

JOHN PATRICK MICKELSON

- Experience**
- MIDWEST GROWTH PARTNERS** **WEST DES MOINES, IA**
Co-Founder and Managing Partner 2014-present
Raised more than \$150 million for capital to be deployed in the rural Midwest. Responsible for fundraising, identifying investment opportunities, underwriting opportunities, negotiating transactions, and monitoring investments often via a board seat.
- CITY OF WEST DES MOINES** **WEST DES MOINES, IA**
City Councilman 2013-2019
Elected in special election in 2013 with 86% of the vote and re-elected in 2015.
- THE PRIVATEBANK & TRUST COMPANY** **WEST DES MOINES, IA**
Managing Director 2010-2013
Responsible for identifying, acquiring, underwriting, negotiating, seeking approval and structuring senior secured commercial debt and depository services for companies in the middle-market in Nebraska and Iowa.
- AIB COLLEGE OF BUSINESS** **DES MOINES, IA**
Adjunct Professor 2010-2013
Instructor for undergraduate night courses "Investments" and "Principles of Banking."
- FIRST NATIONAL INVESTMENT BANKING** **OMAHA, NE**
Associate, Mergers & Acquisitions 2007-2010
Duties included financial modeling, production, legal analysis, client presentation and underwriting process for buy and sell-side clients in sales, divestiture, and capital raise transactions focused in the middle-market.
- Executive Development Associate**
Completion of one year leadership rotational program designed to give future leaders exposure in key business units
- UNIVERSITY OF IOWA** **IOWA CITY, IA**
Teaching Assistant, Department of Management and Organizations 2005-2007
Instructor for undergraduate business course "Introduction to Law." Semester enrollment 500+ students.
- Compliance Specialist, Department of Intercollegiate Athletics** 2003-2005
Team member of group that maintains Big 10 and NCAA compliance for over 600 student athletes.

Internships	GOLDMAN, SACHS & CO.	CHICAGO, IL/ NEW YORK CITY, NY
	Two Time Summer Associate, Investment Management Division	2005 and 2006
	Participated in two rigorous summer programs designed to develop investment management skills, including portfolio and asset allocation optimization, product analysis, and understanding of the financial markets.	
	SIMMONS, PERRINE P.L.C.	CEDAR RAPIDS, IA
	Summer and School Break Legal Clerk	2005-2006
	Assisted partners with researching corporate, trust and estate, tort defense, and non-profit issues. Drafted motions.	
	PRINCIPAL FINANCIAL GROUP	DES MOINES, IA
	Summer Intern, Principal Global Investors, Commercial Real Estate Equities Division	2004
	Valued and reported performance statistics of a \$250 million portion of an overall \$5 billion real estate portfolio to equity investors. Primarily responsible for Denver and Northern California markets.	
Education	UNIVERSITY OF IOWA, COLLEGE OF LAW	IOWA CITY, IA
	Juris Doctor. Journal of Corporation Law Member. PHID's Member. Founder JD/MBA Society. GPA 3.11/4.00. William Smith and Seldin Real Estate Scholarships (2).	2007
	TIPPIE SCHOOL OF MANAGEMENT, UNIVERSITY OF IOWA	IOWA CITY, IA
	M.B.A. concentration in Finance. Vice President of Member Relations, MBA Association. GPA 3.5/4.00. Bechtel Trust, Ernie Zuber, MBA Educational Opportunity Grant Scholarships (3).	2007
	UNIVERSITY OF IOWA	IOWA CITY, IA
	B.B.A. in Finance (High Distinction), Entrepreneurial Certificate, Accounting Emphasis. Finance GPA 4.13/4.00, Overall GPA 3.9/4.0. Dean's list every semester, recipient of Powell, Shriner, Moldt, and Beckman Scholarships (4), freshman mentor, member of Phi Eta Sigma, National Society of Collegiate Scholars.	2003

Other	GASKETS N MORE	OMAHA, NE
	Founder and Co-Owner	2009-2011
	<p>Started commercial refrigeration equipment company providing energy efficient solution products sales and service.</p> <ul style="list-style-type: none"> • Achieved \$65K+ in revenue during first 12 months of operation; sold business to competitor after 1.5 years 	
	ALRAC	IOWA CITY, IA
	Founder and Owner	2006-2007
	<p>Started Reverse Mortgage Solutions Provider Business in coordination with Bedell Entrepreneurial Learning Lab. State wide winner and seed capital recipient of Pappajohn NewVenture and Volding Business Plan Competition.</p>	
	JOHN & JJ'S LAWN SERVICE	DES MOINES, IA
	Founder and Co-owner	1992-1999
	<p>Complete residential and commercial lawn care service provider. Sold business in 1999 for substantial profit after devising marketing plan to attract more than 30 full time clients, managed team of seven.</p>	
Athletics	NCAA DIVISION I BIG 10 FOOTBALL	IOWA CITY, IA
	University of Iowa Letterwinner	1999-2003
	<p>Academic All Big 10 member of 2002 Big 10 Championship team. Athletic Board Award Winner.</p> <ul style="list-style-type: none"> • Participant in Orange and Alamo Bowl • Keynote speaker at 2003 Kinnick Society Dinner 	
Certification	IOWA STATE BAR ASSOCIATION	DES MOINES, IA
	Member of State of Iowa Bar	2007-present
Awards	8th Annual Emerging Leaders Awards Winner	2017
	Recipient of <i>The Business Record's</i> 40 Under 40 Award	2013
Civic	STATE HISTORICAL SOCIETY OF IOWA	DES MOINES, IA
	Board Member – Gubernatorial appointee; oversee programs to promote Iowa's historical legacy.	2011-present
	JOHN PAPPAJOHN ENTREPRENEURIAL CENTER	IOWA CITY, IA
	Alumni Board Member – provide funding, programming and support for student entrepreneurs.	2010-2015
	GREATER DES MOINES LEADERSHIP INSTITUTE	DES MOINES, IA
	Participant – local leadership training program.	2012
	TIM EMMETT STEELE MEMORIAL FOUNDATION	CHICAGO, IL
	Board Member - helped raise more than \$450K for "Midwest Athletes Against Childhood Cancer."	2002-2011
Personal	<p>Husband, father of four; St. Francis Parish member, YPO Iowa board, cyclist, youth sport coach and reader.</p>	