

Jennifer Black

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As the Executive Director of Pennsylvania's Export Development Program, Jennifer plans and directs the Commonwealth's export promotion and international trade initiatives.

Pennsylvania's Export Development team offers a wide range of programs and services designed to enhance the global reach and export capacity of Pennsylvania's business community. The team includes 15 authorized trade representatives worldwide, 10 in-state regional export partners and 4 international program managers in the Harrisburg headquarters.

Last year, Pennsylvania's Export Development team worked with 1,009 companies across Pennsylvania. As a result of the assistance they received, clients of the program reported over \$814 million in export sales. These sales helped to support 6,354 jobs in Pennsylvania and generate \$45.8 million in state and local tax revenue.

Jennifer has been a part of Pennsylvania's Export Development team for 18 years. Prior to serving as Executive Director, she managed the activities and provided oversight of Pennsylvania's authorized trade representatives in France, Germany, India, the Netherlands and the United Kingdom, among others.

Jennifer is a NASBITE Certified Global Business Professional (CGBP) and holds a Master's Degree in Public and International Affairs from the University of Pittsburgh.