first stock buy-back transaction. Grew the bank to over 250 million EUR in assets with a pre-tax ROE to over 40%, while extending the bank's market share to reach over 40% of the economically active population of Montenegro. Opportunity Bank was sold with original shareholders receiving over a 20% year on year return.

# December 1996 - February 2001

# Administrator Albanian-American Enterprise Fund, New York & Albania

<u>Primary Responsibilities/Achievements</u>: Managed the AAEF (Tirana office), an investment fund authorized by the United States Congress at 30 million USD, which ultimately grew to over 300 million USD, providing a 500% return on allocated capital.

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#### **DIRECTORSHIPS**

May 2013 - Present Chairman American Chamber of Commerce, Albania

<u>Primary Responsibilities/Achievements:</u> Twice elected the as President of the Board by unanimous vote of the members of the American Chamber in Albania. Elections were held in May 2013 and again in April 2014 during the General Assembly meeting with H.E. United States Ambassador Alexander Arvizu and H.E. United States Ambassador Donald Lu, respectively.

February 2015 - Present Vice President Republicans Overseas, USA

<u>Primary Responsibilities/Achievements</u>: Executive committee member. Member – Task Force on Territorial tax reform. Lead Plaintiff (along with Sen. Rand Paul – KY) to repeal FATCA. Chairman Republicans Overseas Albania (as of 2013).

October 2015 – Present Director American Bank of Investments, Albania

<u>Primary Responsibilities/Achievements</u>: Independent Board Director and Audit Committee Chairman. As Director, helped grow the bank to over 250 million EURO in assets and return it to profitability. The Bank is an NCH Capital investment, which purchase the bank from Credit Agricole.

June 2010 – June 2015 Partner BDO International, Montenegro

<u>Primary Responsibilities/Achievements</u>: Founding Partner in BDO International's affiliate in Montenegro (a "Top 5" Global Audit/Tax/Advisory network).

August 2007 – August 2009 Chairman American Chamber of Commerce, Montenegro

<u>Primary Responsibilities/Achievements:</u> Established the Chamber as a Greenfield activity, serving as a founding member and first President of the Board of Governors of the American Chamber of Commerce in Montenegro, inaugurated by H.E. United States Ambassador Roderick Moore.

November 2001 – February 2007 Director Opportunity Stedionica, Serbia

<u>Primary Responsibilities/Achievements</u>: Pro-Bono Board Member of Serbian savings bank started with support from the United States Agency for International Development (USAID).

September 1998 – March 2006 Chairman Partneri Shqiptar ne Mikrokredi, Albania

<u>Primary Responsibilities/Achievements</u>: Founder and Pro-Bono Chairman of a USAID micro-lending company.

October 1999 – April 2001 Chairman DIAMANTI Ventures, Inc., USA

Primary Responsibilities/Achievements American financial and economic analysis firm

**EDUCATION** 

1994 - 1995 University College London (SSEES), University of London, UK

Masters Degree

Research: Central Bank Reform, Privatization, and Macroeconomic Stabilization

1989 - 1993 Miami University, Ohio, USA

Bachelors Degree Curriculum Vitae Mark C. Crawford



#### PERSONAL SKILLS

# Mother tongue

#### **ENGLISH**

## Other languages

**ALBANIAN** 

**SERBIAN** 

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
C2	C2	C2	C2	C1
Replace with name of language certificate. Enter level if known.				
B2	B1	B1	A2	A2
Replace with name of language certificate. Enter level if known.				

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user

Common European Framework of Reference for Languages

## **ACADEME**

SUNY Empire College/University of New York in Tirana, Entrepreneurship Course, 6 months

Hunan Educational Institute, Changsha China, Summer English lectures

Canadian Institute of Technology, Tirana, Albania

Center of Entrepreneurship and Executive Development, Seminars

European University Tirana, Albania

Junior Achievement Montenegro

Kosovo Banking Authority, Prishtina, KfW/EFSE savings mobilization seminar

Luarasi University, Tirana, Albania

Ministry of Finance/Central Bank of Kosovo, Prishtina, Capital Markets Seminar

Ohio Northern University, Ada, Ohio

Staffordshire University, UK/Riinvest College, Kosovo

University of Tirana, Faculty of Economics, MBA Program

Zagreb School of Economics and Management

# PROFESSIONAL ACTIVITIES & DESIGNATIONS

Albanian National Economic Council of Prime Minister Edi Rama, 2013, 2014.

Albanian Delegation of Prime Minister Edi Rama to Serbia, November 2014

Albanian Securities Brokerage License - Earned in April 2011

Banker of the Year in Montenegro (2008) - Montenegro Chamber of Entrepreneurs and Tradesmen. Campus Crusade for Christ (Instituti Jeta e Re), Albania, Chairman, Advisory Committee, 2013-2015

Chartered Institute of Bankers, Scotland - Principles of Banking

Delegate (Honorary, Ohio), Republican National Convention, August 2012, Tampa Florida

Delegate (Republicans Overseas), Republican National Convention, July 2016, Cleveland, Ohio

European Bank for Reconstruction & Development (EBRD), Board Nominees Registry

Forbes Magazine (2007) - top 50 micro finance organizations worldwide

Series 7 designation [US Securities License], Earned in 1996 (currently inactive)

SixSigma, Green Belt Course (Motorola University, Dubai)

S.W.I.F.T.