

Kathy L. Pape

Senior Vice President, American Water, Regulatory Policy and Business Development

Kathy L. Pape, a nationally recognized expert on the water and wastewater industries, is senior vice president of Regulatory Policy and Business Development for American Water. She was named to the new role in March 2017, after pioneering regulatory and legislative initiatives in Pennsylvania that contributed to the company's ability to reinvest in the water and wastewater infrastructure and grow the business. In her role, she drives best practices for regulatory policy and business development across American Water's footprint to contribute to its long-term success.

Pape joined American Water in July 2007, as president of Pennsylvania American Water, the largest regulated water utility in the Commonwealth, providing quality water and wastewater services to approximately 2.3 million people. In this role, Pape directed operational and financial results and led customer, regulatory and local government relationships. In addition, Pape served as senior vice president of American Water's Mid-Atlantic Division, leading the company's subsidiaries in Virginia, Maryland and West Virginia, along with Pennsylvania.

Prior to rejoining American Water, Pape served as senior vice president, treasurer and rate counsel for Aqua America Inc., with responsibility for all financing activities, billing, rates and regulatory filings, budgeting and long-range planning. As vice president, treasurer and rate counsel, Pape led the company's effort to manage numerous, successful rate cases resulting from the company's growth from a one-state system to 13 states with hundreds of systems. She also reduced the company's long-term debt costs, benefitting the company and its customers.

From 1994 to 1999, Pape was employed by American Water as regional counsel and manager of finance, where her responsibilities included rates and regulatory affairs, finance, budgeting and customer service for 10 states.

Pape has also worked as vice president and corporate counsel for General Waterworks Management and Service Company, as an assistant counsel to the Pennsylvania Public Utility Commission and as an assistant consumer advocate for the Pennsylvania Office of Consumer Advocate.

In April 2008, Pape was appointed to the Governor's Sustainable Water Infrastructure Task Force. She was among 30 task force members from across the Commonwealth whom the Governor selected to address the funding shortfall facing Pennsylvania's aging and deteriorated water infrastructure.

Active in her community, Pape dedicated 15 years of service to Whitpain Township, Montgomery County, as a member and chair of its Planning Commission and as a member of its Zoning Hearing Board. She is past chair of the Pennsylvania Chapter of the National Association of Water Companies and the Board of Directors of the Pennsylvania Business Council. In addition, she serves on the boards of the Pennsylvania Chamber of Business and Industry, Juvenile Diabetes Research Foundation (Central PA Chapter), Earth Conservancy, The Foundation for Enhancing Communities and Penn State Health Milton S. Hershey Medical Center, as well as the Council of Trustees of Edinboro University. She is also a member of the Hampden Township (Cumberland County) Industrial Development Authority. Pape also serves on the faculty of the National Association of Regulatory Utility Commissioners (NARUC) Rate School. Previously, she served on the Finance Council of the Archdiocese of Philadelphia and the Board of Trustees of

Gwynedd Mercy Academy. In 2010, she was named to *Central Penn Business Journal's* "Women of Influence" list, and was selected as one of the *Northeast Pennsylvania Business Journal's* Top 25 Women in Business in 2011.

Pape holds a B.A. in political science from Edinboro University, a J.D. from Dickinson School of Law and a LL.M. in Taxation from Villanova University School of Law.