

**Scott Kupor, Managing Partner, Andreessen Horowitz**

Scott Kupor is the managing partner at Andreessen Horowitz where he is responsible for all aspects of running the firm. He has been with the firm since its inception in 2009 and has overseen the rapid growth in at Andreessen Horowitz, from 3 employees to 135 and from \$300 million in assets under management to more than \$7 billion.

Scott previously worked as vice president and general manager, Global Customer Support & Software-as-a-Service at Hewlett Packard. Scott joined HP in 2007 as part of the \$1.6 billion acquisition of Opsware (previously Loudcloud), where he was senior vice president of Customer Solutions. Scott joined Opsware shortly after the company's founding and held numerous executive management positions including vice president, financial planning and vice president, corporate development.

Prior to Opsware, Scott represented software companies in both financing and mergers and acquisitions transactions at Credit Suisse First Boston and Lehman Brothers.

Scott graduated from Stanford University with a bachelor's degree in public policy. He also graduated from Stanford Law School and is a member of the California Bar Association.

Scott is Chairman-emeritus of the National Venture Capital Association, chairman of the board of Genesys Works, co-founder and co-director of the Stanford Venture Capital Director's College, co-founder and co-director of the Stanford Rock Center's Guide to Venture-Backed Board Membership, Executive in Residence at Haas School of Business and Boalt School of Law and an adjunct teacher at Stanford Law School. Scott also serves on the investment committees of St. Jude's Children's Cancer Research Hospital, Stanford Hospital, the Silicon Valley Community Foundation and Lick Wilmerding High School.