



Raymond Huff
President, HJB Convenience

Biography

Raymond Huff began his career at Marriott Corporation while studying accounting at Howard University, starting at age 15, picking up trash in parking lots and rising to Regional Manager by age 27, overseeing 25 locations and 1,000 employees. In 1978, he was recruited by a partnership to build a chain of restaurants, and by 1988, the partnership acquired Russell's Convenience, converting stores into tenant convenience stores, with the first location opening in 1978 as a card and gift shop in a high-rise office building in Hawaii. In 2004, HJB Convenience Corporation purchased the chain and developed the self-serve concept for smaller footprint stores in 2012.

As President of HJB Convenience Corp and JAG Incorporated, we now do business as Russell's Convenience and Russell's Xpress. The first Russell's Xpress opened in Denver in 2015; the second opened in early 2018. Russell's Xpress is an unmanned convenience store. As President of HJB Convenience Corp and JAG Incorporated, Huff now operates 6 Russell's Convenience and 3 unmanned Russell's Xpress stores, supported by his software company, Tenderfoot Software, which developed advanced loyalty, point-of-sale, and door-access systems. He resides in Denver, is married with two young adult children, and travels the world four months each year.