

TONYA GAYLE

EXPERIENCE

Executive Director

September 2020 - Present

Chief Development Officer

February 2016 – August 2020

Director of Development

July 2014 – January 2016

Green City Force, Brooklyn NY

- Oversee \$5M budget
- Lead staff of 23 full-time employees
- Lead strategy and organizational growth in partnership with Board of Directors and Executive Leadership Team
- Partner with Executive Leadership Team, Development Committee Chair, board and staff to chart a course for a sustainable funding model and new sources of revenue
- Increase diversity of funding sources building out major city partnerships for multiple year support and joint fundraising initiatives

Senior Manager for Strategic Projects, Office of Public Private Partnerships

New York City Housing Authority, New York, NY

August 2013 – July 2014

- Provide strategic guidance on development and management of public private partnerships between Authority and corporate, foundation, and government entities
- Liaison to Department of Education (DOE) regarding Universal Pre-kindergarten (UPK). Facilitate NYCHA family UPK registration and advise child care providers on their RFP bids for DOE funding to conduct UPK programming in NYCHA facilities
- Project manage Choice Neighborhoods Initiative Mott Haven community transformation plan funded by U.S. Department of Housing and Urban Development
- Collaborate with agency-wide staff to design partnership and coordination plan between Authority, community based organizations, City agencies, settlement houses, and other community stakeholders to implement emergency response services for public housing residents
- Advise executive leadership and train staff on Authority-wide grants management policies and procedures
- Contribute to the design and implementation plan for a new public private partnerships 501(c) 3 entity which later became The Fund for Public Housing

Special Advisor to EVP for Community Programs & Development

New York City Housing Authority, New York, NY

March 2012 – July 2013

- Oversaw strategic projects and communication for the Office of the Executive Vice President
- Advised and supported Executive Vice President in the management of 400 staff members and 450 community and senior centers citywide
- Served as liaison to 10 senior staff division heads and thought leaders on economic empowerment, education, health, senior services, community programming, resident engagement, external partnership cultivation, leasing of community spaces, administration, and budget

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- Project managed nine month resident services framework assessment to determine new organizational structure and sustainable model for connecting 650,000 public housing and leased housing residents of New York City to high quality programming and resources
- Served as team leader for design of new community space rent pricing and partnership model for NYCHA resident service providers

Senior Program Director

Futures and Options, New York, NY

December 2010 – October 2011

- Led high school internship program, middle school career readiness training, and college guidance initiative for 13 – 19 year old youth
- Managed partnerships with Municipal Bond Forum, KIPP Through College, NY Tech Meetup, publishing, advertising, nonprofit, and various other industries

Director of Career Program

Sponsors for Educational Opportunity (SEO), New York, NY

May 2002 – December 2009

- Member of senior management team for highly competitive \$2.6 million internship and mentoring program with 80% full-time hire rate
- Ran Philanthropy internship program and led intern grant making initiative that raised and awarded \$400K to over 25 youth serving organizations in NYC
- Created online interview, resume, networking webinars for over 500 underclassmen

Director of Admissions

School of Visual Arts (SVA), New York, NY

August 1997 – June 2001

- Chief admissions liaison to 25 department chairs and administrators

Director of Outreach in Liberal Arts

Regents College, Albany, NY

November 1991 – August 1997

- Designed and delivered promotional tools used to establish affiliations with community, military, and corporate educators
- Provided academic advisement and degree completion plans to non-traditional, marginalized adult students including displaced homemakers

EDUCATION

Wesleyan University - Middletown, CT

1985 - 1989

Bachelor of Arts degree in Theatre Production

LEADERSHIP AND ACTIVITIES

Vital Strategies Action Fund Board Member and Secretary 2020 - Present

The Corps Network Corps Council Co-Chair of Membership Committee and Board of Directors 2019 - Present

Environmental Advocates of New York Co-Chair of 50th Anniversary Gala and Board of Directors 2019 – Present

New York Women's Foundation Circle of Sisters for Social Change 2010 - Present

Human Services Council Notable Women in Human Services Hall of Fame 2019

Enterprise Leadership Institute 2018 - 2019

Leukemia & Lymphoma Society Team in Training Century Cyclist 2010 - 2014

TonyaGayle.Info (TGI) Youth Development and Career Coaching 2010 - 2012

The People's Institute for Survival and Beyond Undoing Racism Workshop 2018

Interaction Institute for Social Change Fundamentals of Facilitation for Racial Justice Workshop 2020