

Derek Justin Grossman

Professional Experience:

The RAND Corporation

Senior Defense Analyst, Defense and Political Sciences Department (*Oct 2015-Present*)

- Served as the principal researcher for several ground-breaking studies, including on US-China competition in the Indo-Pacific, Chinese views of big data analytics, Vietnam's military modernization, China's growing influence in Oceania, and multilateral intelligence sharing on the Indo-Pacific.
- Organized RAND's annual CAPS-RAND-NDU conference on Chinese military modernization three years in a row, and facilitated USIP becoming a new stakeholder.
- Authored ground-breaking report on tailoring deterrence for China in space that is now a foundational text for incoming U.S. Space Force Guardians.
- Participated in a major project for the Pentagon examining China's potential response to the U.S. deployment of ground-based intermediate-range missiles in the Indo-Pacific
- Authored in-depth analyses on the drivers and implications of China's bomber flights throughout the region as well as a "primer" on China's air, missile, and space capabilities for the U.S. Air Force.
- Leveraged Intelligence Community (IC) expertise to provide insights on enterprise-level studies including a Director-initiated study of the requirements process at the Defense Intelligence Agency (DIA) as well as how to enhance intelligence support to the acquisitions process.
- Provided subject matter expertise in support of U.S. military exercises focused on the Indo-Pacific for the U.S. Marine Corps.
- Authored numerous studies for Indo-Pacific Command and the IC on China-related topics, such as China-Taiwan contingency issues and China's views of big data analytics and artificial intelligence.
- Invited and submitted statements for the record to the U.S.-China Economic and Security Review Commission on Chinese warfighting plans out to 2050 and China's strategic approach to the Pacific Islands.
- Published several external journal articles at prestigious outlets such as *Asia Policy* and *Strategic Studies Quarterly*.
- Authored dozens of commentaries in outlets including *Foreign Policy*, *Nikkei Asia*, *The Hill*, *The Diplomat*, *War on the Rocks*, *World Politics Review*, and many others.
- Widely quoted in regional and international media. Highly visible and active on RAND social media.

Defense Intelligence Agency (DIA)

Intelligence Analyst, Asia-Pacific Regional Center (*Sept 2011-Sept 2012; April 2014-Oct 2015*)

- Authored dozens of political-military assessments, memos, and briefings in support of policy decisions at the Pentagon, State Department, and National Security Council
- Developed deep substantive expertise on China's leadership and military
- Served as the daily intelligence briefer to the Director of DIA on a wide range of

global analytic and collection issues

Office of the Secretary of Defense (OSD)

Intelligence Briefer to the Assistant Secretary of Defense/Asia-Pacific (*Sept 2012-April 2014*)

- Led a daily intelligence brief for the Assistant Secretary designed to inform key U.S. defense and security decisions and to prepare him for discussions with the Secretary of Defense and foreign leaders
- Managed all intelligence for the Asia-Pacific region and balanced the Assistant Secretary's needs for strategic versus tactical/crisis-driven intelligence
- Conveyed the Assistant Secretary's intelligence requirements back to the IC to tailor future intelligence analysis

Office of the Director of National Intelligence (ODNI)

Rotational Member, President's Daily Brief (PDB) Staff (*May 2011-Sept 2011*)

- Promoted and coordinated the interests of the National Security Agency (NSA), FBI, and Department of Homeland Security in the PDB process
- Conveyed PDB questions back to the IC for response

National Security Agency (NSA)

Lead Intelligence Analyst, Strategic Analysis Cell (*July 2005-May 2011*)

- Pioneered a new assessment format and led a Directorate-level initiative to enhance NSA's intelligence support to policy.
- Researched, drafted, and briefed dozens of strategic intelligence assessments to senior policymakers and military commanders
- Organized conferences to promote substantive agency dialogue with outside experts in academia, journalism, and the private sector

The Jamestown Foundation

Editor and Program Officer, China Program (*Nov. 2004-July 2005*)

- Managed the China Program consisting of one senior fellow and dozens of part-time authors for Jamestown's publication *China Brief*
- Advised and supported the president with the overall operation of the organization to include fundraising, event planning, and marketing

The Brookings Institution

Intern, Center for Northeast Asian Policy Studies (CNAPS) (*Feb. 2004 to June 2004*)

- Provided substantive feedback on and edited articles for the *Brookings Northeast Asia Survey*, a yearly compilation of Asia articles written by the visiting fellow program
- Coordinated planning for many CNAPS-hosted events and regularly engaged with contacts across the U.S. government, academia, media, and think tanks

Education:

Georgetown University

School of Foreign Service, Security Studies Program (SSP)

- M.A. in U.S. National Security Policy (*Dec 2009*)

University of Michigan

School of Literature, Science, and the Arts (LSA)

- B.A. in Political Science and Asian Studies with Honors (*May 2003*)

Selected Publications:

RAND Research

- *New Directions for Projecting Land Power in the Indo-Pacific: Contexts, Constraints, and Concepts*, December 20, 2022
- *The People's Liberation Army's Search for Overseas Basing and Access: A Framework to Assess Potential Host Nations*, December 8, 2022
- *Security Cooperation in a Strategic Competition*, April 6, 2022
- *Tailoring Deterrence for China in Space*, July 27, 2021
- *China's Quest for Global Primacy: An Analysis of Chinese International and Defense Strategies to Outcompete the United States*, June 7, 2021
- *Deciphering Chinese Deterrence Signalling in the New Era: An Analytic Framework and Seven Case Studies*, May 27, 2021
- *Regional Responses to US-China Competition in the Indo-Pacific: Vietnam*, November 12, 2020
- *Chinese Views of Big Data Analytics*, September 1, 2020
- *North Korean Decisionmaking: Economic Opening, Conventional Deterrence Breakdown, and Nuclear Use*, August 20, 2020
- *The Thickening Web of Asian Security Cooperation: Deepening Defense Ties Among U.S. Allies and Partners in the Indo-Pacific*, August 20, 2019
- *America's Pacific Island Allies: The Freely Associated States and Chinese Influence*, August 6, 2019
- *China's Long-Range Bomber Flights: Drivers and Implications*, November 14, 2018
- *(Conflict with China Revisited: Prospects, Consequences, and Strategies of Deterrence*, October 2, 2017

Congressional Testimony

- *China's Gambit in the Pacific: Implications for the United States and Its Allies and Partners*, August 3, 2022
- *Envisioning a "World-Class" PLA: Implications for the United States and the Indo-Pacific*, June 2, 2019

External Journal Articles

- “Why Vietnam Might Want to Reconsider its Russia Policy,” *Institute of Southeast Asia Studies (ISEAS)*, May 12, 2022
- “Tracking Chinese Perceptions of Vietnam’s Relations with China and the United States,” *Asia Policy*, April 28, 2021
- “What China Wants in South Asia,” *Observer Research Foundation*, June 12, 2020
- “Minding the Gaps: U.S. Military Strategy Toward China,” *Strategic Studies Quarterly*, December 11, 2019
- “Can Vietnam Stand Up to China in the South China Sea?,” *Asia Policy*, January 2018
- “Correspondence Article: Stability or Volatility Across the Taiwan Strait?,” *International Security*, Nov 2016
- “Asia’s Next Contest,” *Journal of International Security Affairs*, Aug 2014

Commentaries

- “China Has Lost the Philippines Despite Duterte’s Best Efforts,” *Foreign Policy*, May 6, 2021
- “Biden Should Consider Downsides of Stressing National Values in Indo-Pacific,” *Nikkei Asia*, May 3, 2021
- “Vietnam Must Be Pleased with the Biden Administration—For the Most Part,” *The Diplomat*, March 16, 2021
- “Biden’s China Reset is Already on the Ropes,” *Nikkei Asia*, March 15, 2021
- “Biden Doubles Down on Trump’s Taiwan Policy, But Will It Last?,” *Nikkei Asia*, February 5, 2021
- “How U.S.-Vietnam Relations Might Go Off the Rails,” *The Diplomat*, February 1, 2021
- “Biden Will Inherit Healthy Indo-Pacific Alliances,” *Nikkei Asia*, January 11, 2021
- “What Does Vietnam Want from the U.S. in the South China Sea?,” *The Diplomat*, January 4, 2021.
- “China Isn’t Backing Down in South Asia,” *Observer Research Foundation*, December 30, 2020
- “Why Taiwan Can Feel At Ease with Joe Biden as President,” *South China Morning Post*, December 15, 2020
- “The Philippines is Sticking Right by America’s Side,” *The Diplomat*, December 2, 2020
- “Biden Administration Could Benefit from Keeping an Indo-Pacific Focus,” *Nikkei Asia*, November 30, 2020
- “U.S. Election Won’t Dramatically Change the Indo-Pacific Strategy,” *Nikkei Asia*, November, 2, 2020
- “Vietnam is Losing its Best Friends to China,” *The Diplomat*, November 2, 2020
- “PIF Fragmentation May Alter U.S.-China Competition in the Pacific,” *The Diplomat*, October 14, 2020

- “China’s Friends Are Few and Unreliable,” *Nikkei Asia*, October 12, 2020
- “Taiwan’s KMT May Have a Serious ‘1992 Consensus’ Problem,” *The Diplomat*, September 25, 2020
- “America’s Indo-Pacific Vision is Becoming a Reality—Because of China,” *Nikkei Asia*, September 14, 2020
- “America is Betting Big on the Second Island Chain,” *The Diplomat*, September 8, 2020
- “Secretary Azar’s Taiwan Visit Should Be Celebrated—For the Right Reasons,” *South China Morning Post*, August 21, 2020
- “What Does Vietnam Think About America’s Indo-Pacific Strategy?,” *The Diplomat*, August 5, 2020
- “The Quad is Poised to Become Openly Anti-China Soon,” *The Wire*, July 28, 2020
- “China Refuses to Quit on the Philippines,” *The Diplomat*, July 22, 2020
- “Chinese Border Aggression Against India Likely Unrelated to Pandemic,” July 6, 2020
- “China Just Botched a Monumental Opportunity with the Philippines,” *The Diplomat*, June 18, 2020
- “Is the ‘1992 Consensus’ Fading Away in the Strait?,” *The Diplomat*, June 3, 2020
- “China’s Aggression Amid the Covid-19 Pandemic Has Little to Do with Covid-19,” *World Politics Review*, May 20, 2020
- “Reviewing Vietnam’s ‘Struggle’ Options in the South China Sea,” *The Diplomat*, May 4, 2020
- “There’s Still Life in the U.S.-Philippines Visiting Forces Agreement,” *Foreign Policy*, May 4, 2020
- “Don’t Get Too Excited, Quad Plus Meetings Won’t Cover China,” *The Diplomat*, April 9, 2020
- “A Short History of China’s Fishing Militia and What It May Tell Us,” *Maritime Issues*, April 6, 2020
- “China Remains Unfazed by Warming U.S.-Vietnam Security Ties,” *The Diplomat*, March 19, 2020
- “Delayed Chuuk Secession Vote a Win for U.S. Policy in Oceania,” *The Diplomat*, March 6, 2020
- “Where Does China’s ‘One Country, Two Systems’ Arrangement Stand in 2020?,” *The Diplomat*, February 13, 2020
- “Why is China Pressing Indonesia Again Over Its Maritime Claims?,” *World Politics Review*, January 16, 2020
- “How To Read Vietnam’s Latest Defense White Paper? A Message to Great Powers,” *War on the Rocks*, December 31, 2019
- “What Does Beijing Want from the Pacific Islands?,” *ChinaFile*, December 9, 2019
- “Hong Kong’s Historic Election Probably Won’t Reverse Current Trends,” *The Hill*, November 27, 2019
- “Vietnam Needs to ‘Struggle’ More in the South China Sea,” *The Diplomat*, November

15, 2019

- “How to Resolve the Hong Kong Crisis,” *Foreign Policy*, October 23, 2019
- “China Will Struggle to Shut Taiwan Out of the Pacific,” *The Hill*, October 3, 2019
- “A Tale of Two Cities China Ignores at its Peril,” *South China Morning Post*, September 12, 2019
- “Maintaining the U.S. Edge in the Freely Associated States,” *East Asia Forum*, September 3, 2019
- “Searching for Signs of *Doi Moi* in North Korea,” *38 North*, August 12, 2019
- “Explaining the Defense Intelligence Agency’s Critical Role in National Security,” *War on the Rocks*, January 11, 2019
- “Why China Should (Still) Feel Good About Taiwan...But Maybe Not For Long,” *Global Taiwan Brief*, January 24, 2018
- “China’s Reluctance on Sanctions Enforcement in North Korea,” *The Hill*, January 4, 2018
- “Xi’s Consolidation of Power at the 19th Party Congress: Implications for PLA Aerospace Forces,” *China Brief*, December 11, 2017
- “U.S. Striking Just the Right Balance with Vietnam in South China Sea,” *The Diplomat*, November 23, 2017
- “General Robert Brown on the U.S. Army’s Role in Asia,” *Pacific Council*, October 25, 2017
- *Conflict with China Revisited: Prospects, Consequences, and Strategies for Deterrence*, RAND, October 2, 2017.
- “Chinese Bomber Flights Around Taiwan: For What Purpose?” *War on the Rocks*, September 13, 2017
- “China Will Regret India’s Entry in the Shanghai Cooperation Organization,” *The Diplomat*, July 24, 2017
- “How China Could Truly Rein in North Korea,” *Cipher Brief*, June 20, 2017
- “Taiwan’s *Quadrennial Defense Review* in Context,” *Global Taiwan Brief*, June 14, 2017
- “Despite Promising Signs, China’s North Korea Policy Unchanged,” *Cipher Brief*, April 2017
- “China Tolerating Vietnam’s South China Sea Activities, For Now,” *China Brief*, March 2017
- “Why China Should Feel Good about Taiwan,” *Global Taiwan Brief*, February 2017
- “Adapting the President’s Daily Brief to President Trump,” *War on the Rocks*, January 2017
- “Walking Away from One-China Policy Imperils Taiwan,” *The National Interest*, December 2016
- “Chinese Actions Causing U.S. ‘Militarization’ of the Pacific,” *The National Interest*, Nov 2016
- “Giving Intelligence Analysts Their Voices Back: The Case for Analyst Perspectives,” *War on the Rocks*, Oct 2016

- “Taiwan Shouldn't Worry about the Vatican,” *PacNet Commentary*, Oct 2016
- “Keeping Up with the Policymakers: The Unclassified Tearline,” *War on the Rocks*, July 2016
- “A Bumpy Road Ahead for China-Taiwan Relations,” *Defense Dossier*, Aug 2016
- “Why Xi is Purging the Chinese Military,” *The National Interest*, April 2016

Awards:

- Spot award for organizing CAPS-RAND-NDU conference on Chinese military modernization, November 2021
- Part of Silver Medal Winning Team for RAND Innovation, Novel Tool Development for Tracking Russian Coercive Activities (Linda Robinson and Dara Massicot PIs), *May 2020*
- Part of Bronze Medal Winning Team for RAND Impact, *Regional Response to U.S.-China Competition in the Indo-Pacific: Vietnam* (Bonny Lin PI), *May 2020*
- Galileo Competition Winner (IC-wide award for most innovative business process idea), ODNI, *(May 2015)*
- Letter of Appreciation from the Assistant Secretary of Defense for Asian and Pacific Security Affairs, the Pentagon, *(April 2014)*
- East Asia Analyst of the Quarter, DIA, *(Sept 2012)*
- National Intelligence Meritorious Unit Citation for service on the PDB staff, ODNI, *(Oct 2010 to Sept 2011)*
- Exceptional Performance Award, CIA, *(Jan 2008)*

Affiliations:

University of Southern California (USC)

- Adjunct Professor, Practice of Political Science and International Relations
- Courses: Introduction to Asian Security Issues (IR 384) and Intelligence and the Shaping of National Security Policy (IR 304) *(January 2020 to Present)*

Perth US-Asia Centre

- Non-Resident Fellow, Indo-Pacific

Foreign Affairs Officer Association, Korea Chapter

- Distinguished Member *(February 2021 to Present)*

Young Professionals in Foreign Policy (YPFP)

- Founder of Discussion Group Series, a monthly meeting of YPFP members on a variety of foreign policy topics *(Sept 2005-2015)*

Michigan in Washington (MIW) Program

- Mentor for University of Michigan students in Washington on internships in foreign

policy (*March 2008-Present*)

Languages:

Chinese, Spanish, and Arabic (all beginning/intermediate in reading)

