

Tyler Schroeder

Financial Analyst

Air Tractor, Inc.

BBA Finance from Texas A&M University, College Station, TX

Air Tractor employment in current position from June, 2011 – Present

As an export credit analyst I am involved in Air Tractor's extension of export financing to a customer from conception until complete satisfaction of the debt. This includes leading a thorough credit evaluation of the foreign buyer through financial analysis, personal visits to their operations, and internal underwriting practices, as well as providing all necessary materials and administrative duties to Ex-Im Bank underwriters after an application has been submitted. I work directly with Ex-Im Bank and our U.S. commercial banking partner to facilitate the sale of our foreign receivables and assignment of Ex-Im Bank insurance coverage. I then act as a primary point of contact between our commercial bank and end user customer to address any foreign transaction issues (legal, collection, language barriers, etc.).

For the past 2 years I have helped lead Air Tractor's efforts to be a small business voice in the Ex-Im Bank reauthorization debate. This has included numerous trips to Congressional and Senate offices both locally and in DC, as well as numerous interviews with radio, periodicals, and TV regarding the economic impacts of Ex-Im's lapse and potential reauthorization.

Involvement in Business presentations/programs: National Small Business Association (NSBA) Washington Presentation, Export-Import Bank Annual Meeting, North Texas District Export Council (NTDEC), Texas Association of Business (TAB), Texas Association of Manufacturers (TAM), National Association of Manufacturers (NAM), General Aviation Manufacturers Association (GAMA)