

Historically, Sales are Cyclical:

Recent big recession dip led to historic recovery and now flat sales

Total U.S. Light Vehicle Sales 2006-2019*



* Ward's Automotive



AUTO ALLIANCE
DRIVING INNOVATION®

What Drives Your District?

Rep. Tom O'Halleran, Arizona 1st Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	39.57	44.29	43.49	Gas/Diesel	98.59	97.98	98.06
SUVs/CUVs	29.19	28.38	30.43	Hybrid	1.26	1.64	1.57
Pickups	28.24	20.88	19.83	Electric/PHEV	0.15	.38	0.37
Vans/Minivans	5.00	6.45	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	30.53	31.83	31.6	Gas/Diesel	97.36	96.23	96.11
SUVs/CUVs	41.33	39.56	46.26	Hybrid	1.89	1.93	1.93
Pickups	25.26	18.53	16.95	Electric/PHEV	0.76	1.83	1.97
Vans/Minivans	2.88	11.08	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. RAM (FCA)
3. Silverado(GM)

What Drives Your District?

Rep. Scott Peters, California 52nd Congressional District

What are People *Driving* in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	52.75	51.22	43.49	Gas/Diesel	93.05	95	98.06
SUVs/CUVs	30.90	27.24	30.43	Hybrid	4.72	3.48	1.57
Pickups	10.78	15.78	19.83	Electric/PHEV	2.23	1.53	0.37
Vans/Minivans	5.58	5.76	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People *Buying* in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	44.09	45.73	31.6	Gas/Diesel	85.56	88.14	96.11
SUVs/CUVs	42.81	38.55	46.26	Hybrid	4.33	3.94	1.93
Pickups	8.19	11.67	16.95	Electric/PHEV	10.11	7.92	1.97
Vans/Minivans	4.91	4.05	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Model 3 (Tesla)
2. Civic (Honda)
3. CR-V (Honda)

What Drives Your District?

Rep. Nanette Barragan, California 44th Congressional District

What are People *Driving* in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	52.26	51.22	43.49	Gas/Diesel	97.71	95	98.06
SUVs/CUVs	25.96	27.24	30.43	Hybrid	1.88	3.48	1.57
Pickups	15.07	15.78	19.83	Electric/PHEV	0.40	1.53	0.37
Vans/Minivans	6.71	5.76	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People *Buying* in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	51.33	45.73	31.6	Gas/Diesel	95.22	88.14	96.11
SUVs/CUVs	33.24	38.55	46.26	Hybrid	2.53	3.94	1.93
Pickups	11.70	11.67	16.95	Electric/PHEV	2.25	7.92	1.97
Vans/Minivans	3.72	4.05	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Civic (Honda)
2. Accord (Honda)
3. Camry (Toyota)

What Drives Your District?

Rep. Doris Matsui, California 6th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	53.84	51.22	43.49	Gas/Diesel	95.84	95	98.06
SUVs/CUVs	25.13	27.24	30.43	Hybrid	3.31	3.48	1.57
Pickups	14.97	15.78	19.83	Electric/PHEV	0.84	1.53	0.37
Vans/Minivans	6.07	5.76	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	44.23	45.73	31.6	Gas/Diesel	89.36	88.14	96.11
SUVs/CUVs	35.69	38.55	46.26	Hybrid	5.19	3.94	1.93
Pickups	15.33	11.67	16.95	Electric/PHEV	5.45	7.92	1.97
Vans/Minivans	4.74	4.05	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Civic (Honda)
3. Camry (Toyota)

What Drives Your District?

Rep. Jerry McNerney, California 9th Congressional District

What are People *Driving* in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	50.52	51.22	43.49	Gas/Diesel	96.92	95	98.06
SUVs/CUVs	24.73	27.24	30.43	Hybrid	2.42	3.48	1.57
Pickups	19.27	15.78	19.83	Electric/PHEV	0.67	1.53	0.37
Vans/Minivans	5.48	5.76	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People *Buying* in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	44.06	45.73	31.6	Gas/Diesel	92.56	88.14	96.11
SUVs/CUVs	34.68	38.55	46.26	Hybrid	3.32	3.94	1.93
Pickups	17.96	11.67	16.95	Electric/PHEV	4.12	7.92	1.97
Vans/Minivans	3.30	4.05	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Civic (Honda)
2. Accord (Honda)
3. F Series (Ford)

What Drives Your District?

Rep. Raul Ruiz, California 36th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	50.01	51.22	43.49	Gas/Diesel	97.22	95	98.06
SUVs/CUVs	26.05	27.24	30.43	Hybrid	2.16	3.48	1.57
Pickups	19.26	15.78	19.83	Electric/PHEV	0.63	1.53	0.37
Vans/Minivans	4.68	5.76	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	45.92	45.73	31.6	Gas/Diesel	94.04	88.14	96.11
SUVs/CUVs	37.43	38.55	46.26	Hybrid	2.83	3.94	1.93
Pickups	14.11	11.67	16.95	Electric/PHEV	3.14	7.92	1.97
Vans/Minivans	2.54	4.05	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Civic (Honda)
2. Camry (Toyota)
3. Accord (Honda)

What Drives Your District?

Rep. Tony Cardenas, California 29th Congressional District

What are People *Driving* in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	48.91	51.22	43.49	Gas/Diesel	95.20	95	98.06
SUVs/CUVs	28.71	27.24	30.43	Hybrid	3.49	3.48	1.57
Pickups	16.78	15.78	19.83	Electric/PHEV	1.30	1.53	0.37
Vans/Minivans	5.6	5.76	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People *Buying* in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	42.66	45.73	31.6	Gas/Diesel	89.08	88.14	96.11
SUVs/CUVs	40.59	38.55	46.26	Hybrid	4.13	3.94	1.93
Pickups	13.31	11.67	16.95	Electric/PHEV	6.78	7.92	1.97
Vans/Minivans	3.44	4.05	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Civic (Honda)
2. Camry (Toyota)
3. Accord (Honda)

What Drives Your District?

Rep. Diane DeGette, Colorado 1st Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	40.05	36.48	43.49	Gas/Diesel	97.47	98	98.06
SUVs/CUVs	41.39	37.35	30.43	Hybrid	2.05	1.64	1.57
Pickups	13.50	21.26	19.83	Electric/PHEV	0.49	0.36	0.37
Vans/Minivans	5.06	4.91	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	27.60	23.32	31.6	Gas/Diesel	96.03	95.29	96.11
SUVs/CUVs	58.85	53.07	46.26	Hybrid	1.62	2.11	1.93
Pickups	9.07	19.29	16.95	Electric/PHEV	2.35	2.60	1.97
Vans/Minivans	4.48	4.32	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Outback (Subaru)
2. Wrangler (Jeep)
3. Forester (Subaru)

What Drives Your District?

Rep. Lisa Blunt, Delaware's At-Large Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	45.12	45.12	43.49	Gas/Diesel	98.31	98.31	98.06
SUVs/CUVs	32.22	32.22	30.43	Hybrid	1.47	1.47	1.57
Pickups	15.85	15.85	19.83	Electric/PHEV	0.21	0.21	0.37
Vans/Minivans	6.81	6.81	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	31.23	31.23	31.6	Gas/Diesel	96.86	96.86	96.11
SUVs/CUVs	49.55	49.55	46.26	Hybrid	1.88	1.88	1.93
Pickups	14.27	14.27	16.95	Electric/PHEV	1.27	1.27	1.97
Vans/Minivans	4.95	4.95	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. CR-V (Honda)

What Drives Your District?

Rep. Buddy Carter, Georgia 1st Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	42.88	44.44	43.49	Gas/Diesel	98.85	98.16	98.06
SUVs/CUVs	27.50	28.56	30.43	Hybrid	1.06	1.12	1.57
Pickups	24.44	21.20	19.83	Electric/PHEV	0.10	0.26	0.37
Vans/Minivans	5.17	5.80	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	35.77	35.17	31.6	Gas/Diesel	98.30	97.39	96.11
SUVs/CUVs	38.94	41.40	46.26	Hybrid	1.29	1.42	1.93
Pickups	21.27	18.23	16.95	Electric/PHEV	0.41	1.18	1.97
Vans/Minivans	4.02	5.21	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. Camry (Toyota)

What Drives Your District?

Rep. Kathy Castor, Florida 14th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	51.23	48.46	43.49	Gas/Diesel	98.3	98.39	98.06
SUVs/CUVs	29.76	29.69	30.43	Hybrid	1.39	1.36	1.57
Pickups	12.82	15.75	19.83	Electric/PHEV	0.30	0.25	0.37
Vans/Minivans	6.19	6.10	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	40.43	38.51	31.6	Gas/Diesel	97.35	97.59	96.11
SUVs/CUVs	42.99	44.51	46.26	Hybrid	1.14	1.38	1.93
Pickups	12.48	12.29	16.95	Electric/PHEV	1.50	1.03	1.97
Vans/Minivans	4.09	4.7	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Corolla (Toyota)
3. Rav 4 (Toyota)

What Drives Your District?

Rep. Darren Soto, Florida 9th Congressional District

What are People *Driving* in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	50.22	48.46	43.49	Gas/Diesel	98.53	98.39	98.06
SUVs/CUVs	28.89	29.69	30.43	Hybrid	1.29	1.36	1.57
Pickups	13.66	15.75	19.83	Electric/PHEV	0.17	0.25	0.37
Vans/Minivans	7.22	6.10	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People *Buying* in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	39.76	38.51	31.6	Gas/Diesel	98.41	97.59	96.11
SUVs/CUVs	44.20	44.51	46.26	Hybrid	1.13	1.38	1.93
Pickups	9.12	12.29	16.95	Electric/PHEV	0.46	1.03	1.97
Vans/Minivans	6.93	4.7	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Corolla (Toyota)
2. Camry (Toyota)
3. Caravan (FCA)

What Drives Your District?

Rep. Jan Schakowsky, Illinois 9th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	49.78	44.95	43.49	Gas/Diesel	95.96	98.16	98.06
SUVs/CUVs	37.14	33.05	30.43	Hybrid	3.61	1.63	1.57
Pickups	4.73	13.82	19.83	Electric/PHEV	0.42	0.22	0.37
Vans/Minivans	8.35	8.18	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	36.62	36.62	31.6	Gas/Diesel	95.03	96.56	96.11
SUVs/CUVs	50.48	51.65	46.26	Hybrid	3.33	2.25	1.93
Pickups	6.22	11.75	16.95	Electric/PHEV	1.64	1.19	1.97
Vans/Minivans	6.67	6.45	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Equinox (GM)
2. CR-V (Honda)
3. Sentra (Nissan)

What Drives Your District?

Rep. Fred Upton, Michigan 6th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	36.56	38.02	43.49	Gas/Diesel	98.63	98.86	98.06
SUVs/CUVs	34.24	35.44	30.43	Hybrid	1.23	0.95	1.57
Pickups	21.51	19.19	19.83	Electric/PHEV	0.14	0.20	0.37
Vans/Minivans	7.70	7.37	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	17.69	16.41	31.60	Gas/Diesel	96.99	98.29	96.11
SUVs/CUVs	56.05	57.62	46.26	Hybrid	2.16	1.12	1.93
Pickups	21.60	21.84	16.95	Electric/PHEV	.84	.59	1.97
Vans/Minivans	4.65	4.13	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. Equinox (GM)

What Drives Your District?

Rep. Greg Gianforte, Montana At-Large Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	32.74	32.74	43.49	Gas/Diesel	99.14	99.14	98.06
SUVs/CUVs	26.95	26.95	30.43	Hybrid	.79	.79	1.57
Pickups	35.33	35.33	19.83	Electric/PHEV	.07	.07	.37
Vans/Minivans	4.97	4.97	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	16.49	16.49	31.60	Gas/Diesel	98.24	98.24	96.11
SUVs/CUVs	46.03	46.03	46.26	Hybrid	1.28	1.28	1.93
Pickups	32.91	32.91	16.95	Electric/PHEV	.47	.47	1.97
Vans/Minivans	4.57	4.57	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Ram (FCA)
3. Silverado (GM)

What Drives Your District?

Rep. Billy Long, Missouri 7th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	38.46	40.92	43.49	Gas/Diesel	98.84	98.60	98.06
SUVs/CUVs	27.28	27.84	30.43	Hybrid	1.07	1.27	1.57
Pickups	27.96	24.01	19.83	Electric/PHEV	.09	.13	.37
Vans/Minivans	6.31	7.23	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	26.83	27.11	31.60	Gas/Diesel	97.61	97.27	96.11
SUVs/CUVs	41.93	41.14	46.26	Hybrid	1.89	2.00	1.93
Pickups	25.06	23.11	16.95	Electric/PHEV	.49	.73	1.97
Vans/Minivans	6.17	8.64	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Ram (FCA)
3. Silverado (GM)

What Drives Your District?

Rep. Frank Pallone, New Jersey 6th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	50.16	47.81	43.49	Gas/Diesel	98.47	98.44	98.06
SUVs/CUVs	33.98	35.37	30.43	Hybrid	1.24	1.24	1.57
Pickups	7.82	9.35	19.83	Electric/PHEV	.30	.32	.37
Vans/Minivans	8.04	7.47	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	36.11	33.57	31.60	Gas/Diesel	96.73	97.11	96.11
SUVs/CUVs	53.22	54.16	46.26	Hybrid	1.63	1.30	1.93
Pickups	6.33	7.83	16.95	Electric/PHEV	1.64	1.59	1.97
Vans/Minivans	4.34	4.43	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Rogue (Nissan)
2. Civic (Honda)
3. CR-V (Honda)

What Drives Your District?

Rep. Ben Ray Lujan, New Mexico 3rd Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	37.54	38.83	43.49	Gas/Diesel	98.43	98.50	98.06
SUVs/CUVs	27.90	26.69	30.43	Hybrid	1.42	1.36	1.57
Pickups	30.48	30.05	19.83	Electric/PHEV	.15	.14	.37
Vans/Minivans	4.07	4.43	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	30.57	30.98	31.60	Gas/Diesel	97.04	97.10	96.11
SUVs/CUVs	41.72	40.07	46.26	Hybrid	2.04	2.10	1.93
Pickups	25.28	25.92	16.95	Electric/PHEV	.92	.50	1.97
Vans/Minivans	2.43	3.03	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. Ram (FCA)

What Drives Your District?

Rep. Paul Tonko, New York 20th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	46.24	43.75	43.49	Gas/Diesel	97.88	98.11	98.06
SUVs/CUVs	33.00	37.07	30.43	Hybrid	1.67	1.54	1.57
Pickups	13.31	11.55	19.83	Electric/PHEV	.45	.35	.37
Vans/Minivans	7.45	7.64	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	29.75	27.75	31.60	Gas/Diesel	96.49	97.01	96.11
SUVs/CUVs	52.16	57.58	46.26	Hybrid	1.63	1.42	1.93
Pickups	12.96	10.05	16.95	Electric/PHEV	1.88	1.56	1.97
Vans/Minivans	5.12	4.61	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. CR-V (Honda)
2. Silverado (GM)
3. F Series (Ford)

What Drives Your District?

Rep. Yvette Clarke, New York 9th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	47.26	43.75	43.49	Gas/Diesel	97.56	98.11	98.06
SUVs/CUVs	40.14	37.07	30.43	Hybrid	2.23	1.54	1.57
Pickups	1.50	11.55	19.83	Electric/PHEV	.21	.35	.37
Vans/Minivans	11.10	7.64	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	33.22	27.75	31.60	Gas/Diesel	97.43	97.01	96.11
SUVs/CUVs	56.64	57.58	46.26	Hybrid	1.39	1.42	1.93
Pickups	1.57	10.05	16.95	Electric/PHEV	1.18	1.56	1.97
Vans/Minivans	8.57	4.61	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Rogue (Nissan)
2. Silverado (GM)
3. F Series (Ford)

What Drives Your District?

Rep. Robin Kelly, 2nd Illinois Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	52.63	44.95	43.49	Gas/Diesel	99.05	98.16	98.06
SUVs/CUVs	30.33	33.05	30.43	Hybrid	.86	1.63	1.57
Pickups	9.62	13.82	19.83	Electric/PHEV	.08	.22	.37
Vans/Minivans	7.41	8.18	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	36.22	30.15	31.60	Gas/Diesel	98.19	96.56	96.11
SUVs/CUVs	50.37	51.65	46.26	Hybrid	1.29	2.25	1.93
Pickups	9.17	11.75	16.95	Electric/PHEV	.52	1.19	1.97
Vans/Minivans	4.24	6.45	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Equinox (GM)
2. F Series (Ford)
3. Cherokee (Jeep)

What Drives Your District?

Rep. Bobby Rush, Illinois 1st Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	51.38	44.95	43.49	Gas/Diesel	98.73	98.16	98.06
SUVs/CUVs	33.71	33.05	30.43	Hybrid	1.15	1.63	1.57
Pickups	7.15	13.82	19.83	Electric/PHEV	.12	.22	.37
Vans/Minivans	7.77	8.18	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	33.59	30.15	31.60	Gas/Diesel	97.93	96.56	96.11
SUVs/CUVs	54.60	51.65	46.26	Hybrid	1.36	2.25	1.93
Pickups	7.29	11.75	16.95	Electric/PHEV	.70	1.19	1.97
Vans/Minivans	4.52	6.45	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Equinox (GM)
2. Escape (Ford)
3. F Series (Ford)

What Drives Your District?

Rep. John Shimkus, Illinois 15th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	36.11	44.95	43.49	Gas/Diesel	99.06	98.16	98.06
SUVs/CUVs	15.93	33.05	30.43	Hybrid	0.88	1.63	1.57
Pickups	29.94	13.82	19.83	Electric/PHEV	0.06	.22	.37
Vans/Minivans	7.28	8.18	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	22.73	30.15	31.60	Gas/Diesel	98.11	96.56	96.11
SUVs/CUVs	45.37	51.65	46.26	Hybrid	1.45	2.25	1.93
Pickups	26.09	11.75	16.95	Electric/PHEV	.44	1.19	1.97
Vans/Minivans	5.81	6.45	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. Ram (FCA)

What Drives Your District?

Rep. Larry Bucshon, Indiana 8th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	36.07	41.01	43.49	Gas/Diesel	99.03	98.77	98.06
SUVs/CUVs	27.87	29.73	30.43	Hybrid	.90	1.12	1.57
Pickups	28.89	21.55	19.83	Electric/PHEV	.06	.12	.37
Vans/Minivans	7.17	7.72	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	22.62	25.60	31.60	Gas/Diesel	97.97	97.40	96.11
SUVs/CUVs	46.88	47.83	46.26	Hybrid	1.55	1.78	1.93
Pickups	25.16	19.01	16.95	Electric/PHEV	.48	.82	1.97
Vans/Minivans	5.35	7.56	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. Ram (FCA)

What Drives Your District?

Rep. Brett Guthrie, Kentucky 2nd Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	40.22	41.58	43.49	Gas/Diesel	99.21	99.00	98.06
SUVs/CUVs	25.92	27.27	30.43	Hybrid	.74	.92	1.57
Pickups	28.03	25.14	19.83	Electric/PHEV	.05	.07	.37
Vans/Minivans	5.83	6.01	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	25.35	28.59	31.60	Gas/Diesel	98.24	97.88	96.11
SUVs/CUVs	45.13	45.87	46.26	Hybrid	1.39	1.60	1.93
Pickups	24.62	20.48	16.95	Electric/PHEV	.38	.52	1.97
Vans/Minivans	4.90	5.06	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. Ram (FCA)

What Drives Your District?

Rep. Debbie Dingell, Michigan 12th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	42.46	38.02	43.49	Gas/Diesel	97.79	98.86	98.06
SUVs/CUVs	36.50	35.44	30.43	Hybrid	1.76	.95	1.57
Pickups	14.28	19.19	19.83	Electric/PHEV	.45	.20	.37
Vans/Minivans	6.76	7.37	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	19.32	16.41	31.60	Gas/Diesel	97.86	98.29	96.11
SUVs/CUVs	56.95	57.62	46.26	Hybrid	1.45	1.12	1.93
Pickups	20.32	21.84	16.95	Electric/PHEV	.68	.99	1.97
Vans/Minivans	3.42	4.13	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Escape (Ford)
3. Equinox (GM)

What Drives Your District?

Rep. Richard Hudson, North Carolina 8th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	45.48	43.77	43.49	Gas/Diesel	98.71	98.42	98.06
SUVs/CUVs	27.71	29.10	30.43	Hybrid	1.18	1.42	1.57
Pickups	21.12	20.95	19.83	Electric/PHEV	0.10	0.16	0.37
Vans/Minivans	5.70	6.18	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	34.23	33.27	31.60	Gas/Diesel	97.70	97.26	96.11
SUVs/CUVs	42.13	44.47	46.26	Hybrid	1.69	1.72	1.93
Pickups	18.67	17.45	16.95	Electric/PHEV	0.61	1.02	1.97
Vans/Minivans	4.98	4.81	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Ram (FCA)
3. Silverado (GM)



What Drives Your District?

Rep. Bob Latta, Ohio 5th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	40.54	45.11	43.49	Gas/Diesel	98.95	98.80	98.06
SUVs/CUVs	29.32	30.10	30.43	Hybrid	0.94	1.06	1.57
Pickups	21.95	17.37	19.83	Electric/PHEV	0.11	0.13	0.37
Vans/Minivans	8.18	7.42	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	22.66	29.34	31.60	Gas/Diesel	98.05	97.77	96.11
SUVs/CUVs	50.07	49.92	46.26	Hybrid	1.41	1.49	1.93
Pickups	21.71	15.36	16.95	Electric/PHEV	0.54	0.74	1.97
Vans/Minivans	5.57	5.37	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. Ram (FCA)
2. F Series (Ford)
3. Silverado (GM)



What Drives Your District?

Rep. Bill Johnson, Ohio 6th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	38.03	45.11	43.49	Gas/Diesel	99.45	98.80	98.06
SUVs/CUVs	28.52	30.10	30.43	Hybrid	0.52	1.06	1.57
Pickups	27.79	17.37	19.83	Electric/PHEV	0.03	0.13	0.37
Vans/Minivans	5.67	7.42	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	20.55	29.34	31.60	Gas/Diesel	98.84	97.77	96.11
SUVs/CUVs	50.91	49.92	46.26	Hybrid	0.97	1.49	1.93
Pickups	25.07	15.36	16.95	Electric/PHEV	0.19	0.74	1.97
Vans/Minivans	3.48	5.37	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. Ram (FCA)

What Drives Your District?



Rep. Markwayne Mullin, Oklahoma 2nd Congressional District

What are People *Driving* in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	30.95	37.82	43.49	Gas/Diesel	99.44	98.87	98.06
SUVs/CUVs	23.97	28.74	30.43	Hybrid	0.53	1.02	1.57
Pickups	40.92	26.88	19.83	Electric/PHEV	0.03	0.11	0.37
Vans/Minivans	4.17	6.56	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People *Buying* in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	22.60	33.78	31.60	Gas/Diesel	98.97	98.05	96.11
SUVs/CUVs	40.89	39.25	46.26	Hybrid	0.90	1.60	1.93
Pickups	33.86	16.45	16.95	Electric/PHEV	0.13	0.35	1.97
Vans/Minivans	2.65	10.52	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Ram (FCA)
3. Silverado (GM)



What Drives Your District?

Rep. Walden, Oregon 2nd Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	33.95	40.68	43.49	Gas/Diesel	98.20	96.86	98.06
SUVs/CUVs	29.95	29.87	30.43	Hybrid	1.53	2.58	1.57
Pickups	30.82	22.99	19.83	Electric/PHEV	0.27	0.56	0.37
Vans/Minivans	5.28	6.45	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	18.68	27.51	31.60	Gas/Diesel	95.58	93.02	96.11
SUVs/CUVs	47.47	47.93	46.26	Hybrid	2.38	3.57	1.93
Pickups	29.49	19.00	16.95	Electric/PHEV	2.04	3.40	1.97
Vans/Minivans	4.36	5.56	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Ram (FCA)
3. Tacoma (Toyota)



What Drives Your District?

Rep. Jeff Duncan, South Carolina 3rd Congressional District

What are People *Driving* in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	40.93	43.47	43.49	Gas/Diesel	99.14	98.96	98.06
SUVs/CUVs	27.37	28.83	30.43	Hybrid	0.80	0.96	1.57
Pickups	26.26	21.96	19.83	Electric/PHEV	0.06	0.09	0.37
Vans/Minivans	5.44	5.73	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People *Buying* in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	30.55	31.10	31.60	Gas/Diesel	98.35	98.13	96.11
SUVs/CUVs	43.37	44.82	46.26	Hybrid	1.25	1.33	1.93
Pickups	21.84	19.38	16.95	Electric/PHEV	0.40	0.53	1.97
Vans/Minivans	4.24	4.71	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Ram (FCA)
3. Silverado (GM)



What Drives Your District?

Rep. Marc Veasey, Texas 33rd Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	41.71	38.63	43.49	Gas/Diesel	99.21	98.77	98.06
SUVs/CUVs	26.77	30.39	30.43	Hybrid	0.68	1.06	1.57
Pickups	25.83	26.48	19.83	Electric/PHEV	0.10	0.17	0.37
Vans/Minivans	5.69	4.49	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	34.63	29.75	31.60	Gas/Diesel	98.80	98.05	96.11
SUVs/CUVs	35.34	41.58	46.26	Hybrid	0.80	1.17	1.93
Pickups	24.53	25.12	16.95	Electric/PHEV	0.39	0.77	1.97
Vans/Minivans	5.50	3.55	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. Ram (FCA)



What Drives Your District?

Rep. Bill Flores, Texas 17th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	36.10	38.63	43.49	Gas/Diesel	98.69	98.77	98.06
SUVs/CUVs	28.96	30.39	30.43	Hybrid	1.17	1.06	1.57
Pickups	30.65	26.48	19.83	Electric/PHEV	0.14	0.17	0.37
Vans/Minivans	4.30	4.49	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	26.20	29.75	31.60	Gas/Diesel	97.92	98.05	96.11
SUVs/CUVs	40.88	41.58	46.26	Hybrid	1.29	1.17	1.93
Pickups	29.76	25.12	16.95	Electric/PHEV	0.79	0.77	1.97
Vans/Minivans	3.16	3.55	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. Ram (FCA)



What Drives Your District?

Rep. Michael Burgess, Texas 26th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	41.61	38.63	43.49	Gas/Diesel	98.16	98.77	98.06
SUVs/CUVs	34.46	30.39	30.43	Hybrid	1.52	1.06	1.57
Pickups	19.54	26.48	19.83	Electric/PHEV	0.33	0.17	0.37
Vans/Minivans	4.40	4.49	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	29.75	29.75	31.60	Gas/Diesel	97.12	98.05	96.11
SUVs/CUVs	46.91	41.58	46.26	Hybrid	1.43	1.17	1.93
Pickups	20.16	25.12	16.95	Electric/PHEV	1.45	0.77	1.97
Vans/Minivans	3.20	3.55	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. Ram (FCA)



What Drives Your District?

Rep. Donald McEachin, Virginia 4th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	47.85	45.39	43.49	Gas/Diesel	98.79	97.90	98.06
SUVs/CUVs	27.40	30.47	30.43	Hybrid	1.12	1.88	1.57
Pickups	18.38	17.44	19.83	Electric/PHEV	0.09	0.22	0.37
Vans/Minivans	6.38	6.69	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	35.69	34.53	31.60	Gas/Diesel	97.58	95.90	96.11
SUVs/CUVs	43.92	46.13	46.26	Hybrid	1.60	2.44	1.93
Pickups	15.78	12.41	16.95	Electric/PHEV	0.82	1.67	1.97
Vans/Minivans	4.62	6.94	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. CR-V (Honda)



What Drives Your District?

Rep. Cathy McMorris Rodgers, Washington 5th Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	38.02	44.62	43.49	Gas/Diesel	98.54	96.78	98.06
SUVs/CUVs	30.35	29.14	30.43	Hybrid	1.30	2.60	1.57
Pickups	26.25	20.01	19.83	Electric/PHEV	0.15	0.62	0.37
Vans/Minivans	5.38	6.24	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	16.41	30.67	31.60	Gas/Diesel	96.78	91.43	96.11
SUVs/CUVs	48.07	47.83	46.26	Hybrid	2.10	4.29	1.93
Pickups	32.07	16.45	16.95	Electric/PHEV	1.12	4.28	1.97
Vans/Minivans	3.45	5.04	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Ram (FCA)
3. Silverado (GM)



What Drives Your District?

Rep. McKinley, West Virginia 1st Congressional District

What are People Driving in Your District?

(All Vehicle Registrations as of Dec. 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	35.06	35.68	43.49	Gas/Diesel	99.33	99.28	98.06
SUVs/CUVs	33.78	31.81	30.43	Hybrid	0.62	0.67	1.57
Pickups	26.73	27.85	19.83	Electric/PHEV	0.05	0.04	0.37
Vans/Minivans	4.43	4.66	6.26	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

What are People Buying in Your District?

(New Vehicle Sales January 1—December 31, 2018)

Vehicle Type	District (%)	State (%)	U.S. (%)	Powertrain	District (%)	State (%)	U.S. (%)
Cars	18.96	22.12	31.60	Gas/Diesel	98.50	98.54	96.11
SUVs/CUVs	52.35	49.88	46.26	Hybrid	1.22	1.19	1.93
Pickups	26.00	25.20	16.95	Electric/PHEV	0.28	0.27	1.97
Vans/Minivans	2.69	2.79	5.19	<i>Compiled by Auto Alliance from data provided by IHS Markit</i>			

Top Selling Vehicle Models in Your District?

1. F Series (Ford)
2. Silverado (GM)
3. Ram (FCA)