

July 9, 2025

The Honorable Nick LaLota Chairman, Subcommittee on Contracting and Infrastructure U.S. House of Representatives Washington, D.C. 20515

The Honorable Gil Cisneros
Ranking Member, Subcommittee on Contracting and Infrastructure
U.S. House of Representatives
Washington, D.C. 20515

Subject: Statement for the Record – Hearing: "Leveling the Playing Field: Fostering Opportunities for Small Business Contractors" (July 8, 2025)

Dear Chairman LaLota and Ranking Member Cisneros:

Thank you for holding this hearing to explore how Congress can strengthen opportunities for small business contractors in the federal marketplace.

As the founder of CMGT, an, SBA-certified economically disadvantaged woman-owned small business providing organizational change management and strategic communications services to federal agencies, I write to express my support for preserving the Rule of Two.

The Rule of Two is one of the few mechanisms that allows truly small and micro businesses like mine to compete for federal contracts as primes rather than perpetually serving as subcontractors. While subcontracting can be a valuable path for growth, it often leaves small businesses dependent on the decisions of large primes and limits our ability to build capacity and past performance at a scale necessary to thrive in the federal market.

In our experience, many RFPs could be structured differently to allow micro and small businesses to participate more fully. I appreciate when agencies engage industry to explore how large requirements can be broken into smaller, manageable opportunities, creating a pathway for small businesses to compete directly and deliver their expertise where it is needed most.



When large businesses subcontract to small businesses, it is often because the small business has the expertise the government needs. The Rule of Two ensures small businesses can bring this expertise directly to federal agencies, fostering competition and strengthening the federal supplier base.

If the Rule of Two were eliminated, micro businesses like CMGT would face an even steeper climb to scale in the federal market. We would have fewer opportunities to build relationships with agencies and demonstrate our value directly. The Rule of Two helps ensure that small businesses remain viable competitors, contributing to a healthy and resilient federal marketplace.

Thank you for considering the perspectives of small businesses in your work. I urge you to preserve and protect the Rule of Two to ensure that small and micro businesses can continue to create jobs and deliver exceptional service to federal agencies.

Sincerely,

Angie Sanders

Founder and CEO

CMGT