

Linda M. Czipo

c/o New Jersey Center for Nonprofits
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(732) 227-0800 ♦ lczipo@njnonprofits.org

- ♦ **Versatile leader, speaker, executive and nonprofit champion** ♦
- ♦ **Over 30 years of experience in the nonprofit sector** ♦

PROFESSIONAL EXPERIENCE

NEW JERSEY CENTER FOR NONPROFITS

Mercerville, NJ

President & CEO (2016-present)

Executive Director (1999-2016)

Vice President (1996-99)

Director of Communications and Advocacy Services (1989-96)

- ♦ Chief executive officer for statewide charitable nonprofit association serving New Jersey's nonprofit community, including 400+ member organizations, through advocacy, public education, research, management and compliance assistance, and member services.
- ♦ Primary spokesperson for organization to media, government, public and nonprofits; responsible for developing and maintaining relationships with diverse constituencies (funders, nonprofits, government and business leaders). Numerous media and interview appearances, including the *Star-Ledger*, *The Record*, *NJ Spotlight*, *Asbury Park Press*, *Press of Atlantic City*, *New Jersey Monthly*, *ROI-NJ*, *Bloomberg BNA*, the *Chronicle of Philanthropy*, *The NonProfit Times*, *NJBIZ*, *Caucus: New Jersey*, NJTV, WWOR-TV/MY9, New Jersey 101.5, WBGO-FM, WHY-FM, WWFM radio, and more.
- ♦ Responsible for overall administration, supervision, board development, planning, financial oversight, budgeting, legal/regulatory compliance, internal controls, and for overall fund development from foundation, corporate, government, earned revenue and membership dues sources.
- ♦ Leader and partner in numerous initiatives to promote the accomplishments, value, needs and strengths of the nonprofit community to external constituencies in New Jersey and nationally.
- ♦ Formulates and directs Center public policy initiatives to support the work of the nonprofit community. With policy staff, board and committees, identifies policy issues and develops positions and strategy, conducts direct and grassroots lobbying, and coalition building to advance agenda. Issue successes include advocating for balanced charitable fund raising laws that provide protection for donors and charities; protection of charity lobbying rights; COVID-19 relief for charities; cutting red tape for charities; strengthening tax incentives for charitable giving; advocating for nonprofit property tax exemptions; protecting the nonpartisanship of charitable organizations.
- ♦ Sought-after speaker, moderator and trainer on topics of importance to nonprofit organizations. Examples include "Building and Maintaining a Strong Organization;" "New Jersey

Nonprofit Issues and Trends;" The Impact of Tax Reform on Charitable Organizations;" "The Rules of the Road: Advocacy and Lobbying;" "Budgeting 101 for Nonprofits;" "Keeping Your House in Order" (nonprofit compliance issues); "Nonprofit Myths and Facts."

- ◆ Accomplished researcher and writer, including survey and policy analyses; position papers; grant proposals; newsletter/blog articles, brochures/promotional materials, reference books, op eds, articles and more.

HONORS AND RECOGNITION

- ◆ ROI-NJ Influencers, Women in Business, 2022-23
- ◆ South Jersey Biz, Top CEOs/CFOs 2022
- ◆ ROI-NJ Influencers Power List: Associations, 2021-23
- ◆ Lead New Jersey, 30 Leaders for 30 Years, 2016
- ◆ South Jersey Biz Power 50: The Most Influential Leaders in South Jersey, 2016
- ◆ NJ Association of Mental Health and Addiction Agencies, Leadership in Nonprofit Regulatory and Legal Issues Award, 2016
- ◆ Nonprofit Organization Advocate of the Year, Nonprofit Development Center of Southern NJ, 2016
- ◆ Top 50 Women in Business, NJBIZ, 2014
- ◆ Outstanding Leadership in Nonprofit Advocacy Award, NJ Association of Mental Health and Addiction Agencies, 2011

AFFILIATIONS AND SERVICE

- ◆ National Council of Nonprofits – Board of Directors, 2003-2010; Treasurer, 2006-2010; public policy committee, 1998-present
- ◆ Council of New Jersey Grantmakers – Leadership and Policy Committee, 2013-present
- ◆ New Jersey Commission on National and Community Service, 2007-present
- ◆ Fairleigh Dickinson University, Center for Excellence: Leadership, Governance and Philanthropy – Advisory Board, 2012-2018
- ◆ Independent Sector – Membership Committee, 2006-2008
- ◆ Leadership New Jersey – Fellow, Class of 2003

EDUCATION

RUTGERS UNIVERSITY, COOK COLLEGE

New Brunswick, NJ

B.A., Political Science