



Since January 2019, Jaime di Paulo is President & CEO of the Illinois Hispanic Chamber of Commerce (IHCC), the leading Hispanic business networking, advocacy, and development organization in the Midwest.

Under his leadership, the IHCC team intensified the commitment to assist the Latino business community, providing direct assistance and working closely in collaboration with all stakeholders. To comply with this goal, they prepared themselves, planned carefully, and have continued to execute our work diligently.

Also, di Paulo has sought to multiply the networks with Latin American Chambers of Commerce. That has brought new investments to Illinois.

In the last couple of years, IHCC has ensured that its most valuable resource –its talented and dedicated professionals– has everything needed to respond to its mission.

In 2020, IHCC created and helped retain 18,092 total jobs – a number that exceeded the 2019 figure by 42 times. Besides the team's professionalism and willingness to help, this increase is mainly because of IHCC's rapid response throughout its programs:

- Illinois SBDC
- Illinois PTAC
- SBTRC
- Illinois Tollway Technical Assistance Program
- Cook County COVID-19: Small Business Assistance Program



Additionally, the IHCC's assistance to small businesses to access financial resources increased by 315% from 2019 and total \$88.1M. This is the total dollar amount of contracts awarded, revenue growth, business loans from the Small Business Administration, private lenders, business grants, etc.

In 2020, di Paulo was distinguished as a member of the prestigious The Economic Club of Chicago, an organization dedicated to bringing together the most influential men and women in the economic circle of the third most important city in the United States.

Also, the Government of Mexico, through the Ministry of Foreign Affairs, officially recognized Jaime di Paulo as one of the most influential Mexican-Americans in the Midwest, the second most important economic region in the country.

Previously, in association with 1871 –one of the best business incubators– Jaime has tried to strengthen the LATINX Incubator program enabling young Hispanics to develop as innovators in technology and present their ideas to prominent capital funds.

From the IHCC, di Paulo promoted the first Roundtable of Women CEOs, bringing together influential Hispanics to connect, collaborate, and create many new opportunities.

On January 21, 2020, he made an old dream come true by establishing a critical alliance with the Black Chamber of Commerce of Illinois (BCCI). The purpose was to bring together the Congressmen of Illinois in a conference and participate more actively as minorities in the 2020 legislative schedule.

By assuming as CEO of IHCC, di Paulo established four priorities:

- Turn the Chamber into a meeting point for the big Latino companies
- in the State of Illinois.
- Multiplying the ways to train Hispanics with small businesses.
- Ensuring that Hispanic companies can have all the information to access credit and Government contracts.
- Bringing together minorities in the State of Illinois to access better business opportunities.



And with constant work and the support of a team of professionals with the same mission, he continues to make significant progress.

Jaime joined the Northwestern University Foundation Board of Directors in 2019.

Before taking up his post at IHCC, di Paulo served as the Executive Director of the Little Village Chamber of Commerce (LVCC) for five years. There, he transformed the chamber into a real business development center and advocacy organization.

He was also appointed as a member of the Business Enterprise Council for Minorities, Females, and Persons with Disabilities (BEP) Commission in September 2018.

In addition to Jaime's success in Chicago, he also served as Business Development Director for the Greater Oklahoma City Hispanic Chamber of Commerce.

And he worked in his beloved Mexico as the Director of the Mexican & American Thinking Together Foundation, a binational nonprofit organization. There, he was in charge of finding quality employment for returning and deported immigrants.

Jaime received Bachelor's degrees, both in Public Administration and Political Science, from the Universidad Nacional Autónoma de Mexico (UNAM) in Mexico City, Mexico.

He is married and the proud father of three brilliant sons and a daughter.



222 MERCHANDISE MART PLAZA SUITE 1212 C/O 1871 CHICAGO, IL 60654. PHONE: 312.425.9500. WWW.IHCCBUSINESS.NET