Over the past 20 years, home insurers have done better in California than nationwide.

Direct Incurred Loss Ratio

Direct Underwriting Profit

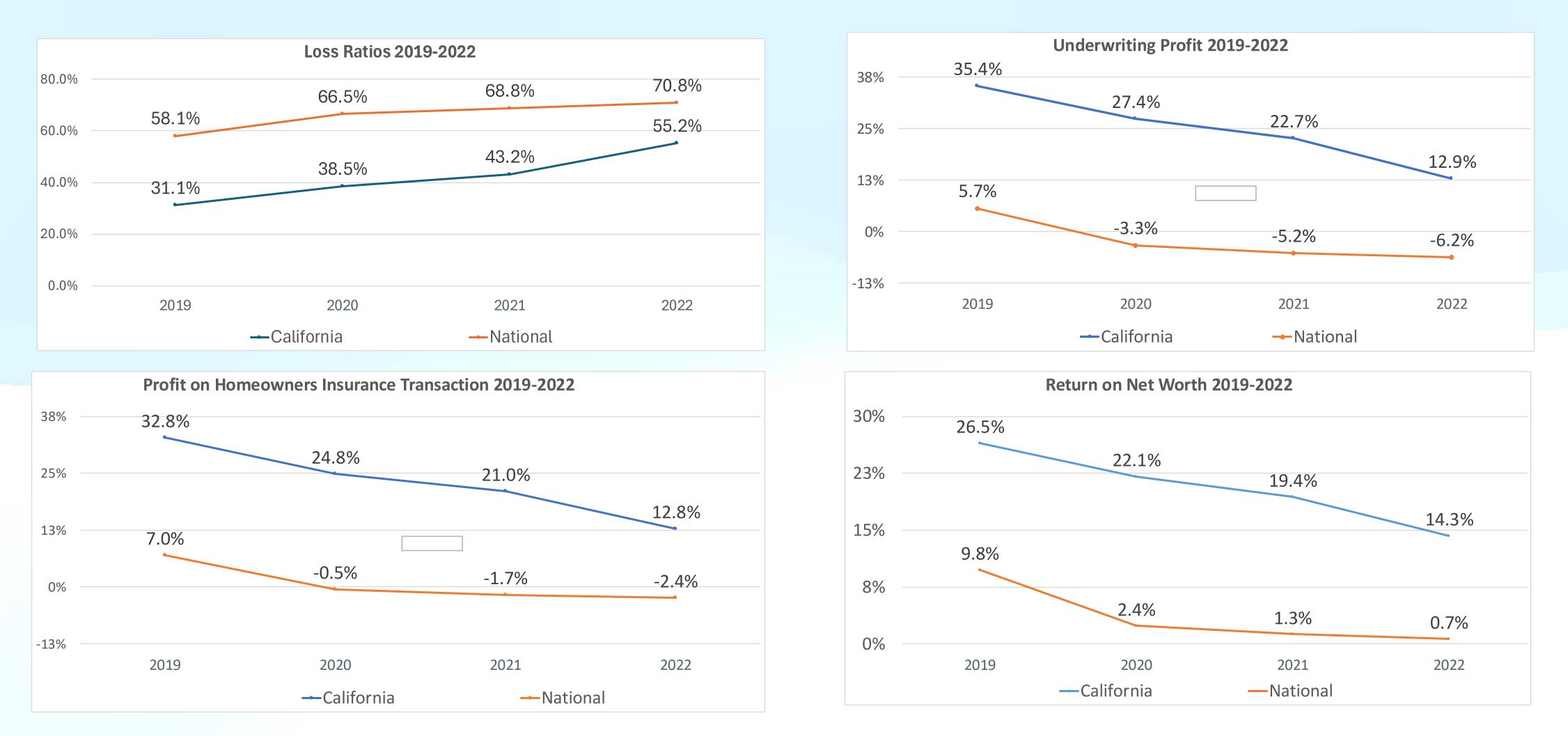
Direct Profit on Homeowners Insurance Transaction

Direct Return on Net Worth

Loss ratio: Amount paid to consumers for claims per premium dollar. Underwriting profit: Premium less the sum of claims losses, expenses, taxes, and policyholder dividends. Profit on HO insurance transaction: Underwriting profit plus investment gains on reserves. Return on net worth: Profit on insurance transaction plus investment gains on surplus.

	NATIONAL	CALIFORNIA
ce	61.7%	60.6%
	1.2%	1.6%
	2.9%	3.6%
	6.1%	9.2%

In the last four years, California home insurers' profits have far exceeded insurers' nationally.



Source: National Association of Insurance Commissioners: 2022 Property & Casualty Market Share Report & Report on Profitability by Line by State in 2022; and California Department of Insurance 2022 Property & Casualty Market Share Report.

