Kathleen Callahan



Employment Experience:

- Co-Owner, Xpertech Auto Repair, Englewood, FL | 2003 2009
- Owner, Xpertech Auto Repair, Englewood, FL | 2009 Present
- Coach, Repair Shop of Tomorrow, Strongsville, OH | 2020 Present

Speaking Engagements:

- Speaker at Women In Auto Care Winter Conference, 2019
- Guest Speaker, Auto Care Association Spring Leadership Days, 2019
- Panelist: Kukui's The Driving Force Women in the Automotive Industry, 2019
- Kukui Online Conference Panelist, 2020
- NAPA Auto Care Virtual Conference Panelist, *The Power of Partnership–AAA & NAPA* 2020
- Facilitator Repair Shop of Tomorrow Mastermind, 2020 and 2021
- Panelist 2022 NAPA EXPO in Las Vegas, Nevada, 2022
- Session Moderator 2022 NAPA EXPO in Las Vegas, Nevada, 2022
- Group Leader Repair Shop of Tomorrow Mastermind Conference, 2023
- Guest: Coffee with Kathleen, LinkedIn, 2023
- Instructor *Measuring and Managing Your Business.* Women in Auto Care Conference Palm Springs, CA
- Featured Speaker Business and Professional Women of Venice and Englewood 2023

Other Professional Activities:

- Joined Napa Auto Care, 2009
- Joined Auto Care Association, 2009
- NAPA AutoCare Business Development Group President 2017-Present
- Women In Auto Care, member 2018
- Business Networking International (BNI) Premier Professionals member
 - Secretary/Treasurer 2018, 2021, 2022
 - Education Coordinator 2019
 - o President 2020
- Automotive Service Association, Florida, Affiliate Secretary 2020-2021
- Florida Auto Care Alliance, Secretary 2022 Present
- Women in Auto Care, Incoming Vice Chair

Community Service, since 2018:

- Englewood Beach Waterfest 2018, Board Member, Created Family Conservation Center
- Dollars for Mammograms Fundraiser 2018, 2019, 2020
- Leadership Englewood graduate 2019
- Englewood Chamber of Commerce Board of Directors 2019
- Englewood Chamber of Commerce President-Elect 2021
- Englewood Chamber Leadership Class Chair 2021
- Englewood Chamber of Commerce President 2022
- Englewood Community Services Board Member 2019 Present
- Leadership Class of Englewood Chamber of Commerce Chair 2021
- Englewood Chamber of Commerce Board President 2022
- Englewood Mayor for a Day Charity Campaign 2023

Awards and Recognitions:

- Southeast Division Finalist for Auto Care Center of the Year 2017
- Female Shop Owner of the Year Award, Women in Auto Care 2018
- Earned NAPA Gold AutoCare Designation 2019
- Earned American Automobile Association (AAA) Approved Automobile Repair Facility designation 2020
- Awarded AAA Best in Auto Repair North America
 - Silver Award 2021, 2023
 - Gold Award 2022
- Awarded *The Englewood Sun* Best of Englewood, Reader's Choice Awards
 - Oil Change, Tires, and Auto Repair Categories 2019, 2020, 2021, 2022, 2023
- Awarded Englewood Chamber of Commerce Excellence in Business Award 2020
- Awarded The Englewood Sun Englewood Woman of the Year 2023

Training and Certifications:

- Certification Institute for Automotive Service Excellence (ASE) Certified Service Consultant (C1) 2015
- Gulf Coast Community Foundation Board Institute 2019
- Recertification ASE Certified Service Consultant (C1R) 2020
- Certification ASE Auto Maintenance and Light Repair (G1) 2020
- Florida Institute for Political Leadership Campaign School & Community Leadership Training 2022
- Gulf Coast Community Foundation Skillful Board Chair Workshop 2022
- Michelin Experience Training 2022

Interviews for Magazines/Podcasts:

- <u>Q4 2017 Insight Article</u> Napa Auto Care *Insight Magazine*, Q4 2017
- <u>The Ambitious Women Changing the Future of Automotive Repair</u>, Autovitals Digital ShopTalk Radio, 2019
- <u>5 Car Repairs to Help You Avoid an Accident</u>, RepairPal 2018
- <u>Women In Auto Care Announces 2018 Women of The Year Award Winners,</u> *Aftermarket News* 2018
- Man's World...Really? Tire Business Weekly 2018
- Just a Flesh Wound... Undercar Digest 2019
- Success Stories Napa Auto Care Insight Magazine Q1 2019
- Stepping Into a New Role Ratchet + Wrench 2019
- <u>R+W Repair Life Article</u> *Ratchet + Wrench* 2019
- Remarkable Results Radio with Carm Capriotto
 - o <u>Kathleen Jarosik with Xpertech Auto Repair</u> Episode RR320, 2018
 - Shop Talk Volume 2 Women Shop Owners Episode RR357, 2018
 - Women In Auto Care 2018 Honorees Episode RR384, 2018
 - o How's Business? Episode CarmCast 031, 2019
 - Discover How to Keep Your Women Customers for Life Episode Town Hall Academy THA107, 2019
 - Market Changes and What I'm Doing About It Episode Town Hall Academy THA134, 2019
 - Breaking the Mold: How a Staffing Agency Can Help You Build a Winning Team Episode Town Hall Academy THA338, 2023