

RAY A. ROTHROCK

RedSeal Chairman and CEO
Venrock Partner Emeritus
National Venture Capital Assn. former Chairman



RedSeal CEO Ray Rothrock is a long-time thought leader in cyber security and a successful investor in the sector. He joined RedSeal as CEO in February 2014. Focusing early on Internet infrastructure and security, he has an extraordinary track record in cybersecurity investments. He often consults on trends, strategies and technologies in cybersecurity markets. Earlier this year, Ray attended the White House CyberSecurity Summit held at Stanford University.

Prior to RedSeal Ray was a managing general partner at Venrock retiring in 2013 after 25 years. At Venrock, he invested in 53 companies including more than a dozen in cybersecurity, including Check Point Software, Vontu, PGP, P-Cube, Imperva, Cloudflare, CTERA, and Shape Security in addition to leading the energy investment program and the Internet investment program in the firm. He remains on the board of Check Point Software (NASDAQ: CHKP) and several other Venrock investments. Ray was the 2012-13 chairman of the National Venture Capital Association.

Ray's successful investments include seven IPOs -- Spyglass, DoubleClick, Digex, USInternetworking, FogDog Sports, Check Point Software and Imperva -- and many successful M&A events, including Pedestal, Haystack Labs, P-Cube, Whole Security, Vontu, PGP and Qpass. As a result of his excellent track record Ray has been listed twice on the Forbes Midas lists.

He continues to invest on his own account and support a number of startup companies through board service. Namely he serves on the boards of Team 8, Roku, Colabo, Transatomic Power, Tri Alpha Energy, GenBand and Premier Coiled Tubing and an advisor to many entrepreneurs.

An engineer at heart, Ray has a keen insight into products, markets and how people are impacted by technology. He began his career as a nuclear engineer with Yankee Atomic Electric, and Exxon Minerals' nuclear operations. Before joining Venrock, he participated in three Silicon Valley venture capital-backed companies – two that failed and the very successful Sun Microsystems. These experiences introduced him to venture capital and the thrills and risk involved in startup enterprises. When he joined Venrock, he launched the firm's Internet and energy practices.

SERVICE ACTIVITIES

Ray is presently a member of the board of the MIT Corporation where he also sits on the Music and Theatre Arts, Linguistics and Philosophy, and Chemical Engineer Visiting Committees at MIT. Ray served as the 2012-2013 Chairman of the National Venture Capital Association a position elected by his industry peers. In 2010 he was requested and testified to the

President's Blue Ribbon Commission on America's Nuclear Future. He also has served on the Board of Trustees of the Texas A&M Foundation (2003-2010) where he chaired the Investment Committee (2007-2010), was an Executive in Residence at the Harvard Business School (2011-2013) and an Executive in Residence at Middlebury College (2011-2012) and served a decade on the Visiting Committee of the MIT Nuclear Science and Engineering Department ending in 2011. He is on the board of and is a past chair of Woodside Priory School in Portola Valley, California. While chair of Priory, he chaired a \$25 million capital campaign. He also is a trustee of TheatreWorks Silicon Valley, a regional theatrical company in Palo Alto, California. He served on the Tau Beta Pi Vision Development Board. Ray serves as a member of the Portola Valley Emergency Preparedness Committee and has served numerous times as chairman of those activities. Ray targets his philanthropic interests primarily at climate change, education and the performing arts.

ADVOCACY

In 2012, along with others he co-produced the documentary Pandora's Promise, directed by Robert Stone. Seen by over 2 million people, this movie about nuclear energy and the energy demands of the human race led to the creation of Nuclear Reimagined, an advanced nuclear energy advocacy organization. Ray leads this group and has been invited to testify and present to Congress and the Department of Energy, and was selected to participate in a private White House convening entitled, Nuclear Energy Technology Innovation: The Road Ahead. He attended the White House Summit on Nuclear Energy. He is also a founding member and board member of the Nuclear Innovation Alliance.

AWARDS

In 2012 he received the Distinguished Alumnus Award from the Nuclear Engineering and Science department of MIT. In 2013 he received the Distinguished Engineer Award and in 2012 the Distinguished Service Award in Liberal Arts, both from Texas A&M University. In 2015 he received the Distinguished Alumnus Award from Tau Beta Pi, the national engineering honor society.

Ray holds a Professional Engineering License, Texas. He is an Eagle Scout from Fort Worth, TX. He and his son have a rock and roll cover band, "Up and to the Right" regularly performing in the Silicon Valley. Follow him on Twitter. @rayrothrock

EDUCATION

1977 Texas A&M University, B.S. Nuclear Engineering, Summa Cum Laude
1978 M.I.T., S.M., Nuclear Engineering
1988 Harvard Business School, MBA with Distinction

PROFESSIONAL

1978 Yankee Atomic Electric Company, Westborough, MA
1980 Exxon Minerals, Houston, TX
1981 Sagus Engineering, Campbell, CA
1982 Impell Corporation, San Francisco, CA
1984 Sun Microsystems, Mountain View, CA
1988 Venrock Associates, New York City, NY and Palo Alto, CA
2013 Private Venture Capitalist, Portola Valley, CA
2014 RedSeal, Chairman and CEO, Sunnyvale, CA