

# TIMOTHY LATIMER

## PROFESSIONAL EXPERIENCE

**FERVO ENERGY** (*a venture-backed clean energy developer with novel technology for geothermal*) **Berkeley, CA / Houston, TX**  
**Co-Founder and CEO** **September 2017 – Current**

- Leverage innovative oil and gas technology to develop more productive, lower cost geothermal power; lead field development initiatives and execution of over 600 MW of customer contracts totaling more than \$6 billion in value
- Lead fundraising efforts: secured \$600+M from institutional investors; raised \$50M+ in grant funding from the California Energy Commission, Department of Energy, ARPA-E, and Stanford University
- Hire and lead team, growing the team to over 150 personnel, supervising all recruiting, hiring, compensation, promotion and evaluation initiatives, manage 100+ external contractors
- Executed world's most successful enhanced geothermal system at Project Red, in partnership with Google
- Cultivate relationships with corporations and manage supplier relationships, currently qualified and executed Master Service Agreements with 100+ suppliers, oversee budgeting and contract negotiations for all projects
- Develop and execute legislative and public policy strategy; testified to US Senate Energy and Natural Resources Committee (June 2019); presented at ARPA-E Summit, California Energy Commission EPIC Symposium, and Geothermal Resources Council

**BOSTON CONSULTING GROUP** (*a global management consulting firm*)  
**Summer Consultant**

**Houston, TX**  
**Summer 2016**

- Created US rooftop solar market model and forecast for a \$260M US based solar company; presented strategic recommendations to the Board of Directors that led to a 30% reduction in investments and 80% decrease in operating losses in next year
- Analyze state-level market outlook and policy incentives; recommended entry into 5 new states (increased from 8 current states)

**INDEPENDENT CONSULTANT** (*strategy and market research for energy startups*) **San Francisco, CA / Zurich, Switzerland**  
**Corporate and Business Development Consultant** **January 2016 – September 2017**

- Developed project finance models and policy engagement strategy for Geo Energie Suisse, a Zurich, Switzerland based geothermal energy developer; analysis led to an acceleration in permitting and project selection for a Swiss-based project team
- Built go-to-market strategy for ResFrac, a Palo Alto, CA based venture-backed reservoir simulation company; rolled out website, pricing model, marketing materials, and created industry study that gained first 6 corporate customers for the company

**BHP BILLITON** (*a diversified mining and natural resources company*)  
**Drilling and Completions Engineer**

**Houston, TX**  
**August 2012 – July 2015**

- Supervised 75+ personnel from 10+ contractors in hydraulic fracturing, coil tubing, and workover operations in west Texas
- Implemented numerous onsite efficiency improvements, including flowback operations streamline, saving \$1 million annually
- Conducted overhaul of Drilling Fluids operations, resulting in reduced environmental impact and \$46 million annual cost reduction through standardization of equipment and process, contract renegotiation, and novel recycling process for drilling waste
- Assisted Drilling Site Supervisor in managing onsite operations for 40 personnel with an \$80,000 per day operation; implemented and trained 60 supervisors on new reporting software on 17 drilling rigs, improving cost tracking and data analysis

## LEADERSHIP & COMMUNITY

- **Activate** (fellowship program for science innovators with mentorship and funding), *Fellow* – Selected as one of 13 Fellows from 180 applicants as an entrepreneurial research Fellow at the Lawrence Berkeley National Lab (April 2018–April 2020)
- **Clean Energy Leadership Institute** (leadership development program for energy professionals), *Fellow* – Selected as one of 30 Fellows from 100+ applicants; attended weekly classes and executed leadership project on the energy transition; served as a guest lecturer and mentor on the startup ecosystem, formed Oil and Gas Transition working group (Fall 2018–present)
- **Stanford Climate Ventures** (a project-based energy entrepreneurship course at Stanford University), Guest Lecturer and Mentor – Served as a guest lecturer quarterly on fundraising and technology development strategy for Stanford's premier energy entrepreneurship course, mentored numerous successful teams on initial fundraising and tech strategy (Fall 2017–present)
- **Time 100 NEXT and Forbes 30 Under 30** (industry recognition for leadership in energy and climate)

## EDUCATION

**STANFORD UNIVERSITY**

**Stanford, CA**

**MS, Environment and Resources (Cleantech Track); Master of Business Administration.** (*dual degree program*)

**2015 – 2017**

- Awarded Emmett Interdisciplinary Program in Environment and Resources Collaboration Grant for "Evaluating the Potential for Geothermal Electricity in East Africa: A Mixed Methods Analysis"; awarded Figenbaum Nii Award for Best Capstone Project
- Trip Leader, Kenya Rwanda Social Innovation Study; coordinated and led two week long study trip for 25 MBA students
- Member, GSB Energy Club. Co-President, Texas Club. Consultant, Emerging Markets Project. Project REMADE Instructor, an entrepreneurship program for formerly incarcerated individuals.

**UNIVERSITY OF TULSA**

**Tulsa, OK**

**BS, Mechanical Engineering; Minor, Business Administration.**

**2008 – 2012**

- Led senior project team developing a new downhole tool implemented by a coiled tubing company. GEAR UP, tutor for high school algebra at an underperforming Tulsa Public School. Sidney Born Distinguished Scholar. University Ambassador.