

March 19, 2024

The Honorable Derrick Van Orden  
Chairman  
House Veterans Affairs Subcommittee on Economic Opportunity  
360 Cannon House Office Building  
Washington, DC 20003

Dear Mr. Chairman:

RecruitMilitary, Orion Talent, Military Talent Pipeline, Semper Forward, and ZeroMils respectfully request this letter be submitted to the hearing record for Wednesday's, March 20, 2024 House Veterans Affairs Subcommittee on Economic Opportunity Legislative Hearing on Pending Legislation.

Our comments are specific to HR XXXX, "Enhancing Servicemember Transition," which would amend titles 10 and 38, United States Code, to make improvements to certain programs for a member nearing separation, or for a veteran who recently separated, from the Armed Forces, and for other purposes, and one of the bills listed for consideration at the hearing.

Helping to create a meaningful and impactful transition experience for our service men and women is of paramount importance to all of our organizations. We each play instrumental roles in the transition process, in partnership with the government, and would welcome the opportunity to join in a collaborative discussion to identify efficiencies of programs all with the mission of always providing the absolute best for our service members. The bill, as currently drafted, raises concerns of exclusivity, and potential diminishment of quality of services, including restriction of opportunities, provided to our service members.

For background, RecruitMilitary is an inaugural partner of the Department of Labor's ENPP, inaugural and annual recipient of the DOL HireVets Gold Medallion, collaborative partner with all service branches and made more than 500K connections between our service members and employers just last year.

Orion Talent has been an industry leading military recruiting firm since 1991. Orion is a DOL ENPP partner, DoD SkillBridge authority, Veterans Affairs VET TEC partner, a DOL HIRE Vets Platinum Medallion recipient and a founding partner of the White House Joining Forces Initiative. In the past 10 years Orion's team of Military Recruiters - 100% Veterans and Military Spouses - have matched over 100,000 veterans with rewarding careers in over 12,000 businesses.

Military Talent Pipeline (MTP), a veteran-owned small business, is a free resource for transitioning military professionals, veterans, and military spouses. MTP provides a personalized matching process for candidates including coaching and guidance, candidate advocacy and a person-to-person introduction to companies looking to hire military talent.

Semper Forward/Mission Wisconsin are veteran owned companies that started in 2022/2020 respectively to support the military/veteran family as they transition out of service or at any point in their life, and to provide companies with military/veteran talent attraction, building authentic pipelines to the military connected community. We provide that support through connections with our partner employers and economic development partners, to make sure that no military family falls through the process and are connected to whatever resources are needed for each individual family. We have assisted 2000 military families at some point during their transition process since founding across the nation.

ZeroMils is a veteran-owned social impact consulting business that helps companies attract, recruit, retain and engage veteran employees and small business owners by working across the public, private and nonprofit sectors. ZeroMils' CEO, Kevin Schmiegel, is the Founder of the US Chamber of Commerce Hiring Our Heroes, and an inaugural member of DOL VETS' Advisory Committee on Veterans Employment, Training, and Employer Outreach (ACVETEO) that aimed to provide the widest spectrum of private sector engagement with the government to maximize opportunities for transitioning veterans.

We share in a united mission to provide the widest variety and most plentiful, meaningful employment opportunities for those who have served our country and their spouses. Combined, our companies represent over 10,000 current job openings with over 500 employers, and represent millions of successfully transitioned veterans and spouses. ALL of our services and resources are free to the military community.

Any proposal that modifies an existing program servicing our transitioning service members should be explored in depth ensuring quality of experience for our service members is maximized, key metrics and outcomes are identified and tracked, and all cost-saving options have been reviewed.

Our teams stand ready to join in the conversation and be a valued contributor to this important topic.

Thank you for your consideration of our broader conversation request.

Sincerely,

**Tim Best**  
CEO  
RecruitMilitary

**Lorin Wolfe**  
CEO  
Orion Talent

**Kevin Schmiegel**  
CEO  
ZeroMils

**Steven Janke**  
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**George Bernloehr**  
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