



**Jonathan McHale, Vice President, Computer and Communications Industry Association (CCIA)**

**JONATHAN MCHALE** is an expert on the ways that digital services taxes (DSTs) and discriminatory digital barriers harm U.S. companies. He holds a B.A. from Brown University and an M.A. in international relations from Columbia University.

**EXPERIENCE** Mr. McHale served as an economic officer at the Department of State in Tokyo, Washington D.C., and Paris.

**USTR** In 1997, Mr. McHale joined the Office of the United States Trade Representative as a Director of Telecommunications and E-Commerce policy. He then served as the Deputy Assistant USTR for Information and Communications Technology services and Digital Trade from 2010 to 2022.

**TRADE AGREEMENTS** Mr. McHale was the lead negotiator for the USMCA Digital Trade chapter, the Telecommunications and Electronic Commerce issues in the Trans-Pacific Partnership FTA, as well as KORUS, AUSFTA, and the Singapore-U.S. FTA.

He was responsible for digital issues in the U.S.-China Bilateral Investment Treaty negotiations. He also led the formulation of policy on trade-related aspects of electronic commerce in WTO and regional organizations and the enforcement of ICT and digital trade commitments in the WTO.

**ADDITIONAL LEADERSHIP** After leaving USTR, Mr. McHale became the Vice President of Digital Trade at the Computer and Communications Industry Association. There, he leads the Association's digital trade advocacy in the United States and international fora.