

**COMMITTEE ON NATURAL RESOURCES**  
**114<sup>th</sup> Congress Disclosure Form**  
**As required by and provided for in House Rule XI, clause 2(g)(5)**

Joint Subcommittee on Federal Lands and Subcommittee on Water, Power and Oceans hearing on a discussion draft  
“To protect and enhance opportunities for recreational hunting, fishing, and shooting, and for other purposes.”

May 20, 2015

**For Individuals:**

Name:  
Address:  
Email Address:  
Phone Number:

\* \* \* \* \*

**For Witnesses Representing Organizations:**

Name: Jeffrey Crane  
Name of Organization(s) You are Representing at the Hearing: Congressional Sportsmen’s Foundation  
Business Address: 110 North Carolina Ave, SE Washington, DC 20003  
Business Email Address: [REDACTED]  
Business Phone Number: 202-543-6850

\* \* \* \* \*

**For Nongovernment Witnesses ONLY:**

1. Please attach/include current curriculum vitae or resume.

**JEFFREY S. CRANE**

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Annapolis, MD 21409  
USA

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e-mail: jeff@sportsmenslink.org

**Strong analytical, organizational and communications skills in developing and influencing public policy**

- Serve as liaison between hunting/angling/conservation community and the Congressional Sportsmen’s Caucus (CSC), a bi-partisan Caucus of 275 Members of Congress
- Facilitate meetings of hunting/ angling/conservation community to develop positions and strategy on wildlife conservation, hunting and angling issues
- Represent the Congressional Sportsmen’s Foundation at national meetings of hunting, angling, conservation and natural resource community
- Initiate and manage legislative strategy in the US Congress; research and write speeches, testimony, floor statements and articles for publication
- Devised policy options and specific positions on issues in the international trade, international finance, national security and foreign affairs areas for a senior ranking US Congressman
- Participated as an official US delegate on high-level international security, foreign relations and trade trips to Asia, Latin America and southern Africa

- Served on the inaugural State of Alabama's *GOVERNOR'S REGIONAL ECONOMIC DEVELOPMENT ADVISORY BOARD*: made up of 12 business and civic leaders statewide that devised strategies to increase Alabama's business competitiveness and attract new development
- Co-founded the Maryland Legislative Sportsmen's Caucus/Foundation to protect and preserve the interests of Maryland sportsmen. In the first year alone, attracted 1/3 of the Maryland General Assembly including the Speaker of the House and President of the Senate

## **Executive experienced in international wildlife development, strategic planning, negotiations and management**

- Manage a professional staff of 10 employees; grew revenues from under \$1 million annually to over \$3 million annually in 10 years, resulting in net surpluses every single year
- Created an unprecedented network of elected officials in state sportsmen's caucuses: National Assembly of Sportsmen's Caucuses - 40 state legislative sportsmen's caucuses with over 2,000 legislators & Governors Sportsmen's Caucus - 25 sitting Governors
- Established successful new business ventures in property and wildlife tourism development in southern Africa
- Supervised multiple development processes from site selection, tender submission, EIA submissions, architectural renditions, construction oversight, financial structures, leasehold terms, community and wildlife authority liaison, hotel management arrangements with the world's foremost 'boutique' hoteliers (Amanresorts & GHM Hotels), and investor solicitation
- Managed international staff in excess of 100 employees from varying cultural and ethnic backgrounds
- Negotiated first resort development rights inside a World Heritage Park in South Africa
- Revamped and expanded an existing zoological business concern in South Africa; arranged for subsequent sale, resulting in 50% profit to investors in less than 18 months
- Expanded business base of Conservation Seed Program, the largest private wildlife food plot program in the USA with over 500,000 participants and over 1 million acres planted annually, by 25% in the United States and introduced the concept overseas

## **PROFESSIONAL HISTORY:**

CONGRESSIONAL SPORTSMEN'S FOUNDATION (CSF) Washington, DC 2002 – present

**President/Senior Vice President/Policy Director**

*Develop policy positions on issues of importance to sportsmen and women at the federal and state level, and work with the associated bipartisan legislative and gubernatorial sportsmen's caucuses and hunting/fishing/conservation community to implement these policies. Direct CSF program activities, including the creation of state level sportsmen's caucuses and research project to improve sportsmen's access to federal lands.*

RESOURCE MANAGEMENT, INC (RMI) Cambridge, Maryland 2000 – 2002

**Vice President**

*Developed new markets for RMI, a premiere wildlife habitat consulting firm, through contacts with new, potential corporate clients; participation at industry trade shows; articles in wildlife publications, and liaison with federal and state wildlife authorities*

MARYLAND LEGISLATIVE SPORTSMEN'S FOUNDATION Annapolis, Maryland 2001 – 2002

**Director, Legislative Affairs**

*Directed legislative strategy and provided support to the Maryland Legislative Sportsmen's Caucus, as well as acted as a conduit between grassroots sportsmen's organizations and the legislators*

GALAMUKA CONSERVATION AND LODGES LIMITED Lusaka, Zambia 1996 – 2000

**President**

*Secured 99-year leases on prime Zambezi riverfront property and developed a small, luxury, wildlife resort 14 miles upriver from the nearest road as Phase I of the development scheme*

CRANE (AFRICA) PTY LTD Durban, South Africa 1992 – 2000

**President**

*Established a holding company to direct the development, acquisition and management of luxury ecotourism resorts in southern Africa, including a 50-room GHM resort development inside a coastal nature reserve on the Indian Ocean*

UMGENI RIVER BIRD PARK PTY LTD Durban, South Africa 1995 – 1997

**Chief Financial Officer**

*Directed business management of largest bird park in Africa, including a zoological expansion and addition of Africa's first 'free flight' bird demonstration, as well as arranging the profitable sale of the company to new shareholders*

REGIONS BANK (FIRST ALABAMA BANK) Birmingham, Alabama 1989 – 1992  
**International Banking Officer**  
*Manager for Europe, Canada and Latin America in a then \$14 billion asset regional bank in the southeastern United States*

U.S. CONGRESSMAN PHILIP M. CRANE Washington, D.C. 1982 – 1987  
**Legislative Assistant/Office Manager/Assistant Campaign Manager**  
*Beginning as a college intern, advanced to handle the legislative responsibilities for the Congressman's Committee assignment as Chairman of the House Ways & Means Trade Subcommittee, as well as his legislative agenda on international finance, national security, defense and foreign affairs issues*

## **EDUCATION:**

**MBA – INTERNATIONAL MANAGEMENT (Honors)** 1988  
THUNDERBIRD, THE AMERICAN GRADUATE SCHOOL OF INTERNATIONAL MANAGEMENT

**BA – POLITICAL SCIENCE** 1982  
VANDERBILT UNIVERSITY

ST. JOHNS COLLEGE OF OXFORD, ENGLAND Summer 1981

## **PROFESSIONAL ACTIVITIES AND ASSOCIATIONS:**

AMERICAN WILDLIFE CONSERVATION PARTNERS (AWCP)  
**Chairman - 2005**

SPORTING CONSERVATION COUNCIL (Federal Advisory Council)  
**Vice-Chairman – 2007/08**

SPORT FISHING & BOATING PARTNERSHIP COUNCIL (Federal Advisory Council)  
**Council Member**

WILDLIFE HUNTING HERITAGE CONSERVATION COUNCIL (Federal Advisory Council)  
**Council Member**

COUNCIL TO ADVANCE HUNTING AND THE SHOOTING SPORTS  
**Board member**

BLUE RIBBON PANEL ON SUSTAINING AMERICA'S DIVERSE FISH & WILDLIFE RESOURCES  
**Panel Member**

RIVERS OF RECOVERY (ROR)  
**Board member – 2011/12**

SAFARI CLUB INTERNATIONAL (SCI)  
**Government Affairs Committee Member**

NATIONAL RIFLE ASSOCIATION (NRA)  
**Hunting and Wildlife Conservation Committee Member**

BOONE AND CROCKETT CLUB  
**Professional Member**

FISH FOR A CURE (F4AC)  
**Board member – 2007-11**

2. Please list any federal grants or contracts (including subgrants or subcontracts) related to the subject matter of the hearing that were received in the current year and previous two calendar years by you or the organization(s) you represent at this hearing, including the source and amount of each grant or contract.

None

3. Please list any contracts or payments originating with a foreign government related to the subject matter of the hearing that were received in the current year and previous two calendar years by you or the organization(s) you represent at this hearing, including the amount and country of origin of each contract or payment.

None