



# HEATH BURLESON

## PARTNERSHIP ADVISOR

### HIGHLIGHTS

- 27 years of experience in real estate development, management, construction, and leadership
- Bachelor of Science Building Construction Auburn University
- Member: AUSA, AFA, and ADC

### EMPLOYMENT HISTORY

- Corvias Partnership Advisor 2018 – Present
- Corvias SVP Operations 2013 – 2018
- Corvias/Picerne Military Housing Program Director/SVP 2005-2013
- Picerne Military Housing Director of Construction 2004-2005
- Mercedes Homes Vice President Construction 2003-2004
- Gandy Communities Principal 2000-2003
- The Jones Company Project Manager 1997-1999
- Associated Contractors Project Manager 1995 – 1996
- Phillips Builders, Inc Construction Supervisor 1993-1995

As a Corvias Partnership Advisor, Heath Burleson serves as an Owners Representative for the company's U.S. Military Partnerships. Reporting directly to ownership, Heath is a trusted advisor who manages relationships across an expansive U.S. Military portfolio that includes seven U.S. Army partnerships and six U.S. Air Force partnerships. Serving as an Owners Representative, he provides solutions and decision-making support for military leaders, works very closely with legal counsel to manage both ownership and partnership risks, and ensures all of the partnerships are fulfilling an internal goal to be the best stewards to each Army/AF program/partnership in order to ensure both short and long term financial success. Additionally, Heath engages directly with numerous service-delivery partners, legislative consultants, and leaders from other MHPI developers to ensure continued process improvement and ongoing success across partnership operations.

Heath joined Corvias in 2004 and brought extensive leadership experience in addition to a strong background in real estate development and residential/commercial construction management. Initially hired to serve as a Director of Construction, he quickly grew within the organization and lead the team to the transactional closing of Fort Rucker in 2006 valued at \$155M, where he served as the leader of that program until 2012. In 2013 he led the transactional closing of the Air Force's Continental Group (six installations from AK to FL), a \$455M partnership. As the Senior Vice President of Operations, he was responsible for the oversight and management of Corvias' installation leaders across the Army and AF portfolio. In 2018 he assumed his current role of Partnership Advisor for the Corvias Property Management portfolio which has a 2020 annual budget of \$435M and development/construction budget of \$335M.

In 2019 he was one of the key leaders that helped develop and close Corvias' \$325M direct investment into its Army portfolio.

Heath is a member of multiple service organizations benefitting the U.S. Military and graduated from Auburn University with a Bachelor of Science in Building Construction

### SELECT EXPERIENCE AND ACCOMPLISHMENTS

- Manages strategic relationships across an expansive military portfolio that includes seven U.S. Army installations and six U.S. Air Force bases located across 12 states, with a total of roughly 26,000 homes
- Successfully led the financial closing for Corvias partnership with the Army at Fort Rucker in 2006 and the Air Force's Continental Group in 2013, in addition to serving as a key leader for Corvias \$325M direct investment into its Army portfolio in 2019
- Engages with senior representatives from the U.S. Army, U.S. Air Force, and the Office of the Secretary of Defense (OSD) to ensure alignment of Corvias and its affiliates and also to ensure the attainment of defined partnership goals
- Maintains ongoing dialogue and open communication with a range of stakeholders and legislative consultants to ensure continued achievement of partnership goals