

Paul L. Francis
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Paul Francis is Managing Director of Acquisition and Sourcing Management. He has been with GAO for over 36 years, with most of his work experience being in the area of major weapon acquisitions. He has been a member of the Senior Executive Service since 2002. He has conducted or been involved with reviews of many individual weapon programs, including Army helicopters, Future Combat Systems, unmanned aerial vehicles, tactical communications, shipbuilding programs, and missile defense. He has also conducted or been involved with cross-cutting reviews, several of which involved benchmarking with leading commercial firms and successful Department of Defense programs. These included acquisition culture, transition to production, technology maturation, requirements setting, supplier relationships, integrated product teams, requirements setting, training, test and evaluation, earned value management, milestone authorization, and affordability. He has done work in the areas of wartime medical requirements and detection of landmines and unexploded ordnance. He has testified before congressional committees numerous times. Mr. Francis spent one year with the House Science and Technology Committee early in his career.

Mr. Francis has a Bachelor's degree in Accounting (University of Scranton); a Masters Degree in Public Administration (George Washington University) and a Senior Executive Fellow, (Kennedy School of Government).