

DARRYL K. HAIRSTON

Darryl served for more than 35 years as an employee of the U. S. Small Business Administration (SBA). He started his career with SBA in 1978 in the Charleston, West Virginia branch office as a Business Management Specialist. From there, he held various staff, senior, and executive level positions in SBA Branch, District, and Headquarters' offices. Darryl retired from the SBA in May of 2014.

Since his retirement from SBA Darryl has provided independent consulting services to small business owners related to various small business management and development issues, particularly those related to Federal acquisition programs and initiatives. Additionally, he has provided expert witness services pertaining to Federal Acquisition and disadvantaged business programs.

Prior to his retirement, Darryl last served as SBA's Associate Administrator for 8(a) Business Development. In this position, he was responsible for the management and oversight of the SBA's 8(a) Business Development (BD) Program. Prior to that appointment, he served in the following positions:

- Associate Administrator for Management and Administration, responsible for Agency support functions including Human Capital management, Contracting and Grants management, EEO and Civil Rights Compliance, and Administrative Services.
- SBA's Acting Administrator, responsible for the overall management and direction of the Agency.
- Deputy Associate Administrator for Management and Administration and Chief Acquisition Officer.
- Assistant Administrator for Administration and Senior Procurement Executive.
- Deputy Associate Deputy Administrator for Government Contracting and Business Development, responsible for the day today direction and oversight of SBA's government contracting programs including the Prime Contracting program, the HUBZone program and the 8(a) Business Development program.
- District Director of SBA's Washington, DC District Office, responsible for the delivery of SBA programs to small businesses in the Washington, DC metropolitan area.
- Deputy Associate Administrator for Investment, responsible for the day-to-day management of the SBA's Small Business Investment Company program.
- Director, Division of Program Certification and Eligibility, where he was responsible for the management and oversight of all matters related to 8(a) BD program eligibility.

Prior to joining SBA Darryl served as the Budget and Marketing Director for the Transportation Division in the Governor's Office of Economic and Community Development for the State of West Virginia.

He is a native of West Virginia, and holds an MBA from Marshall University, and a B. S. degree in Business Administration from West Virginia State University.