

## Professional Profile

Leadership and executive responsibility in the transportation and logistics sector for over 20 years. Keynote speaker for a number of industry events. Frequent interviews with various media outlets such as CNBC, Dan Rather interview series, Wall Street Journal and numerous trade magazines. One of the first foreign members of Mexico's trucking association (CANACAR) and resided in Mexico City for several years.

## Professional Experience

Werner Enterprises, Omaha, NE  
1999 - Present

### President and Chief Operating Officer

#### Achievements:

- Responsibility for \$2B+ global transportation and logistics provider with over 13,000 employees and offices throughout the U.S., Canada, Mexico, China and Australia.
- Lead non-asset logistics growth of over 50% since assuming President's role.
- Achieved all-time Company profitability levels during tenure as President.

#### Responsibilities:

- 1999 – 2000, Vice President, Mexico
- 2000 – 2001, Vice President, International
- 2001 – 2005, Vice President, North America Truckload
- 2005 – 2009, President, Werner Global Logistics, LLC
- 2009 – 2011, Chief Operating Officer, Werner Enterprises and President, Werner Global Logistics, LLC
- 2011– Present, President and Chief Operating Officer

Schneider National, INC., Green Bay, WI  
1991 - 1999

### Vice President, Mexico

#### Achievements:

- Upon taking over the Mexico operation, cross-border revenues were \$14M and a non-margin contributor. By 1999, Mexico revenues were \$147M and producing the highest margins in the Schneider National portfolio

#### Responsibilities:

- 1991 – 1992, Management Trainee
- 1992 – 1993, Manager, Intermodal
- 1993 – 1994, Manager Driving Trainee
- 1994 – 1995, Director, Operations, Mexico

## Education

Princeton University, Princeton, NJ  
B.A., Economics 1991

---