



Zachary Kahn, Director of Government Relations
BYD Motors LLC

Zach Kahn has more than a decade of regulatory, technology and legal experience including various roles with the U.S. Nuclear Regulatory Commission, wireless EV charging firm WAVE, the Mayor of New York City's sustainability office, and Goldman Sachs. He has been a relentless advocate of clean air and transportation policies.

As BYD's Director of Government Relations, Kahn oversees, develops and manages policy, legislative, and regulatory initiatives at the federal, state and local levels in the U.S. and Canada. In addition, he manages BYD's business development efforts for the New York City Metro Area focused on electric buses, trucks, forklifts, and energy storage systems. Kahn joined BYD in 2015 as a Regional Sales Manager for its Coach & Bus practice, helping to bring zero-emission battery-electric buses to a variety of private and public entities in the Pacific Northwest, Mountain West, and Northern California.

Prior to BYD, Kahn served as Vice President of Business Development at WAVE, where he helped lead the firm's growth from seed funding to the creation of a 35-employee tech company with \$15M+ in contracts. He provided sales strategy, developed federal/state grant proposals and coordinated partnerships with major universities, public transit agencies and electric vehicle manufacturers.

Kahn's government experience is founded in his term as a fellow at the Office of Long Term Planning & Sustainability, in the New York City Mayor's office, conducting research and detailed analysis to determine clean energy source options; and as a Law Clerk for the U.S. Nuclear Regulatory Commission. His other positions have included an Associate for Goldman Sachs, Equity Derivatives Operations, and as a Staff Attorney for Paul, Weiss, Rifkind, Wharton & Garrison.

Active in climate change initiatives and a key BYD North America spokesperson, Kahn is on the board of directors for the Center for Transportation and the Environment, and active in organizations including Advanced Energy Economy, California Transit Association, and CalStart. Kahn holds a law degree from Benjamin N. Cardozo School of Law, New York, and a Bachelor of Arts degree in History from Tufts University, MA.