

**DISCLOSURE FORM FOR WITNESSES
COMMITTEE ON ARMED SERVICES
U.S. HOUSE OF REPRESENTATIVES**

INSTRUCTION TO WITNESSES: Rule 11, clause 2(g)(5), of the Rules of the House of Representatives for the 118th Congress requires nongovernmental witnesses appearing before House committees to include in their written statements a curriculum vitae and a disclosure of the amount and source of any federal contracts or grants (including subcontracts and subgrants), and contracts or grants (including subcontracts and subgrants), or payments originating with a foreign government, received during the past 36 months either by the witness or by an entity represented by the witness and related to the subject matter of the hearing. Rule 11, clause 2(g)(5) also requires nongovernmental witnesses to disclose whether they are a fiduciary (including, but not limited to, a director, officer, advisor, or resident agent) of any organization or entity that has an interest in the subject matter of the hearing. As a matter of committee policy, the House Committee on Armed Services further requires nongovernmental witnesses to disclose the amount and source of any contracts or grants (including subcontracts and subgrants), or payments originating with any organization or entity, whether public or private, that has a material interest in the subject matter of the hearing, received during the past 36 months either by the witness or by an entity represented by the witness. Please note that a copy of these statements, with appropriate redactions to protect the witness's personal privacy (including home address and phone number), will be made publicly available in electronic form 24 hours before the witness appears to the extent practicable, but not later than one day after the witness's appearance before the committee. Witnesses may list additional grants, contracts, or payments on additional sheets, if necessary. Please complete this form electronically.

Hearing Date: September 16, 2024

Hearing Subject:

Fielding Technology and Innovation: Industry Views on Department of Defense Acquisition

Witness name: Mark Valentine

Position/Title: President and General Manager of Global Government

Capacity in which appearing: (check one)

Individual Representative

If appearing in a representative capacity, name of the organization or entity represented: Skydio

Federal Contract or Grant Information: If you or the entity you represent before the Committee on Armed Services has contracts (including subcontracts) or grants (including subgrants) with the federal government, received during the past 36 months and related to the subject matter of the hearing, please provide the following information:

***** See Attached Document – Appendix A**

Breakout By Customer (\$M)	2021	2022	2023	2024 (YTD)
DOD	35.1	23.8	30.2	33.9
FED CIV	4.6	12.8	19.3	11.8
Total	39.7	36.6	49.5	45.7

Foreign Government Contract, Grant, or Payment Information: If you or the entity you represent before the Committee on Armed Services has contracts or grants (including subcontracts or subgrants), or payments originating from a foreign government, received during the past 36 months and related to the subject matter of the hearing, please provide the following information:

***** See Attached Document – Appendix B**

International Sales by Region (\$M)	2021	2022	2023	2024 (YTD)
Americas	0.9	0.1	0.7	1
Europe	0.04	7.3	4.2	1.7
Middle East	0.02	0.1	3.8	3.1
APAC	0.3	0.5	1.4	18
Total	1.26	8	10.1	23.8

Fiduciary Relationships: If you are a fiduciary of any organization or entity that has an interest in the subject matter of the hearing, please provide the following information:

Organization or entity	Brief description of the fiduciary relationship

Organization or Entity Contract, Grant or Payment Information: If you or the entity you represent before the Committee on Armed Services has contracts or grants (including subcontracts or subgrants) or payments originating from an organization or entity, whether public or private, that has a material interest in the subject matter of the hearing, received during the past 36 months, please provide the following information:

2024

Contract/grant/ payment	Entity	Dollar value	Subject of contract, grant, or payment

2023

Contract/grant/ payment	Entity	Dollar value	Subject of contract, grant, or payment

2022

Contract/grant/ payment	Entity	Dollar value	Subject of contract, grant, or payment

2021

Contract/grant/ payment	Entity	Dollar value	Subject of contract, grant, or payment