

Anita Ashland

Petroleum Land Manager



PHONE:



EMAIL:



NewVentures

Professional Experience and Accomplishments

- History of establishing and maintaining effective business relationships;
- Over 40 years of corporate experience in all aspects of petroleum land management;
- Skills include structuring, drafting and negotiating oil and gas farmouts, participation agreements and operating agreements;
- Managed unconventional resource projects and drilling programs in multiple basins, including the Rocky Mountains, Texas and Louisiana Gulf Coast, and the Appalachian Basin;
- Managed multimillion-dollar lease acquisition projects with time/budget constraints;
- Managed due diligence projects in multiple basins;
- Extensive supervision of office staffs and field personnel;
- Law Degree;
- Published "A treatise on Oil and Gas Contracts in the Williston Basin", in the North Dakota law review. The article is cited in the Williams and Myers manual of oil and gas terms.

Skills

- Focus on strategic vision, goals and achievement of measurable outcomes;
- Long term and short-term planning;
- Industry reputation as high level deal maker;
- Excellent written and verbal communications;
- Collaborative leadership style;
- Self-motivated;
- Project and personnel management.

Employment History

New Ventures Mineral Management, LLC

January 2023 to present

Petroleum land management consulting services.

Enduring Resources, LLC

Senior Landman, San Juan Basin, Colorado & New Mexico

February 2020 to December 2022

New Ventures Mineral Management, LLC

July 2018 to February 2020

Petroleum land management consulting services.

Cimarex Energy Co. (Now Coterra Energy, Inc.)

Land Manager - New Ventures

July 2011 to July 2018

Responsible for developing new unconventional resource projects in conjunction with a multidisciplinary exploration team, land reconnaissance, managing acquisition of leasehold, drafting and negotiating agreements, assembled 150,000-acre position in emerging resource play with a \$40 MM budget.

Noble Energy, Inc. (now Chevron)

Land Negotiator Advisor / Wattenberg Title Supervisor

December 2010 to July 2011

Developed and managed title procedures, policies and workflow necessary for 600+ vertical and horizontal wells scheduled for the 2011 Wattenberg Niobrara drilling program; trained and supervised a title staff of 17; managed brokers and title attorneys

Cornerstone Natural Resources, LLC

Vice President / Land

March 2010 to December 2010

Responsible for managing Williston Basin leasehold, including new lease acquisitions, contract negotiations, and pooling, unitization and regulatory process for horizontal drilling program.

Cimarex Energy Co. (Now Coterra Energy, Inc.)

Senior Landman / Gulf Coast Region

April 2005 to March 2010

As a member of a multi-disciplinary exploration team, responsible for lease acquisitions, drafting and negotiating partner agreements, managing unitization process and bringing over 50 exploration prospects to drill ready status in South Louisiana and Texas Gulf Coast.

Aspect Resources LLC / Aspect Energy, LLC

District Land Manager

March 2001 to March 2005

Responsible for lease acquisitions, drafting and negotiating partner agreements, managing unitization process, 3-D seismic projects; and bringing drilling prospects to drill-ready status. Actively involved in the conceptualization,

negotiations and implementation of a major joint venture agreement between Aspect and a multi-billion-dollar company.

HS Resources, Inc., Denver, Colorado (now Occidental Petroleum)

Gulf Coast District Land Supervisor

October 1995 to February 2001

Senior Landman, Corporate Development

July 1994 – October 1995

Handled corporate land due diligence, negotiation, drafting and closing of land agreements, purchase and sale agreements, and special projects. Successfully developed a joint venture in the Gulf Coast region and became manager of the operated Gulf Coast land acquisition and drilling program. Supervised, hired and trained a 7-person Gulf Coast land administration team. Managed acquisition of seismic permits, leases and lease options in 8 proprietary 3-D seismic data projects with budgets in the \$5-\$10 MM range. Responsible for bringing 50-60 exploratory test wells to drill-ready status.

PetroGulf Corporation, Denver, Colorado

Landman

March 1993 to July 1994

Handled title reviews; lease acquisition, due diligence, land negotiations, drafting and closing of legal; managed the land and legal aspects of a coal-bed methane drilling program in the San Juan Basin of Colorado.

Kempe Children's Foundation, Denver, Colorado

Executive Director

July 1987 – December 1992

Volunteer management and fundraising for non-profit arm of C. Henry Kempe National Center for the Prevention and Treatment of Child abuse and Neglect, CU Medical School.

Union Pacific Resources, Englewood, Colorado (formerly Champlin Petroleum, now Occidental Petroleum)

Landman, Rockies

June 1985 – June 1987

Responsible for lease acquisitions; title curative; land negotiations.

Phillips Petroleum Company, Englewood, Colorado (now ConocoPhillips)

Staff Landman, Mid-Continent Region

July 1982 – May 1985

Responsible for lease acquisitions and deal negotiations.
Landman, Contracts Dept.
December 1980 – June 1982
Responsible for drafting all land agreements for region.

First Judicial District of North Dakota, Grand Forks, North Dakota

Referee of the Juvenile Court
September 1977 – May 1979

Education

Juris Doctorate, May 1973
University of North Dakota School of Law
Grand Forks, North Dakota

B. A. Journalism/Communication, Magna Cum Laude, May 1977
University of North Dakota
Grand Forks, North Dakota

Professional Memberships

AAPL American Association of Petroleum Landmen
Foundation for Natural Resources and Energy Law

References

Available upon request