

NAGRUK HARCHAREK

DIRECTOR OF OPERATIONS | ANCHORAGE, AK



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PROFESSIONAL PROFILE

Multifaceted, cross-functional, and analytical executive with deep experience in business and Arctic operations. Build and leverage key productive relationships with stakeholders. Negotiate contracts to facilitate new research opportunities. Motivate teams and identify passions to foster empowering culture focused on common goals and mission. Advance business operations by nurturing positive working relationships and encouraging meaningfulness for all parties. Driven and innovative with proven ability to collaborate and influence decision-making through articulate communications, conflict resolution, problem-solving, and strong management skills. Deadline-focused with leadership experience in developing, providing strategic direction, accurate reporting, supply-chain operations, and risk mitigation. Consistent individual with advanced industry knowledge and ability to deliver critical thinking, high-quality solutions, technical acumen, legal efforts, and quality control. Demonstrate fair and reasonable leadership style with key skills in emotional intelligence and active listening.

SKILLS

- Quality Management
- Process Management
- Business Administration
- Project Management
- Mergers and Acquisitions
- Health and Safety Regulations
- Customer Service
- Budget Development
- Vendors and Procurement

PROFESSIONAL EXPERIENCE

The Voice of the Artic Inupiat, Anchorage, AK

2021–2022

President (2022 – Present)

Running day to day operations for a 501(c)(4) based in Anchorage, AK. Supervise program assistant and program manager positions. Develop and manage budget, board of directors meetings, strategic planning and report directly to the Voice Board of Directors.

UIC Construction, Anchorage, AK

2021–2022

Operations Manager (2021–2022)

Assisted the general manager in day-to-day team and project management. Interviewed candidates for new positions and put forth hiring recommendations to general manager. Managed and assisted project managers and engineers. Provided oversight of gravel pit operations in Barrow, AK and acted as shop and equipment fleet manager.

UIC COMMERCIAL SERVICES, Anchorage, AK

2018–2021

Director of Barrow Operations | Vice President of Lands

Oversee \$20–25M operational portfolio across 3 companies with 10 direct reports. Execute budget development, financial oversight, community development, and growth opportunity identification. Manage \$5M portfolio and \$20M research facility for 7,466 acres of research land. Maintain, preserve, and protect private lands holdings. Host various clients to educate on Arctic lands and research, such as NASA, National Science Foundation, various universities, and institutions. Partner with entities, researchers, and municipalities to provide community services. Negotiate several federal contracts, including with US Navy to support sea ice camp with technology and expertise to allow for company growth through new positions. Cultivate relationships with federal and local government officials and Department of Defense while overseeing contract terms and execution. Support military training efforts in Arctic regions, customize business model to support community needs, and guide industry-leading professionals through

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tours in Barrow. Represent company at various events and meetings to discuss arctic development, economic development, research, and arctic diplomacy while fostering trusting relationships and initiating early business development conversations.

- Transformed conversations to enable company to showcase strengths and innovative solutions to various problems for external organizations in efforts to build relationships and secure new contracts.
- Ideated creative ways to generate income, such as supporting community-development efforts to update buildings by allowing UIC to build and lease to community owners, resulting in additional revenue streams.
- Established wetland mitigation bank to increase sources of income and protect land in collaboration with environmental team; allowed companies to buy credits to offset destroyed wetlands due to development.
- Designed robust outreach and engagement program to educate locals on science and research to bridge gap between researchers and community members; communicated with high-level leaders with national foundations to change way researchers worked with indigenous communities, resulting in more homogenous projects that bring voice to both sides.

UIC SCIENCE, Barrow, AK

2013–2018

General Manager (2016–2018) | Science Operations Manager (2014–2016) | Science Project Manager (2013–2014)

Secured and grew contracts for portfolio ranging from \$4.5M to \$11M. Directed operations for \$20M research facility and research land parcel. Increased assets and income by transitioning project ownership from contractors to UIC Science. Negotiated new housing facility for researchers. Supervised and mentored 12 direct reports in remote and on-site settings. Showcased strong dedication to role and led by example to enable management of operations locally without external assistance. Empowered others through humility and honesty while gathering input from others during meetings to promote ownership and accountability of each team member.

- Recognized with high rating from government for doing exceptional work with high-valued contract project.
- Implemented initial outreach engagement program; utilized budget to host meetings with decision makers and move conversations forward, resulting in many satisfied customers.
- Changed approach to conversations to facilitate lasting relationships and enable external professionals to understand what UIC Science can provide and deliver.
- Obtained ICEX federal contract by asking external group to aid in securing contract while building foundation to productive business relationship.

Additional Experience:

RYAN AIR INC., Commercial Pilot, 2009–2012

EDUCATION

Embry Riddle Aeronautical University, Prescott, AZ
BACHELOR OF SCIENCE, AERONAUTICAL SCIENCE, 2009

Honolulu Community College, Honolulu, HI
ASSOCIATE OF SCIENCE, SMALL VESSEL FABRICATION AND REPAIR, 2006

AFFILIATIONS

North Pacific Research Board Advisory Panel – Advisory Panel Vice Chairman
Polar Research Board - Member
Ukpeaġvik Iñupiat Corporation – Shareholder
Ukpeaġvik Iñupiat Corporation – Chairman of Investment Committee, Board of Directors, Vice President of Executive Committees, chairman of Policy and Ethics Committee

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Arctic Slope Regional Corporation – Shareholder
Native Village of Barrow – Enrolled Tribal Member

References available upon request