

# SEAN PI

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## EXPERIENCE

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**Heeney Capital**, New York, NY

2019 – Current

*Co-Founder & Partner*

- Co-founded a private capital firm focused on acquiring significant interests in private companies and development-stage mining assets, leveraging deep sector expertise to unlock value in strategically significant projects
- Source, evaluate, structure, and execute principal investments across the mining and natural resources value chain
- Deployed equity capital into multiple mining ventures with critical materials assets across the United States, Canada, West Africa and South America
- Built one of the leading private sponsors in metals in mining in under a decade, now with over \$1.2bn in assets under direction and a rapidly expanding asset and project base

**Castleton Commodities International**, Stamford, CT | Singapore

October 2014 – 2019

*Vice President – Principal Investments and Special Situations*

- Post-emergence Investment in a Utah Mining Company Alongside an Indonesian Sponsor Group
  - Development and implementation of minimum viable business plan with continued operational monitoring
  - Negotiated and structured operating agreement between post exit JV equity sponsor partners
  - Conducted management and site due diligence alongside independent mining consultant and modeled investment thesis
- Acquisition of Morgan Stanley's Global Physical Oil Merchanting Business
  - Integrated the largest independent physical oil business into a largely financial trading business within 9 months
  - Modeled and presented investment case to raise \$500mm of fully committed equity capital in less than a month
  - Successful marketing and syndication of \$3.5 billion in debt facilities, the largest N.A. commodities trader financing deal ever

**Evercore Partners**, New York, NY

August 2013 – October 2014

*Senior Analyst – Advisory Group*

*Select Transaction Experience:*

- Armstrong's Flooring Division Spin-off and Divestiture of European Flooring Business
  - Employed comparative valuation analysis to determine the most value-enhancing spin-off transaction structure
  - Advised management on operational and financial restructuring options to better deliver value to shareholders
  - Worked closely with company finance team to develop full revenue and cost build-up scenario models
- Spin-off of a Construction Materials Division from a U.S. Diversified Industrials Company
  - Utilized sum-of-the-parts and comparables trading analysis to illustrate value drag of SpinCo on company
  - Established potential investor positioning for SpinCo and RemainCo during Board of Director discussions
  - Modeled value comparison of internal initiatives against competitor merger, RMT and tax inversion options

**Wells Fargo Securities**, New York, NY

June 2012 – August 2013

*Analyst – Industrials Investment Banking*

*Select Transaction Experience:*

- Leveraged Recapitalization for Technimark, a Quad-C Portfolio Company (Lead Left)
  - Authored the Confidential Information Memorandum (CIM) and Lenders' Presentation alongside Sponsor
  - Conducted detailed due diligence sessions with company management at main facilities
  - Constructed financial models alongside company CFO and Sponsor to revise initial company projections

## EDUCATION

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**Princeton University**, Princeton, NJ

June 2012

**Major:** A.B. in Economics

## CERTIFICATIONS & SKILLS

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**Certification:** CFA Charterholder