



COMMUNITY HOUSING PARTNERS

Mark Jackson

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CAREER SUMMARY

Senior Manager with over 30 years of extensive and diverse experience. Ability to direct complex projects from concept to fully operational status. Goal-oriented with exceptional team leadership and interpersonal skills. Comprehensive understanding of critical path deadlines with management skills to direct, guide, and efficiently execute project goals.

Qualifications include:

Conflict Resolution and Problem Solving
Project Management
Forecasting, Budgeting, and Scheduling

Personnel Recruiting and Management
Revenue Generation and Profit Optimization
Financial and Cash Flow Analysis

EDUCATION

Virginia Polytechnic Institute & State University, Blacksburg, Virginia, Economics

PROFESSIONAL EXPERIENCE

COMMUNITY HOUSING PARTNERS, Christiansburg, Virginia
Vice President of Energy Solutions

2009-Present

- ◆ Developed a 12,500 square foot state-of-the-art weatherization and energy efficiency training facility to deliver training and technical assistance to national and international building professionals
- ◆ Oversees the operations and development of CHP Energy Solutions Research & Training Center which provides more than 10,000 hours of energy efficiency, health and safety, and building science training annually
- ◆ Oversees the operations and development of CHP Utilities
- ◆ Oversees the operations and development of CHP Weatherization
- ◆ Develops and manages relationships with multiple stakeholders including local, state, federal, and international partners
- ◆ Develops, manages, and expands multiple projects for the Energy Solutions business lines providing expertise and leadership that has resulted in 300% growth in 10 years

WEATHERIZERS WITHOUT BORDERS, Christiansburg, Virginia
Vice President and Chief Operating Officer

2012-Present

- ◆ Responsible for the financial operations of the organization and its affiliates
- ◆ Develops short and long term strategic, operational, service, financial, and quality performance goals
- ◆ Develops and manages relationships with multiple stakeholders including local, state, federal, and international partners
- ◆ Creates and executes conferences and presentations to communicate the organizations mission to existing and potential partners and stakeholders

SHADOWLAKE VILLAGE LLC, Blacksburg, Virginia

1999-2006

Project Manager/Managing Partner

- ◆ Directed the planning, development, construction, and marketing of a 30+ acre site with 33 private homes
- ◆ Coordinated with general contractor, sub-contractors, local planning staff, regulatory agencies, financial institutions, architectural and engineering professionals, and clients

PIZZA HUT, Blacksburg, Virginia

1995-2009

Lead District Manager

- ◆ Responsible for District Managers and development of Lead Restaurant General Managers
- ◆ Led company in highest customer satisfaction scores for multiple years
- ◆ Responsible for developing and maintaining multiple vendor contracts for the company

District Manager

1986-1994

- ◆ Recruited, hired, trained, and developed 50+ managers in 15 restaurants with full P&L accountability
- ◆ Created successful fundraising program and multiple sales-building plans that were implemented in the district and at other company restaurants
- ◆ Developed and managed multiple remodeling and refurbishing projects