

Jackie Robinson-Burnette

CEO, Senior Executive Strategic Solutions LLC (SES2)
Retired Federal Senior Executive Small Business Leader



In March 2021, Jackie Robinson-Burnette founded Senior Executive Strategic Solutions LLC (SES2) to provide executive coaching to federal government leaders and growth strategies to government contractors. She has a reputation of excellence, integrity and unmatched commitment to helping small firms grow. She simplifies the complex process of winning federal contracts and helps CEOs shorten the learning curve for navigating the federal procurement process.

Jackie also serves on the Board of Senior Advisors to New York based Turning Rock Partners for long-term investments in debt and equity securities for small and mid-capitalization businesses. She volunteers on the Board of Advisors for Entrusted Connections Life House, a Faith-Based Transitional Housing Program for Women Ex-Offenders.

With over 30 years of federal service, Jackie retired from service in 2017 after serving as the Deputy Associate Administrator for the Office of Government Contracting & Business Development, U.S. Small Business Administration (SBA). At the SBA, she led a team of five Senior Executive Service (SES) leaders and more than 250 small business contracting professionals across the nation. Her responsibilities included management and leadership of all aspects of the government's \$99B annual small business contracting program. Under her leadership, the 8(a) application process was digitized and streamlined, the All-Small Mentor Protégé Program was implemented, and small disadvantaged business contract awards increased by \$4B.

For over 25 years, she also served as a Senior Contracting Officer and Procurement Analyst for the U.S. Department of the Army in Korea, Germany, Virginia, and Washington DC. Jackie is a sought-after public speaker, business consultant and executive coach. She is an Army Wife to a retired Army Lieutenant Colonel. They have 3 beautiful daughters, two of which are U.S. Army 1st Lieutenants on active duty, and the youngest daughter is a third-year college student and Army ROTC cadet.

Jackie's most significant mentor was Ms. Tracey Pinson the former Counsel to the House Committee on Small Business serving under Chairman Parren J. Mitchell. Tracey was then appointed to the position of Director, Secretary of the Army's Small Business Programs by the Honorable Togo West where she served for 19 years until retiring in 2014. Jackie attributes her career progression to the ranks of the Senior Executive Service to her faith and the guidance of Tracey Pinson.



<https://www.linkedin.com/in/jackierobinsonburnette/>