

## **Brett M. Doney**

BDoney@GFdevelopment.org

1 (406) 750-2119

### **President & CEO**

*Great Falls Development Authority  
High Plains Financial*

2006-Present  
Great Falls, MT

Leads award-winning public/private regional economic development organizations focused on economic growth, diversification and high wage job creation through business attraction, retention, expansion and entrepreneurship. Operates financing programs including revolving loan funds (CDBG, CDFI, EDA, EPA, SSBCI, USDA and other sources) and SBA 504 designed to fill financing gaps throughout central Montana. Hosts Small Business Development Center, Brownfield redevelopment program and Procurement Technical Assistance Sub-center. Coordinates industrial park development, downtown and riverfront revitalization, workforce development and workforce recruitment efforts targeted to improve regional competitiveness to attract new private sector investment and economic diversification. Significant involvement in renewable and traditional energy development, energy infrastructure, agri-processing, defense, health, commercial real estate, retail and hospitality industry sectors. Oversees \$21 million loan portfolio. GFDA is a CDFI and the first Accredited Economic Development Organization (AEDO) in the Rocky Mountain west. High Plains Financial is a Certified Development Corporation.

### **President & CEO**

*EnterpriseMaine*

1994 - 2006  
S. Paris, ME

Led family of community-based non-profit organizations and for-profit affiliates dedicated to creating economic opportunity and enhancing the quality of life in rural western Maine.

#### *Growth Council of Oxford Hills*

Directed regional organization active in business start-up, retention, expansion and attraction, community development and capacity building, transportation infrastructure, technology and workforce initiatives. Responsible for the creation and attraction of 2,400 new jobs in distressed rural communities and development of the Western Maine University College & Career Center.

#### *Western Maine Development*

Created and directed regional community development corporation focused on commercial and residential real estate development, downtown revitalization, historic preservation and land conservation. Responsible for the redevelopment of 260,000 square feet of abandoned commercial real estate. Started a green building effort.

#### *Western Maine Finance*

Created and managed regional community development financial institution. Responsible for closing 280 loans totaling \$14 million to micro-enterprises, non-profits, real estate projects and small businesses. Lending and business technical assistance efforts retained or created 2,900 rural jobs and leveraged private investment of \$58 million. Created dequity fund demonstration project.

### **Director**

*Ft. Devens Reuse Center*

1992-1994  
Ft. Devens, MA

Led regional host community planning for reuse of 9,800 acre U.S. Army base with 7.5 million square feet of commercial space and 1,700 housing units. Created and managed joint local, state and federal reuse center. Responsible for award-winning community-driven consensus-oriented planning process involving a broad diversity of interests. Coordinated property screening, environmental review, hazardous waste clean-up, media, inter-governmental relations, legislative strategy and multi-source funding.

### **President**

*B. Doney Associates, Inc.*

1984-1992  
Boston, MA

Founded and managed community economic development and real estate development consulting firm specializing in public/private redevelopment partnerships, financing and commercial revitalization. Provided consulting support to local, regional, national and international developers, non-profit organizations, community development corporations and public agencies involving a wide range of commercial, residential and institutional projects totaling over \$650 million.

## Education

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### Harvard University

John F. Kennedy School of Government  
*Masters in Public Policy, Business/Government Relationship, 1984*

### University of California at Santa Barbara

*Bachelor of Arts w/ Honors, Political Science, 1982*

### Economic Development Institute

*University of Oklahoma, 2001*

## Professional Recognition

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<b>Excellence in Regional Transportation Award</b> <i>National Association of Development Organizations</i>	2017
<b>Innovation Award</b> <i>Montana Economic Developers Association</i>	2016
<b>Phoenix Award Award</b> <i>National Brownfield Conference</i>	2015
<b>Economic Development Awards – 4 Gold 1 Silver</b> <i>International Economic Development Council</i>	2012
<b>Innovation Awards</b> <i>National Association of Development Organizations</i>	2011 and 2012
<b>Leadership Maine</b> <i>Mu Class, Maine Development Foundation</i>	2004
<b>SBA Financial Services Advocate of the Year</b> <i>U.S. Small Business Administration, Maine</i>	2002
<b>World Technology Summit</b> <i>Delegate, World Technology Network</i>	2001-2006
<b>Economic Developer of the Year</b> <i>Finance Authority of Maine</i>	1999
<b>Governor's Excellence in Telecommunications Award</b> <i>Maine Connections 2000</i>	1997
<b>Arthur D. Little Excellence in Economic Development Management</b> <i>American Economic Development Council for the Ft. Devens Reuse Plan Effort</i>	1995

## Professional Certifications

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<b>Certified Economic Developer (CEcD)</b> <i>International Economic Development Council, #1142</i>
<b>Senior Leader Corporate Real Estate (SLCR)</b>
<b>Master of Corporate Real Estate (MCR)</b> <i>CoreNet Global Corporate Real Estate Network</i>
<b>American Institute of Certified Planners (AICP)</b> <i>American Planning Association, #012798</i>
<b>Economic Development Finance Professional (EDFP)</b> <i>National Development Council, #9610-081</i>
<b>Leadership in Energy &amp; Environmental Design Accredited Professional (LEED)</b> <i>U.S. Green Building Council</i>
<b>Federal Grants Management</b> <i>Management Concepts</i>
<b>RMA–Credit Risk Certified</b> <i>Risk Management Associates</i>

## Appointed & Elected Positions

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Downtown Development Partnership of Great Falls, *Chair*  
Great Falls Convention & Visitors Bureau, *Chair*  
International Council of Shopping Centers, *Montana Government Relations Chair*  
International Economic Development Council, *Accreditation & Public Policy Committees*  
McLaughlin Research Institute, *National Development Council*  
Montana Economic Development Association, *Director*  
Rotary International, Great Falls MT Club, *Past President*  
Upper Missouri River Heritage Area Planning Corporation, *Director*