### TESTIMONY OF WILLIAM C. TAYLOR, LTC (RET) US ARMY CO-FOUNDER AND CHIEF OPERATING OFFICER, VETERANS GUARDIAN VA CLAIM CONSULTING, LLC BEFORE THE U.S. HOUSE OF REPRESENTATIVES COMMITTEE ON VETERANS' AFFAIRS' SUBCOMMITTEE ON DISABILITY ASSISTANCE AND MEMORIAL AFFAIRS

#### MARCH 29, 2023

### **OPENING STATEMENT**

#### I. Introduction

Good Morning Chairman Luttrell, Ranking Member Pappas, Chairman Bost, Ranking Member Takano, and Members of the Committee. Thank you for the invitation to provide Veterans Guardian's views on several important pieces of legislation.

My name is William Taylor and I am co-founder of Veterans Guardian VA Claim Consulting, and a Veteran of the US Army. I am a proud graduate of the United States Military Academy at West Point and retired in 2018 as a Lieutenant Colonel after a 23-year career that included six deployments to Afghanistan, Iraq, and the Balkans, and positions from the platoon to 4-star level staff positions. I am proud to have founded one of the largest Veteran owned and operated companies assisting my fellow Veterans with their disability claims.

In 2015, as I was considering retiring from the Army, one of the questions that came up was VA disability benefits. I knew little more than that they existed and like so many in the military I had heard horror stories about how cumbersome and complicated the process was, but I felt healthy and assumed I probably did not qualify, which I now know was wrong. Information about claiming VA disability benefits was practically non-existent and difficult to find. Worse still, getting an appointment with a claims representative was even more difficult due to limited operating hours and limited capacity for the large military population in and around Ft. Bragg. Despite being a senior officer, and having knowledgeable friends and colleagues, it took a significant amount of their support, advice, and my own research for me to successfully navigate the system and submit my own claim. Unfortunately, I am the exception and not the norm. That is why we founded Veterans Guardian. If I, as a senior officer, had this much trouble navigating the system, something surely was not right. Unfortunately, the VA disability process is a bureaucratic and difficult to navigate system that presents challenges to most Veterans, often resulting in deserving Veterans not receiving the benefits to which they are entitled. I am proud of the work my company has done to assist Veterans with this process.

Veterans Guardian employs a staff of over 85% Veterans, spouses of Veterans, or spouses of active-duty service members. We have been recognized by the Department of Labor by

receiving the HIRE Vets platinum or gold award four years in a row. We have received the BBB Torch Award for Marketplace Ethics in 2020, 2021, and 2022. We were most recently named the Military Family Brands company of the year in 2023. We are the national presenting sponsor for Irreverent Warriors and support more than 60 national and local charities, including support to local chapters of many of the organizations that have also been invited to engage in this important discussion today.

#### II. Veterans Guardian's Mission and Work

Our mission is to provide the best possible service to our Veteran clients to ensure that they receive all the benefits that they are owed based on injuries that occurred during their time of honorable service to our nation. I am incredibly proud of the work we do every day to offer a transparent, effective, and efficient option to help Veterans navigate a complex and oftentimes failing system. We are a complimentary capability to the other services available to Veterans. My trained and expert staff inform every Veteran that there are free options and services available to them in the form of county and state Veteran Service Officers, the Veteran Service Organizations, and their local Congressional offices, and we connect them directly to these services if they choose. We are transparent that we are not accredited, and our clients acknowledge their understanding of our status as well as the free options available to them when they sign our consulting agreement and the "Your Claim, Your Choice" affidavit. See Exhibit 1. Our Veterans are choosing to utilize our services from a position of knowledge. Our data and analysis of successful claims shows that over 70% of the time, our Veteran clients come to us after having used some of the free services available to them which tells me that Veterans are not unaware of the free services available to them, they are coming to Veterans Guardian because in their words, these free services have failed to meet their standards and needs.

Given the difficulty that many Veterans face when trying to navigate the VA disability process, as well as the sheer volume of Veterans that need assistance, there continues to be a backlog of more than 230,000 disabled Veterans. Contrary to common belief and statements from the VA, the current systems alone do not provide enough representatives or caliber of services to meet the needs of Veterans seeking assistance. Veterans need more options for assistance, not less. To address Veterans' pressing and time sensitive needs, they should be able to pursue their claims in the manner that best serves them, with full knowledge of all available providers (including county and state employees, VSOs, lawyers, claims agents, and companies like Veterans Guardian) who can assist them at any step in the process.

Veterans make a fully informed choice to use our services for a multitude of reasons: easy access and responsiveness, our experience and knowledge developed and refined over tens of thousands of claims, our expertise utilizing a team method with team members becoming experts in all stages of the process, our ability to help develop medical and lay evidence with a network of independent external doctors, and our competence in developing claims for secondary conditions. Based on all of this, I am proud that we have assisted tens of thousands of Veterans with over a 90 percent success rate. *See* Exhibit 2. And the Veterans themselves have made clear that we are providing an important and necessary service, as we have

thousands of positive reviews and many personal referrals from our clients (in fact, over 50 percent of our new clients each month are referred from previous or current clients). The thousands of positive reviews and direct referrals that we receive are a direct testament to the importance we place on client care. *See* Exhibit 3. We have also received extensive recognition for our work, including eleven awards from AMVETS NC, National AMVETS, Department of Labor HIREVETS – Gold and Platinum Medallion awards, the Better Business Bureau – Ethics Awards three years in a row, Military Friendly Employer, and Military Spouse Friendly Employer. *See* Exhibit 4.

We are transparent about our process and fee structure, and about who we are and who we are not. We do not aggressively solicit any Veteran, the Veteran comes to us informed and ready to receive the benefits they have earned. We do not have doctors on our payroll doing medical exams, nor do we have automated or international call centers. Our fee structure is wholly aligned with our Veteran clients through each step in the process. We do not collect any fee unless the Veteran achieves an increase in their VA benefits, and we do not have access to a Veteran's financial or e-benefits accounts. Any fee that a Veteran pays us comes from new benefits we have helped them secure, and no Veteran is financially disadvantaged from where they were before they utilized our services. Our Veterans are paying a one-time fee for assistance while receiving a lifetime of benefits. Included in our written submission for the record is a detailed description of our fee structure. *See* Exhibit 5.

### III. Legislative Proposals

As our business model has shown, we are strong supporters of improving the process by which Veterans obtain their disability benefits. Our goal should be to expand good options for our Veterans, not restrict them; to improve oversight and ensure Veterans are receiving competent assistance; and to provide our Veterans the freedom to make an informed decision on how they want to pursue their claims. We have continued to be strong supporters of accreditation reform, including increasing knowledge requirements and scrutiny of applicants for accreditation. Because H.R. 1530, the Veterans Benefits Improvement Act, seeks to improve the support that the VA offers to Veterans service officers, including improving how the VA monitors, coordinates with, or provides support to these service officers, we support this bill. However, we would encourage Congress to go further by passing more holistic reforms, such as the legislation that General Bergman is leading, that would open up the tent to allow companies like Veterans Guardian to become accredited, rather than punishing companies like ours and legislating us out of existence. Such reforms would provide Veterans with the widest range of high quality options to help pursue their claim at any step of the process. This would increase transparency from and VA oversight of accredited agents, provide for regular audits of claims agent performance and capabilities, establish more detailed standards of conduct, and provide the VA with the enforcement tools necessary to pursue bad actors.

We believe that H.R. 1139, Governing Unaccredited Representatives Defrauding (GUARD) VA Benefits Act ("GUARD Act"), which would add penalties for any individual who is not accredited by the Secretary of Veterans Affairs and who "directly or indirectly solicits, contracts for, charges, or receives, . . . any fee or compensation with respect to the preparation, presentation,

*or* prosecution of any claim for benefits," raises Constitutional issues as it seeks to limit the First Amendment rights of the Veterans who wish to work with VA claim consultants, as well as the rights of the consultants themselves. GUARD Act § 2.3 (emphasis added). Aside from threatening the manner in which individuals exercise their fundamental rights to speak, associate, and petition the government, this proposed legislation also provides less options for Veterans, not more. It limits their choices and means that, under the current system, many Veterans will not receive the benefits to which they are entitled. Our Veterans deserve more.

### IV. Conclusion

I look forward to a constructive discussion regarding these bills and how all of us can continue to work together to address the issues that Veterans face and to responsibly serve Veterans who have dedicated themselves to the service of our nation. I look forward to remaining engaged and working with you and your Staffs as we continue to work on these and other important issues for our Veterans.

### Attachments:

- Exhibit 1: Veterans Guardian Proclamation, The Veteran's Right to Choose, Your Claim, Your Choice.
- Exhibit 2: Veterans Guardian VA Claim Consulting, LLC Facts and Statistics Book, April 2022.
- Exhibit 3: Veterans Guardian VA Claim Consulting, LLC Reviews.
- Exhibit 4: Veterans Guardian VA Claim Consulting, LLC One-Pager, April 2022.
- Exhibit 5: Veterans Guardian VA Claim Consulting, LLC Fee Structure Explained.

### **EXHIBIT 1**



### VETERANS GUARDIAN PROCLAMATION THE VETERAN'S RIGHT TO CHOOSE Your Claim, Your Choice

Veterans Guardian VA Claim Consulting \* 75 Trotter Hills Circle \* Pinehurst, North Carolina 28374

I, \_\_\_\_\_\_, acknowledge that there are free services available to veterans to support the filing of claims for Veterans Administration (VA) benefits and for the services that Veterans Guardian will provide.

\_\_\_\_\_\_ I understand that I have the option to utilize the free services provided by entities such as the VA, National Service Organizations (e.g. VFW, DAV), Local Service Organizations, State Sponsored Veteran Service Officers, Local US Congressional office staff (where applicable), and/or the paid services of VA accredited agents or lawyers.

\_\_\_\_\_ I understand that utilization of Veterans Guardian consulting services is not required to submit a claim for VA benefits and I may achieve a positive VA benefit claim outcome with any of the free services or organizations.

\_\_\_\_\_\_ I understand that the Veterans Administration provides a search tool to find representatives who may assist with filing VA claims free of charge. I also understand that by choosing Veterans Guardian, I will receive enhanced assistance and a high level of service from dedicated and specialized professionals serving an organization with proven results.

\_\_\_\_\_ I understand that Veterans Guardian is not an accredited agent or entity recognized by the Department of Veteran Affairs and is not affiliated with the Department of Veterans Affairs in any way.

\_\_\_\_\_ I understand that this is a contingent based fee model whereby payment is only required upon successful completion of a claim and that the fee is not to exceed five times any monetary pay increase.

\_\_\_\_\_ I understand that if successful, I will be given the option to pay the final calculated fee in a lump sum, or over a 5 or 10 month period. I also acknowledge that custom payment plans are available in exceptional circumstances.

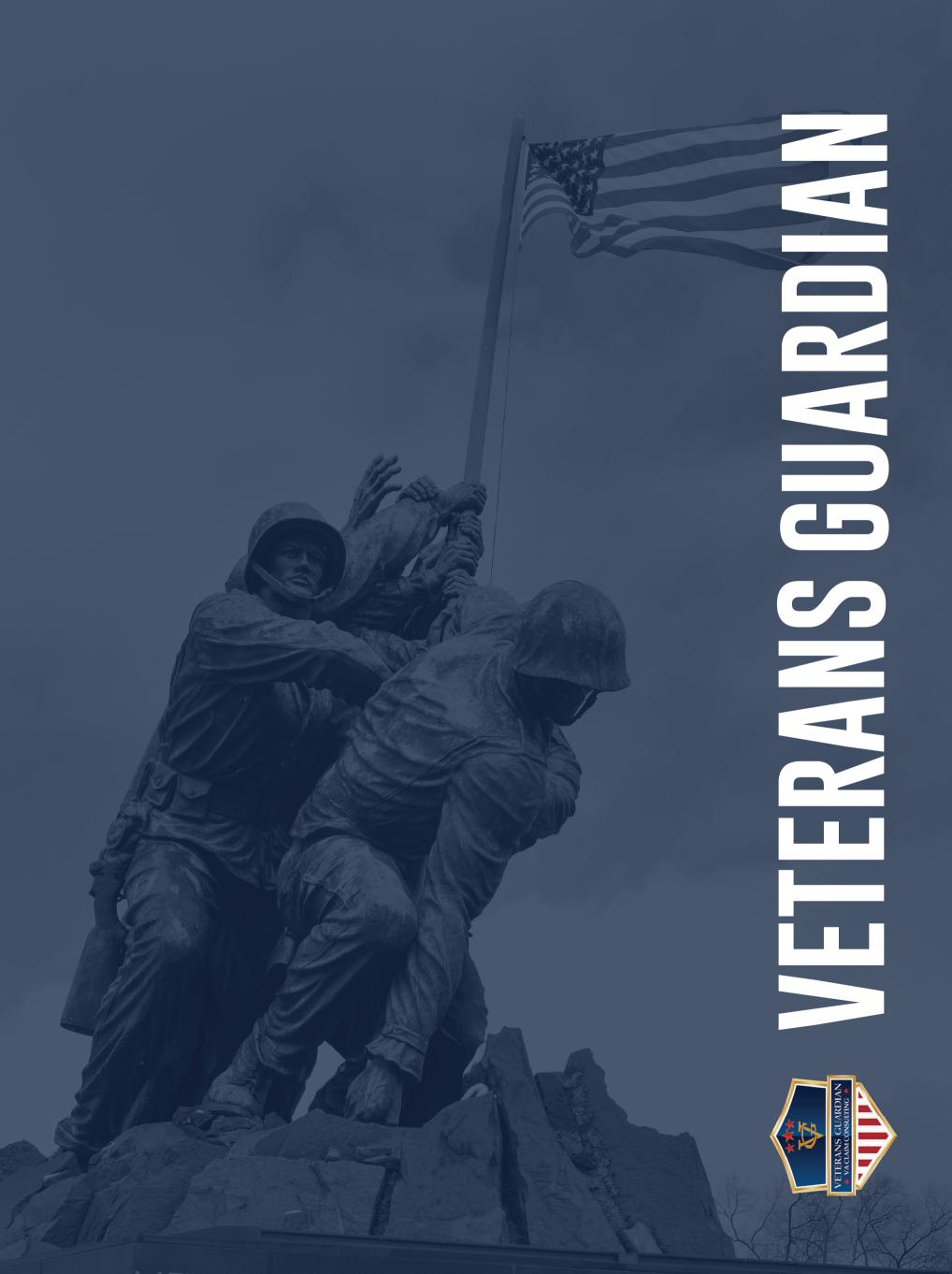
By signing this acknowledgement, I am certifying that I am aware of free services available and that I have exhausted all the free services or I have determined that the free services do not meet my personal needs. I am also certifying that I am choosing to use Veterans Guardian VA Claim Consulting, a contingent fee based pre-filing agency, to provide consulting services and that I will submit the claim to the VA on my own behalf.

Thank you for your service in support of a grateful Nation and thank you for your trust in Veterans Guardian.



Veteran Owned - Veteran Operated...The way it should be.

### EXHIBIT 2



## EXECUTIVE SUMMARY

Veterans Guardian is an evidence-based medical claims consulting firm helping veterans win previously denied and new claims to get the benefits they truly deserve. Our team of fellow veterans understands how difficult filing at the VA can be.

# OUR MISSION Our mission is the help veterans achieve the maximum VA rating they have earned through their honorable service to the nation.

Champion a passionate team focused on serving the nation's Veterans and our community.

# VETERANS SERVING VETERANS That is why we are here to help.

## PROCLAMATION

**RIGHT TO CHOOSE** 

Veterans Guardian employees make earnest and ethical efforts to inform potential Veteran clients about their options. Veterans who choose to use Veterans Guardian understand that they have the option to utilize the free services provided by entities such as the VA, National Service Organizations (e.g. VFW, DAV), Local Service Organizations, State Sponsored Veteran Service Officers, and/or the paid services of VA accredited agents or lawyers.

It is explained that the utilization of Veterans Guardian consulting services is not required to submit a claim for VA benefits and that veterans may achieve a positive VA benefit claim outcome with any of the free services or organizations.

Furthermore, veterans are informed that the Veterans Administration provides a search tool to find representatives who may assist with filing VA claims free of charge.

Free services in your area can be found at www.va.gov

Veterans Guardian makes no claim on representation to be an accredited agent or entity recognized by the Department of Veteran Affairs and is not affiliated with the Department of Veterans Affairs in any way.

Veterans who choose to utilize Veterans Guardian understand that by choosing Veterans Guardian, they will receive enhanced assistance and a high level of service from dedicated and specialized professionals serving an organization with proven results.



# WHY COME TO VETERANS GUARDIAN?

Veterans Guardian is *veteran-owned* and *operated*. We understand how difficult and stressful the VA claims process can be because we've been through it ourselves.

We have assembled an elite team of veterans, veteran spouses, and veteran family members that can relate to our clients and their experiences. Our team members are former VA employees, medical professionals, and military leaders with the *experience*, *knowledge* and *dedication* to guide our clients through this difficult process.



The VA disability process can be a difficult, elaborate, and confusing process that requires in depth knowledge and expertise to navigate successfully. Many veterans are either *unaware of the benefits they are eligible for*, unwilling to engage the process due to its complexity, or frustrated with previous efforts with the VA. Veterans Guardian provides the *expertise, knowledge* and *resources* to bridge these gaps.

# WHY WE EXIST

# VETERANS GUARDIAN AT A GLANCE

+4600 MONTHLY APPOINTMENTS WITH POTENTIAL VETERAN CLIENTS



## + 1600 Fully Developed Claim Packets Created Per Month

+ 23,000 CLAIMS APPROVED SINCE COMPANY INCEPTION





OF THE VETERANS WE SUPPORT SEE AN INCREASE IN THEIR DISABILITY BENEFITS



AVERAGE INCREASE OF \$1000 PER MONTH IN DISABILITY BENEFITS

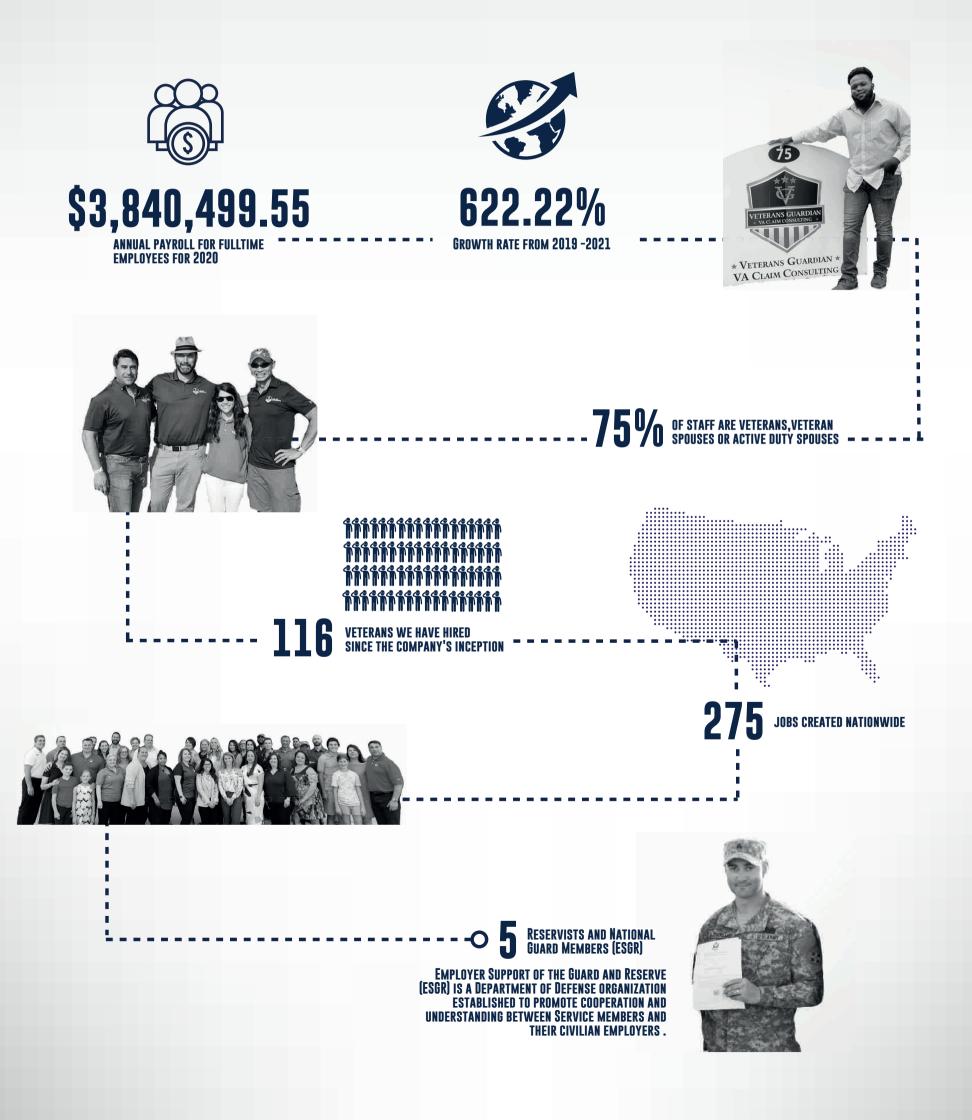


2-4 Month Average VA Decision Time



+2800 Positive Client Reviews

## EMPLOYEE DEMOGRAPHICS





The United States Department of Labor has awarded Veterans Guardian the HIREVets Gold Medallion Award, the only federal-level veterans' employment award that recognizes a company or organization's commitment to veteran hiring, retention, and professional development. Veterans Guardian was a 2019 HIREVETS Gold Medallion Winner and 2020 **HIREVETS Platinum Medallion Winner.** 

The AMVETS Veteran Friendly Employer of the Year Award program recognizes employers from the private sector and government (local, state, and federal) who have made great strides by employing veterans. Veterans Guardian was awarded the 2019 AMVETS NC Employer of the Year, the 2019 National AMVETS Employer of the Year, and the 2020 AMVETS NC Employer of the Year.

The Military Friendly<sup>®</sup> Company survey investigates and identifies the organizations whose commitment to serving the military and veteran community is comprehensive in scope and meaningful in terms of actual outcomes and impact. Veterans Guardian won the award for 2021 Military Friendly Company - Top 10 designation.

The Military Spouse Friendly designation is awarded to companies who make significant strides in hiring and retaining military spouses. Veterans Guardian won the award for 2021 Military Spouse Friendly Company.

> AmVets Employer of year 2019-2020



















# ECONOMIC IMPACT AS OF APRIL 2022

### **TOP 5 STATES BY NUMBER OF CLIENTS**

-



TEXAS

5636 Clients + \$36,000,000 In Benefits Per Year



**NORTH CAROLINA** 

4776 Clients + \$47,000,000 In Benefits Per Year



**FLORIDA** 

2956 Clients + \$17,000,000 In Benefits Per Year



CALIFORNIA

1844 Clients + \$13,000,000 In Benefits Per Year



GEORGIA

1765 Clients + \$11,000,000 In Benefits Per Year







# Local and national charities supported

military affiliated charities supported











Veterans Guardian believes that giving back not only strengthens the company but also the ties within the community. We are partnered with 50 local charities, and 30 are military-affiliated. Through sustainable donations and volunteer hours, we provide support and assistance to the local community. Our biggest single donation to date is \$35,000 in support of a veteran home build by Habitat for Humanity NC Sandhills Chapter.





An unbelievable experience with this company! Went from 70% to 90% in just over a month! Can't say enough great things about this company and how they treat their veteran clients.

Veteran Mitchell Google Review (2020)



Joe Grubbs recommends Veterans Guardian VA Claim Consulting.

"A Facebook ad changed my life. Sitting about doing nothing when I watched it. I looked up the company on Facebook and nothing but great reviews. I looked them up on Google with nothing but great reviews. So I decided to fill out the contact form and get started. From that first call Jan. 4th to my final decision of April 25th I went from 70% to 100% T&P. These company has the right resources to help anyone.. I'm so glad an Ad found me and changed my life. If you are on the fence about then just do it you won't regret it!"

Nolan White

This place is amazing. After my VSO gave up on me and denial from VA after denial with evidence, veterans guardian made it happen. Just know it's a free consultation if you call them. They won't work with you unless they can get you an increase. They won't move forward without that decision. If you can get the increase, then it's a matter of a few appointments and a few months for decision with VA. I wish my VSO worked as great as these people. Also, the person who helped me was a veteran herself. They are on our side.



This was the best time in my life took me 29 days from start to finish. And I went from 60 to 100

Veteran Diamond Facebook Review(2020)



I have tried for years to get a rating, could only manage to get 0%. Used many different agencies for that rating, Contacted Veterans Guardian, and within 6 months had a 70% rating. wish I would have found you years ago.

Veteran Rhodes Google Review (2019)



Veterans Guardian immediately put my case on track. I went from 80% to 100% in a very short period of time. I highly recommend this organization to have your percentage increased. They can and will help. Thanks again for all of your help in my case.

Veteran Green Facebook Review (2020)

I have been working with the VA for over 20 years to get an increase for my disabilities; with Veterans Guardian, I received a 50% increase in less than two months. You can't go wrong with Veterans Guardian and their knowledgeable, very professional staff. I look forward to working with them in the future.

Veteran Frank Google Review (2021)

ARM





My experience with Veteran's Guardian has been nothing but positive and seamless from beginning to end. They were very transparent about the entire process.

Veteran Walton BBB Review (2021)



I have to say, God bless Veterans Guardian, Scott (CEO), and the entire staff at Veterans Guardian for what they are doing to help veterans. I'm speechless right now, Scott (VG) asked me to give him a chance and I never looked back, they are the real deal. I started out with a 10% rating for Tiniunits, now thanks to Veterans Guardian I'm at 60% for my PTSD. If there is any doubt in your mind, just ask yourself one question, what do you have to lose, they do it all.

Veteran Gerhart Birdeye Review (2021)

## MEET OUR FOUNDERS

# LTC(R) SCOTT GREENBLATT

LTC(R) Scott Greenblatt was born in Seaford, New York. He enlisted in the US Army as a Private in 1991 and was commissioned as a Second Lieutenant in the Artillery in 1996.

He holds a Bachelor's Degree in Criminal Justice from the University of South Florida and a Master's Degree in International Policy from the National Defense University, DC. His military education includes: the U.S. Army Airborne, Artillery Officer Basic Course; the Artillery Captain's Career Course, Civil Affairs Qualifications Course and the US Army Command General and Staff College. LTC(R) Scott Greenblatt founded Veterans Guardian VA Claim Consulting after serving 25 years on active duty with the United States Army.





# LTC(R) WILLIAM C. TAYLOR

LTC(R) William C. Taylor graduated from the United States Military Academy and was commissioned as an Armor officer in the Regular Army in 1995. LTC Taylor has served for over 23 years in a wide range of command and staff positions and has 6 opera tional deployments with two each in Kosovo, Iraq and Afghanistan.

His previous tactical assignments include Tank Platoon Leader, Scout Platoon Leader, Headquarters Company Commander, Armor Company Command er, Combat Advisor, and Squadron Executive Officer. His previous Staff assignments include planning assignments at Battalion, Brigade, Division, FORSCOM, Joint Staff, and Army Staff. "I've spent the last 13 years navigating the very complicated waters of the VA disability process, trying to get an increase for my shoulder condition. I spoke with Veterans Guardian and, in 3 months, I went from 20 percent to 80 percent in my rating. I can't thank them enough. I would recommend them to anyone"

~Randall Leggins, Google Review

"Veterans Guardian did everything they said they would do. They got my rating increased from 60% to 80%. The process from the moment I first contacted them to my rating increase only took about two months. Highly recommend"

~Google Review

"Veterans Guardian was the best choice I could make. In less than 60 days, 45 of which was awaiting the C&P exam appointment, I got my claim decided and my rating upgraded. I only had to click a few buttons and spend a few minutes on the phone, they did the rest."

~Facebook Review

### **IN THE NEWS**

"Veterans Guardian VA Claim Consulting is a five-star sponsor of Irreverent Warriors. With the donation of \$20,000, the donation will support Irreverent Warriors in their mission to prevent veteran suicide and improve mental health."

"Veterans Guardian is the lead sponsor of the Sandhills Habitat for Humanity 2021 Veteran home build. The \$35,000 donation will not only kick start the building process but encourage the surrounding veteran community to band together and aid a comrade."



Veterans Guardian assists clients worldwide, no matter where they are located.

"The brave men, living and dead, who struggled here, have consecrated it, far above our poor power to add or detract. The world will little note, nor long remember what we say here, but it can never forget what they did here."

-- Abraham Lincoln

### **EXHIBIT 3**

G \*\*\*\*\* Steven Salos Jun 26, 2020 -

🙎 Veteran Care 🛛 🧿 Veterans Guardian

I have been attempting to up my VA disability status for over 10 years. I tried it alone on the first try with a big fat negative results. I then tried to use a local veteran support group and again a big fat negative. On the third attempt again alone I went into the VA for physical and mental health examination. A BIG FAT NEGATIVE! 3 attempts, 10 years, 0 results!

A good friend recommended Veterans Guardian. When a good friend gives a recommendation you take it. I contacted Veterans Guardian in March of 2020. It was like opening the "Who Wants to help Steve All You Can Eat Buffet!" I had more folks offering assistance to me, supporting me, guiding me then all three previous times put together. Chip Sanford, James Varela & Super Special Mandy "PAIGE" Blumer! You great folks were my pillar of strength and foundation of support!

Great no, Outstanding communications with me every step of the way. An Enormous Support and Love of Veterans!

Thank you all so very much!! You have changed my life for the remainder of my life!

I am not going to put out the results but I will say Veterans Guardian more than doubled my Service Related VA Disability in about 3 months!

I will always and forever be graciously thankful to everyone at Veterans Guardian!! « less



😤 Veteran Care 🛛 Veterans Guardian

Veterans Guardians are Angels and Super Stars! They are a phenomenal group of professionals who truly worked hard in getting me the VA rating which I was eligible Army for as a Army Veteran who served proudly and honorably for my country (USA).

Ok, let's talk about the cost of their services. Yes there is a nominal fee for their services; after all they are an business owned and run by Veterans like you and I. I spend over 20+ years researching, talking, etc. All that time I spent was at least 12,300+ hours running into walls created by VA and also my inexperience in submitting claims, appeals, etc. All that time resulted in me being **frustrated** and not much to show - 27,000 hours is a lot of precious hours away from my family, my family pets, and friends. I cannot tell you how much money all those hours are worth, but I can tell you this. Veterans Guardian will do their superb job quickly at a fraction of the cost that I paid over the 20+ years I pursued getting the VA rating I am eligible for and came up empty handed. Any cost associated with their services is well worth their efforts and results!

Don't be like me and waste years and countless hours hitting a dead end when dealing with VA. I highly recommend the professionals at Veteran's Guardian to help you through the process of getting the VA rating you deserve. < less



Bob N Nov 6, 2019 ~

G Anthony Plymale Jun 20, 2020 -

& Veteran Care 💿 Veterans Guardian

Very pleased with Veteran Guardian. I've been out for a little over 10 years and have spoken with the DAV, American Legion, and a few lawyers about wanting to begin my claim process with the VA. NONE of which were as organized and resourceful as Veteran Guardian. I went from no rating to 70% in four months. Highly motivated staff who want to serve those who have served. They are with you EVERY step of the way. Nicole and her partners are the most professional individuals I have came in contact with. I can not guarantee 100% satisfaction because every case is different HOWEVER, I can guarantee exceptional service! Will recommend their service to all Veterans. I will absolutely continue to work with them with future claims! Thank you Veteran Guardian! \* less

Alfred Lindsey May 28, 2020 -

Veterans Guardian

I have fought an uphill battle for years with the VA. Given my Infantry background, retreat or surrender was never an option that I would consider. I began working with Veterans Guardian in late January of 2020 after being encouraged to do so by a lifelong friend who has witnessed the difficult times and the impossible times. I called that friend to thank him yesterday, because after these last few months with the help of the Veterans Guardian team, my battle with the VA has ended. This is a group of people that never stopped working toward the common goal, even through the COVID-19 pandemic and all the issues that came along with that, they remained vigilant and helped me every step of the way. This is a group of people that understand that TEAM is an acronym (Together Everyone Achieves More) and they know how to work with you as an individual. Everyone I dealt with was professional and they each helped me on a personal level as well. Christopher Williamson, Monica Goggin, Curtis DeBruhl, Barry Washington, James Varela, MIchelle Davis, and Buddy Mackey. I have had conversations with each of you and everyone of you have made a positive impact on my life and for that I will forever be grateful. I know there are numerous people behind the scenes that have put in effort towards helping me and my fellow veterans as well and I want to extend a thank you to each of them. This fight has been worth the cost. I have some breathing room now, and I have your entire team to thank for it. Thank you, « less



G \*\*\*\*\* Kathleen Candela Aug 27, 2019 -

😤 Veteran Care 💿 Veterans Guardian

I am soo very thankful that I found Veterans Guardian. I got out of the Army a number of years ago and never filed anything. I finally decided to file some **claims** by myself through the Soldier support center on post and my **claims** were going nowhere and I was getting really frustrated since I was out of the army for so long I didn't have anyone to help. Luckily, an Army buddy of mine had recommended Veterans Guardian. From the initial meeting with them I felt such a relief that I will actually be able to file **claims** the right way with a huge team of professionals on my side. Not only were the people I worked with extremely nice and compassionate to speak with on the phone, these men and women were also all veterans or have spouses that served as well. It was especially nice to be assigned a female veteran to work with. Specifically I worked with Lisa Presley and Mindie Kuhns, these two ladies answered all of my endless questions, answered all my emails and phone calls even gave me their personal numbers. I felt like both ladies went above and beyond to get me the rating I deserved, I was happily surprised to learn about the rating they were able to achieve with me. Thank you soo much! This whole company is awesome, do not hesitate to use them, they will literally hand step you through each part of the VA claim processes which is very tricky and frustrating and you have to have things in order and written up professionally if you expect to have any positive results. I can confidently say I would still have a zero rating without using Veterans Guardian services. « less

### G Randall Young Nov 30, 2019 -

Veterans Guardian

Got 30% on leaving active duty. Should have appealed it then. Years later my back and asthma etc. were much worse. Buddies convinced me to apply for an increase and the DAV helped a little with the forms but not much. Got to 60% and wanted to appeal. DAV advised me to go back to the same VA doctors and tell them they had to write me for a higher percentage! WHAT? Extremely frustrating! When I said that sounded unlikely they advised me to just "write it in my own words". Gave up on the appeal form after trying to fill out the medical conditions. Went to Veterans Guardian and they did EVERYTHING (asked me the right questions, filled out the forms and submitted them) for me and got me to 90%! And they are handling my current appeal now. Don't waste your time and get **frustrated**. Go to Veterans Guardian and tell all the vets you know to do the same thing! **«** less



G \*\*\*\*\* Arnold Allen Aug 16, 2020 -

😤 Veteran Care 📀 Veterans Guardian

Veterans Guardian has been successful in getting me an initial increase with a roadmap to achieve more. This organization is veterans taking care of veterans, many have shared the same dirt and understand what it means to serve. I would highly recommend Veterans Guardian and their staff of experts and professionals that I have worked with. They are extremely knowledgeable in the VA Claims process, the team has helped to break down the VA Benefits Claims playbook in order to get me the VA compensation increase I deserve. If you are a veteran, and your VA Benefits Claim Increase submissions keeps getting stuck in the VA bureaucracy. Don't get frustrated, you just need to reach out the team at Veterans Guardian- they get it done. « less



\* \* \* \* \* Robert Scott Jul 24, 2018 -

Veterans Guardian

The best decision I ever made. I was trying to deal with the Va on my own and getting no where. So My younger brother who is a Air force vet has been dealing with the VA for over 8 years and getting no where. He found this organization and after drilling Scott all about the Veterans Guardian, decided to give them a chance to help him. Well in three months he got my brothers disability raised to 100 percent and also help his wife get her disability raised. So my brother called me and talked me into talking to Scott. Scott took my case and in three months got my disability raised. Not only was I in shock it was unbelievable. Everything Scott said to me on the phone the first day I talked to him he did. I can not say enough good things about Scott and the Veterans Guardians organization. They were very professional, very nice and guided me through the whole process and got me every thing they said they would. If your a Vet and struggling with the VA in regard to your disability I would suggest you contact Scott and he will help you with your claims. It would be like me the best decision you will ever make. I will end here and say Thank you Veterans Guardian (Scott) for all your hep and making my life a little bit better.



Robert Scott « less



#### Veterans Guardian

The best decision I ever made. I was trying to deal with the Va on my own and getting no where. So, I did some researching and came across this organization called The Veterans Guardians and after speaking Scott all about the Veterans Guardian, I decided to give them a chance to help me. Scott took my case and in three months got my disability raised from 30 to 80 percent. Not only was I in shock it was unbelievable. Everything Scott said to me on the phone the first day I talked to him he did. I can not say enough good things about Scott and the Veterans Guardians organization. They were very professional, very nice and guided me through the whole process and got me every thing they said they would. If your a Vet and struggling with the VA in regard to your disability I would suggest you contact Scott and he will help you with your **claims**. It would be like me the best decision you will ever make. I will end here and say Thank you Veterans Guardian (Scott) for all your hep and making my life a little bit better.

Del Williams Apr 18, 2019 -

😤 Veteran Care 💿 Veterans Guardian

Any veteran knows that the Veterans Administration can be a confusing and frustrating organization to deal with. As a result, many veterans choose to forgo their disability **claims** rather than deal with the organization; enter Veterans Guardian. This is the single best experience I have ever had with any organization affiliated in any way with the VA or the military in the last 25 years. Confident and professional, they immediately went to work filing for the benefits that I was "medically and ethically entitled to." In just 58 days, from first contact to final VA decision, they had secured a 100% rating for me. Brianna and Mindie were respectful, confident and caring...a combination that is in short supply today. Often, you'll find great humans in the oddest of places, if you have the opportunity to talk with either of these ladies, you'll know what I mean. I am confident that they are representative of the entire Veterans Guardian team. If you are looking for a veterans Guardian is retained, it is not for the short-term, but rather for a lifetime; they make you part of their family. I enthusiastically give my strongest recommendation to the Veterans Guardian Team. **« less** 



G \*\*\*\*\* Mike Ledford Jun 20, 2019 -

Steven D Feb 28, 2020 -

Veterans Guardian

The help that I have received from this organization thus far has been amazing. I have been trying to get reevaluated by the VA for 3 **years** with nothing but obstacles wrapped in razor wire. Since reaching out to the Veterans Guardian Group, I have never been more optimistic about finally getting what I believe I deserve from the VA. I have dealt with several agencies trying to get some help battling the VA, the result is always the same... a slammed door which gets welded shut. Between Stacy, Ross and Joanne, I honestly believe I have a chance at success. Thank you all for your extraordinary assistance. I can never express how much I appreciate your help. To all of my fellow veterans, I urge you to call these warriors and let them get you what you so rightfully deserve! « less

2 Veteran Care 📀 Veterans Guardian

I can't thank Veterans Guardian enough! When I retired from active duty, I felt like the claim process was going pretty smoothly compared to the horror stories I had heard. My initial meeting with a VSO seemed promising and I thought I may be one of those exceptions that breezed through the VA system without issue. Upon my 2nd visit to my VSO, I realized that they new how to fax in my paperwork, but they did not have a lot of answers to my questions and they did not even remember what we were supposed to be working on during the 2nd visit. One of team members from VG that I knew from my active duty days reached out to me a few weeks before my 1-year mark for appeals. They answered all of my questions for me and were able to navigate the final appeals for me in the nick of time. They increased my rating from 90% to 100%. Later when the VA gave me issues regarding back pay, VG was able to help me through all of that confusion as well. I highly recommend using Veteran's Guardian to assist you with your VA Claim or increase. I am glad I did not have to do it alone or I would have definitely not received everything I was entitled to. A+. «less



G \*\*\*\* Anthony Scroggins Aug 31, 2020 -

Veterans Guardian

Christina "Christy" Acebedo!! I can only start off by telling you that she helped me go from 20%-80%, she was very helpful in assisting me with my claim. I had put in claims on my own before but once I asked the veterans guardian for their assistance, the results speak for themselves. I hope everyone that reads this gives them a try. I can definitely say it was worth it for me and I believe they will and can help many others after me. Thank you immensely Christy!! « less

G \*\*\*\* Al Reynon Sep 11, 2020 -

🚊 Veteran Care 💿 Veterans Guardian

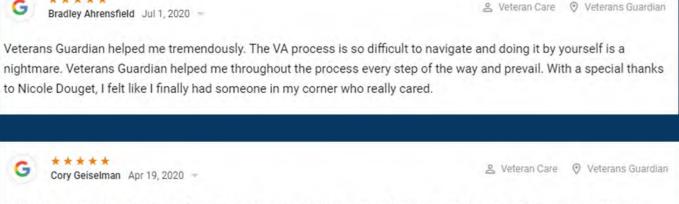
During my 25 of retirement, I ventured down Veteran's Administration's rabbit hole of frustration twice which only garnered me a 30% disability rating. Coincidentally, at the 2019 Summer National Gun Show a brother veteran explained how a company he was affiliated with was certain to make a significant difference in my VA rating if I gave them a chance. Well, it took me a year, but I finally called Veteran's Guardian and spoke to Brianna, and by 7 July I was "All-in." Wouldn't you know it, just a month later, on 7 Aug, I confirmed on-line on eBenefits that the VA had granted me a significantly higher rating with a corresponding financial increase to boot! Thanks Veteran's Guardian! « less

G \*\*\*\*\* Bryant McCullough Sep 18, 2020 -

Veterans Guardian

Veterans Guardian is a very good company. If you know about doing any business with the VA you know that everything has to be correct or they won't help you. Vets guardian knows their stuff and got me approved for 100%. Thanks Vets Guardian.





I ran into so many dead ends dealing with the VA myself but Veterans Guardian was there to help! I will recommend Veterans Guardian to every veteran I know. Thank you so much for your help!

G total desiree birmingham Jun 2, 2020 -

\*\*\*\*

Veterans Guardian

I am so thankful for Veterans Guardian VA Claim Consulting. Before they assisted me, I was in a vortex of phone calls, failed online attempts to register for multiple websites. They made it streamlined for me. I felt I had an ally, rather than someone in the VA tree who simply said I had to go online, or go somewhere in person, no real direction. It took less time to receive my VA Rating that I've heard other Veterans who'd gone solely through the VA. Michele Davis, Samantha Kehoe, James Varela, Lyla Owens, and Jean Thompson were amazing with their knowledge and patience. Please forgive me if I left anyone out. « less





😤 Veteran Care 💿 Veterans Guardian

These guys are worth every penny I tried to do it myself for years got denied for the longest, went from 20% rating to 80% in 3 months after filing. Veterans Guardian know their stuff I would recommend them to any veteran that needs help. Thank You guys for your help.



Jose Alfonso Ortiz Apr 24, 2020 -

O Veterans Guardian

Very friendly, I felt genuine concern from every employee I talked too, they where easy going and relatable, quick to get me answers, and explained the whole process.

I had been trying for over a year to increase my rating, but would always get denied for lack of information, Veterans Guardian helped me complete every detail untill the claim was ready to be submitted.

I am proud to say that I am now part of the 100% club, and all thanks to Veterans Guardian, again, thank you guys. « less



Veterans Guardian

Sure you can contact the VA directly, but I have tried and failed as I needed more direction and guidance. VG gave that to me and was invaluable to my successful disability claim process.



G \*\*\*\*\* Kelly Coleman Aug 31, 2020 -

♥ Veterans Guardian

I had a great experience with Veterans Guardian. They are very professional and driven to support Veterans through the, often convoluted bureaucracy that the VA is, which can be frustrating to service members trying to get the compensation due to them for their sacrifice to the Defense of the Nation.

G \*\*\*\*\* Richard Stickles Aug 5, 2020 -

Veterans Guardian

If you have been struggling with the VA and getting the run around or denials of your claim, PLEASE stop what you are doing and contact Veterans Guardian immediately. From start to finish and a successful appeal of my disability rating took about a month. The process is easy and Veterans Guardian has the experts and doctors on staff to get you what you deserve. I wish I would have known about this company years ago. Thank you Veterans Guardian! « less

G Ricardo Balcazar Aug 20, 2020 -

😩 Veteran Care 🛛 Veterans Guardian

Outstanding service. This agency is for the veteran. I feel like the VA tries to discourage veterans from filing claims by continuously denying service connection even after you have submitted stacks of paperwork with proof. Any way, I'm truly greatful for the help I recieved.



G \* \* \* \* \* eric hernandez Aug 24, 2020 -

😤 Veteran Care 🛛 🦻 Veterans Guardian

Friendly and well worth the time and money. I highly recommend Veterans Guardian to any veteran that needs help navigating through the endless red tape from the VA. We have all been to the VA and we all have had different experiences good and bad but mostly bad. Veteran Guardian will give you the tools and help you need to make it an easy and painless process. Thank you VG!



🙎 Veteran Care 🛛 💿 Veterans Guardian

After a decade of trying to navigate the veteran administration to get properly rated. Veterans Guardian helped me get my rating from 40% to 80% and it took less than three months. I cannot express my gratitude enough to Veterans Guardian for their help! I would recommend them to any veteran, they will take you the entire way, step by step, and get you what you deserve.

\* \* \* \* \* Kenneth Kraus Aug 28, 2020 -

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😤 Veteran Care 💿 Veterans Guardian

Veterans Guardian is the top-of-the-line Advocate for any Veteran seeking to deal with the V.A. They used every resource, factor and detail in presenting my case to the V.A. Their knowledge and experience dealing with the quagmire of V.A. is priceless. They keep the spirit of the fighting for the American Veteran alive. I wholeheartedly recommend them with total confidence. You will glad you allowed them handle your case. SEMPER FI!





What can I say, after 5 years of fighting with and being **denied** by the VA, Veterans Guardian finally brought me closure. I highly recommend this outstanding firm to anyone in need of professional, courteous, expeditious service. Veterans Guardian is as magnificant as the stars in the sky and one of the many bright shining stars there is Candace. She is truly an asset to your company and deserves all the accolades she can recieve. Thank you Vetera... more »



Veterans Guardian

I found these folks at a time of need. I had several rejections with the VA on **claims** and I have a sickness that makes me very tired and I did not have the energy to pursue more **claims**. They took my records and concerns and put my **claims** together in a professional manner. I was awarded an increase in my disability rating due to their excellent presentations. A great and a trustworthy group.

G \*\*\*\* Brad Greene Jan 11, 2019 -

Ø Veterans Guardian

I was referred to Veterans Guardian by a friend after him hearing of my frustrations with the VA. I have to say I am extremely pleased that I took his advice. Joey and the Veterans Guardian team were able to help me accomplish in 3 months what I couldn't in 10 **years**. If you are tired of the run around and constant dead ends in dealing with the VA give the Veterans Guardian a call. They can and will help! Thank you Veterans Guardian, this means a great deal to me and my family! « less





😤 Veteran Care 💿 Veterans Guardian

The team at veterans guardian are great !! Mr. Rodriguez and his team helped me get my rating from 20% to 100% after being **denied** multiple times through the VA. Thank you so much veterans guardian!

Bobby Jones Feb 18, 2020 -

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Darvl Parker Feb 1, 2020 -

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Veterans Guardian

I began my quest for VA disability and of course you can only go so far and then you start getting rejection letters. After going to my local VA rep and them spinning their wheels. I spoke to a friend who recommended Veterans Guardian although the others were of no cost I am very pleased with all you all have done for me. Thanks, and yes the word will be passed on about your services.

🙎 Veteran Care 🛛 Veterans Guardian

Great company. Many dedicated employees. I was helped by Cory and Mickey. Both were very professional and treated me with class. My only **hope** was that I wished I had know of Veterans Guardian years ago. I had so many disappointing encounters with Veterans Administration. It's good to know there are veterans out there willing to help out other veterans.

G \*\*\*\* Edward Nowak Jan 15, 2020 -

Veterans Guardian

They did a fantastic job, I was **denied** by the VA twice while trying to work through the system on my own. Once they took my case in 6 months my claim was approved by the VA.





I tried myself for years to get disability. I eventually got 30% only because i went through surgery, then i had surgery a second time which increased it to 50%. Still tried to increase it but kept getting **denied**. I dont know what made me walk into a gunshow one day and bump into Veterans Guardians in there, but thank God I did. In 2 short months I went from 50% to 90%. I am going to stick with them to get my last 10%. Thanks to Vets Guardian



Veterans Guardian

I was a bit skeptical at first as I thought I had exhausted all avenues to get the VA to listen. Veterans Guardian was with me the whole way and got me the additional % I had been fighting for over several years. The process was seamless and expedient. From start to finish, less than 3 months. Well done! Well done!



😫 Veteran Care 💿 Veterans Guardian

Outstanding Service. I will highly recommend this company to anyone. After years of battling the system they took care of the situation for me. Extremely professional. They kept me updated during the process and follow through until I was satisfied. This is a top notch organization.



G James Williams Jun 30, 2019 -

Veterans Guardian

I couldn't thank Vet Guardian and the staff enough, I tried for 2 **years** to get my increase and was defeated everytime. But once I signed up with Veterans Guardian they provided me with the tools to get what I was deserved. Thank you to the entire staff, I hope you guys continue to be the amazing people you are and continue helping us veterans get what we are deserved.

G 300 Jan 14, 2020 -

Veterans Guardian

My good friend and fellow Vet recommended Veterans Guardian (VG) after I shared with him that a claim I submitted was **denied** through the transition process when I retired in 2017. After speaking with the staff and team at VG they quickly walked me through a very thorough process of getting a solid claim in front of the VA. I was blown away at the response from the VA and what I was awarded as a result of a great package put together on my behalf by VG. They are amazing and I am so appreciative of their service and hard work on my behalf. « less

G \*\*\*\*\* kurt rhodes Jul 1, 2019 -

Veterans Guardian

I have tried for **years** to get a rating, could only manage to get 0%. Used many different agency for that rating, Contacted Veterans Guardian and with in 6 months had a 70% rating, wish i would have found you **years** ago. I'm ready to go for the last 30%. Thank you.





😤 Veteran Care 🛛 🛇 Veterans Guardian

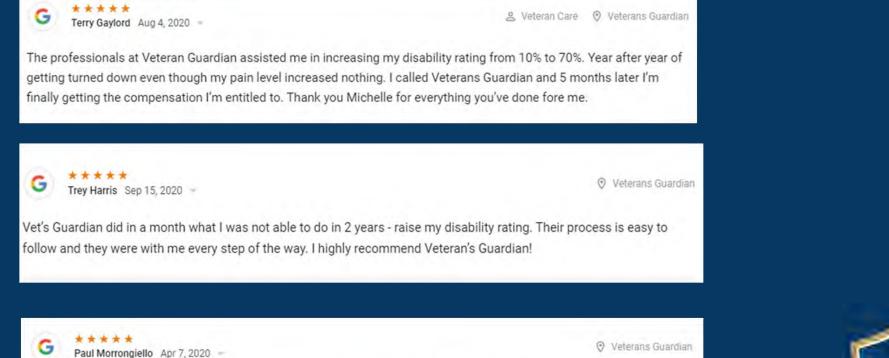
Veterans Guardian is absolutely the most professional staff, pricing and reliability for VA Claims. Veterans Guardian assisted by improving my rating I deserve. I spent **years** fighting the VA system and what Veterans Guardian achieved in 4 month I could not get the VA to do in 6 **years**! I recommend every veteran to contact Veterans Guardian. They treat you as a Veteran and not just a number. I only wish I would have known Veterans Guardian sooner.



🙎 Veteran Care 🛛 Veterans Guardian

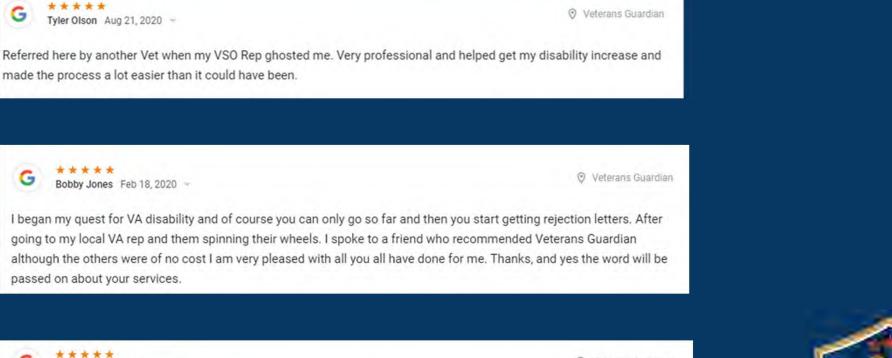
If you are a veteran and **frustrated** with the VA system, trying to find support or simply have questions regarding the VA claim process, PLEASE give Scott and his team the opportunity to serve you!! I'm incredibly confident that you will look no further. I am a combat vet that has been seperated from the military for over 24 years and never bothered to file a claim in what I already knew was a congested VA process because 1.) I didn't know where to start and 2). I didn't want to add insult to injury and give the VA the pleasure of denying me over and over. In other words, I was NEVER in the system!! Scott and his team easily consulted me through the process and in less than two months I was awarded a percentage that made me cry tears of joy, literally. Veterans Guardian is completely transparent in their process to help you file your claims and do not benefit at the slightest until you are awarded. What I love the most is your not just a number, your their #1 client! Again, give them a shot, their success rate speaks for itself!! « less





These guys are legitimate and were wonderful in helping me deal with the VA. After trying to get my injuries fixed and the VA doing nothing but offering a foot brace I gave up. Now I have a disability rating increase that will improve my quality of life and benefit my family. 10% became 70% THANKS VETERANS GUARDIAN!





I've spent the last 13 years navigating the very complicated waters of the VA disability process trying to get an upgrade for my shoulder condition. I spoke with Veterans Guardian and in about 3 months I won't from 20 percent to 80 percent in my rating. I can't thank them enough and I would recommend them to anyone.

G

Randall Leggins Jun 17, 2020 -



G \*\*\*\* Zachary Johnson Dec 6, 2018 --

#### Veterans Guardian

Thank you Veterans Guardians. I got out in 2009 and have tried once to get an increase but got **denied** so I thought I was stuck. My girlfriends uncle told me about this group so i gave them a call. After 3 months and 2 appointments my rating went from 50%-80%. I worked with Joseph Armstrong and he was straight and upfront the entire time. They made dealing with the VA easy and helped every step of the way!



robert t Aug 1, 2019 -

Veterans Guardian

I am absolutely GREATFUL for everything this place has done for my family and I. For the last decade all I had received was a 10% rating for tinnitus! Dealing with all other issues I have been storing inside me for years, and when I tried to get help all I got were **denials**! TRUST ME, for all those who have doubts about this firm, DONT!!!! I got a 60% increase in just 2 months "WOW"! I have a couple of other issues and will be returning because this is your best hope, lve tried to do it myself and was let down, and also tried to seek free VA service, what a joke along with 2 other Attorneys and they all sucked.! Thank you Veterans Guardians for your help and making me believe their are still people in this country who truly work and support our military. « less

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Terry B Aug 13, 2020 -

Veterans Guardian

Very satisfied with the results I received. Have been trying for years for an increase, but always was denied. Contacted Veterans Guardian and got results in less than 3 months. Highly recommend this company to anyone looking for what they deserve.



G Lady Tasha Mar 31, 2020 -

😤 Veteran Care 💿 Veterans Guardian

Veterans Guardian truly is a Guardian for Veterans. I had applied for compensation increase twice over the past ten years and was declined. The professional service I received from my assigned team (Nicole, Michelle and James) was exceptional. Each one take care of my claim and processed it as if it were their own. I recommend this service to any veteran who is trying to get an increase. My compensation for the past 15 years has been 20%. I am more than happy with the final decision of this current claim submitted. This is a win win opportunity! « less



😤 accounting 💿 Veterans Guardian



Tisha Crawford Miller Jun 12, 2018 -

Veterans Guardian

I thought I could handle the VA **Claims** Process on my own, I could not have been more wrong. After so many unsuccessful attempts to get my husband the compensation he deserved, I was discouraged. I was given Scott's information and originally I was not a believer. Wrong again. Getting Scott involved was the best decision we ever made. He was with us every step of the way and did everything he said he would do for us and more. I'm not sure what we would have done without his help. Don't make the mistake I did of wasting time doing it on your own and getting nowhere...Stop what you are doing and call Scott and his team. You will not regret it!!! 5 Stars!!!!! Now he is helping my Dad with his claim. I can honestly say I know the outcome will be the same, nothing short of excellence and the amazing feeling of knowing someone is out there fighting for what you are entitled to and deserve! � � � � � & eless



Veterans Guardian

I already had a previous VA rating for which I was underrated. I tried filing claims on my own and had a little success, but was **denied** on one I met the criteria for and suffered from, but yet it was **denied** by the VA. I was frustrated but did not know how to go forward and simply accepted it. This was seven years ago. I then had a conversation with a retired Marine and he recommended Veterans Guardian. Within five months(from the phone call to them to my decision letter) they were able to get my claim put together correctly and as a result my rating nearly doubled. Everyone at Veterans Guardian was courteous, professional and handled business. I now recommend Veterans Guardian to every vet I speak with. Thank you Veterans Guardian, you definitely impacted my life. « less



A \* \* \* \* \* \* David K Feb 28, 2019 --

Gary Feb 20, 2019 -

Veterans Guardian

Finally someone was able to assist with me with disability claim. I was extremely frustrated with the VA and was not capable of navigating all of the paperwork and red tape. Even though I was certain my disability rating was not at all correct, I was about to give up. Veterans Guardian saved me and assisted me with filing my claim and now I am a lot closer to receiving the rating that I earned from my 22 **years** of active military service. I highly recommend the team at Veterans Guardian if you need help with the red tape. « less

🐣 Veteran Care 💿 Veterans Guardian

This is an awesome company. As a veteran going back and forth fighting with the VA for over ten **years** with no results. I was about ready to give up. Then I heard about Veterans Guardian. I called and talked to a rep. that explained the whole process to me. Throughout the whole process I dealt with about three of their claims specialist and they were all great. I've also been to their office and met most of the staff. The entire process went smoothly. I started my claim process in November 2018 and I received in increase in my rating by the early part of February. I am also planning to go through another round with these folks. So to all the folks at Veterans Guardian Thank you for all you've done for me. « less





Finally someone was able to assist with me with disability claim. I was extremely **frustrated** with the VA and was not capable of navigating all of the paperwork and red tape. Even though I was certain my disability rating was not at all correct, I was about to give up. Veterans Guardian saved me and assisted me with filing my claim and now I am a lot closer to receiving the rating that I earned from my 22 years of active military service. I highly recommend the team at Veterans Guardian if you need help with the red tape. « less



😤 Veteran Care 🛛 Veterans Guardian

You know when you have injuries as a result of your service. You're not trying to get a handout when you apply for disability. After years of rejection, I **gave up** and confined myself to live with the chronic pain through meds that didn't work and office visits that brought no remedy. Then a fellow Veteran raved about the results he got using Veterans Guardian and urged us to have a look. It only took 6 months and a face-to-face consult to go from 0 to 50%. I am so thankful to my fellow Vet, God, and Veterans Guardian for helping me get the rating so that I can now get the medical attention needed plus compensation. « less





I already had a previous VA rating for which I was underrated. I tried filing claims on my own and had a little success, but was denied on one I met the criteria for and suffered from, but yet it was denied by the VA. I was frustrated but did not know how to go forward and simply accepted it. This was seven years ago. I then had a conversation with a retired Marine and he recommended Veterans Guardian. Within five months (from the phone call to them to my decision letter) they were able to get my claim put together correctly and as a result my rating nearly doubled. Everyone at Veterans Guardian was courteous, professional and handled business. I now recommend Veterans Guardian to every vet I speak with. Thank you Veterans Guardian, you definitely impacted my life. « less

G JP Aug 3, 2020 -

Veterans Guardian

I have been fighting the VA for ten years. After the last round, wherein the VA rated me at 90% overall even though I had 170% total in individual service connected issues, I contacted Veterans Guardian. The examiners at the VA aggressively seek a way to refuse to acknowledge facts. Veterans Guardian helps you present the truth in terms the VA cannot argue or refute. I cannot recommend Veterans Guardian strongly enough.





I was a little skeptical of VetsGuardian but it was one of the best choices I ever made. My original claim took over 2 years and the VA gave me the absolute runaround. I worked with \*\*\*\*\*\* and he helped me every step of the way. He took the time to hear me out and advise me on the best way to proceed given the facts of my situation. My rating increased by a significant amount and it's all because of the VetsGuardian team. So Thank You \*\*\*\*\*... more »

\* \* \* \* \* Lance K Apr 7, 2020 -

Veterans Guardian

If you have ever dealt with the frustration and disappointment of having your VA claims denied or didn't receive the compensation you deserved than I highly recommend Vet Guardian. Their customer service, is highly professional. The process was quick and painless. I contacted Vet Guardian the end of Jan. By mid Feb they had my package completed and ready for me to submit to the VA. The VA received my package on Mar 2, scheduled my C&P on Mar 17th and closed my claim on Mar 31st. I went from 20 percent to 80 percent within a matter of a couple of months. Give them an opportunity to help you secure the rating you deserve! « less





As a retired officer followed by 25 years as a technical writer, I did my own VA claims. I left active duty with a 40% rating and was able to obtain 90% but could not get to the 100% I felt I rightly deserved. Over the course of this time I had several claims **denied** with my most recent last 2 **denied**.. I reached out to Veterans Guardian who looked at my total health picture and then determined what I should file a claim for. The Veterans Guardian provided me with the supporting data to complete, the doctor for me to see and the appropriate claim forms to complete. On 27 April my claim was received at the VA. The VA decision letter dated 27 May 2020 awarded me the claim and an overall 100% disability rating. WITHOUT A DOUBT I recommend Veterans Guardian to those who need the help. They were very professional and easy to work with. **« less** 



Veterans Guardian

I love these people they accomplished something that the DAV Couldn't do in many years, all I wanted was help, they gave it to me.





I have tried in the past to make claims for various ailments due to injuries sustained while in the military and was denied. Vets guardian has truly been very helpful with making progress towards helping me with my VA claim. I would recommend them to any veteran who needs help with their VA claim.



Veterans Guardian

Excellent Customer Service, most efficiently and effectively got the Job done. Years of fighting the the has finally come to the end with the help of the team at vetsguardian.com. If yur stuck in VA limbo and don't know what to do next give this crew of Professionals a call...



Veterans Guardian

Veterans Guardian was extremely helpful during the difficult VA claims process. I tried for fourteen years to do it on my own and always got too frustrated and quit. I would highly recommend them to anyone struggling to get through the process.



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TDoran Jun 24, 2020 -

😩 Veteran Care 💿 Veterans Guardian

I would highly recommend that every Veteran who has been battling against the faceless, uncaring bureaucracy of the VA's Comp & Pen system, stop right now and contact Veterans Guardian ASAP!! They are very friendly, knowledgeable and most of all quick in handling your appeal and getting you the benefits that you have earned. I have been fighting with the VA for TWENTY-FOUR LONG YEARS!! I began my new claim with Veterans Guardian around the first part of March, and about 2 weeks ago I got a notification that my rating has finally been raised up to 100%. Now if I could only get the 2 additional back-to-back surgeries that I need to repair my failed spinal fusion from November 2017. The best part of all about my experience was that I learned a whole lot about many specific symptoms which I have been experiencing / suffering from for many years now which are directly related to my back problems, and without the help of Veterans Guardian I might never have realized it. Now, my only regret is that I didn't learn about and contact them several years ago. Thank you very much!!! « less



Veterans Guardian

After experiencing years of negative episodes associated to my situation and informed by a co-worker of the services provided Veterans Guardian, I decided to give them a call. Next to marrying my wonderful wife who has been putting up with me throughout the years, this has to be the best decision I ever made. From the initial call, though out the process, until I received the final decision, the team remained in contact with me and ensured that all my needs to file my claim was met. I highly recommend their services for anyone that is planning to file a claim. « less



Veterans Guar...

Just getting the ball rolling and already having a better experience with this group than I have with any VSO. A fellow vet referred me and I was a bit skeptical at first but Dreamma Gregory has already given me better advice than any VSO or fellow vet has these past two years on how to tackle these claims. I look forward to working more with this group in the future.

G Steve McWilliams Feb 10, 2021 -

Floridaman 91 Jan 14, 2021 -

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Veterans Guar\_

The best decision I ever made was to go with Veterans Guardian! I had been working with a Veteran's Service Officer (**VSO**) for several months, and was getting nowhere. When I saw an advertisement on social media for Veterans Guardian, I was skeptical at first. After talking with Nicole Douget at Veteran's Guardian, she convinced me that they could help, and she laid out a path forward that was clear, concise and accurate. What I didn't realize was that I was getting a TEAM of knowledgeable professionals (Nicole, Lisa, Stacy, Allison and others) to help guide me through a very complicated process. Within a few short days of my initial engagement with them, the Team at Veteran's Guardian put together a thorough and complete package that went to the VA and got me a SIGNIFICANT increase in my compensation - less than 8 weeks, start to finish. I highly recommend Veteran's Guardian - they make the process simple, and get you the compensation you deserve! « less



G \*\*\*\*\* Jeff Baker Feb 25, 2021 - 😤 Veteran Care 💿 Veterans Guar\_

When I first called Veteran Guardians in 2020, I had a service connected disability of 30% by utilizing a free VSO service through American Legion that exhausted all resources to obtain that rating. Thanks to Veterans Guardian, less than a year later I'm now increased to 80%!!!. All the staff were exemplary and beyond my expectations. Please do yourself a life changing favor and call them ASAP without hesitation.

Recommended Nolan White Mar 4, 2021 - 🙎 Veteran Care 💿 Veterans Guar\_

I don't know about anyone else, but I have dealt with the VSO in all my claims. I have been denied and denied and denied. I was denied by comp and penn even when I had mental health letters of military related and connected issues. My VSO told me one day, there is nothing else to do. I randomly met another veteran while at work that told me about veteran guardian. I made the call and months later I got the approved rating the VSO told me nothing else will work. Any body that works for the VSO free for the veteran, I feel is NOT for the veteran. At least I didn't have them fighting for me like these guys. I feel that Veterans Guardian is truly for the veteran. « less



G \*\*\*\*\* eebooday1 Aug 22, 2020 -

#### Veterans Guardian

I already had a previous VA rating for which I was underrated. I tried filing claims on my own and had a little success, but was **denied** on one I met the criteria for and suffered from, but yet it was **denied** by the VA. I was frustrated but did not know how to go forward and simply accepted it. This was seven years ago. I then had a conversation with a retired Marine and he recommended Veterans Guardian. Within five months(from the phone call to them to my decision letter) they were able to get my claim put together correctly and as a result my rating nearly doubled. Everyone at Veterans Guardian was courteous, professional and handled business. I now recommend Veterans Guardian to every vet I speak with. Thank you Veterans Guardian, you definitely impacted my life in a positive way. « less

Nicole El-Amin (Nikki) Apr 13, 2021 -

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Veterans Guar...

I truly appreciate Vet Guardians for the assistance with my claim. I found them on Facebook and was skeptical at first because I have worked with many VSO's but haven't gotten anywhere. After 2 months of working with them, I have received my disability increase. I went from a 30% rating to now 70% and will be working with them on my next claim. This has truly been a blessing and God send for my family and I as I have missed so many days from work dealing with my disability. Thank you so much Vets Guardian!!! « less

\* \* \* \* \* Russell B Jun 10, 2021 - 😤 Veteran Care 💿 Veterans Guar\_

Veterans Guardian VA Claim Consulting is the best!!! I did what I could with my VSO, but VSO s are so overwhelmed and therefore can only do so much. Veterans Guardian VA Claim Consulting gave me personal, one-on-one attention, coached me, and walked me through every step with the Veteran's Administration (VA). The results were better than I could have dreamed of!!! If you want to take the necessary steps to get what you believe you deserve from the VA and are stuck, give Veterans Guardian VA Claim Consulting a call. You will not be disappointed!!! « less



😤 Veteran Care 💿 Veterans Guar

Veterans Guardian VA Claim Consulting is the best!!! I did what I could with my VSO, but VSO are so overwhelmed and therefore can only do so much. Veterans Guardian VA Claim Consulting gave me personal, one-on-one attention, coached me, and walked me through every step with the Veteran's Administration (VA). The results were better than I could have dreamed of!!! If you want to take the necessary steps to get what you believe you deserve from the VA and are stuck, give Veterans Guardian VA Claim Consulting a call. You will not be disappointed!!! « less

\* \* \* \* \* Rodney Kreps Jun 27, 2021 -

Kelly B Sep 10, 2021 \*

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Rusty Bittle Jun 10, 2021 -

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🙎 Veteran Care 💿 Veterans Guar\_

The entire process was stress free, except obtaining information from the VA. All persons involved were very informative about what to expect and the length of time it may take for the process to be completed. Extremely compassionate people as well as professional. I highly recommend this organization over your VSO.

Veterans Guar...

I got boosted to 80% from 40% within 2 months after trying **vso** and myself for years. If you're a vet these people are there for you step by step.





😤 Veteran Care 🛛 Veterans Guar\_

After 4 year of working on my case alone or with a VSO I was rated at 60%; but with the evaluation of VG I was awarded an additional claim that brought me to 90% ....and recently through TDIU I was awarded 100%. Due in great part to their guiding, testing, reviewing, and getting the REQUIRED Nexus (IMO) that made it happen.

The who, what, where, why and when and HOW:

 WHO IS VG; from people trained in great customer CARE to a process that assures meeting VA Standards for Service Connection and the NEXUS (IMO meeting current medical treatment to Independent Medical Opinion & Exam) and C-File reviews.

2. WHAT; VG provides a series of review sessions with their team so you always have someone who is in the loop and can see each step with another person is not in the office. They have the process to find the best avenue toward maximizing both the rating and the claim (or adjusting the claim). They have the IMO (Medical Opinion) network to meet the VA requirements or laws that meet VA.

3. WHERE: they know the in's and out's

They understand the inner VA works. Their people first and foremost help to evaluate your ratings reducing immediate stress levels (including not being understood) and create a feeling of confidence describing the process and time-lines.

4. HOW; their people are former VA and operate as a unit and separately for the appropriate claims.

5. WHY: They have the process, people, products (in the form of IMO confirmations. And they feel successful and confident.

WHEN: Timing is everything. Keeping the Veteran in the loop and having them send in the claim with all documentation step by step.

Thank you guys from the bottom of my heart.





### Veterans Guar\_

These guys know their stuff. They are faster and more thorough than you local VSO. Vets Guardian is for profit, but they only get paid if they get you an increase. VSO's are volunteers (which I'm greatful for) but they really have no skin in the game. These guys got me from40% to 70% in about two months. Well worth it.



Preston Phillips Feb 1, 2021 -

Ø Veterans Guar...

I have used lawyers, DAY, and other organizations to fight for my increase for years, which resulted in decrease rather than increase. BUT ONCE I WENT TO VETERANS GUARDIAN, I GOT AN INCREASE IN LESS THAN 90 DAYS WITH ALMOST NO HASSLE!!! Thanks Veterans Guardian.

2 Chris F Feb 1, 2021 -

⊘ Veterans Guar\_

This is a legitimate organization that did for me much more than DAV or any other organization. When DAV did nothing, they did something. Yes they are for profit. Yes. I owe them money now for the next 6 months. But I wouldn't have even got my rating upped to 70% had it not been for them. They are professional. I have yet to be billed, but if all goes well there, I can tell you this wil be worth every penny spent! They DON'T ask for money up front. « less



Recommended
Robert Keith Fauscett Mar 4, 2021 -

♥ Veterans Guar...

Years. Years it took fighting the VA. **DAV** even went with me to do an interview in Roanoke, VA. Stacks of records, military and medical. Even resulting in a liver transplant due to military malpractice. Fifty percent. I could no longer work and I got fifty percent. A friend told me about Veterans Guardian and I took a chance. I worked with them over a few months (very few) to put together an appeal. They came through. Eight weeks after my packet was submitted I received notification I qualified for 100% disability. They came through when others couldn't. Thank you Veterans Guardian. « less

G \*\*\*\*\* Joyce Perry Mar 4, 2021 - ⊘ Veterans Guar\_

I found veterans guardian by accident on Facebook. I decided I had nothing to lose I had gotten myself to 30 percent and I knew I rated more. I just didn't know where to start or how to prove my case. My local **DAV** office wasn't very helpful. Process started in December 2020 just got my new rating March 1,2021 I'm now at 70 percent. This is a life changer for me. Words cannot express how grateful I am. The staff knows the system and have a proven record to get you what you deserve. I would definitely recommend them, « less



Recommended Joseph Rollins Sep 21, 2021 😤 Veteran Care 🛛 Veterans Guar...

They're fast and easy to work with. I've worked with many VSO's and have only been disappointed tremendously every time. After 25 years of fighting Veterans Guardian finally helped me to get what I deserved all these years. Thanks!!!!





Dustin Linkins Jul 29, 2021 -

😤 Veteran Care 💿 Veterans Guar\_

I went with this agency with extreme anxiety and caution, thinking I'd just be another number. I was recommended by a friend to try them out. Without getting into the weeds of it, this organization got me from 50% over all to 80% over all VA rating. Yes you pay them 5 time your increase, but they did everything for me and walked me thru the process. The **DAV** and other organizations that are free don't have Doctors on call that know how to word things.

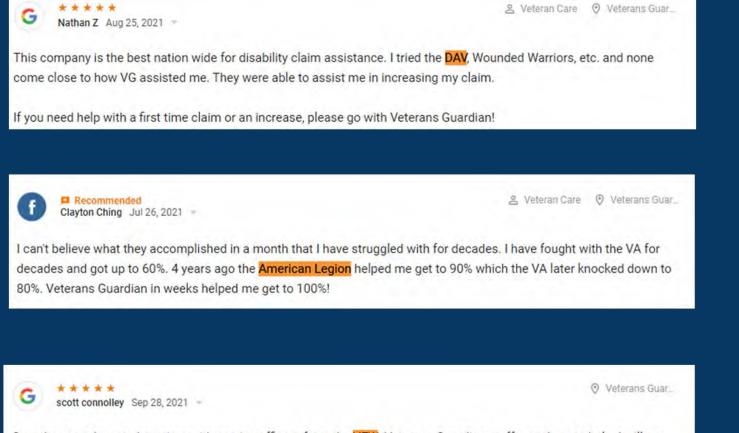
I will definitely be using them again once the smoke clears and I file for a increase for physical issues, since my mental issue are taken care of now. I had Amy as my initial representative, after that things were good but I had to remember that this is a marathon, not a sprint, I first called Veteran Guardian in April and I had my rating in July. The longest part was waiting on the VA, not this company. I'll be shooting for 100% workable now that I have confidence in this company. « less

\* \* \* \* \* \* Dan D Aug 15, 2021 -

♥ Veterans Guar\_

Couldn't ask for a better Veterans Organization! I'm a life member of DAV. I tried using DAV for my Claim for 6 months and no movement with my DAV rep. Two months after signing with Veterans Guardians I was rated 100% total and permanent! Highly recommend!!!! Thanks Veterans Guardians!!!





Over the years I wasted my time with service officers from the VFW. Veterans Guardian staff was there to help. I will use them again if the time comes.



G \*\*\*\*\* Richard Stump Jun 7, 2021 -

⊘ Veterans Guar\_

EFFICIENT AND FAST. GOT MORE OUT OF THE VA IN 6 MONTHS THAN I HAVE IN 14 YEARS OR THE THE AMERICAN LEGION HAS IN 6 YEARS

## Barry G Shultz just left a new review



I utilized this service and received a disability increase based on secondary issues. This organization knows their business. I highly recommend them over attempting to file your own claim. And I recommend them over your service organizations. You owe them nothing unless you get an approved rating or an increase. Their payment for services rendered is very reasonable and cheaper than a lawyer. They are a super advocate for veterans.



G \*\*\*\* Marvin McBride Feb 8, 2022 - 🙎 Veteran Care 💿 Veterans Guar...

Successful upgrade from 70% to 90%. I could not have done it myself and I'm eager for their help with some of my orthopedic injury ratings. My VSO just gave me the bare minimum but these guys helped me in ways no one else has. They really understand what we as vets are dealing with how how to help.

I'm retired with over 26 years active duty and I have to admit I was skeptical at first because I've heard warnings from so called scammers but Veteran's Guardian are the real deal. I'm deeply thankful for their assistance! « less

Recommended
Chad Kneller Feb 6, 2022 -

🙎 Veteran Care 💿 Veterans Guar...

Veterans Guardian is absolutely incredible with assisting Veterans in receiving benefits they are entitled too. I was extremely impressed with the way in which each department walked me through how to apply, file for and receive benefits. They informed me about claims that no **VSO** had even ever shared. Each department was extremely professional and managed expectations. When I was frustrated with one of the VA decisions Veterans Guardian coached me through how to appeal to a senior reviewer in which case I received a favorable response. You pay 0 until this organization gets results for you. I highly recommend to anyone who has served and is dealing with any type of service connected trauma, injury or pain. If it happened to you while serving then you deserve to be compensated for it and Veterans Guardian will walk you through the process A-Z. HIGHLY RECOMMEND!! *e* less



## **EXHIBIT 4**



# **GLOBAL IMPACT**



### **OUR MISSION**

To help veterans achieve the disability rating they are medically and ethically eligible for as a result of their honorable service to the nation.

### WHY WE EXIST

The VA disability process can be a difficult, elaborate, and confusing process that requires in depth knowledge and expertise to navigate successfully. Many veterans are either unaware of the benefits they are eligible for, unwilling to engage the process due to its complexity, or frustrated with previous efforts with the VA. Veterans Guardian provides the expertise, knowledge and resources to bridge these gaps.

### HOW WE ARE DIFFERENT

Our top priority is to provide the best support, with personalized service and attention to our clients. We have assembled an elite team of veterans, veteran spouses, and veteran family members that can relate to our clients and their experiences. These team members are former VA employees, medical professionals, and military leaders with the experience, knowledge and dedication to guide our clients through this difficult process.





Scott Greenblatt CEO LTC(R) US Army



William "Bill" Taylor COO LTC(R) US Army

# **BY THE NUMBERS**



## LOCAL IMPACT

• +4437 Approved Claims For Local NC Residents

• 50 Local Charities Supported 30 Military Affiliated  About \$47,503,992 Per Year In Additional Benefits For NC Residents

• +787 Pending Claims For Local NC Residents

## **EXHIBIT 5**



### **VETERANS GUARDIAN VA CLAIM CONSULTING, LLC**

75 Trotter Hills Cir Pinehurst, NC 28374

Our fee structure is simple and is based on the Veteran receiving an increase in their monthly compensation. First, we work strictly on a contingent basis and only charge a fee if the Veteran receives an increase in their monthly compensation from a claim we provided consulting services for.

- If the Veteran receives an increase in their VA rating and an increase in their monthly compensation then our fee is 5 months of the increase.

- As an example, if a Veteran comes to us rated 50% and is receiving \$1000 in monthly benefits and we help them get an increase to 70% and their monthly benefits increase to \$1500 then our fee is 5 times the \$500 increase for a total fee of \$2500.

- No fee is charged until the Veteran is receiving their increased monthly benefits. As an example a Veteran may get approved at the end of September but their increase in benefits will not start until November in which case they will not be invoiced until November.

- We offer three payment plans (1) Lump Sum with a 10% discount (2) a 5 month payment plan which equates to their compensation increase for the first 5 months and (3) a 10 month payment plan which equates to half of their compensation increase for the first 10 months. While these are our stated payment plans we are very flexible and routinely set up custom payments plans to meet the Veterans needs.

- This is a one time fee and once paid they enjoy their increased benefits for the rest of their lives

- We do not charge a fee for Back Pay. As an example if a Vterans claim takes 5 months to get approved and they get back pay to the submission date, that is solely the Veterans money with no impact on our fee.

- Additionally we have many cases where a Veteran will get an increase in their overall rating but no increase in their compensation and they are still not charged a fee. As an example we may help a Veteran get from an 85% overall rating (which pays at the 90% level) and get them all the way to 94% (which still pays at the 90% level) and not charge a fee because they did not receive an increase in their compensation.

- Additionally we only charge retired Veterans if they get to 50% because they are not receiving an increase in overall compensation until they qualify for Concurrent Receipt of Retirement and Disability Pay (CRDP). As an example if a retired veteran is originally rated at 10% and gets an increase to 40% there is no fee because the Veteran still does not qualify for CRDP and any increase in VA disability is deducted from their retirement.

- Bottom line is that any fee we charge is paid with money the Veteran was not receiving before and likely would not have received (or taken much longer to recieve) without our assistance. As an example a Veteran who receives an increase and chooses the 5 month payment plan will still be receiving the same amount of money they were receiving before they came to us while they are making their payments and then will receive the increased benefits for the rest of their lives.