

## Andrew Fogaty Bio

Andrew Fogaty currently serves as both Executive Director of the 36Squared Business Incubator and as Director of The Illinois Small Business Development Center at the Greater Southwest Development Corporation, both in Chicago. In addition, he serves as a mentor with The Gallery Incubator in Evanston, Illinois.

Last year he selected as the 2020 State Star by the Illinois Small Business Development Center network.

In his more than 12 years doing economic development, Andrew has helped launch almost 70 companies, served as adviser to more than 300 others, and facilitated more than \$40M in funding for his clients. In 2017 he founded an “all abilities” business incubator in the 36Squared building on Chicago’s southside.

Andrew has served on the board of CanTV and as an expert adviser to the University of Illinois CEED program (Chicagoland Entrepreneurship Education for People with Disabilities) .

Other experience includes being a representative for the City of Chicago's Local Industrial Retention Initiative (LIRI) program and serving on numerous boards and committees dedicated to economic development.

As an economic development professional, Andrew has made a number of media appearances including TV spots on CBS2, NBC5, FOX32, WGN-TV, ABC7, WYCC’s “In the Loop” and the PBS “Whitney Reynolds Show”. Radio appearances include WYCC, WCCP, WTMX “The Mix”, Lumpen Radio and WJOL.

Andrew's work to help blind Chef Laura Martinez open her own restaurant was chronicled in the 2016 NPR StoryCorp book “Callings” by David Isa . In 2008 Andrew worked with then ICNC Executive Director Joyce Shanahan to create an EMT training program for underemployed women. To date, more than 450 women have graduated the program and been qualified to work in the healthcare field. Andrew also founded the 36Squared Boost Awards, an annual event providing up to \$1000 of funding for disabled Illinois entrepreneurs. As of 2021, more than 16 awardees have received funding through this event.

Prior to his career in economic development, Andrew was a serial entrepreneur, most notably in the commercial A/V leasing field.