

## PATRICK K. MCKENNA

### EXPERIENCE

#### STATE OF MISSOURI DEPARTMENT OF TRANSPORTATION

Director .....December 2015-Present

- Appointed by The Missouri Highways and Transportation Commission. This position oversees all operations for the department. Member executive committee of the American Association of State Highway and Transportation Officials; Mid America Association of Transportation Officials (vice president) and Transportation Research Board.

#### STATE OF NEW HAMPSHIRE DEPARTMENT OF TRANSPORTATION

Deputy Commissioner .....March 2014 – December 2015

- Appointed by Governor and confirmed by NH Executive Council to be responsible by NH State Statute for Department of Transportation financial management; information technology; policy and administration and human resources. This role is the Chief Operating and Financial Officer of the Department of Transportation.
- Represent the Department in any and all legislative matters including budget, financial and policy testimony before New Hampshire State Legislature.

Director of Finance .....November 2010-March 2014

- Appointed by Governor and confirmed by NH Executive Council to be responsible by NH State Statute for Department of Transportation financial management systems; bonding activities, including GARVEE and Turnpike bonds; budget control; accounts payable and receivable systems; federal billing; purchasing; contracts and grant management.
- Direct the development of organization's \$700 million budget, including grant applications
- Performs financial analysis and modeling of multiyear capital budget

#### CHILD AND FAMILY SERVICES OF NH

Vice President of Finance, CFO.....January 2009 -November 2010

- Lead human service organization finance, human resources, facilities, investment management, asset management, procurement, grant and computer information systems functional divisions
- Direct the development of organization's budgets, including grant applications
- Present and Interpret financial reporting to Internal management, President and Board, Audit, Finance and Investment Committees

#### CHERRY VALLEY HOLDINGS, GILFORD, NEW HAMPSHIRE

Owner.....July 2000 - December 2008

- Sole proprietor of real estate holding company
- Established Brighter Home Life energy saving products division
- Negotiated Solatube International dealership for Northern New England
- Negotiated Your Solar Home New Hampshire dealership

#### GRANITE STATE MANAGEMENT AND RESOURCES, CONCORD, NEW HAMPSHIRE

Senior Director of Loan and Borrower Services.....March 2001 - September 2004

- Increased operating margin by 55% over three year period
- Managed servicing operation of \$1.2Billion portfolio of student loans, client services and loan origination
- Implemented enterprise-wide imaging and document management solution
- Led project management of web-based borrower portal loan application process taking 40% of business online in less than 15 months
- Instituted business operations cost model by portfolio segment
- Slowed staffing growth and reduced operational costs through business process re-engineering
- Negotiated and closed multi-million dollar third-party loan servicing contract

## PATRICK K. MCKENNA

### UNITED STATES SENATE, OFFICE OF THE SECRETARY, WASHINGTON, DC

Chief Financial Officer.....April 1998 - March 2001

- Planned and executed strategic restructuring of the Senate's financial management organization
- Converted Senate's method of accounting from cash basis to accrual basis
- Replaced Senate's general ledger and expense classification structures
- Analyzed, interpreted and drafted legislation, report language and committee hearing testimony included in Legislative Branch Appropriations Bills
- Formulated financial and operating policies to improve internal control
- Executed Senate's financial statement development and reporting

Financial Management Information System Project Director.....April 1998 - March 2001

- Assumed control of the Senate's multi-year, multi-million dollar financial system project that was projected to run 30-50% over budget and fail to meet scheduled implementation deadlines
- Negotiated \$4 million in cost savings from Senate's vendors
- Developed revised system program plan
- Met Senate's October 1, 1998 implementation deadline under budget
- Directed development and implementation of Web-enabled front end to core financial system

Director of Accounting, Budget and Legislative Services.....January 1997 - April 1998

- Managed Accounting Department of the United States Senate
- Directed the preparation of the \$600 million annual operating budget of the Senate for submission to the President of the United States
- Coordinated budgetary strategic planning and project management of the Senate's multi-year business process re-engineering and financial management information system installation

Senior Accountant.....April 1992 - December 1996

- Designed extensive Lotus models for ad-hoc budget forecasting
- Compiled semi-annual Account Current Report for submission to the Comptroller General of the United States

Staff Accountant.....October 1988 - March 1992

### FIRST NH BANKS, NORTH AMERICA, MANCHESTER, NEW HAMPSHIRE

Finance Intern ..... May 1987 - September 1987

## EDUCATION

### UNIVERSITY OF MARYLAND UNNERSITY COLLEGE, COLLEGE PARK, MARYLAND

Graduate School of Management and Technology

Master of International Management and Finance, 1995

- Grade Point Average: 4.0
- Selected into the National Academic Honor Society of Phi Kappa Phi, 1996

### ASSOCIATION FOR INVESTMENT MANAGEMENT AND RESEARCH, WASHINGTON, DC

Chartered Financial Analyst Level Two Candidate

### BENTLEY COLLEGE, WALTHAM, MASSACHUSETTS

Bachelor of Science, Finance, 1988