

✉ jtharpe@deltawaterfowl.org

📍 58504 Bismarck, ND

## Skills

Relationship Building

Team Leadership

Crisis Management

Market Expansion

Data-Driven Decisions

Financial Acumen

Stakeholder Engagement

Strategic Thinking

## Certifications

Major Gifts Development

Certification - University of Indiana

Lilly School of Philanthropy 2019

Non-Profit Leadership Certification

- SNPO 2011

# Jason Tharpe

## Chief Executive Officer

Dynamic and results-driven Chief Executive Officer with over 20 years of diverse leadership experience across multiple sectors. Proven track record in developing strategic initiatives and driving substantial organizational growth, notably leading a landmark fundraising campaign that raised \$285 million. A strong advocate for team collaboration and innovation, leveraging exceptional financial acumen and strategic thinking to enhance market presence and stakeholder engagement.

## Work experience

### Delta Waterfowl

April 2003

Bismarck, ND

Current

#### Chief Executive Officer (2025 - present)

#### Chief Development Officer (2021 - 2025)

Led the organizations largest fundraising campaign realizing 285 million in donations

#### Chief Operations Officer (2017 -2021)

Managed Finance, Legal, Human Resources, Administration, Property and Insurance

#### VP of Events, Membership, and Marketing (2010 - 2017)

Supervised the organizations Development department

#### Regional Director (2003 - 2010)

Managed Louisiana and Texas territories

### General Manager

April 2000

Red River Restoration, Paris, TX

February 2003

- Developed annual budgets, managing costs to ensure profit growth targets
- Led a team of 50+, fostering a culture of collaboration and innovation
- Implemented strategic marketing initiatives to expand market presence

### Vice President of Operations

October 1993

Loss Mitigation Services, Paris, TX

April 2000

- Managed deployment of organizational field teams
- Pivotal in determining successful strategic direction
- Streamlined operational processes, managed inventory, and was key to the success of a second location opening

## ● Education

### **Bachelors of General Studies**

Fort Hayes State, Fort Hayes, KS

September 2010

May 2020

### **Master of Communication, Behavior, and Credibility Analysis**

Manchester Metropolitan University, Manchester,  
England

September 2024

May 2027