

**Roger (Rod) Jones Jr.**  
**Chief Executive Officer CSL Group**

**Career**

- 1972-1974     **Deckhand** on US Flag Lake Carriers during college summer vacations.
- 1976-1980     **Officer in the US Navy.** Attended Officer Candidate School in Newport Rhode Island then sailed as Main Propulsion Assistant on the USS Fresno, homeported in San Diego and deployed to the Pacific. Qualified as Officer of the Deck, Engineering Officer of the Watch and Command Duty Officer. Final rank attained Lieutenant Junior Grade.
- 1980-1982     **Vessel Operator Navios Shipping** , New York. Was responsible for daily operating instructions to one third of Navios fleet.
- 1984-1985     **Director New Business Development Van Ommereen Shipping** Greenwich, CT. Was responsible for identifying potential shipping and trading acquisitions in the USA for this Netherlands based shipping company.
- 1985-1990     **Director of Marketing Canada Steamship Lines (CSL)**, Montreal, Canada. Was responsible for finding international opportunities for CSL's fleet of self-unloading vessels which at that time were primarily operating on the Great Lakes.
- 1990-1991     **Vice President Jones Bardelmeier and Company (JBC)**, Nassau, Bahamas. JBC was an international shipping consulting firm which assisted major industrial shippers to plan their overall shipping strategies.
- 1992-2008     **President CSL International Inc.** Beverly, Massachusetts. In 1992, CSL set up CSL International to manage its fledgling business outside of Canada. In 1992 the company had four ships trading outside the Great Lakes. By 2008, the non-Canadian business had grown to over 30 ships. As President, I had responsibility for the commercial, technical and financial operations of the international business.
- 2008-         **Chief Executive Officer, CSL Group** Montreal, Canada. As CEO, I am responsible for all of CSL's worldwide operations. The Presidents of the Canadian and International business segments report to me as do all of the major functions, Finance, Human Resources, Legal and Global Technical Services. Overall CSL operates about 50 ships and is the largest operator of self-unloading ships in the world.

**Education**

- 1972-1975     BA Biology, Colby College, Waterville, ME
- 1982-1984     MBA, Amos Tuck School of Business Administration, Dartmouth University