

**Michael Feinstein**  
10 Arlive Court  
Potomac, Maryland 20854

## **Professional Experience**

### **Bender JCC of Greater Washington (formerly Jewish Community Center of Greater Washington), Rockville, Maryland**

*President and Chief Executive Officer (2009-present)*

Provide vision and strategic leadership in partnership with Board of Directors and staff.

- Led strategic planning effort to reposition agency to better meet the needs of a changing community.
- Develop innovative partnerships and collaborations with community agencies and corporations.
- Cultivate, solicit and steward major donors to maintain agency fundraising levels during recession.
- Oversee the development, implementation and evaluation of programs and services that support agency mission.
- Lead staff and board in developing business plan and annual budget.
- Represent agency to community organizations, media and public at large.

*Chief Operating Officer (2006-2008)*

Provide strategic and operational leadership in program development and evaluation, operations, finance and marketing.

- Developed, implemented and led agency-wide, zero-based budgeting process and restructuring to close \$600k budget deficit and achieve balanced budget.
- Led day-to-day operational and financial management of the agency.
- Instituted management systems, policies and procedures to improve efficiency and effectiveness of agency operations.

### **Learning Solutions, LLC, Bethesda, Maryland**

*President (2004-2006)*

Organized start-up operations, directed business planning, and managed finances and marketing for new learning program concept.

### **eDeposit Corporation, Silver Spring, Maryland**

*President and Chief Executive Officer (2003-2004)*

Developed business models and plans for early stage e-commerce financial services company. Directed all company activities, represented company to potential investors and maintained investor relations. Reported to Board of Directors.

### **Medical Repair Laboratories Inc., Rockville, Maryland; Hicksville, New York**

*President and Chief Executive Officer (1993-2003)*

Set and communicated strategic direction for a \$2.5 million, 30 employee company servicing institutional, government and corporate biomedical research facilities. Developed and implemented business plans, financial management and information systems. Directed all company activities including operations, customer service and marketing. Successfully structured, negotiated and completed sale of company in 2003.

### **Business Advisory Services, Bethesda, Maryland**

*Owner (1991-1993)*

Provided consulting services to small businesses and new ventures in a variety of industries. Specialized in strategic planning, and financial and operations management.

**Micro Slides, Division of Anorad Corporation, Hauppauge, New York**

*Chief Operating/Financial Officer (1986-1991)*

Supervised treasury, financial planning, accounting, corporate risk, and management information system functions for a \$4 million independent division of a \$25 million manufacturing company. Directed strategic planning, human resource management, and overall business administration, including sales administration and purchasing.

**Arthur Young & Company, New York, New York**

*Senior Consultant, Capital Finance Advisory Services Group (1985-1986)*

Advised state and local government clients on financing of environmental facilities through public-private partnerships. Identified and evaluated financing alternatives, developed financial models, evaluated proposals, and assisted in the negotiation of contracts for client procurement of capital projects.

**National Association of Private Psychiatric Hospitals, Washington, D.C.**

*Congressional Liaison (1981-1983)*

Advised and represented membership on federal health care financing and reimbursement issues. Developed association strategy, evaluated legislation and regulations, wrote congressional testimony, and lobbied legislators and federal agency officials.

**Honorable Thomas A. Luken, U.S. House of Representatives, Washington, D.C.**

*Congressional Aide (1980-1981)*

Staff aide on health and environmental issues. Wrote speeches, drafted legislation, made recommendations on sponsorship of legislation, and served as liaison with constituents and lobbyists.

## **Education**

**Certificate in Leadership Coaching**

Georgetown University Center for Professional Development, Washington, DC (2006)

**Masters of Business Administration, Finance and Public/Nonprofit Management**

Columbia University Graduate School of Business, New York, New York (1985)

**A.B. Degree, Public Policy**

Duke University, Durham, North Carolina (1980)

## **Board of Directors and Community Affiliations**

**Jewish Federation of Greater Washington, Rockville, Maryland (1997-2006)**

Board Member, Internal Budget Committee, Strategic Planning Committee, Jewish Leadership Institute Chair for Jewish community's umbrella organization.

**Charles E. Smith Jewish Day School (2003-2006)**

Board Member, Personnel Committee Co-chair of private K-12 day school.

**Samuel Waxman Cancer Research Foundation, New York, New York (1989-2003)**

Board member of foundation operating an independent cancer research laboratory, with a \$2 million research budget and \$8 million endowment, at Mt. Sinai Medical Center.

**Controlled Environment Testing Association, Washington, DC (1993-2000)**

President, Treasurer, Board member of industry trade association.

**Panim – The Institute for Jewish Leadership and Values, Rockville, Maryland (2002-2004)**

Board Member, Treasurer of nonprofit providing leadership, values and advocacy training for teens.