



The GSA Schedule & GOVCON  
Consulting Firm



**Scott Davidson** has more than 15 years of professional consulting and contracts management experience supporting Federal Government Contractors. Scott is the Managing Principal & CEO at The GCO Consulting Group (GCO) a growing Service-Disabled Veteran Owned Small Business (SDVOSB) that is focused on GSA Schedule Consulting, Federal Business Development Strategy and Federal Contract Compliance Support and to Small and Large Businesses. In his role at the GCO Consulting Group; Scott provides specialized management consulting expertise in GSA Schedule Contracting & Compliance, Federal Contract Management & Compliance services and Federal Proposal and Business Development support for all sizes of business from Small Businesses to Fortune 500 clients. Scott has prepared, negotiated and had awarded over 350 GSA Schedules since starting the firm in 2009. Scott's focus areas also include GSA Schedule audit and litigation support and has provided audit and data analysis support for GSA Schedules for clients responding to over 30 GSA Office of the Inspector General and Department of Justice investigations in which

the disposition of findings was favorable for the clients with quantifiable savings of over \$1B related to risk.

Prior to The GCO Consulting Group Scott served as the Director of GSA Schedules for the URS Corporation (Ranked 248 on the Fortune 500) in which he was responsible for the management and contract compliance of URS's Federal Division's GSA Schedules Program Office. Scott was responsible for the management of all the Federal Services GSA Schedules which generated over \$300M a year in revenue for the company.

Scott served honorably in the United States Army as a lower enlisted soldier, non-commissioned officer and a commissioned Officer and served multiple combat tours throughout Southwest Asia to include Iraq and Afghanistan. Scott was Medically Retired from the United States Army as a Captain for Injuries sustained during his tour in Iraq in July 2007 while he was working as a Counter- IED and Convoy Security officer.

Scott is also the co-founder with retired Marine Lieutenant Colonel Justin Constantine the Veteran Resource Event Bourbiz under the non-profit the Veteran Success Resource Group. In the 4 years of these events Bourbiz has seen registrations swell from 100 to close to 1800 per event in which 71% are post 9-11 Veterans. Bourbiz is a full professional and personal resource networking event for Veterans, Military Spouses and Caregivers in which the events connect attendees with a wide range of resources to grow from transition services, business services as well as health and fitness. Bourbiz has also grown nationally as they have held multiple successful events now in New York City, Tampa, San Antonio and Atlanta. As Bourbiz has continued to evolve the organization has signed a multi-event deal with the MGM National Harbor which will see Bourbiz grow even more and no longer cap the number of attendees for 2019.

Scott also continues to successfully serve on the Washington Redskins Charitable Foundation (WRCF) Leadership/Event Steering Committees. Scott has assisted in raising over \$1.3M last year for the WRCF through fundraising events in which the benefit of serving 175,000 individuals (mostly children) annually, focusing on supporting education, children's health and wellness and preparing them for their future.

Scott also served on the American Legion's Small Business Task Force and participates in the review of Small Business Legislation and Proposed Rule Making that affects Veteran Small Businesses on behalf of the task force. Scott has also participated in multiple Small Business Legislative Round Tables on Capitol Hill on behalf of the Task Force and supports the Chairman of the Office of Veteran Business Development for the Small Business Administration through this role. Scott has been engaged to speak on all ranges of Government Contracting topics for the Small Business Administration, The Department of Veteran Affairs, The Small Business Development Center (s), Dun and Bradstreet, New York University, City University of New York, Venable LLP, Thompson Hine LLP, Kilpatrick, Townsend & Stockton LLP, Syracuse University, Texas A&M, National Contract Management Association, Federal Publication Seminars and The National Coalition of Service Disabled Veteran Owned Small Businesses.

**Office Location (s):**

1765 Greensboro Station, Tower I, Suite. 900. McLean, VA 22102  
11710 Plaza America Dr #2000, Reston, VA 20190