

**COMMITTEE ON NATURAL RESOURCES**  
**114<sup>th</sup> Congress Disclosure Form**  
**As required by and provided for in House Rule XI, clause 2(g)(5)**

**Legislative Hearing on the following bills:**

- H.R. 1157 (Rep. Doug LaMalfa), Santa Ynez Band of Chumash Mission Indians Land Transfer Act of 2015;
- H.R. 2386 (Rep. Don Young), the Unrecognized Southeast Alaska Native Communities Recognition and Compensation Act; and
- H.R. 2538 (Rep. Jared Huffman), the Lytton Rancheria Homelands Act of 2015.

**June 17, 2015**

**For Individuals:**

Name:  
Address:  
Email Address:  
Phone Number:

\* \* \* \* \*

**For Witnesses Representing Organizations:**

Name: LEO BARLOW  
Name of Organization(s) You are Representing at the Hearing:  
SOUTHEAST ALASKA LANDLESS CORPORATION (SALC)  
Business Address: 1 SEALASKA PLAZA, SUITE 300, JUNEAU, AK 99801  
Business Email Address: [REDACTED]  
Business Phone Number: [REDACTED]

\* \* \* \* \*

**For Nongovernment Witnesses ONLY:**

1. Please attach/include current curriculum vitae or resume.

ATTACHED

2. Please list any federal grants or contracts (including subgrants or subcontracts) related to the subject matter of the hearing that were received in the current year and previous two calendar years by you or the organization(s) you represent at this hearing, including the source and amount of each grant or contract.

N/A

3. Please list any contracts or payments originating with a foreign government related to the subject matter of the hearing that were received in the current year and previous two calendar years by you or the organization(s) you represent at this hearing, including the amount and country of origin of each contract or payment.

N/A

# LEO H. BARLOW

| Anchorage | Alaska | 99516 |

*An accomplished professional with a Bachelor's degree from Stanford University and over 15 years of diversified executive-level experience encompassing operations management, program administration, finance and public relations. A forward-thinking individual with exceptional communication and interpersonal skills and a proven track record identifying opportunities, implementing successful strategies, managing budgets, and surpassing targeted goals.*

## STRENGTHS SUMMARY

Business Development ▪ Operations Management ▪ Project Coordination  
Land Conveyance ▪ Natural Resource Allocation ▪ Shareholder Relations ▪ Committee Work  
Financial Products and Services ▪ Lending Practices ▪ Business Finance ▪ P&L ▪ Budgeting ▪ Vision Planning  
Public Relations ▪ Lobbying ▪ Workforce Planning ▪ Staff Management ▪ Quality Control ▪ HR ▪ Team Building  
Strategic Analysis ▪ Organizational Assessment ▪ Leadership ▪ Contract Negotiations ▪ Customer Support

## SELECT CAREER ACHIEVEMENTS

- While serving as President and CEO of Sealaska, implemented astute organizational leadership, resulting in over five years of improved profitability and asset appreciation for the company
- As National Cooperative Bank's corporate lending V.P. for nearly 10 years, drove business through strategic management of major accounts such as Alaska Native Village, tribal enterprises and regional corporations
- Led the design and construction of a 150-passenger high-speed ferry service for Kachemak Bay
- Established a full-scale construction operation headquartered on the central coast of California
- Earned formal recognition as an "Outstanding Young Man of America" early in career

## EDUCATION

*Bachelor of Arts degree, Political Science with an emphasis in Economics*  
**Stanford University** – Stanford, California

## CAREER HISTORY

*Chief Executive Officer* **2008 to August,**  
**Seldovia Native Association, Inc.** – Anchorage, Alaska **2014**

- Direct operations and maintain accountability for the corporate management of all business divisions including construction, hospitality and native resources business enterprises
- Create and implement operational plans and related budgets as directed by the Board of Directors
- Serve in the top leadership role for this leading hospitality company, fully accountable for the financial performance of the company including income generation and planned investments
- Accomplish and sustain effective stewardship and management of land, assets and resources
- Safeguard and promote culture and identity, implement and enforce policies and manage personnel
- Develop key policy initiatives for the company and manage day-to-day governance, ensuring compliance with all regulatory requirements and best business practices
- Served as CEO of Subsidiary, Dimond Center Hotel
- Served as CEO of Subsidiary Red Mountain Construction, an Alaska Native 8(a) certified Corporation

- Vice President, Corporate Lending* 1998 to 2007  
**National Cooperative Bank (NCB)** – Anchorage, Alaska
- Drive business development at the bank’s Alaska office with a focus on major customers
  - Marketed a wide range of financial products to Native American tribes worldwide
  - Interfaced with corporate accounts to determine specific needs and develop applicable financial products
  - Provided financial products to small village operations and major regional corporations to meet objectives
  - Worked collaboratively with Native American Bank and other banks to structure loans and investments
- President and Chief Executive Officer* 1992 to 1997  
**Sealaska Corporation** – Juneau, Alaska
- Served effectively for the Alaska Native Regional Corporation for Southeast Alaska, headquartered in Juneau
  - Led the overall strategic direction for the corporation and all of the business, political and shareholder affairs
  - Managed relationships with banks, law firms, investment advisors and tax consultants on complex matters
  - Exhibited effective consensus-building skills and achieved a resolution of NOL issues with the IRS
  - Conducted and oversaw all political lobbying efforts on behalf of the company at the federal and state levels
  - Represented the company to a myriad of diverse entities as well as with business and trade organizations
  - Worked closely with shareholders in the community and other forums to communicate policies and goals
  - Provided hands-on leadership and management of daily operations and corporate activity
- President and Chief Executive Officer* 1990 to 1992  
**Sealaska Timber Corporation** – Ketchikan, Alaska
- Oversaw and directed harvesting, production, transportation and marketing of the company’s timber resources in Alaska as well as in Canada and the Pacific Northwest
  - Represented the company in domestic and international marketplaces, primarily Pacific Rim countries such as Japan, Korea and Taiwan ensuring best possible return to Sealaska and its shareholders for timber resources
  - Managed international timber distribution encompassing complex price negotiations in foreign markets
  - Operated the company’s business in compliance with all applicable environmental and regulatory standards
  - Reported directly to Sealaska Corporation CEO and promoted business utilization in all aspects of operations
- Vice President of Administration* 1988 to 1990  
**Sealaska Corporation** – Juneau, Alaska
- Provided oversight and maintained accountability for all administrative functions including budgeting, accounting, auditing and recruitment and management of personnel from clerical to executive levels
  - Established performance measures, conducted staff and board training and oversaw the grievance process
  - Administered all corporate purchasing and acquisition policies and managed corporate-held real estate holdings such as office acquisitions, leasing, maintenance and facility development
  - Oversaw corporate recordkeeping, records retention, information management and data processing programs
  - Ensured all businesses and subsidiaries complied with shareholder hire and communications policies
- Personnel Administrator, Contract Administrator and General Manager* 1982 to 1988  
**Sealaska Timber Corporation** – Juneau, Alaska
- Executed managerial and professional duties associated with business, contract and personnel administration
- Executive Director* 1979 to 1982  
**Alaska Private Industry Council** – Anchorage Alaska
- Served as the first Executive Director, facilitating and coordinating development of the Council as a statewide body composed of an equal number of appointees from around the state named by the Governor
  - Reinforced and disseminated the mission of the Council to promote economic development, employment and training opportunities for Alaskan residents within the state’s private sector

- Conducted programs from Ketchikan to Kotzebue that resulted in trained and employable Alaskan residents
- Reported directly to the members of the Council appointed by the Governor and Mayor

**Fisheries Research Technician, Alaska Department of Fish and Game**

**1973 to 1978**

*Professional Affiliations:* Alaska Native Brotherhood, Stanford University Alumni Association, Landless Village Coalition of Wrangell, Saxman Seaport Commission and Episcopalian and Russian Orthodox churches