Committee on Energy and Commerce

U.S. House of Representatives
Witness Disclosure Requirement - "Truth in Testimony"
Required by House Rule XI, Clause 2(g)(5)

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1.	Your Name: Paul Niznik			
2.	Your Title: Senior Consultant			
3.	The Entity(ies) You are Representing: Argus Media, Inc.			
4.	Are you testifying on behalf of the Federal, or a State or local government entity?	Yes	No X	
5.	Please list any Federal grants or contracts, or contracts or payments originating with a foreign government, that you or the entity(ies) you represent have received on or after January 1, 2015. Only grants, contracts, or payments related to the subject matter of the hearing must be listed.			
	I joined Argus in July 2016. During this time period, Argus has not entered into any consulting project contracts directly related to the subject matter with a domestic or foreign governmental entity. Argus does provide public training courses, public conferences, and three reports (Argus US Products, Argus Air Daily and Argus Americas Biofuels) which relate to the subject matter, and which are available to any interested domestic or international customer. The Department of Energy / EIA and U.S Environmental Protection Agency - Office of Transportation & Air Quality are subscribers to these reports.			
6.	Please attach your curriculum vitae to your completed disclosure form	•		

_Date:____

7/20/2018

Signature:

Paul Niznik

Senior Consultant

Core Work Areas

- Biofuels
- Biomass
- Alternative energy
- Renewable energy
- Low Carbon Fuels Standard
- Renewable Fuels Standard

Experience

- 17 years' experience
- Due Diligence
- Strategic planning
- Policy

Education

BSc, Physics and Astronomy

Current role

Paul Niznik applies his broad knowledge of biofuel economics – including RINs and LCFS markets – to assist refiners, biofuels producers, financial institutions, automakers and government agencies with strategic planning in alternative fuels markets and policy compliance. His due diligence work has been used in the financing of the some of the most capital-intensive biofuels projects in the nation.

Employment history

Argus Consulting Services, Senior Consultant, 2016-present

Assisting clients in strategic planning, trading practice optimization, short- and long-term investment at Argus Consulting Services. Specialist in RINs/LCFS price forecasts, biofuels market analysis, alternative fuels, and strategies for RINs/LCFS credit generation and RFS/LCFS compliance. Argus Consulting Services clients include governments, First Nations, national oil and energy companies, multinationals, trading firms, upstream, midstream and downstream independents, producers, buyers and investors, automakers, as well as organizations in the finance and professional services sectors.

Hart Energy Publishing, Manager, 2011-16

Client-facing downstream strategic consultant. Specialist on impacts to the fuels complex from biofuels policy, markets and technology. Consulting clients include Chevron, Phillips 66, Nissan, Toyota, Hess, Petrobras, Government of Zimbabwe, UOP Honeywell. Projects have included: Houston refinery retrofit viability study (Petrobras), Renewable Fuels Standard compliance strategy (Delta Airlines/Monroe Refinery), biofuels market demand forecasts (USDA), market forecast for project financing due diligence (JP Morgan Chase).

Innovation Fuels, Strategic Operations, VP, 2009-10

Pioneered biodiesel sales into major oil companies (Hess, Gulf, Irving Oil). Provided consulting to refineries on logistics and integration issues for biodiesel products. Lead feedstock purchasing, established novel risk-reduction grease contracts hedged to heating oil. Negotiated and managed the design of a 1.2mm gallon biodiesel terminal in New Haven, CT. Initiated the company's RFS compliance program; auditing and harvesting and trading environmental credits such as RINs.

P and K Industries, Director, 2001-09

Redirected a private chemicals firm toward consulting and research on displacing the use of petroleum-based hydrocarbon products. Developed products to improve the economics of biodiesel refineries, using post-process waste-stream and unusable/non-traditional raw materials. Demonstrated the first unsubsidized heating biofuel to break the petroleum price barrier.

List of recent projects

RINS and LCFS Credits for RNG in transportation

Due diligence on RINs and LCFS credit price forecasts for a renewable natural gas project RINs Report: Forecasts, Trends, and Compliances Strategies for 2012

The RINs Report is a strategic planning tool which gives a though review of the RINs marketplace and helps businesses plan for compliance and new trade practices.

Education

BSc, Physics and Astronomy from Yale University, 1989