



CLAUDIO DENTE

PRESIDENT / CEO

PROFILE

I have devoted my entire career to the personal protective equipment market. I am a specialist in start up operations. My area of expertise is developing distribution for personal protective equipment in North America in a variety of channels including safety equipment, industrial, welding, automotive aftermarket, retail including hardware, paint / sundry, drug stores and health care.

I have made strategic acquisitions to complement our organic growth.

I am a strong team builder and leader with excellent communication skills, operational excellence, strategic sales and marketing development, and manufacturing experience.

CONTACT

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HOBBIES

Family
Work
Golf
Hockey

WORK EXPERIENCE

Dentec Safety Specialists Corp. President / CEO

March 2014 - Present

Acquired the assets from U Safety, manufacturer of respiratory and face protection located in Lenexa Kansas. We have modernized the operation for what has proven to be a critical PPE in respiratory protection. I have remained committed to manufacturing and assembling our products in Kansas. We source our raw materials from USA manufacturers.

Dentec Safety Specialists Inc. President / CEO

March 2004 - Present

Co-founder of Dentec Safety Specialists Inc., a manufacturer, importer, and wholesaler of a variety of PPE serving Canadian distribution. Developed distribution channels including safety equipment, industrial, welding, automotive aftermarket, retail including hardware, paint / sundry, drug stores.

Degil Safety Products Inc. President / CEO (Founder)

September 1987 – February 2004

Original founder of Degil Safety. Business model was acting as a mater importer into Canada for a wide variety of PPE supporting distribution.

Collins Safety Shoe – National Sales Manager

April 1985 – August 1917

Collins Safety Shoe was a division of the Warrington Group of companies. Specializing in the distribution of safety footwear throughout Canada using a combination of a fleet of mobile shoe trucks and supporting retail work stores.

Safety Supply Canada – Product Manager – Protective Apparel

1983 – 1985

Safety Supply Canada was the worlds largest manufacturer and distributor of personal protective equipment with operations in Canada and the United States. I managed \$20M product portfolio for a variety of protective apparel.

EDUCATION

HUMBER COLLEGE

1978 - 1980

Marketing Diploma